

INVESTOR INFORMATION GUIDE Q3 2022

Presentation Of The Financial Statements
For The Period From 1 January 2022 To 30 September 2022



The company owns a securities portfolio on the Qatar Stock Exchange market, which is a diversified and liquid-able portfolio, and helps the company to have the financial ability to seize quick opportunities in case it needs any investment liquidity.

The company owns a distinguished real estate portfolio, which is a group of properties fully leased to Qatar Airways, in addition to other properties that are also fully leased.

The main activity of the company is the operation and management of cinemas, and the company has a distinguished number of Cinemas in lively and crowded commercial complexes, in addition to a new cinema theater that will be in the cultural district of Katara

- The company relies on the revenue generation process on several sources in order to ensure continuity and sustainability in its operations, and as a result of the spread of the Covid-19 pandemic crisis, the strategy followed by the company has proven its great success in facing the changes that may suddenly occur in the world.
- The company relies on 4 sources to generate revenues:
 - ✓ The main activity specialized in operating and managing cinemas.
 - ✓ The real estate activity, the company own a combination of distinguishing real estate assets which fully leased for credible companies and institutions.
 - ✓ The stock portfolio in the stock market, which is capable of immediate liquidation.
 - ✓ Other revenues resulting from the other profit distribution.

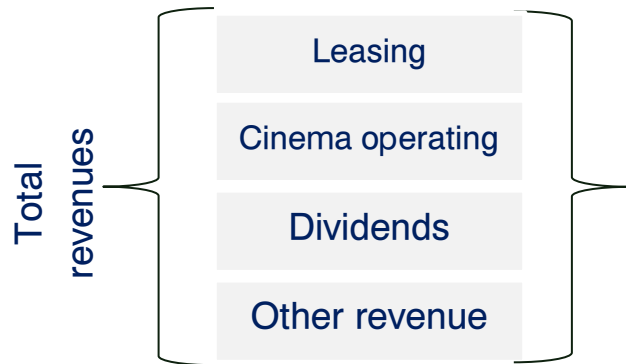
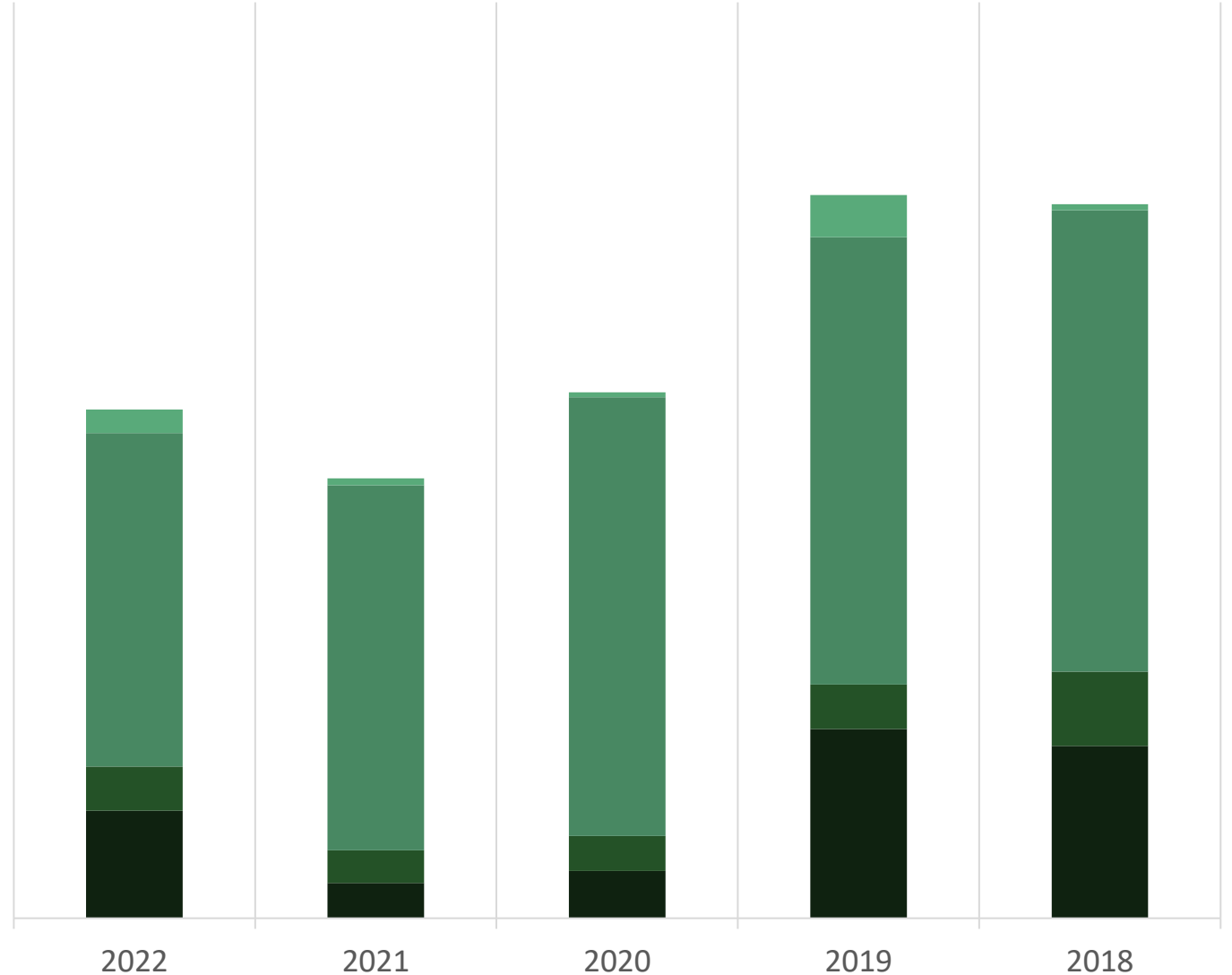
REVENUES AND PROFITABILITY

Revenues came from various sources to avoid the risks of relying on a single source income.

The company's total revenues reached 13.8 million QR by the end of Q3 2022, Revenues were generated from various sources to avoid the risks of relying on a single income source.

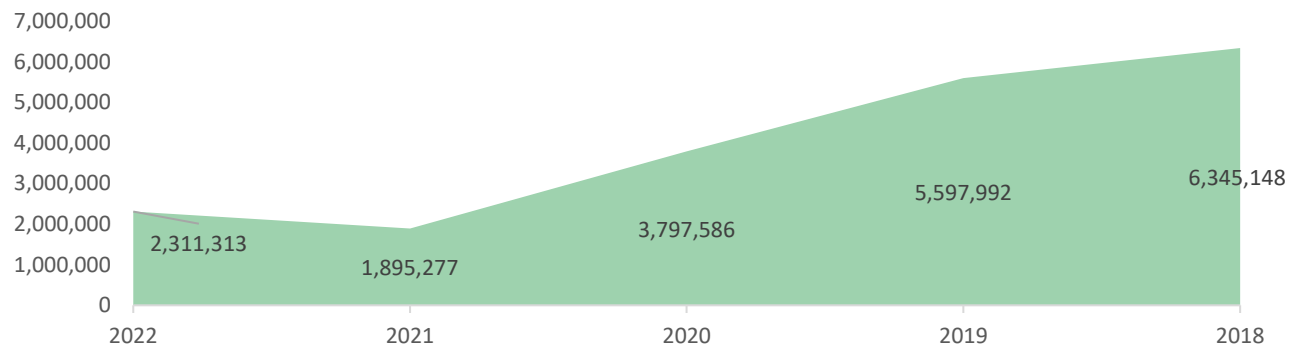
Leasing revenue represents 66% of the total revenues, which represents the largest share of the company's income. then Cinema's operating revenue came in second place with only 21% of the total revenues Then Dividend and other revenues came in third place with 13% of total revenues. The periodic revenues increased by 16% in comparison with Q3 2021.

■ Cinematic revenue ■ Dividends revenues ■ Leasing revenues ■ Other revenues



REVENUES AND PROFITABILITY

Net Profit

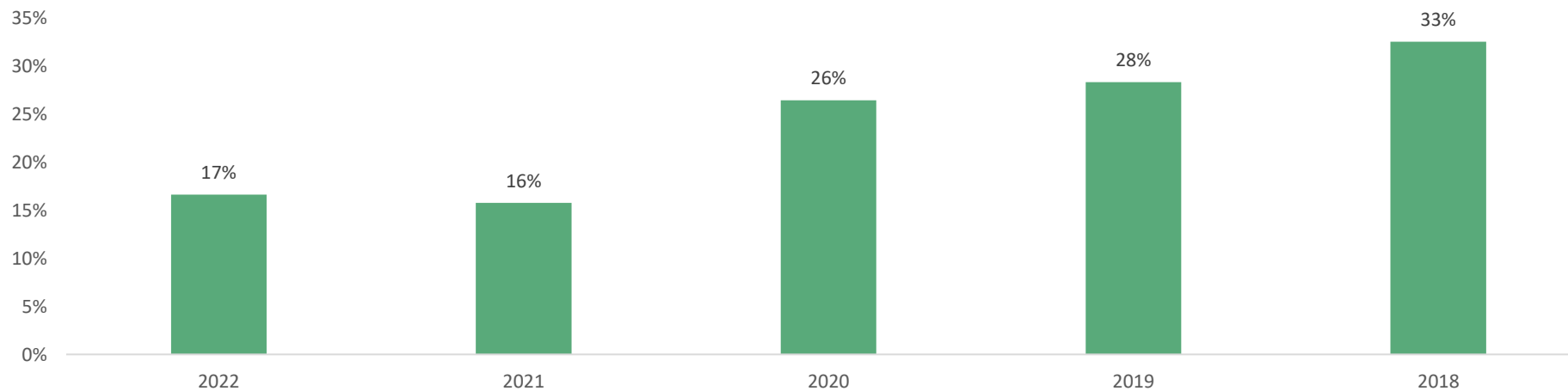


%17
Achieved
Net profit
margin in
Q3 2022

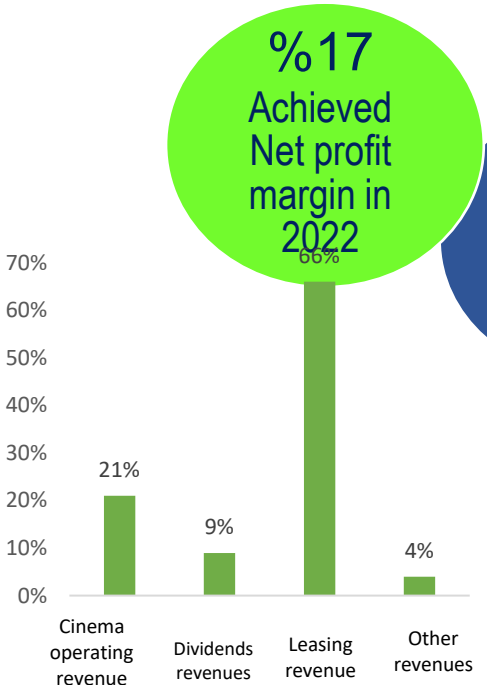
Net profit increased Q3 by 22% approximately compared to Q3 2021, achieving approximately 2.31 million QR net profit with * an approximate profit margin rate of 17 %, the Net Profit increased due to the increase in cinematic revenue by 204% and in dividends revenue by 36%.

2.31
Million QR
net profit

Net Profit Margin



REVENUE DIVERSIFICATION SUPPORTS SUSTAINABLE GROWTH



%17
Achieved
Net profit
margin in
2022

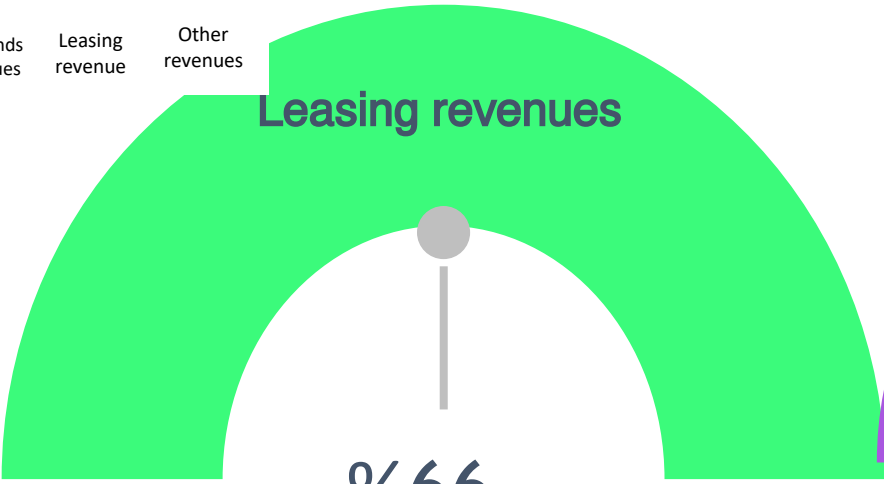
2.31
Million net
profit

13.8
Million
Revenues during
Q1-Q3 2021

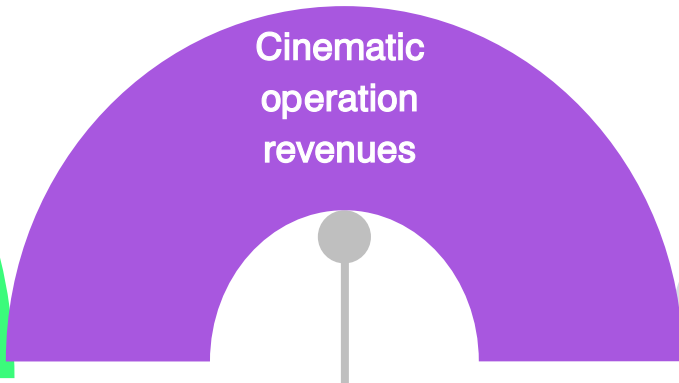
%16

increase in the total
revenues during Q3
2022 in comparison
with Q3 2021

- Leasing revenue reached 66% of total revenues
- Cinematic operation revenues amounted to 21%
- and Dividends and other revenue represented 13%



Leasing revenues



Cinematic operation revenues



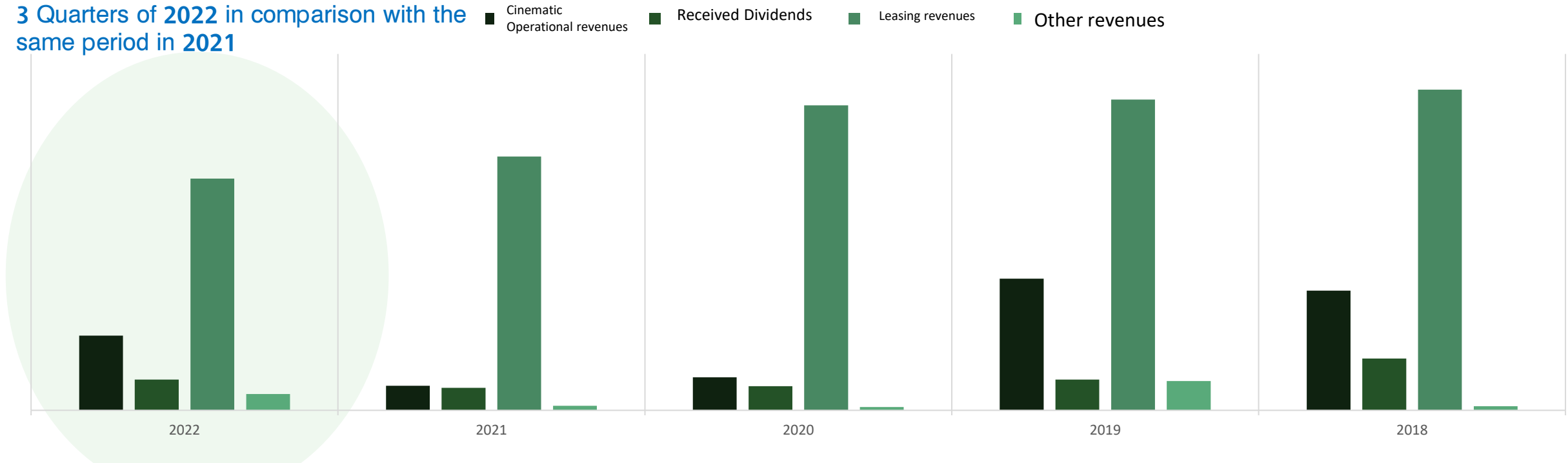
Dividends and Other revenues

Value by Million QR
Source: financial statements report in June 2022

"LEASING REVENUES SUSTAINABILITY"

16%

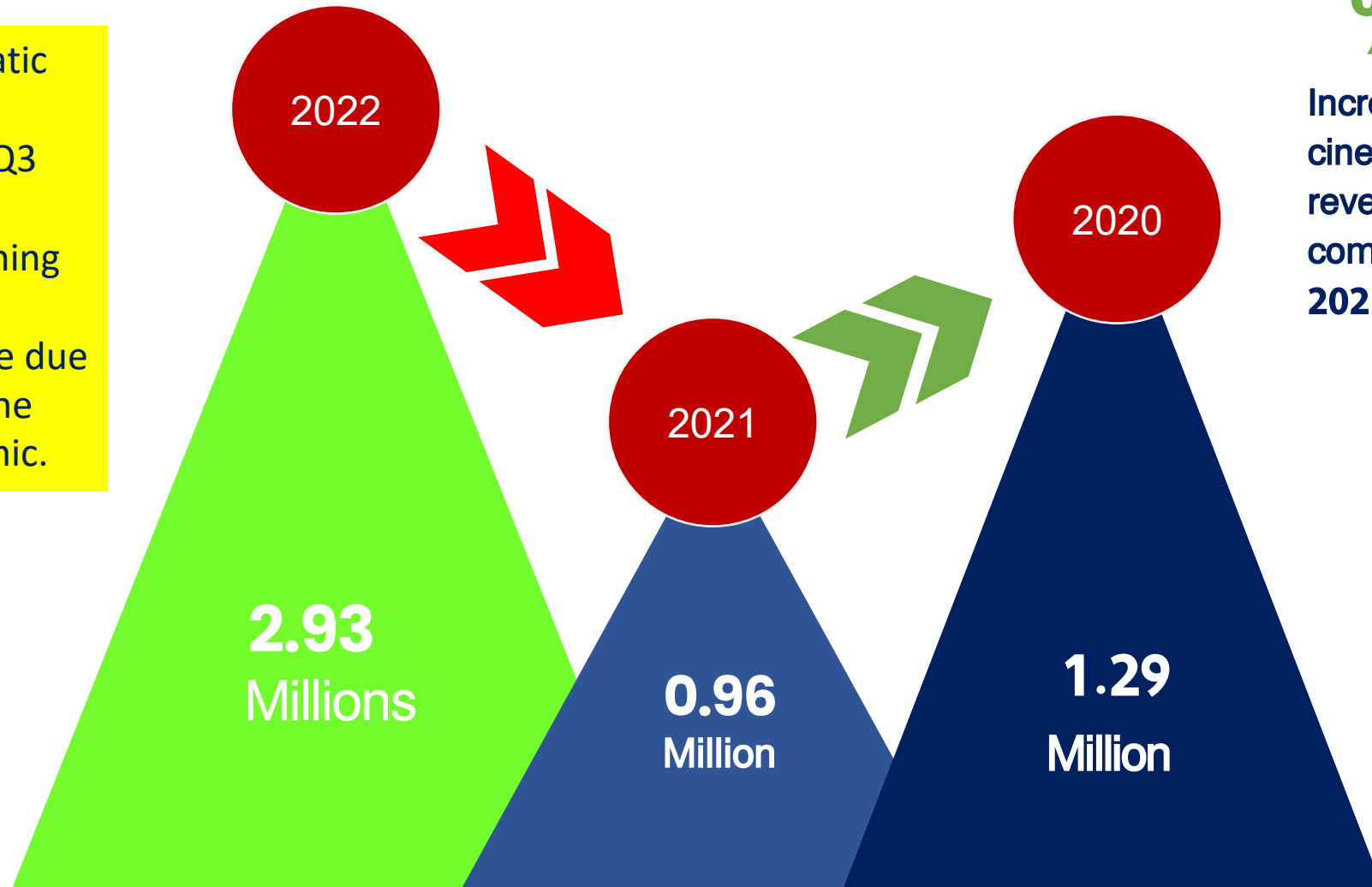
Increase in the total revenues during the first 3 Quarters of 2022 in comparison with the same period in 2021



Despite the challenges faced by the real estate sector, The company is still able to achieve revenues from real estate leasing activity which supported the financial performance during Q3 2022. The real estate leasing revenue decreased by 9% during Q1-Q3 2022 compared to Q1-Q3 2021. On the other side, the cinema operating revenue increased by 204% in H1 2022 in comparison with the same period in 2022. and the real estate leasing revenue represents the biggest part of the income, which is paid in advance helping the company to be in a good financial position.

CINEMA OPERATING REVENUE

The company's cinematic operating revenue increased by 204% in Q3 2022 compared to Q3 2021, Due to a reopening of the entertainment sector after the closure due to the emergence of the Covid-19 virus pandemic.



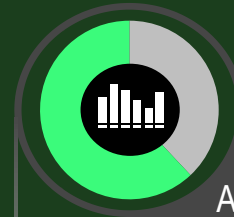
%204

Increase in cinematic operating revenues in H1 2022 compared to H1 2021.

Value by Million QR

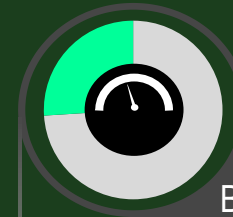
Source: financial statements report in June 2022

The comparison of Q1-Q3 2022 total revenues by the same period in the last two years.



%66

Real estate leasing revenue



%21

Cinematic Operational revenue



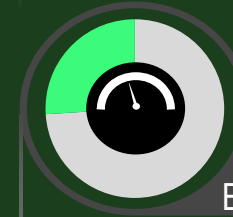
%13

Investment and other revenues.



%83

Real estate leasing revenue



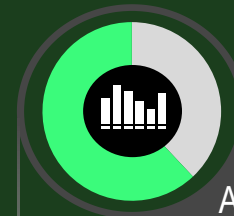
%8

Cinematic Operational revenue



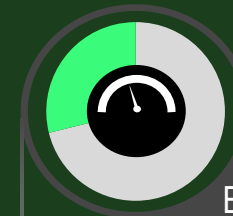
%9

Investment and other revenues.



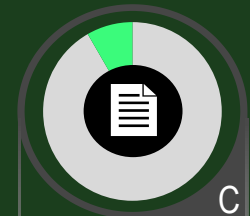
%83

Real estate leasing revenue



%9

Cinematic Operational revenue



%8

Investment and other revenues.

%16

Increase in the total revenues in Q1-Q3 2022 compared to Q1-Q3 2021.

2,311,313
Net profit till September
2022.

9.09
Million QR
Leasing
revenues
value

66%
Real state
leasing
revenue
share

Total Revenues
during Q1-Q3 2022
in million QR.

2.93
Million QR
Operational
cinematic
revenue

21%
From
Operational
cinematic
revenue

13.88
Million
Total profit

75
Million QR
real state
portfolio
value

37
Million QR
stock
portfolio
value

67%
Investment in
local real state
market

33%
Investment in
local stock
market

1.84
Million QR
investment
and other
revenues

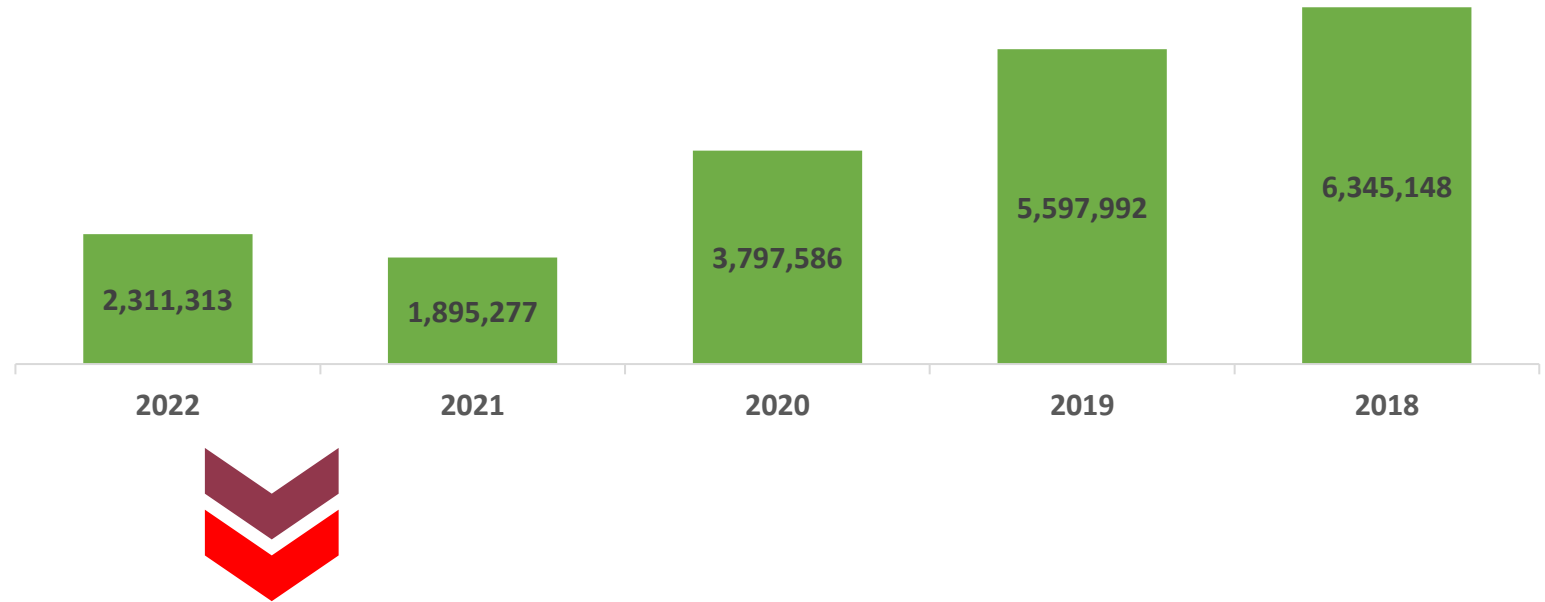
13%
FROM
Investment
and other
revenues

Value by Million QR
Source: financial statements report in June 2022

NET PROFIT

2,311,313

Net profit till the
end of Q3 2022

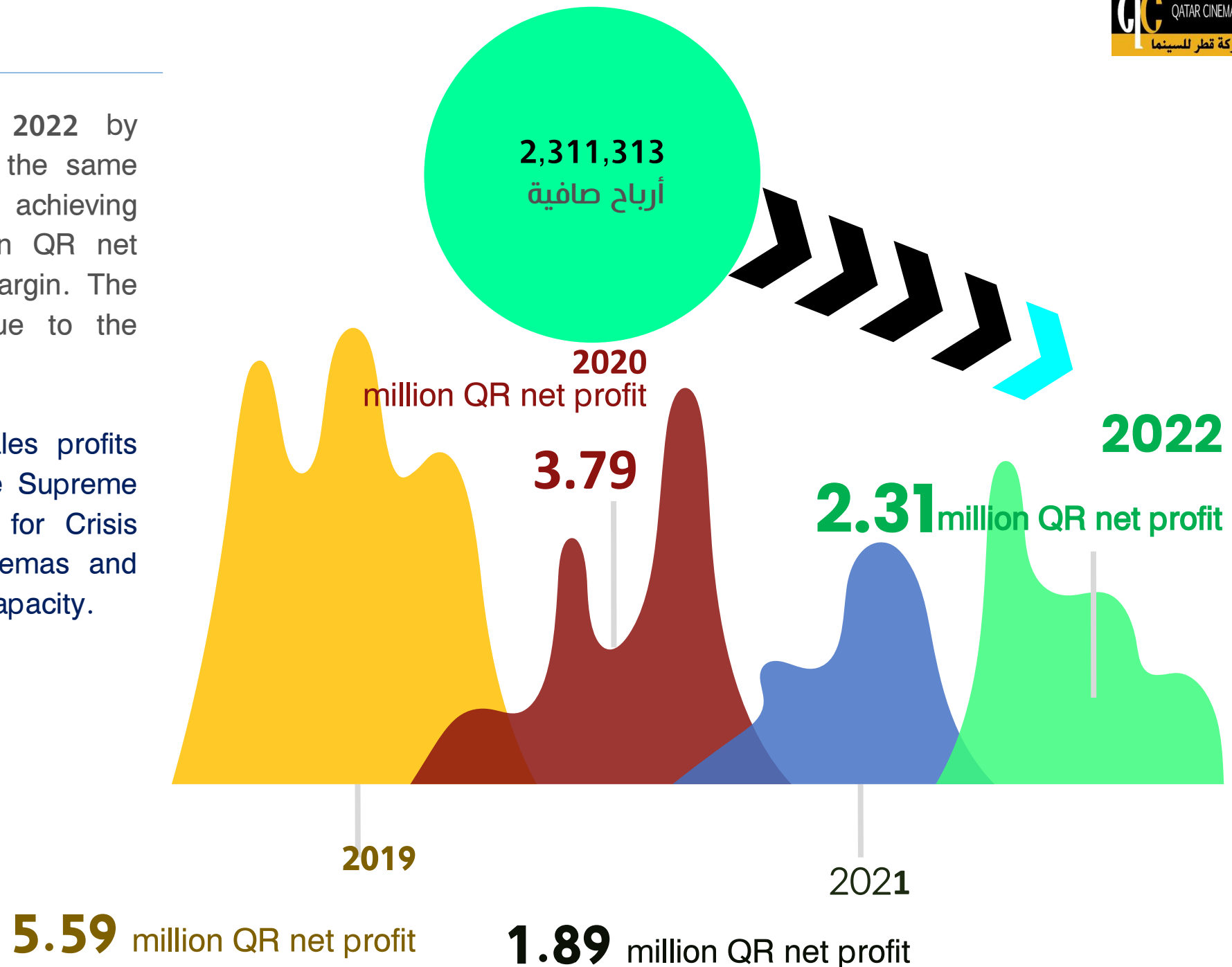


- Net profit increased in Q1-Q3 2022 by almost 22% compared to the same period in 2021, achieving approximately 2.31 million QR net profit with a 17% profit margin approximately.
- The net profit increase was due to the increase in cinematic operational revenues by 204%.

Source: financial statements report in september 2022

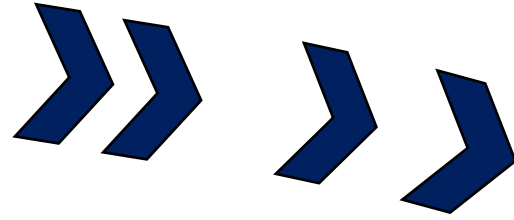
NET PROFIT

- Net profit increased in 2022 by almost 22% compared to the same period in 2021, achieving approximately 2.31 million QR net profit with a 17% profit margin. The net profit increase is due to the following:
- The increase in ticket sales profits due to the decision of the Supreme Administrative Committee for Crisis Management to allow cinemas and theaters to operate at full capacity.



PROFITABILITY BEFORE DEPRECIATION AND INTEREST EXPENSE

Profit before depreciation and interest expense in 2022

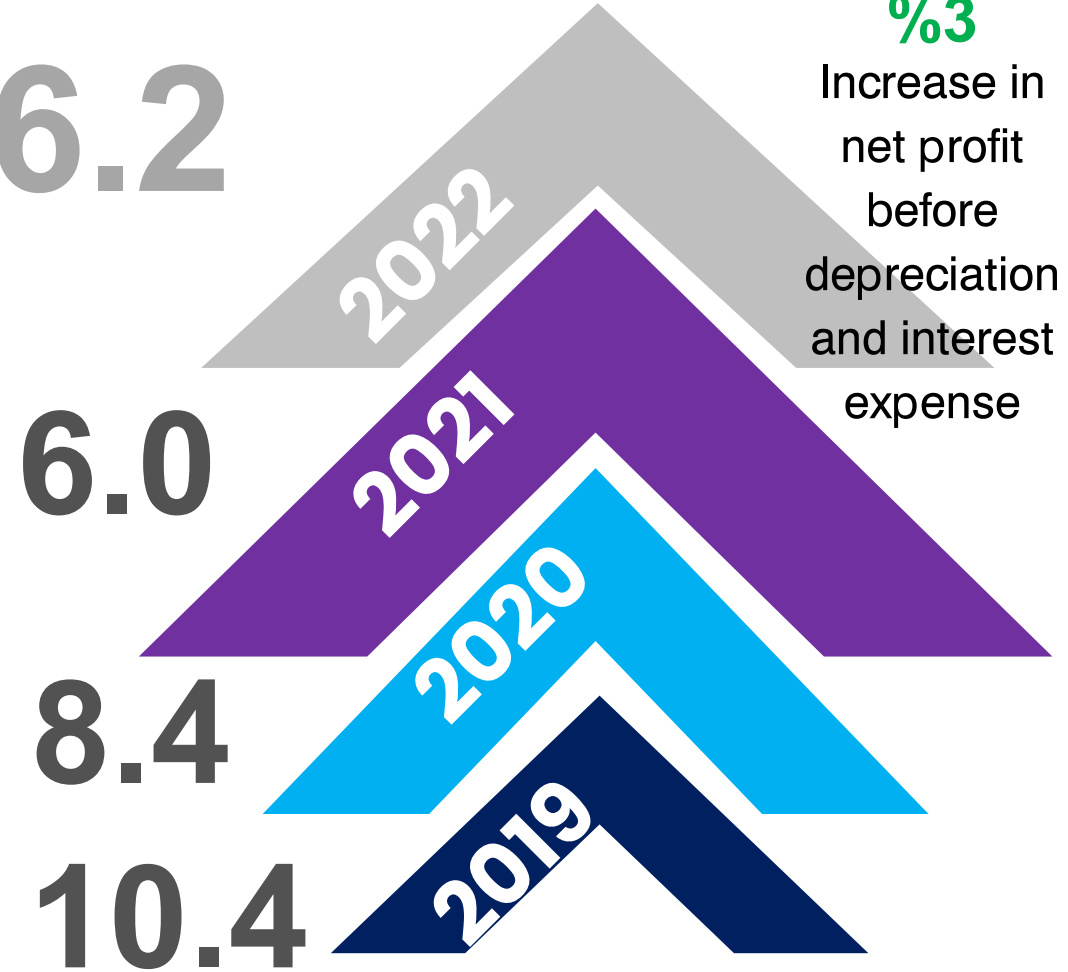


6.2

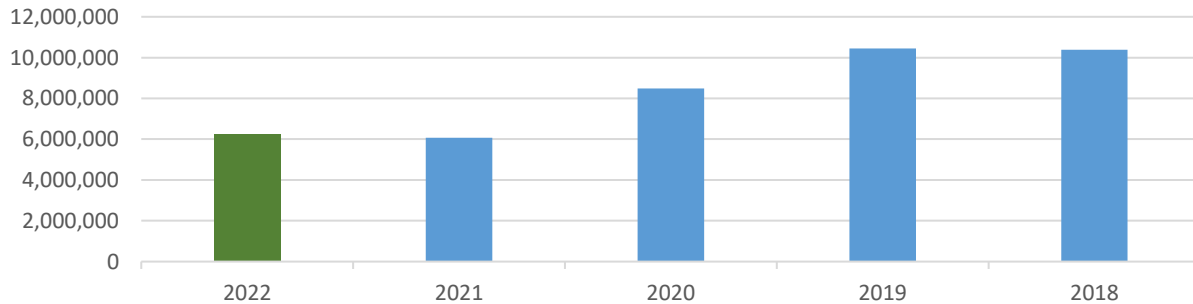
%3

Increase in net profit before depreciation and interest expense

Net profit increased before depreciation and interest deduction during Q1-Q3 2022 by 3% approximately compared to 2021 achieving Net profit before depreciation and interest deduction valued at 6.27 million QR with a 45% profit margin. the net profit increase comes as a result of the increase in cinematic and dividends.



Net profit Before Depreciation and Interest expense



PROFITABILITY BEFORE DEPRECIATION AND INTEREST

Net profit increased before depreciation and interest deduction during 2021 by 3% approximately compared to 2021 achieving Net profit before depreciation and interest deduction valued at 6.27 million QR with a 45% margin. the net profit increase comes as a result of the increase in cinematic and dividends and other revenues.

Profit before depreciation and interest expense in 2022

6.27

6.2

2022

6.0

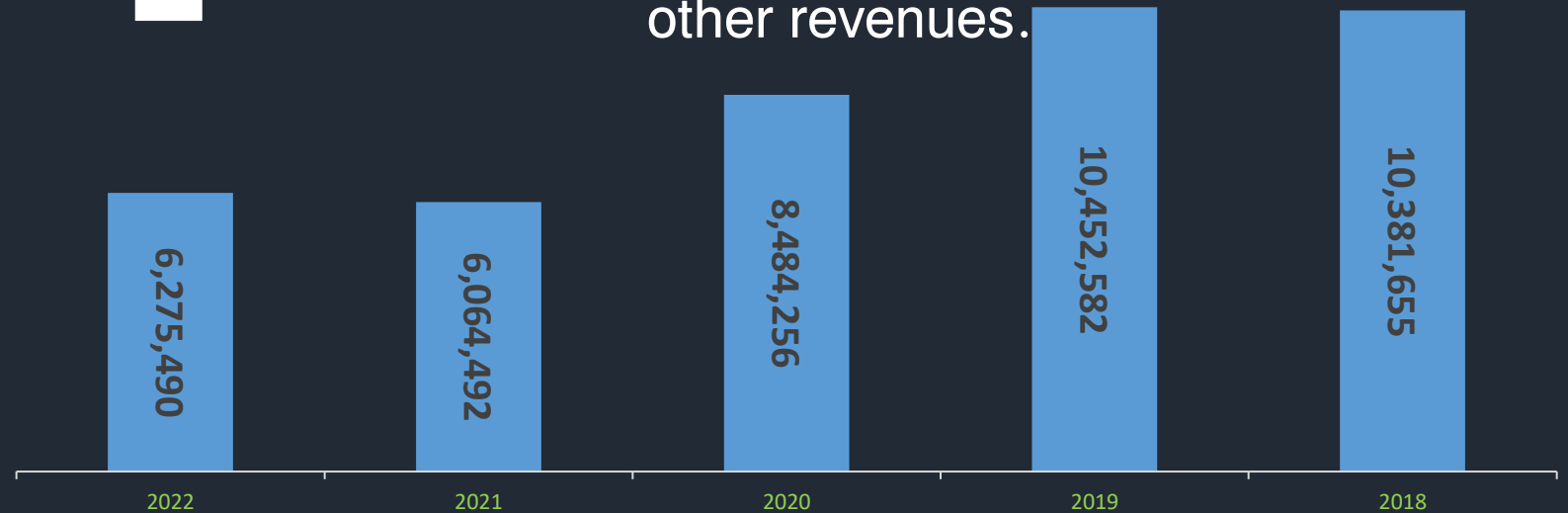
2021

8.4

2020

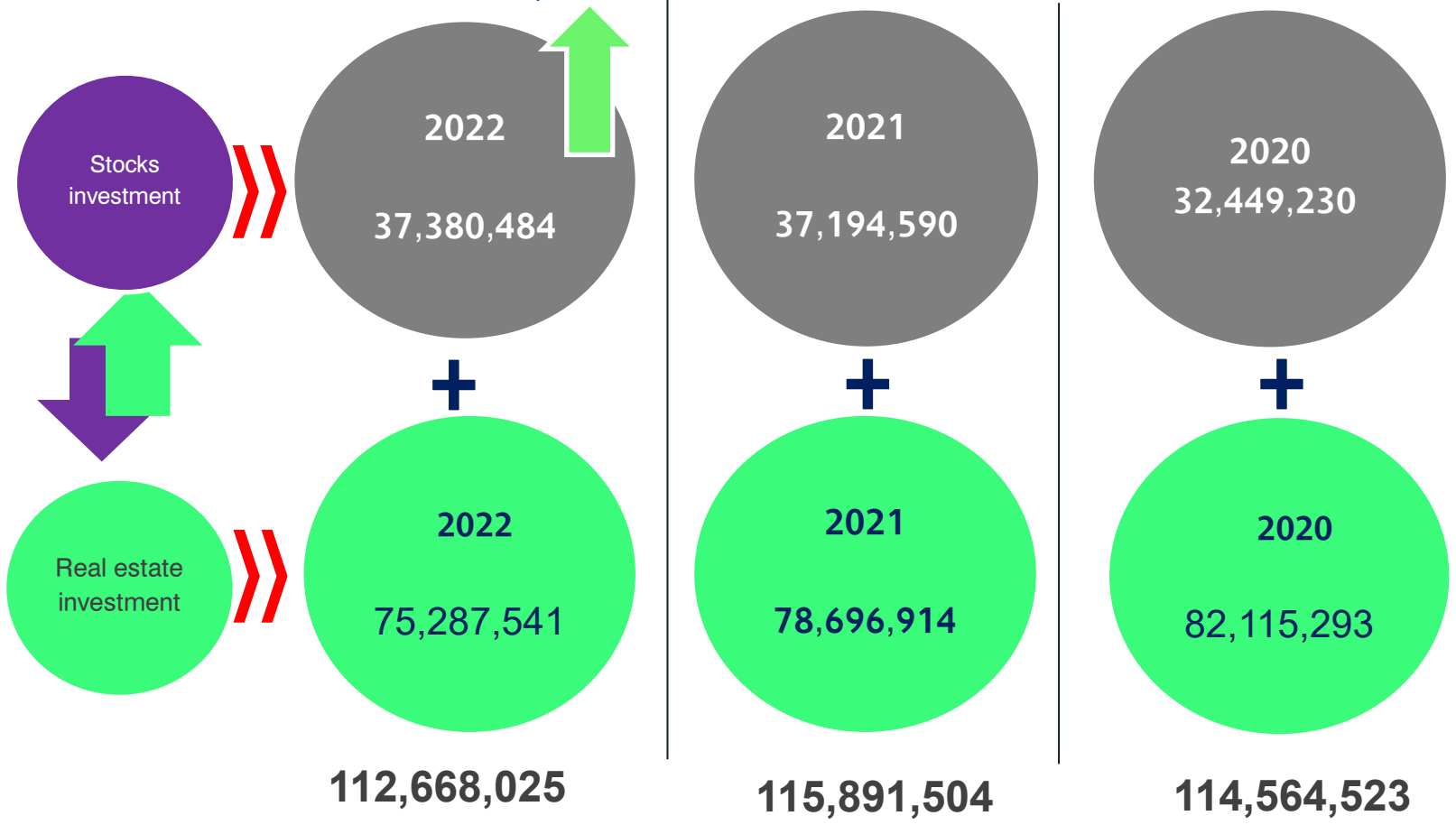
10.4

2019



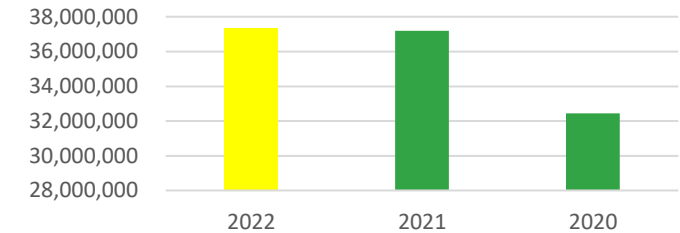
INVESTMENTS AND INCOME DIVERSIFICATION

↑0.50 Growth in the stock portfolio

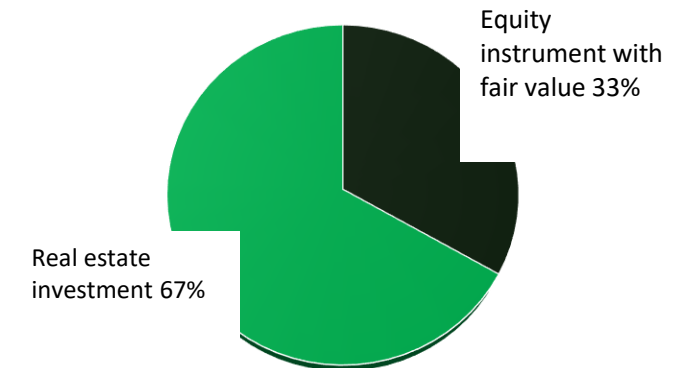
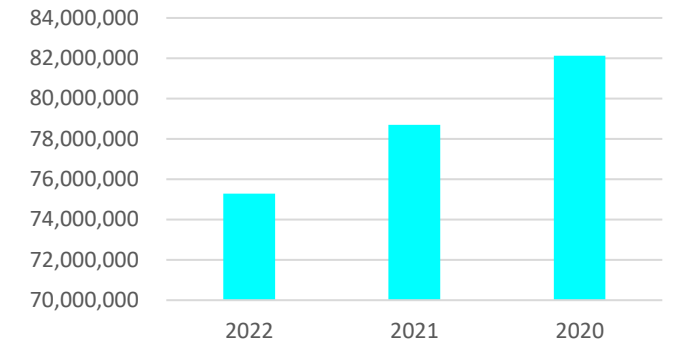


- The total Investments amount to approximately 112 million QR, distributed between 33% for available-for-sale equity investments and 67% for real estate investments.
- Available for sale Investments: the company's own equity portfolio at fair value, and the portfolio is the highest since 2020 with a growth rate of 0.5%.

Available for sale (Equity) investments



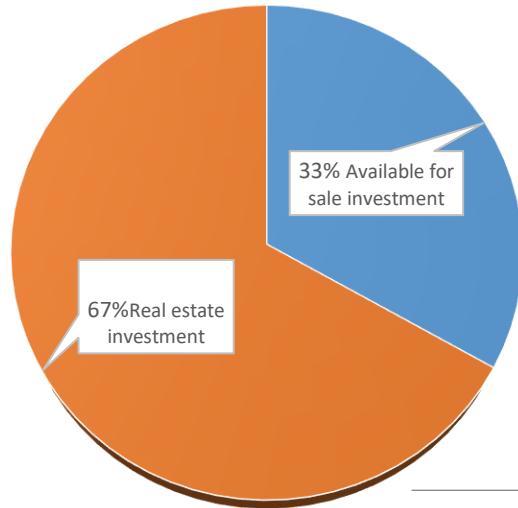
Real Estate investment



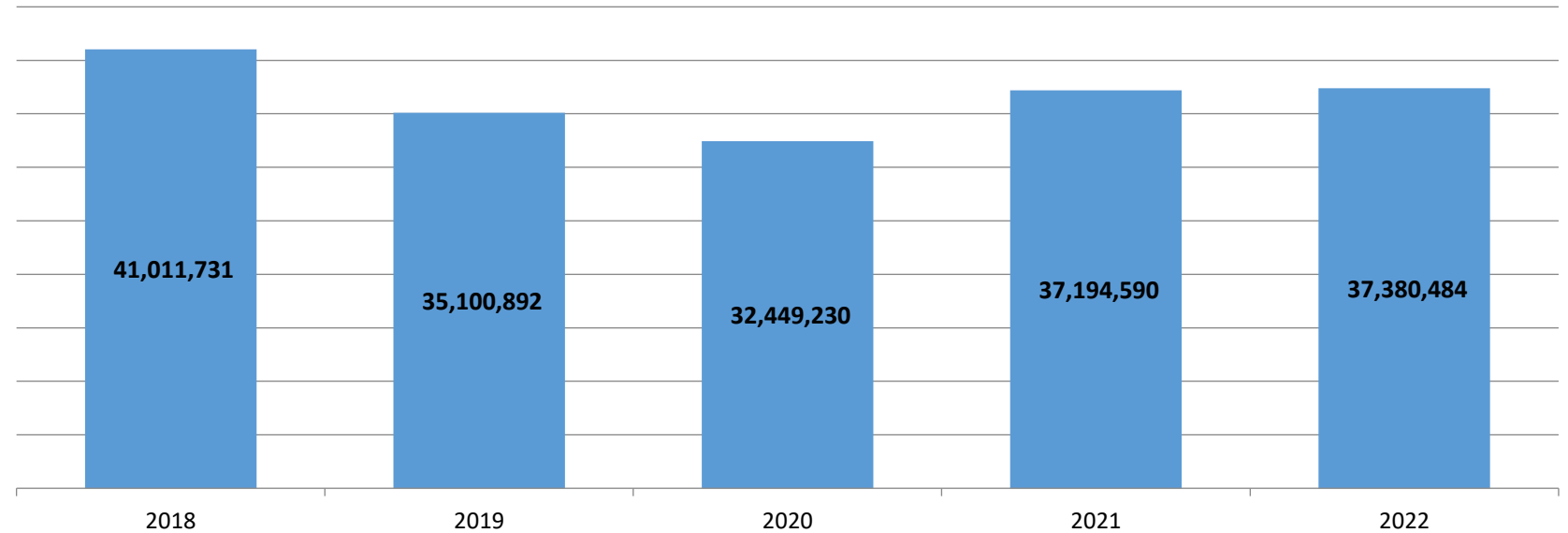
Value by Million QR

Source: financial statements report in June 2022

INVESTMENTS DIVERSIFICATION



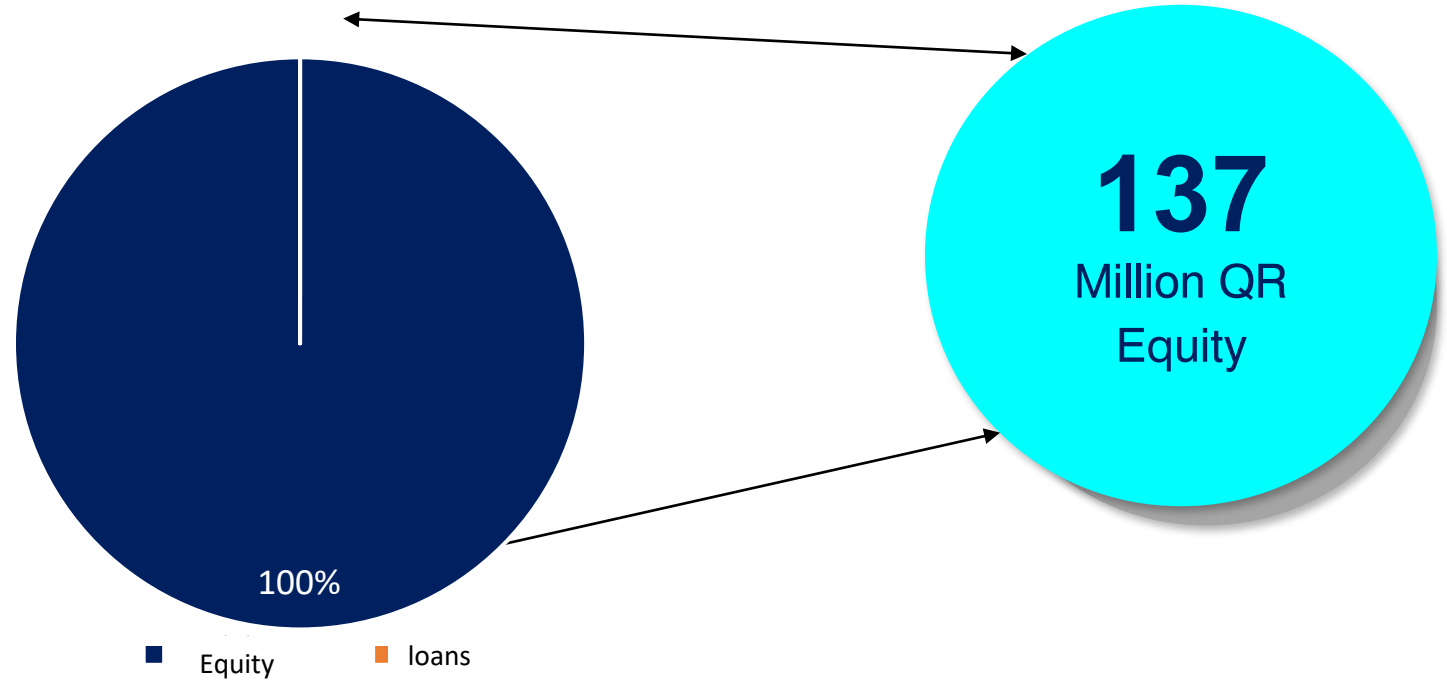
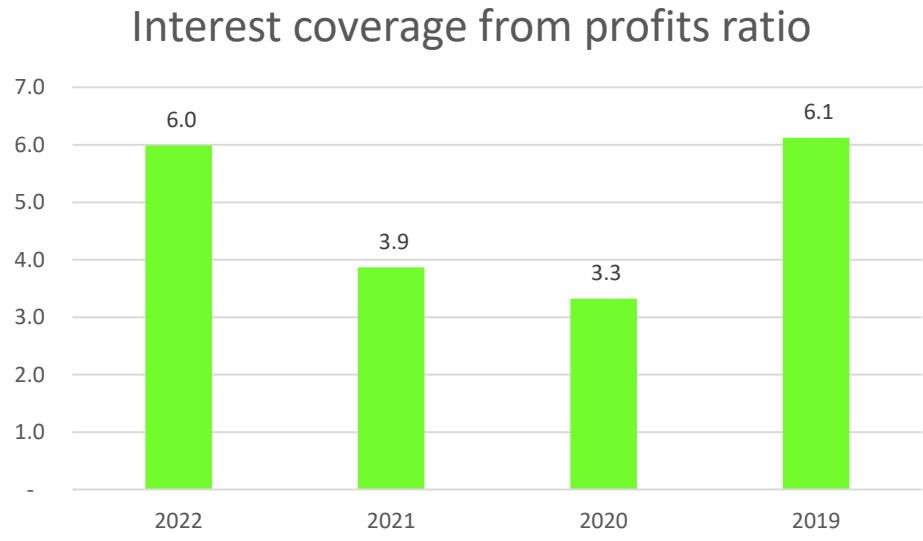
- Investment activities and other revenues contributed **79%** of the total revenues.
 - The company's stock market investments constitute **33%** of the total investments valued at **37.87 million QR** by September **2022**.
 - The net value of the company's investments in the real estate sector constituted the largest share of its investments, which represents **67%** of the total investments. The company's real estate investments are worth **75.28 million QR**.
- Equity available for sale with fare value



Value by Million QR

Source: financial statements report in June 2022

Financing Structure and Benefits



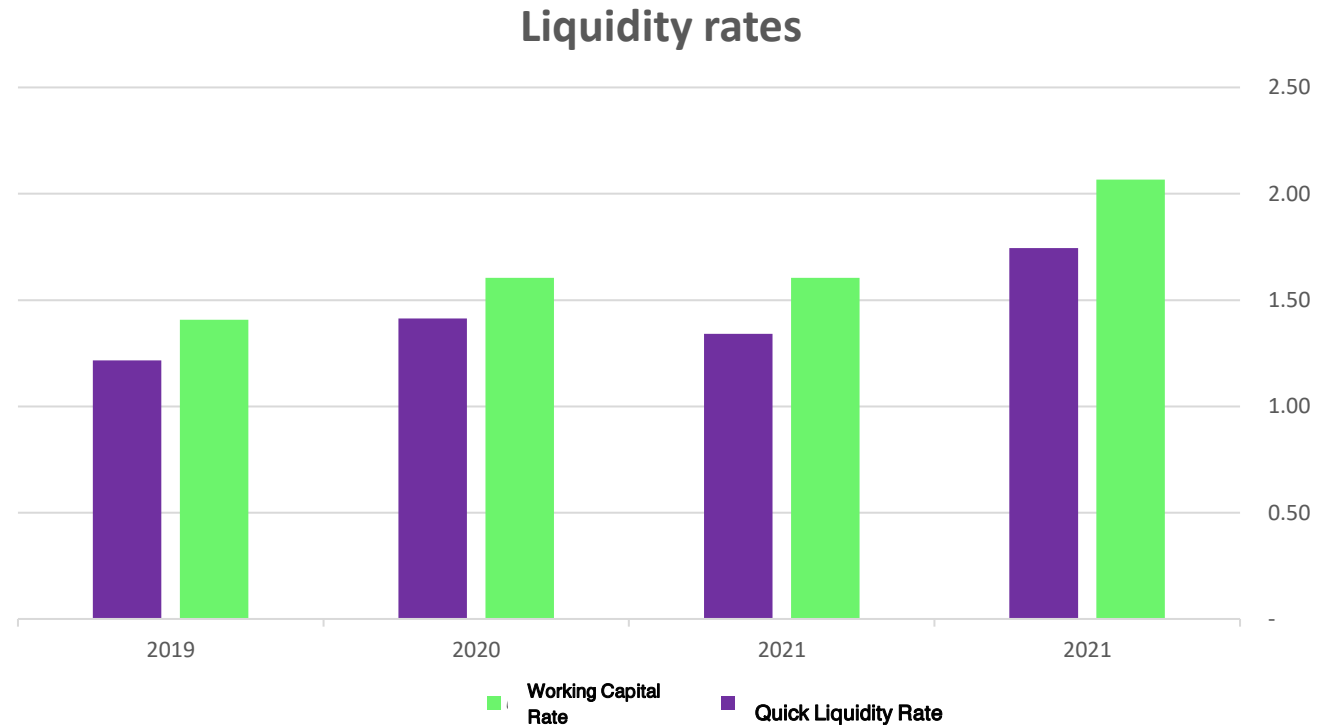
- The Company has limited reliance on loans to finance its assets. Thus paid its total loan in Q1 - Q3 2022.
- The company finances its assets from Equity and other obligations.

Value by Million QR
Source: financial statements report in June 2022

LIQUIDITY AND CASH

The Working Capital Rate **2.07**

The Quick Liquidity Rate **1.74**



- The Working Capital rate(Current Assets/Current Liabilities) stood at 2.07 in September 2022, which means that the Company can pay its short-term liability 2.07 times through its current assets.
- The quick liquidity Rate (cash/current liabilities) stood at 1.74times for the same period, which means that the Company can repay its short-term liabilities by 1.74 through cash.

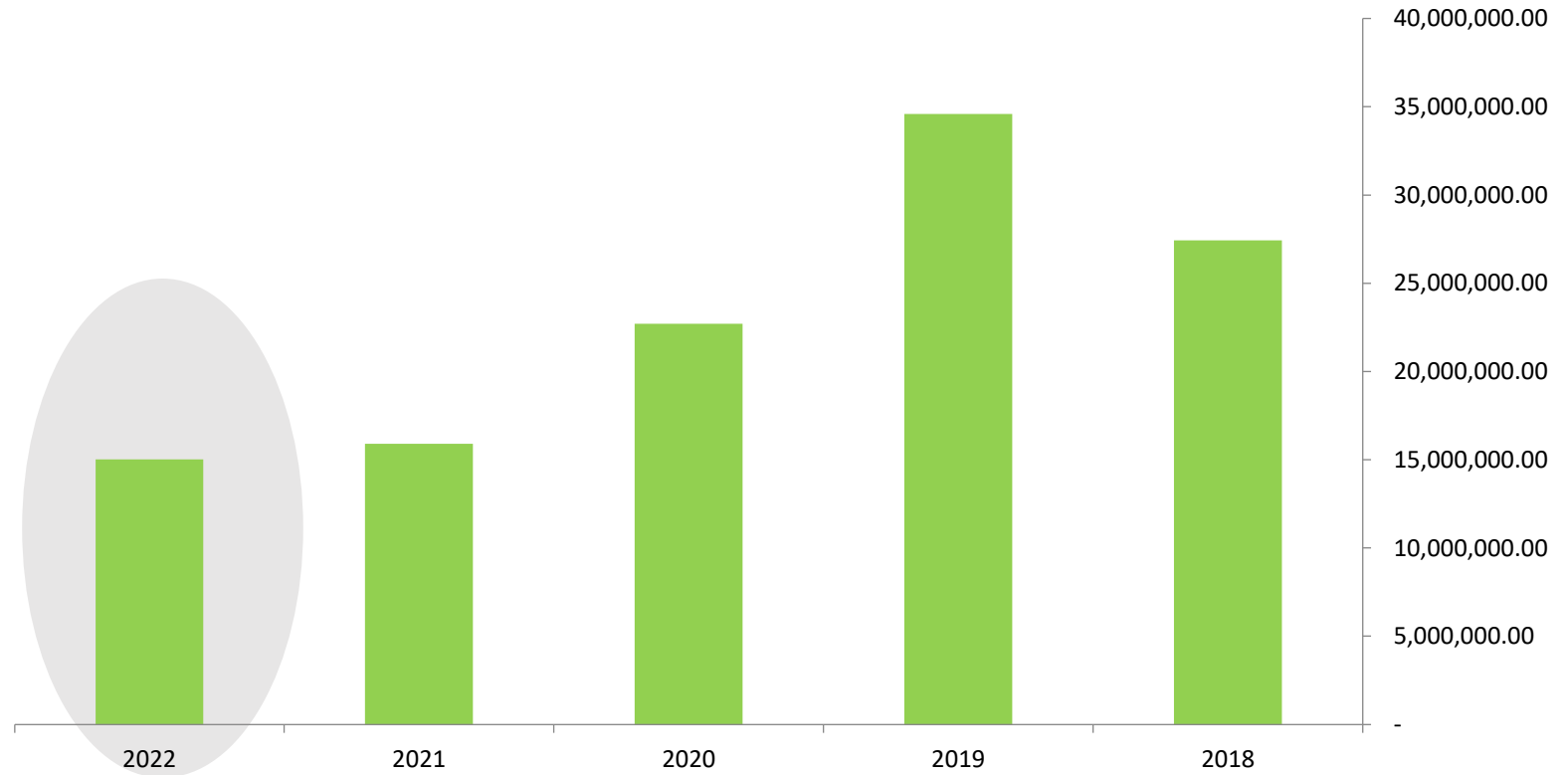
Clarification :

The Working Capital rate :Company ability to pay its short-term liability through its current assets.

The quick liquidity Rate :Company ability to pay its short-term liability through its cash.

CASH AND BANK ACCOUNTS

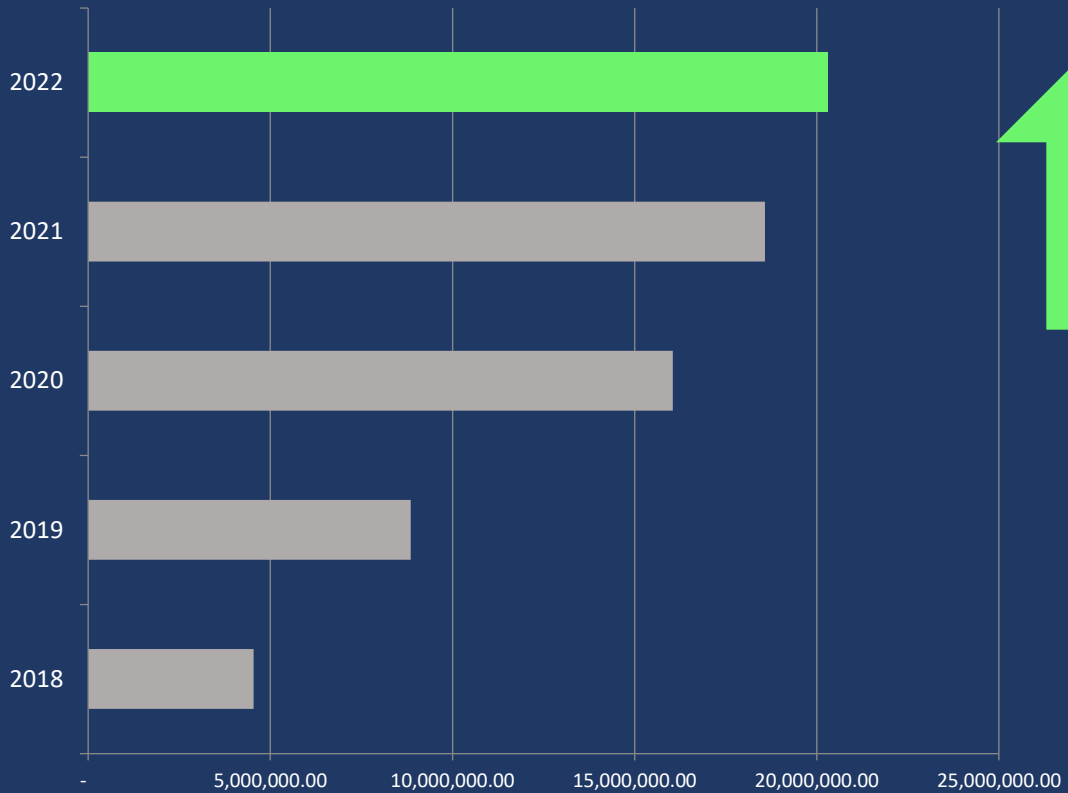
%6-
Decreasing in liquidity
by the end of
September 2022



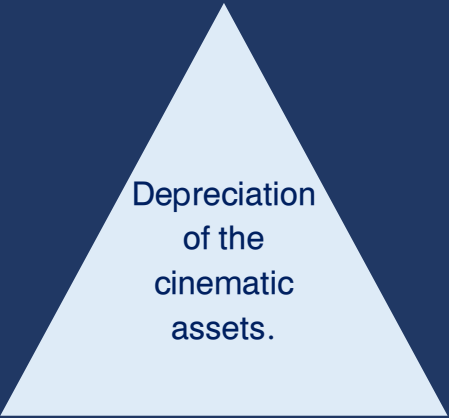
- The company's liquidity decreased by **0.893 (-6%)** million QR and was valued at **15017732 QR** in September **2022**. The liquid cash decreased due to paying off the loan and other obligations.

Properties and equipment

Properties and equipment



%9.3



20.3

18.5

16.0

8.8

September 2022

September 2021

September 2020

September 2019



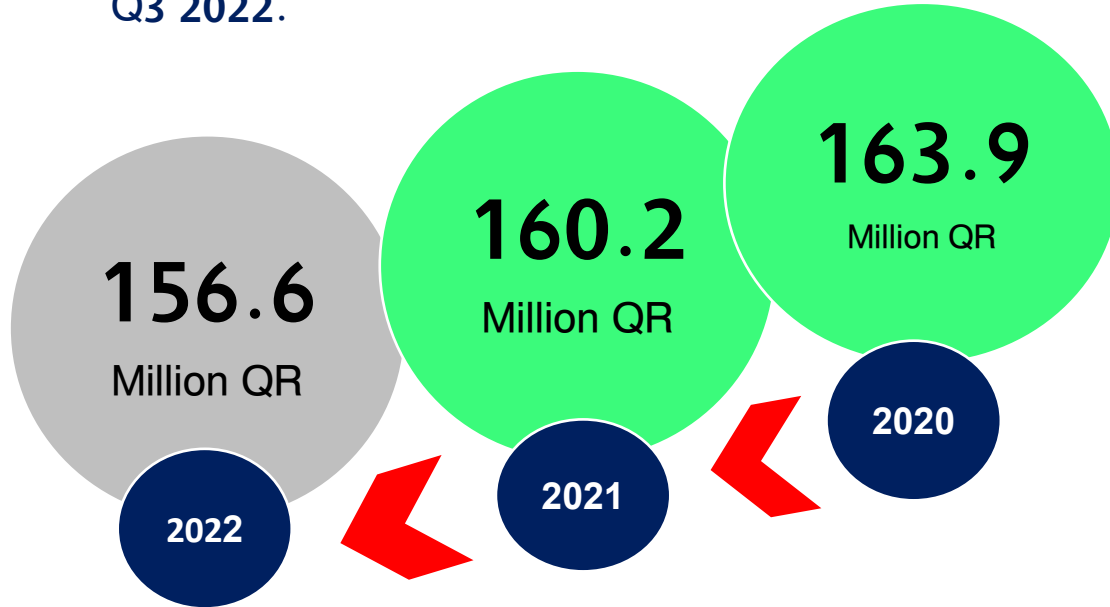
The company aims to expand its cinematic operating activity by developing its cinemas to international standards. In addition to obtaining the returns which come from the right to operate and use a new cinema building with a value of 9,049,168 QR, which raises the value of its tangible assets and may generate additional revenue in the future.

ASSETS IN September 2022

decrease in assets in comparison with Q3 2022.

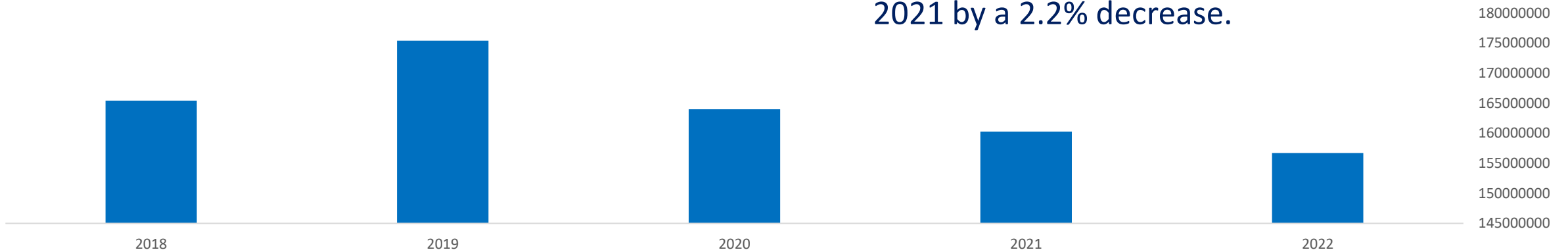
%2.2 -

156.6



Million QR is approximately the value of the company's assets in September 2022, which means a 2.2% decrease in assets value in comparison with the same period in Q1-Q3 2021 as a result of the value decrease of accounts receivable by 3.56 million QR.

Million QR assets value decreased by the end of September 2022 compared to the same period in 2021 by a 2.2% decrease.



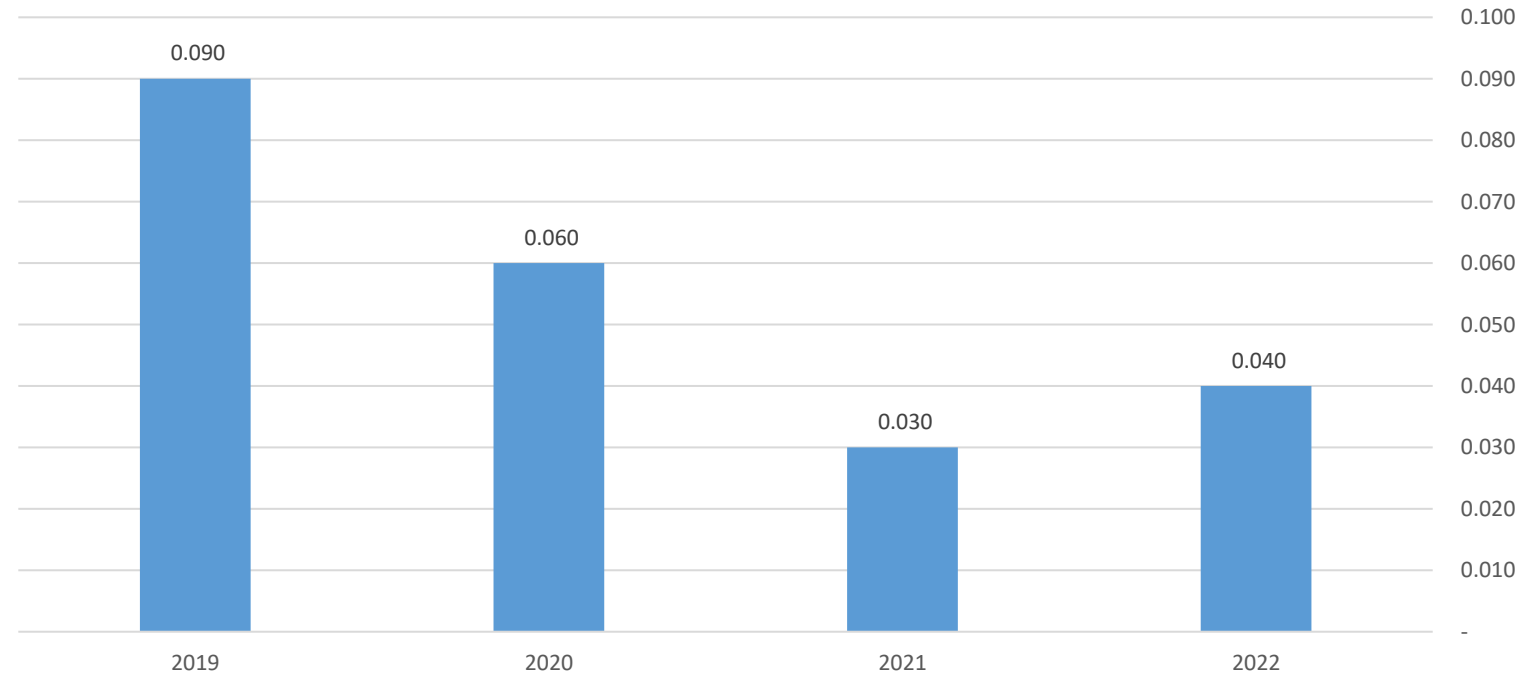
Value by Million QR

Source: financial statements report in June 2022

EARNING PER SHARE

Capital
62,807,950 Million QR

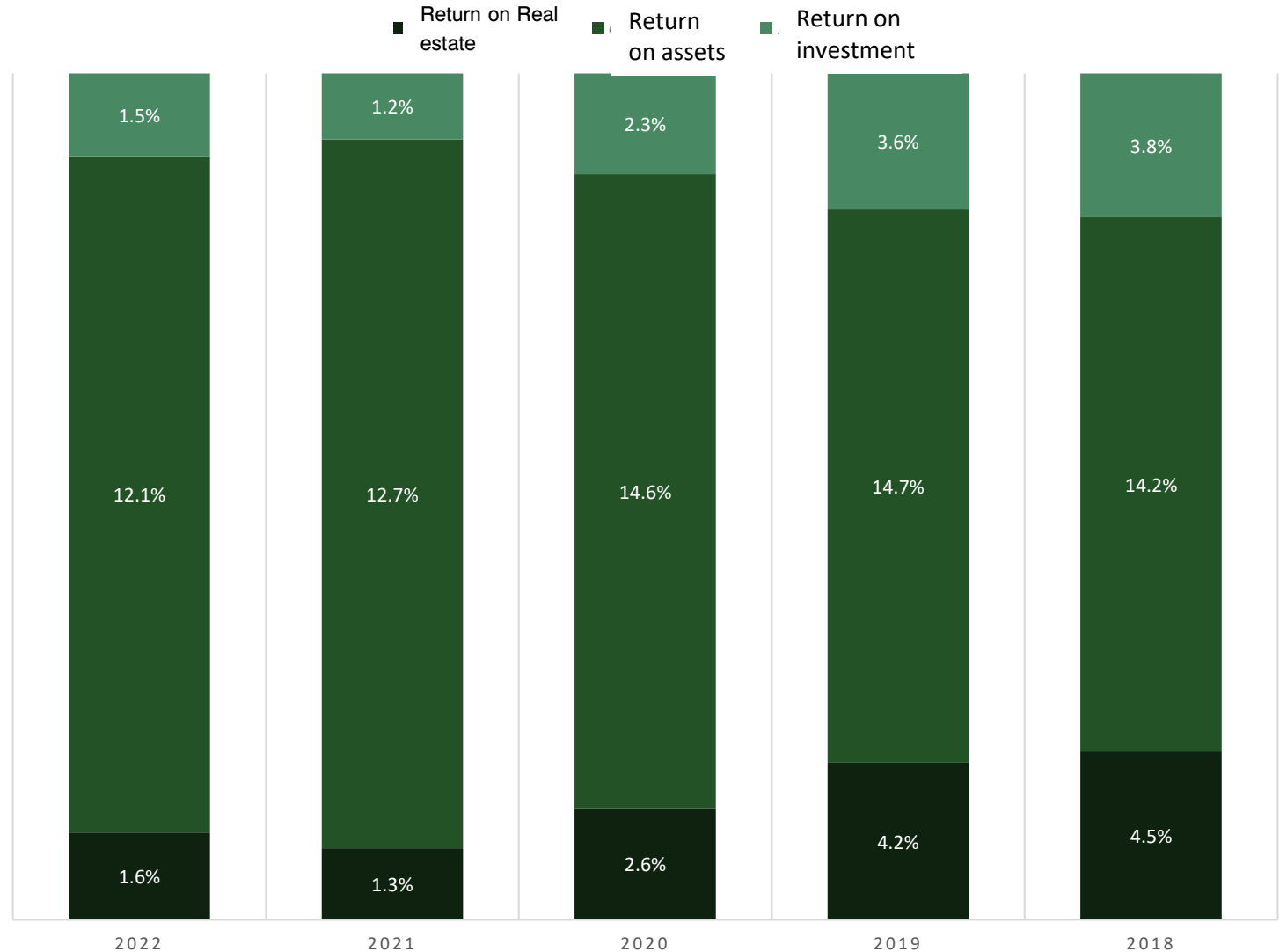
Earning per share QR



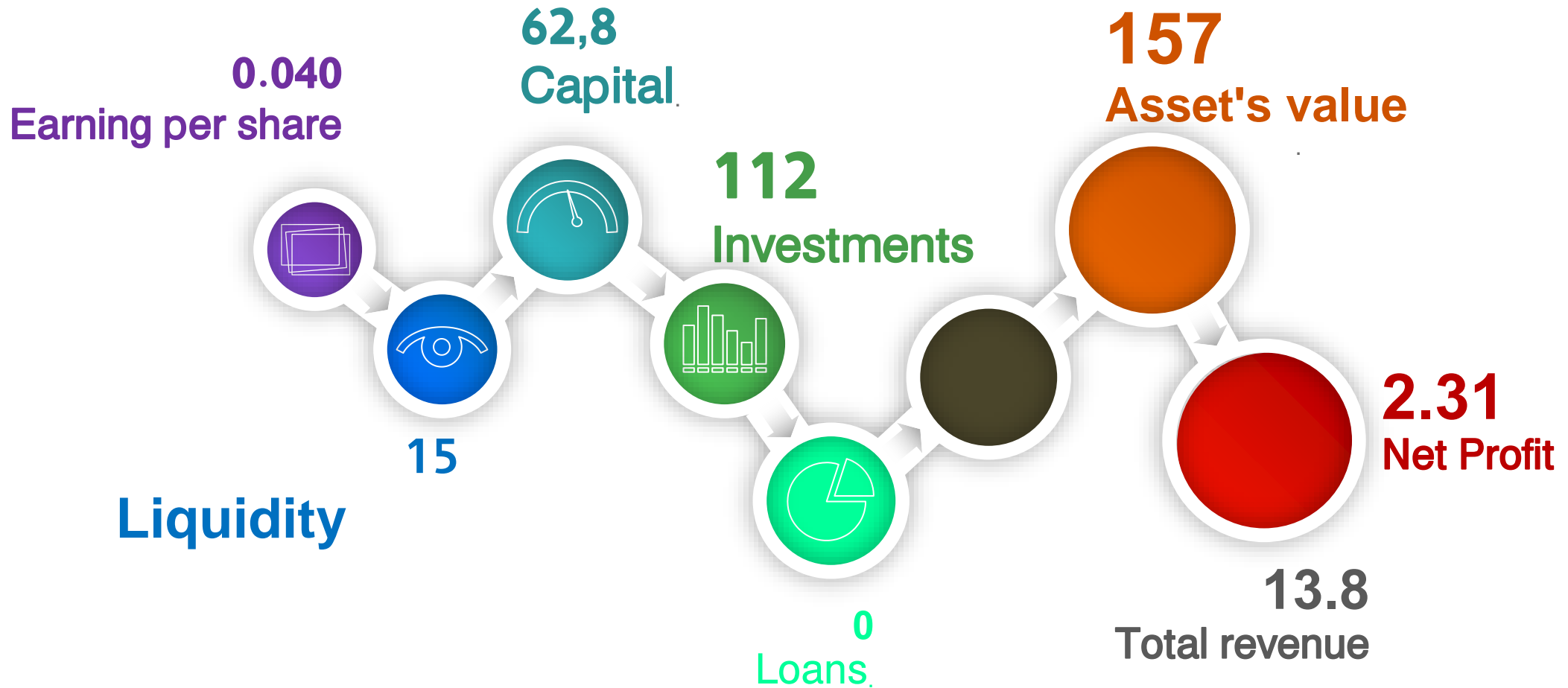
Till the end of September 2022, Earning per share reached 0.04 QR while earnings per share reached 0.03 QR for the same period

RETURN ON INVESTMENT

- Return on Real estate investment represented almost 12.1% during Q1-Q3 2022. Real estate investment is considered the most income-generating activity in the company, while The total return on the total Investment rate is 1.5 % of the total assets in 2022.
- In total, The return on the assets rate represents 1.6% of the total invested amount of money in Q1-Q3 2022.
- The return on investment and return on assets decreased in the Q1-Q3 2022 as a result of the increase in the amounts invested in the works under construction for the development of cinemas that have not yet generated a return, in addition to the decrease in profits as a result of the Corona pandemic.



QATAR CINEMA AND FILM DISTRIBUTION




Value by Million QR


Source: financial statements report in June 2022


1  **20th January 2022: Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 31st December 2021 on 05/02/2022**


2  **27th January 2022: Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Annual 2021 will be held on 10/02/2022 at 01:30 PM , Doha Time.**


3  **27th January 2022: Qatar Cinema & Film Distribution Co. announces the opening of nominees for the board memberships, years from 2022 to 2025. Applications will be accepted starting from 29/01/2022 till 07:30 PM of 07/02/2022.**

4  **5th February 2022: Qatar Cinema & Film Distribution Co. announces that the General Assembly Meeting AGM and EGM will be held on 01/03/2022, Royal Plaza Cinema - Hall No. (3) - Royal Plaza Mall - Al Sadd Street and 06:30 PM. In case of not completing the legal quorum, the second meeting will be held on 06/03/2022, Royal Plaza Cinema - Hall No. (3) - Royal Plaza Mall - Al Sadd Street and 06:30 PM**

- 5**  **5th February 2022: Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the twelve-month period ending 31st December 2021. The financial statements revealed a Net Profit of QR 2,155,794 in comparison to a Net Profit of QR 4,952,159 for the same period of the previous year.**

- 6**  **2nd March 2022 : Qatar Cinema & Film Distribution Co. announces the results of the AGM and EGM. The meeting was held on 01/03/2022**

- 7**  **5th April 2022 : Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 31st March 2022 on 27/04/2022.**


- 8**  **24th April 2022 : Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Quarter 1 2022 will be held on 08/05/2022 at 12:30 PM , Doha Time.**

9 **27th April 2022: Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the three-month period ending 31st March 2022. The financial statements revealed a Net Profit of QR 1,538,385 in comparison to a Net Profit of QR 1,045,186 for the same period of the previous year. The Earnings per Share(EPS) amounted to QR 0.03 as of 31st March, 2022 versus Earnings per Share(EPS) QR 0.017 for the same period in 2021**

10 **6th July 2022: Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 30th June 2022 on 01/08/2022.**


11 **20th July 2022: Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Semi-Annual 2022 will be held on 03/08/2022 at 12:00 PM , Doha Time.**

12 **20th July 2022 : Qatar Film & Film Distribution Company informs that it will open its new VIP cinema in Katara Cultural District by the name of KATARA CINEMA on Thursday, August 4, 2022. The cinema comprises of 4 VIP Screens.**

13  **1st August 2022: Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the six-month period ending 30th June 2022. The financial statements revealed a Net Profit of QR 1,819,819 in comparison to a Net Profit of 1,489,239 QR for the same period of the previous year. The Earnings per share(EPS) amounted to QR 0.029 as of 30th June 2022 versus Earnings per share(EPS 0.024 QR for the same period in 2021.**

14  **9th October 2022: Qatar Cinema & Film Distribution Co.: To disclose its Quarter 3 financial results on 29/10/2022.**

15  **20th October 2022: Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for Quarter 3 in 2022 will be held on 03/11/2022 at 12:30 PM, Doha Time.**

16  **29th October 2022: Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the nine-month period ending 30th September 2022. The financial statements revealed a Net Profit of QR 2,311,313 in comparison to a Net Profit QR 1,895,277 for the same period of the previous year. The Earnings per Share(EPS) amounted to QR 0.04 as of 30th September, 2022 versus Earnings per Share(EPS) QR 0.03 for the same period in 2021.**

Thank You

Qatar Cinema Company

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