

INVESTOR INFORMATION GUIDE 2023

Presentation Of The Financial Statements
For The Period From 1 January 2023 To 30 September 2023



QATAR CINEMA AND FILM DISTRIBUTION CO.

The company owns a distinguished real estate portfolio, which is a group of properties fully leased to Qatar Airways, in addition to other properties that are also fully leased.

The company owns a securities portfolio on the Qatar Stock Exchange market, which is a diversified and liquid-able portfolio, and helps the company to have the financial ability to seize quick opportunities in case it needs any investment liquidity.

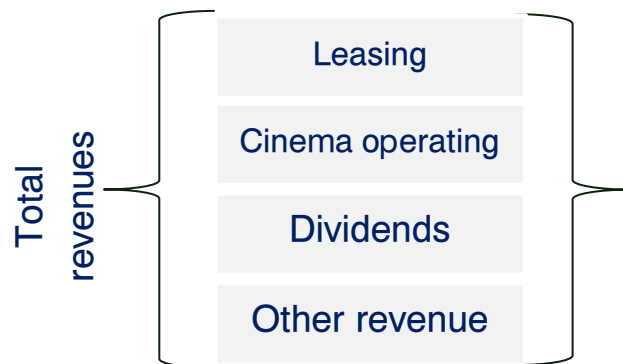
The main activity of the company is the operation and management of cinemas, and the company has a distinguished number of Cinemas in lively and crowded commercial complexes, in addition to a new cinema theater that will be in the cultural district of Katara

- The company relies on the revenue generation process on several sources in order to ensure continuity and sustainability in its operations, and as a result of the spread of the crisis, the strategy followed by the company has proven its great success in facing the changes that may suddenly occur in the world.
- The company relies on 4 sources to generate revenues:
 - ✓ The main activity specialized in operating and managing cinemas.
 - ✓ The real estate activity, the company owns a combination of distinguishing real estate assets which fully leased to credible companies and institutions.
 - ✓ The stock portfolio in the stock market, which is capable of immediate liquidation.
 - ✓ Other revenues resulting other than above mentioned revenue

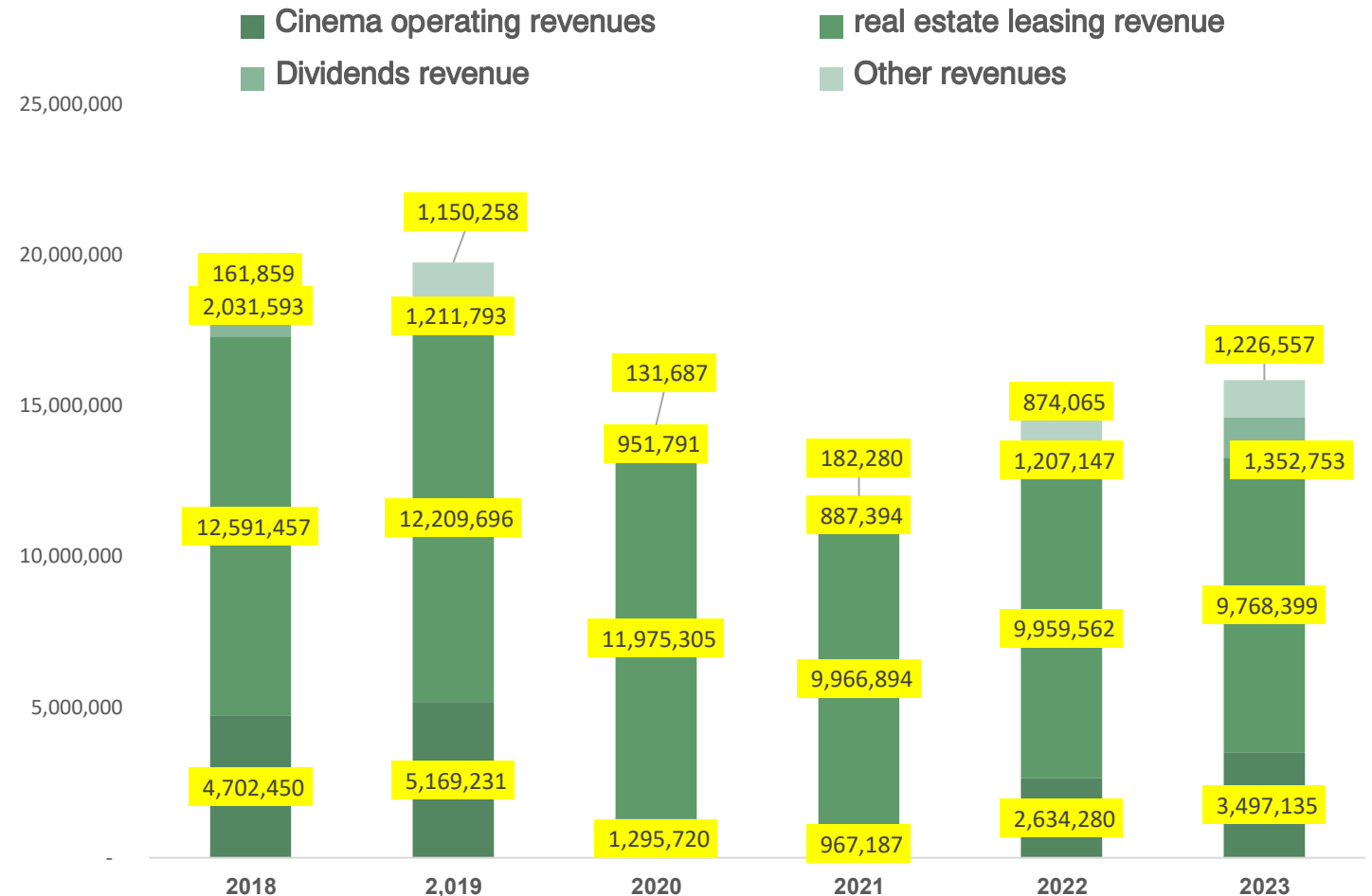
REVENUES AND PROFITABILITY

The company's total revenues reached **15.85** million QR by the end of September **2023**, Revenues were generated from various sources to avoid the risks of relying on a single income source.

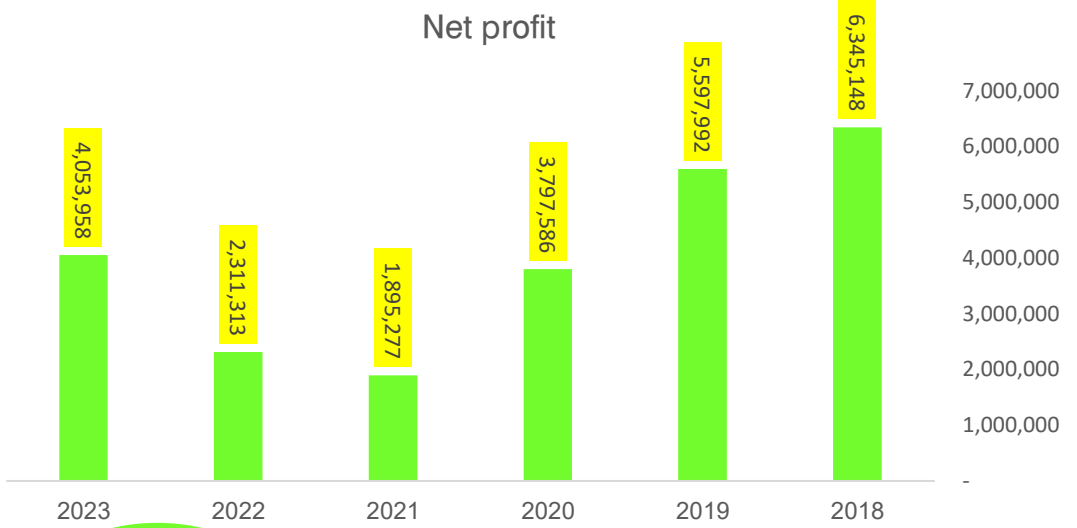
Leasing revenue represents **62%** of the total revenues, which represents the largest share of the company's income. Then Cinema's operating revenue represents **22%** of the total revenues, followed by other revenues and dividend revenues represent **16%**, and Finally. The periodic revenues increased by **8%** in comparison with the same period in **2022**.



Revenues came from various sources to avoid the risks of relying on a single source income.



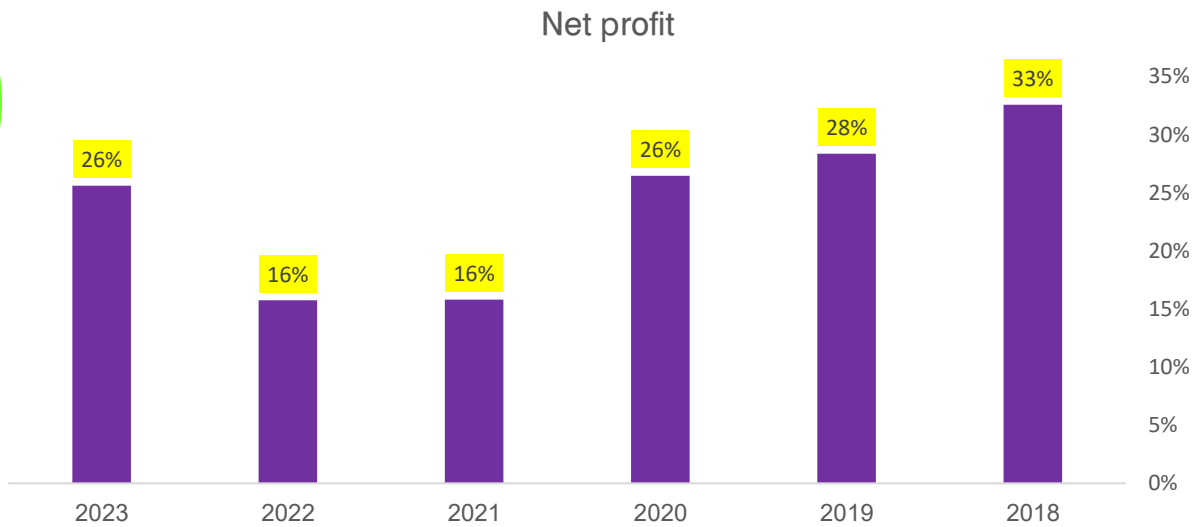
REVENUES AND PROFITABILITY



%26
Achieved Net profit margin from 1st Jan to 30th Sep 2023

The company's net profit increased in the first 9 months of 2023 by 75.40% compared to the same period in 2022, achieving approximately 4.05 million QR *net profit with an approximate profit margin rate of 26 %-, the Net Profit increased due to the increase in cinematic revenue by 32.75%-, other revenues by 40.33% and dividends revenue by 12.06%.

4.05
Million QR
Net Profit



*Net profit margin = net profit / Total revenue

REVENUE DIVERSIFICATION SUPPORTS SUSTAINABLE GROWTH

%26
Achieved Net profit margin by the end of September 2023

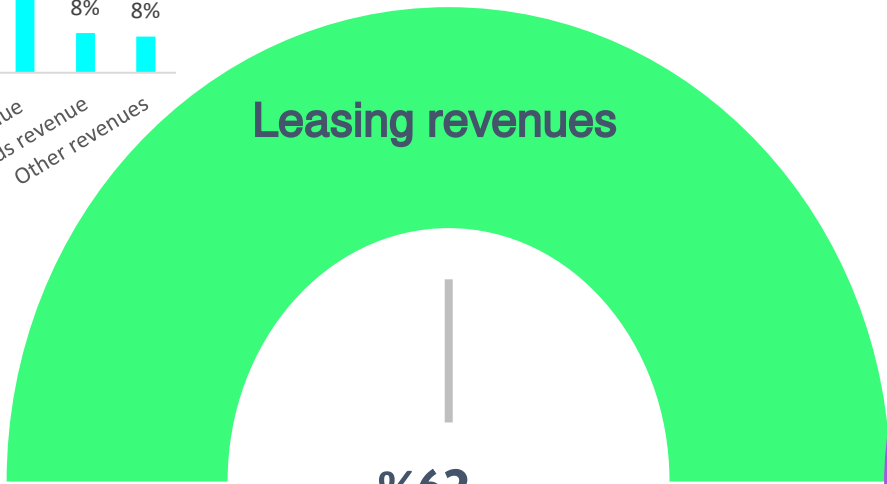
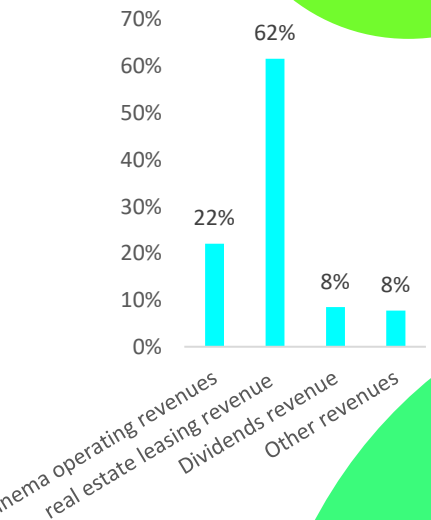
4.05
Million net profit

15.85
Million Revenues during the first 9 months of 2023

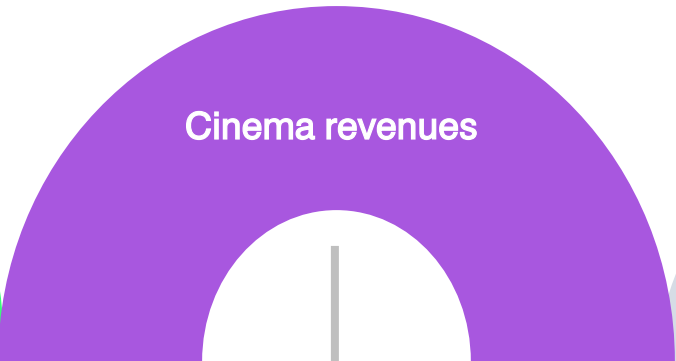
%8

Increase in the total revenues during the first 9 months of 2023 in comparison with the same period in 2022.

- Leasing revenue reached 62% of total revenues.
- Cinematic operation revenues amounted to 22% of total revenues.
- Dividends and other revenues represented 16% of total revenues.



Leasing revenues



Cinema revenues



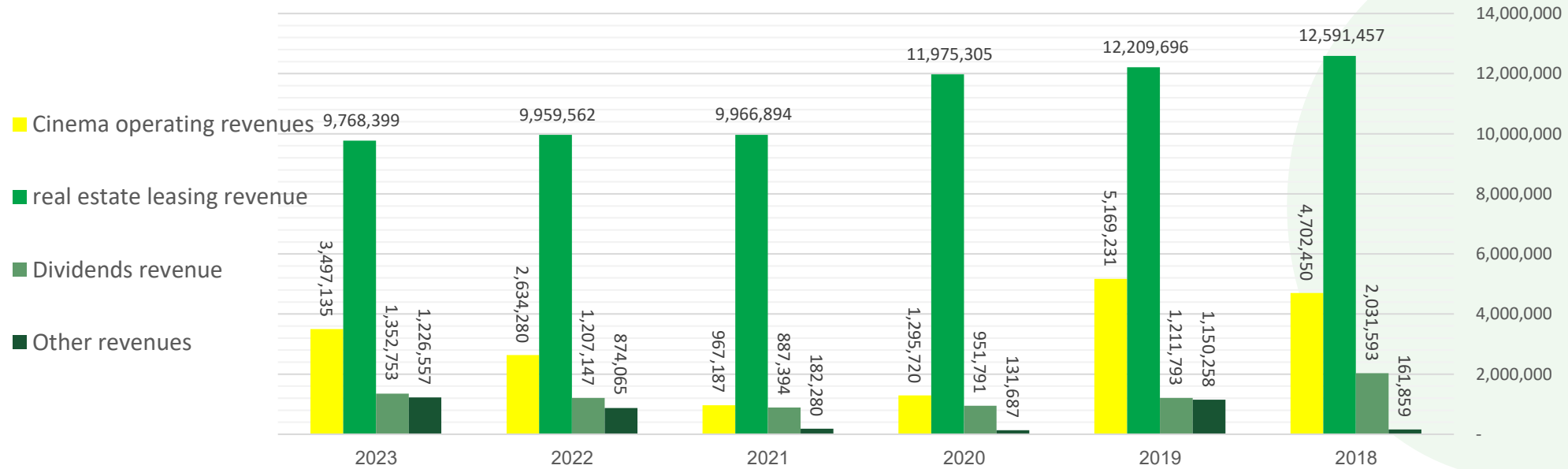
Dividends and other revenues

Value by Million QR
Source: financial statements report September 2023

LEASING REVENUES SUSTAINABILITY

8%

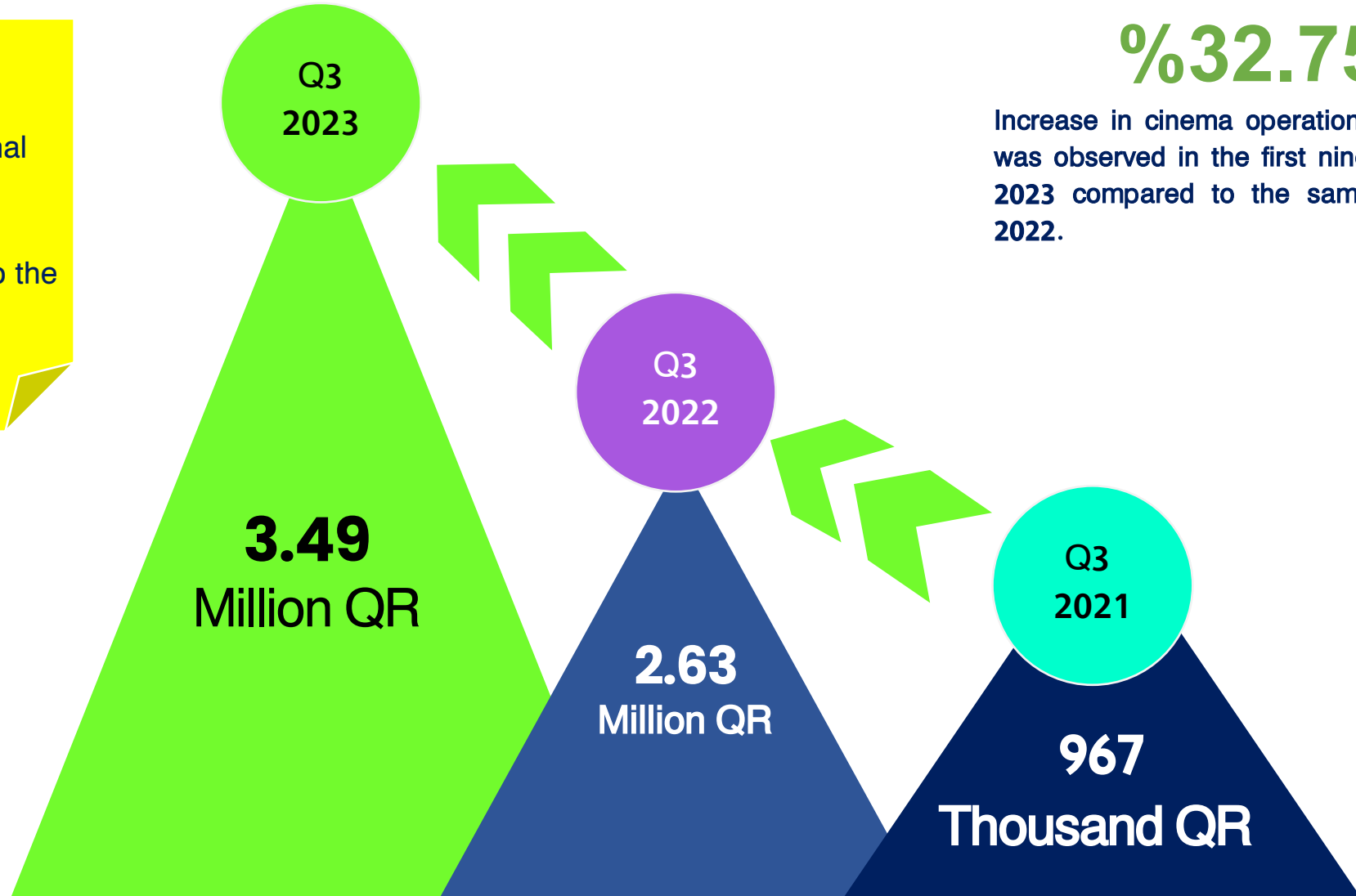
Increase in the total revenues till the end of Sep 2023 compared to the same period of 2022.



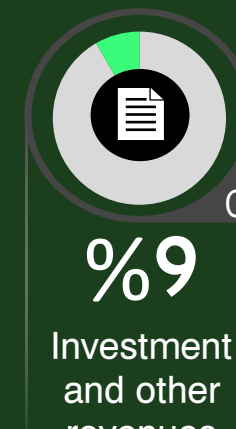
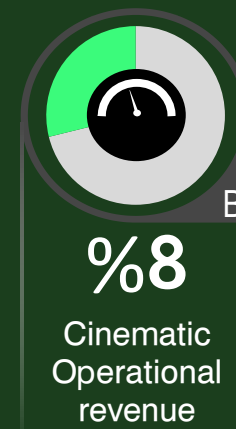
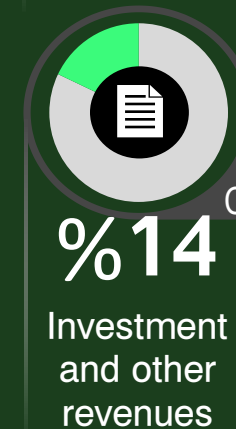
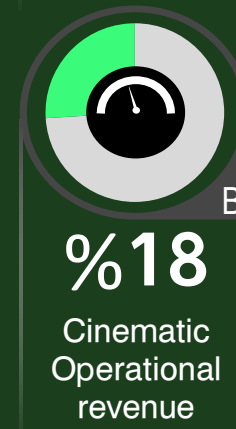
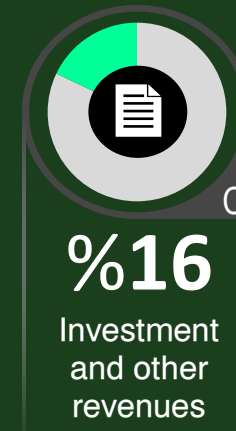
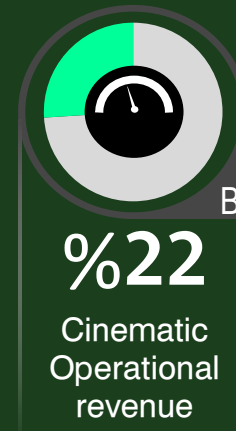
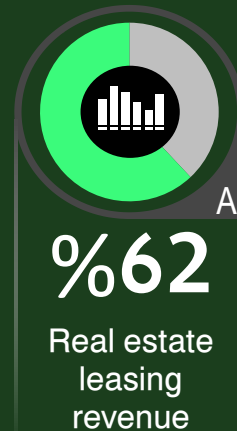
Despite the challenges faced by the real estate sector, The company is still able to achieve revenues from real estate leasing activity which supported the company's financial performance during 2023. The real estate leasing revenue decreased by 1.92% till the end of September 2023 compared to the same period in 2022. Also, the cinema's revenue increased by 32.75% for the same period. and the real estate leasing revenue represents the most significant part of the income, which is paid in advance, which helps the company be in an excellent financial position.

CINEMA OPERATING REVENUE

The company achieved a 32.75% increase in operational performance for its cinema operations in the first nine months of 2023 compared to the same period in 2022



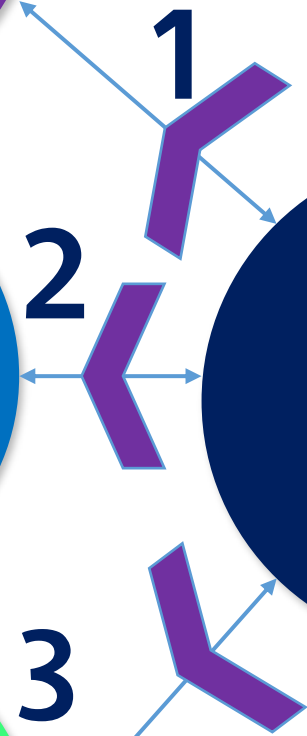
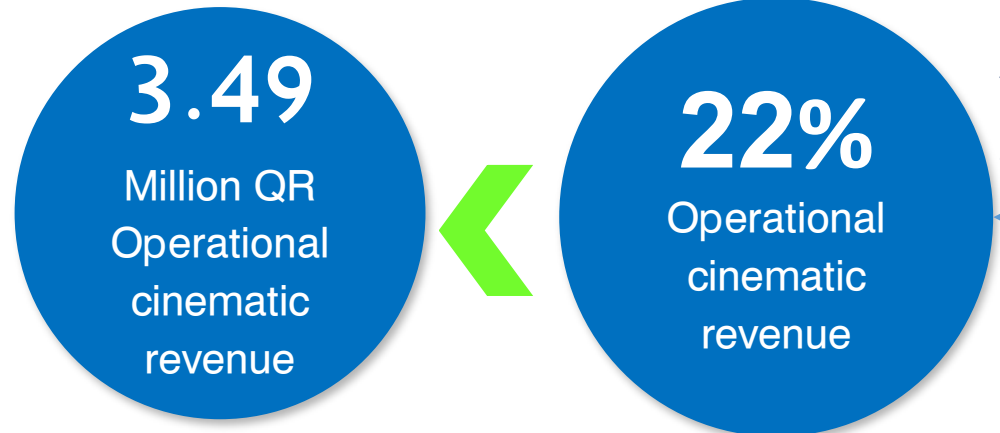
Comparing revenues in the first nine months of 2023 with those of the two previous years.



%8
Increase in the total revenues in 2023 compared to 2022.

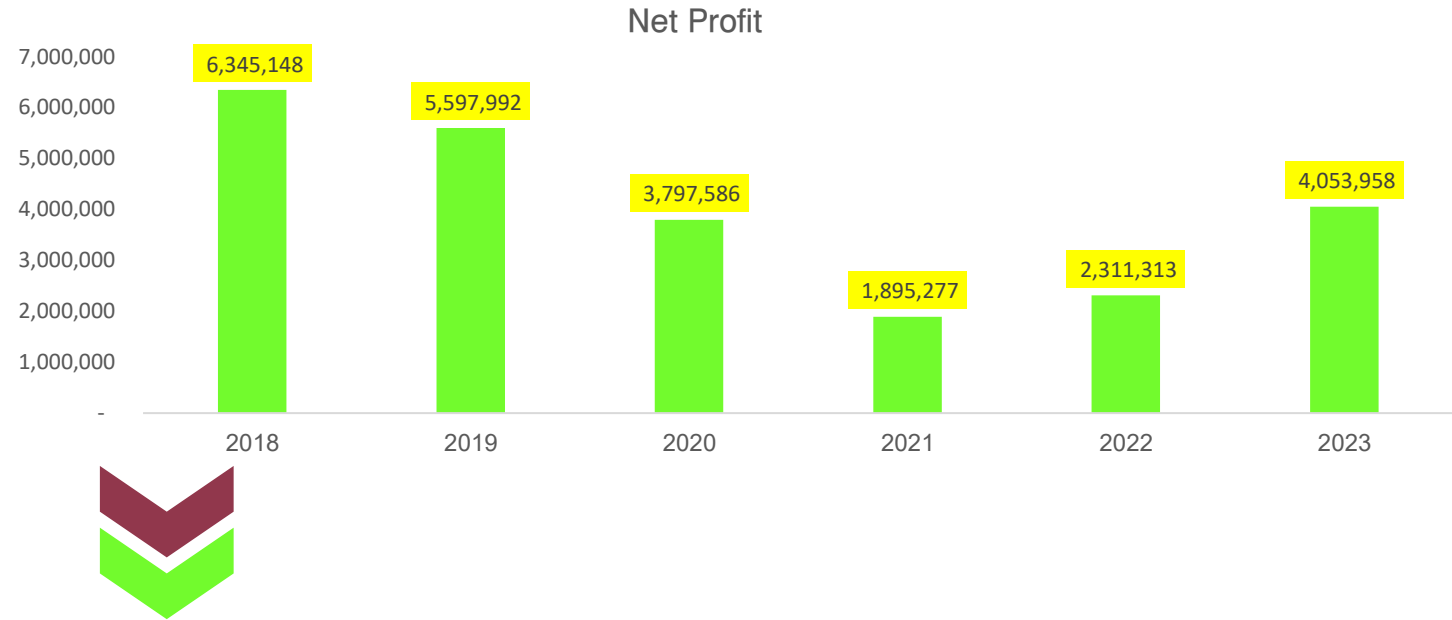
Total Revenues during the first 9 months of 2023 in million QR.

4.053.958
Net profit in the first 9 months of 2023.



NET PROFIT

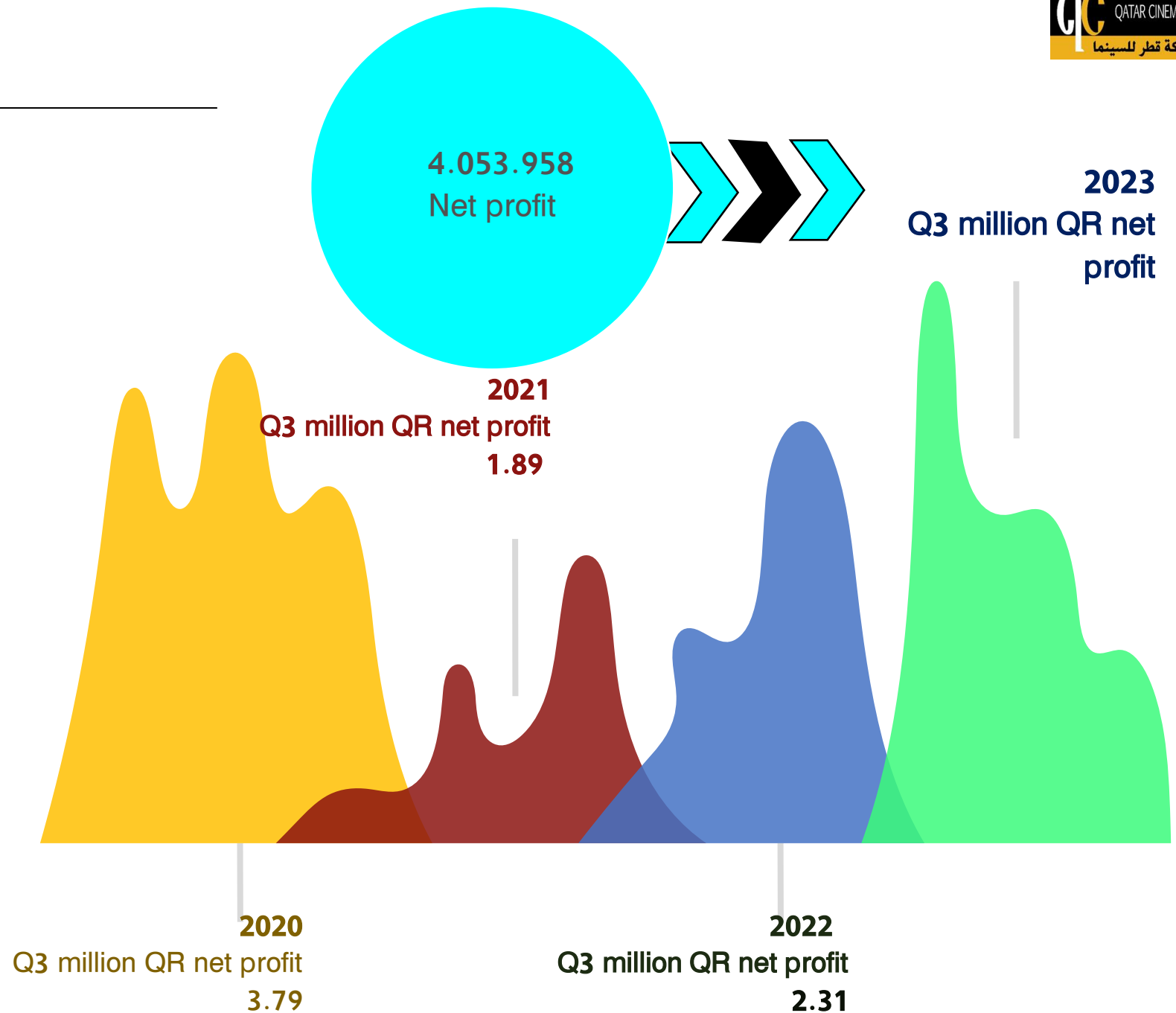
4.053.958
Net profit in the first 9 months of 2023



- Net profit increased in 2023 by almost 75.4% compared to 2022, achieving approximately 4.05 million QR net profit with a 26% profit margin.
- This Net profit increase is due to the increase in cinematic activity revenues by 32.75%, as well as other revenues by 40.33%, and an increase in dividend revenues by 12.06%.

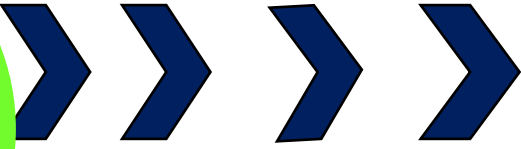
NET PROFIT

Net profit increased in 2023 by almost 75.4% compared to the same period in 2022, achieving approximately 4.05 million QR net profit with a 26% profit margin. The net profit increase is due to mainly the following:
The increase in cinematic ticket sales and Dividend revenues.



PROFITABILITY BEFORE DEPRECIATION AND INTEREST EXPENSE

Profit before depreciation and interest expense in 2023

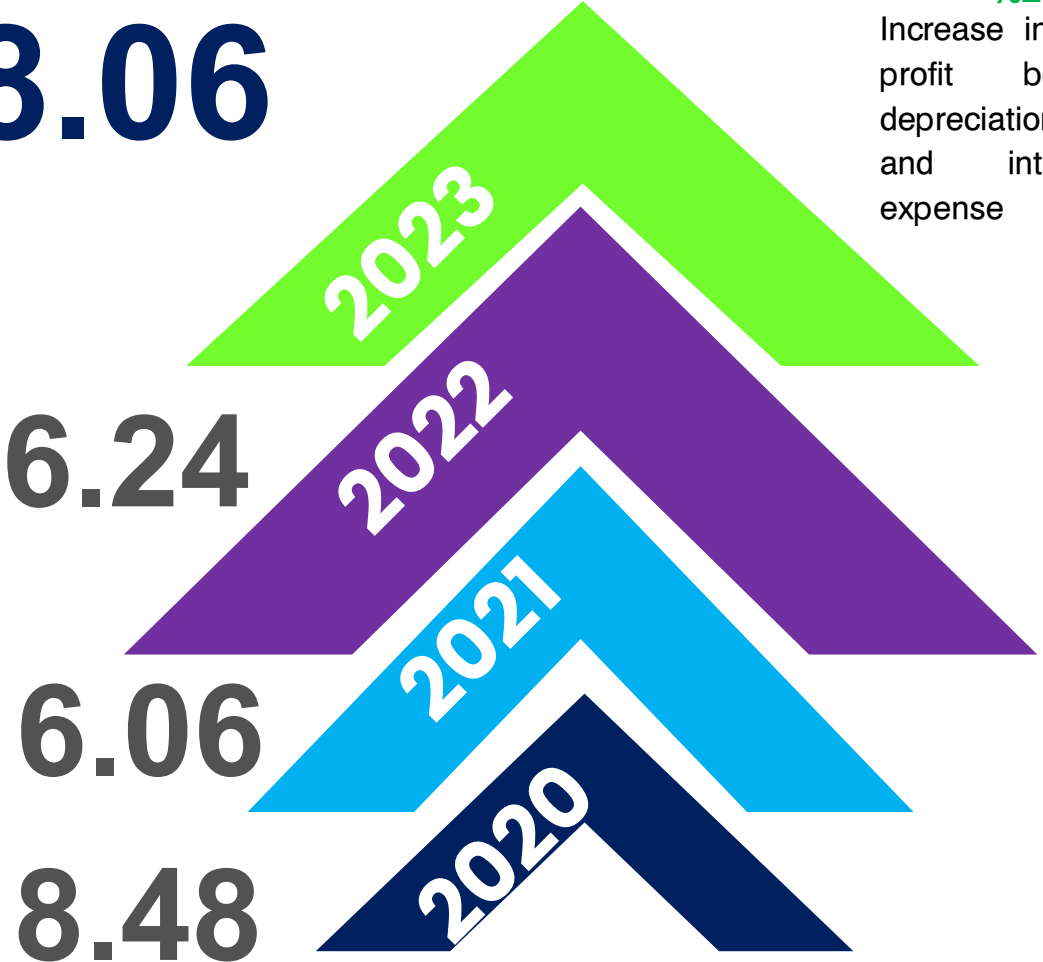


8.06

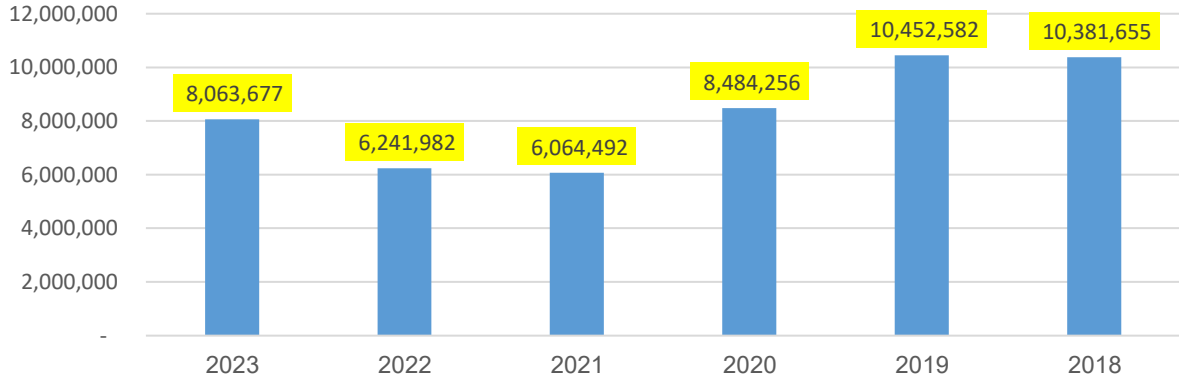
%29.18

Increase in net profit before depreciation and interest expense

Net profit increased before depreciation and interest deduction in 2023 by 29.18% approximately compared to 2022, achieving Net profit before depreciation and interest deduction valued at 8.06 million QR.



Net profit before depreciation and interest expense



PROFITABILITY BEFORE DEPRECIATION AND INTEREST

Profit before
depreciation and
interest expense
in 2023

8.06

Net profit increased before depreciation and interest deduction in 2023 by 29.18% approximately compared to 2022, achieving Net profit before depreciation and interest deduction valued at 8.06 million QR.

8.06

2023

6.24

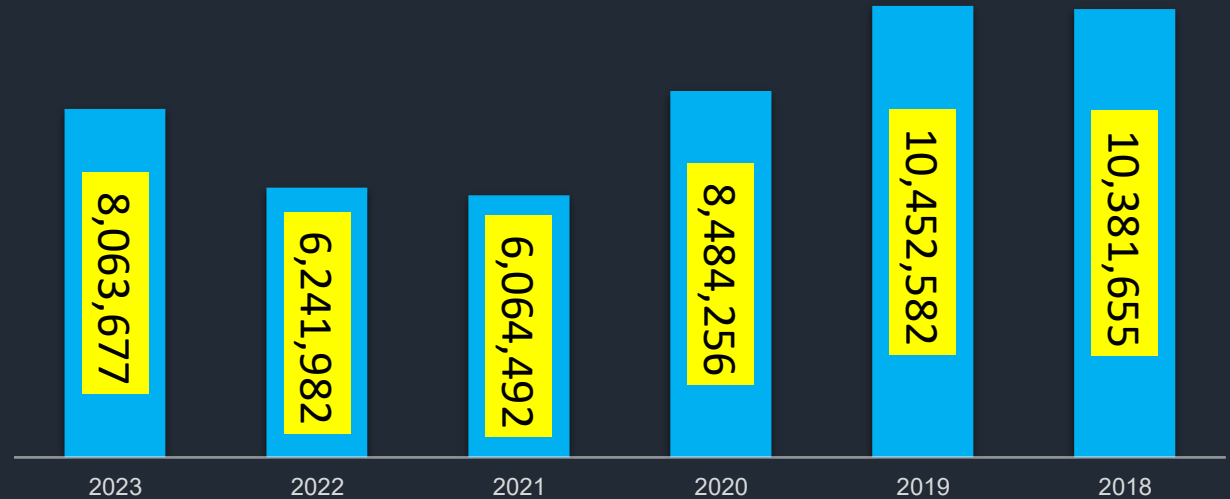
2022

6.06

2021

8.48

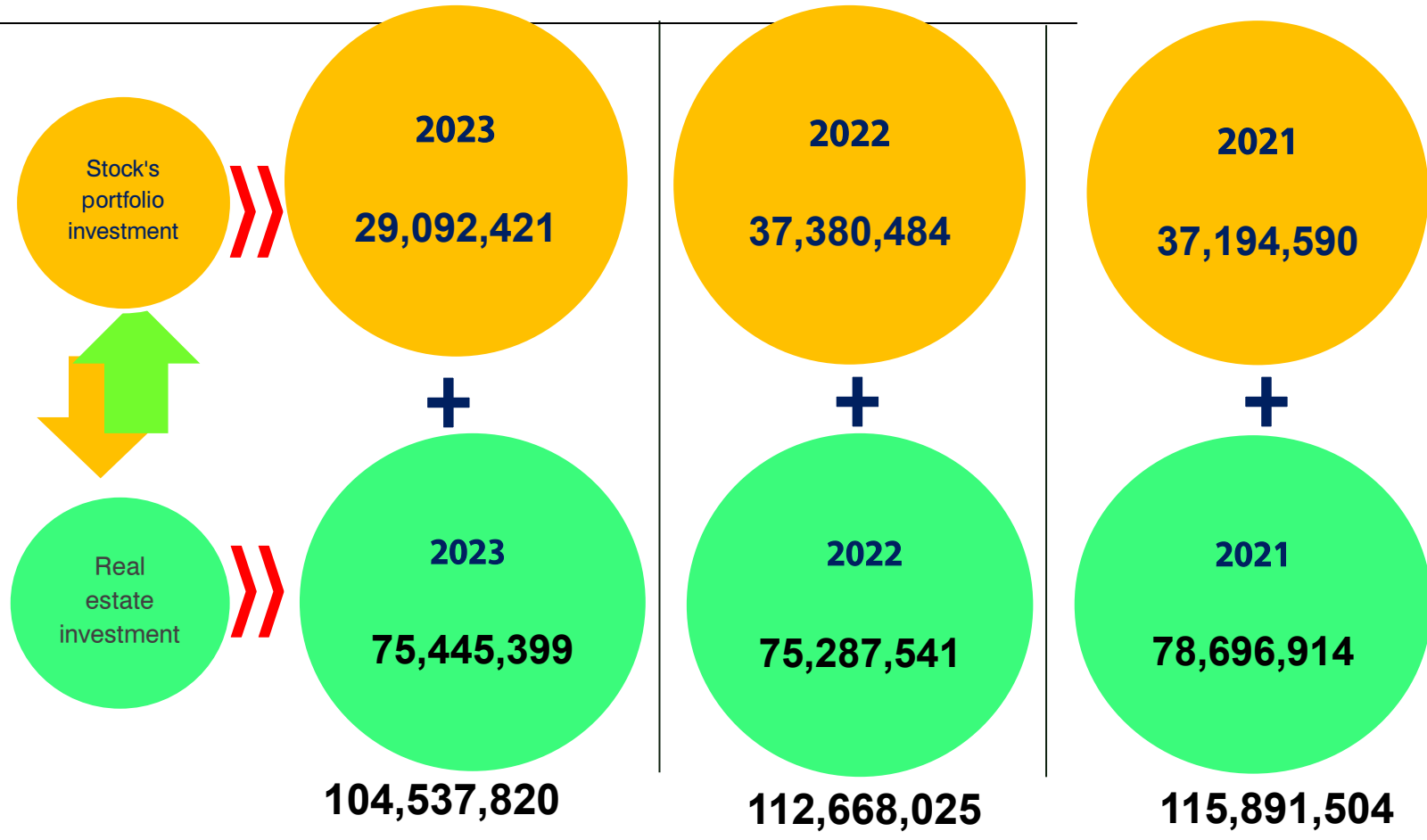
2020



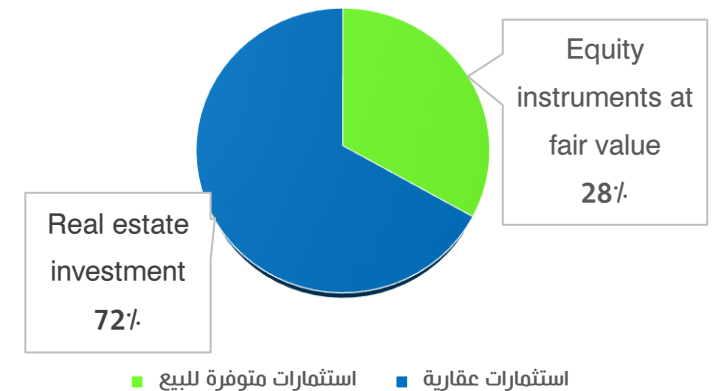
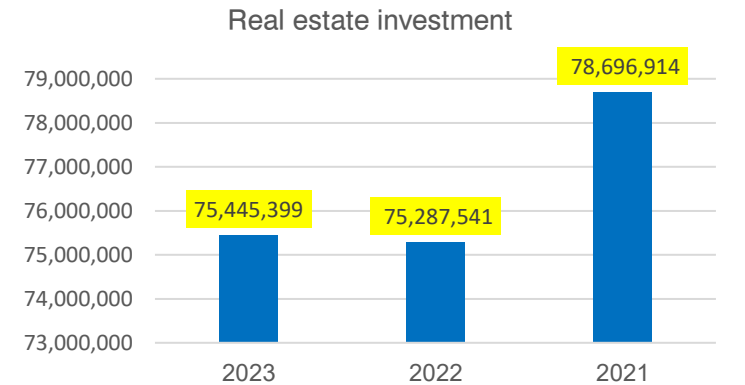
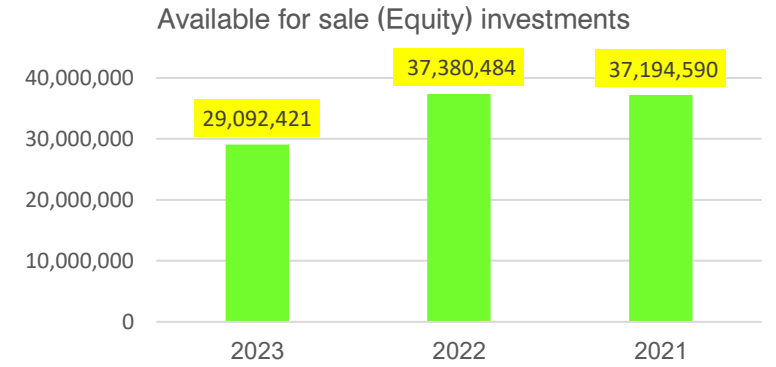
Value by Million QR

Source: financial statements report September 2023

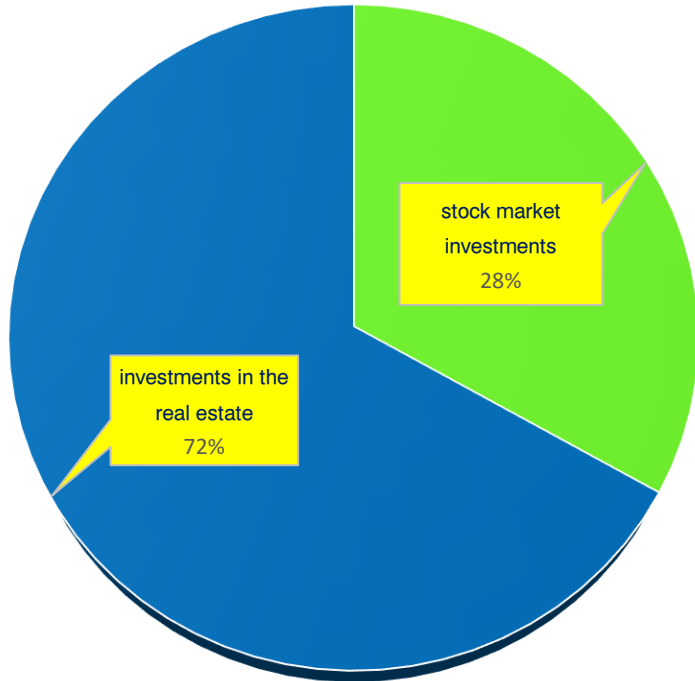
INVESTMENTS AND INCOME DIVERSIFICATION



The total Investments amount to approximately 104 million QR, distributed between 28% for available-for-sale equity investments and 72% for real estate investments.

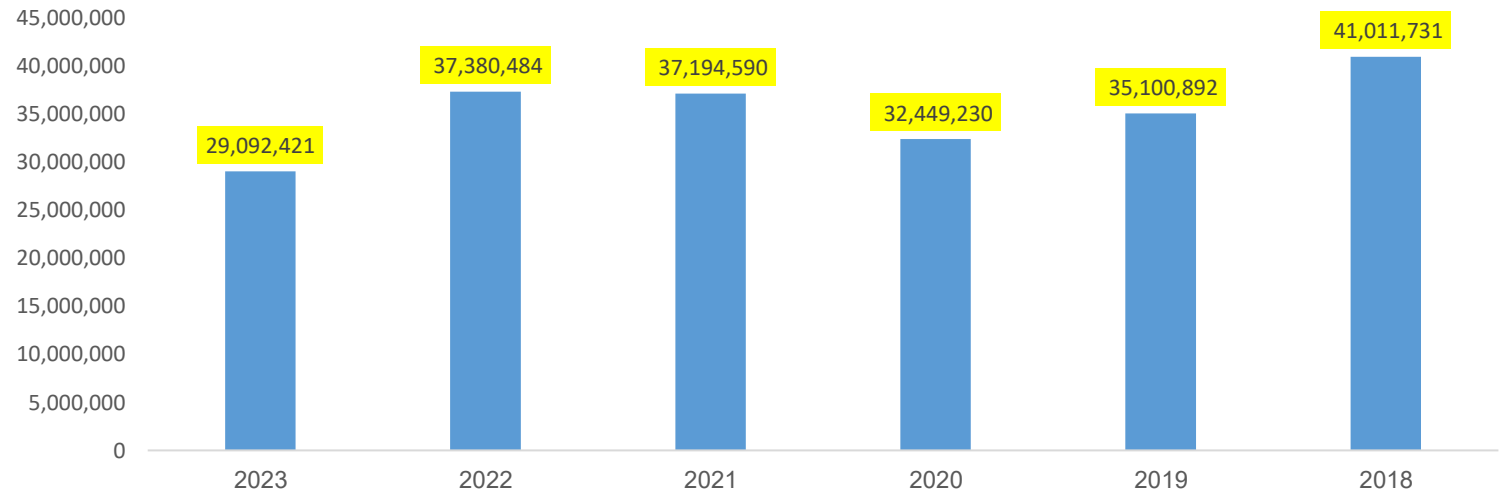


INVESTMENTS DIVERSIFICATION

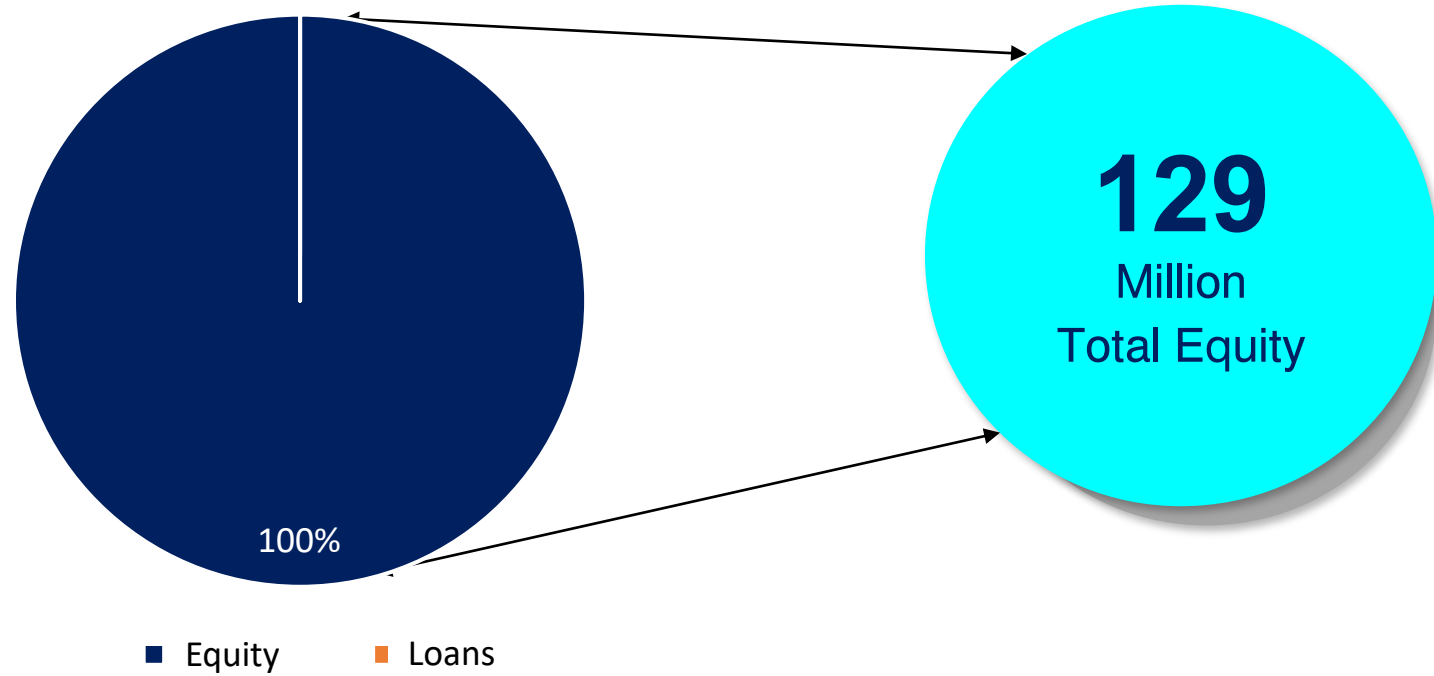
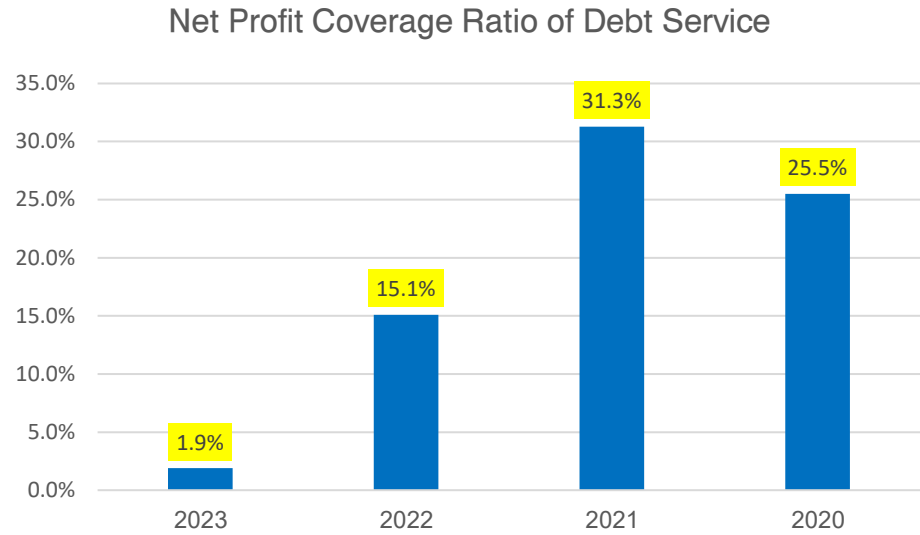


- Investment activities and other revenues contributed **70%** of the total revenues.
- The company's stock market investments constitute **28%** of the total investments valued at **29.09** million QR by the end of **September 2023**.
- The net value of the company's investments in the real estate sector constituted the most significant share of its investments, representing **72%** of the total investments. The company's real estate investments are worth **75.44** million QR.

Stock market investments



FUNDING STRUCTURE AND INTEREST EXPENSE

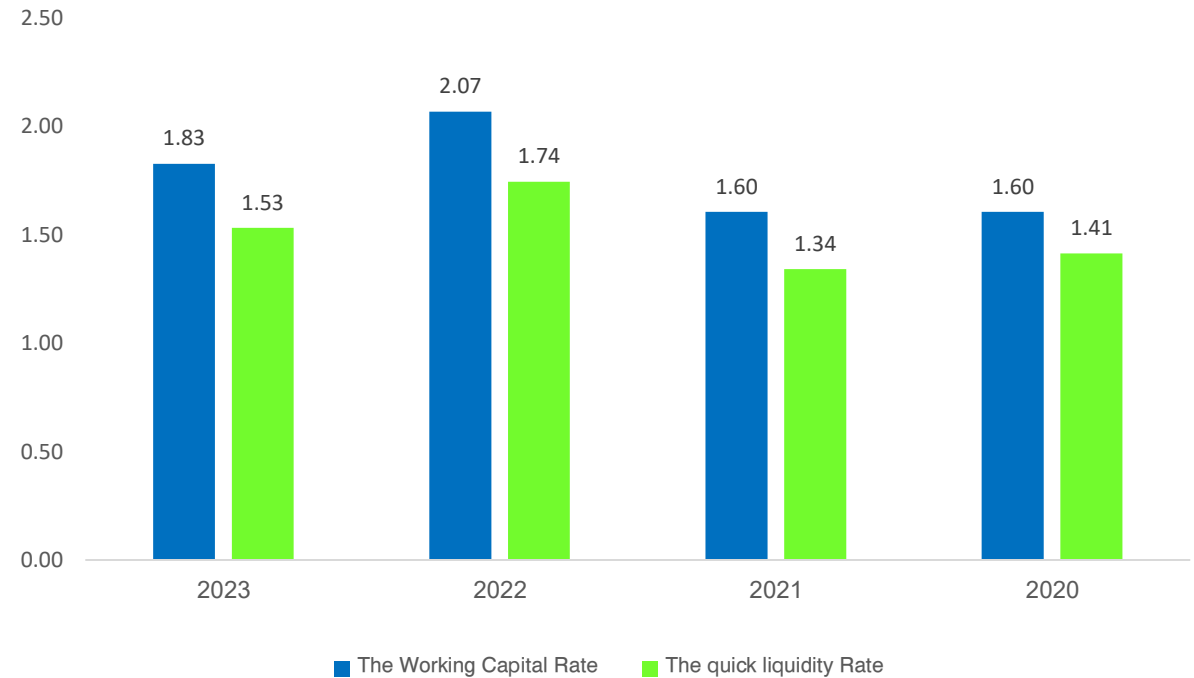


- The Company has paid all its debts in the first half of 2022.
- The company finances its assets through equity and other liabilities.

LIQUIDITY AND CASH

The Working Capital Rate **1.82**

The Quick Liquidity Rate **1.53**



The Working Capital rate (Current Assets/Current Liabilities) stood at **1.82** in June 2023, which means that the Company can pay its short-term liability **1.82** times through its current assets. The quick liquidity Rate (cash/current liabilities) stood at **1.53** times for the same period, which means that the Company can repay its short-term liabilities by **1.49** through liquid cash.

Clarification :

The Working Capital Rate: The Company's ability to pay its short-term liability through its current assets.

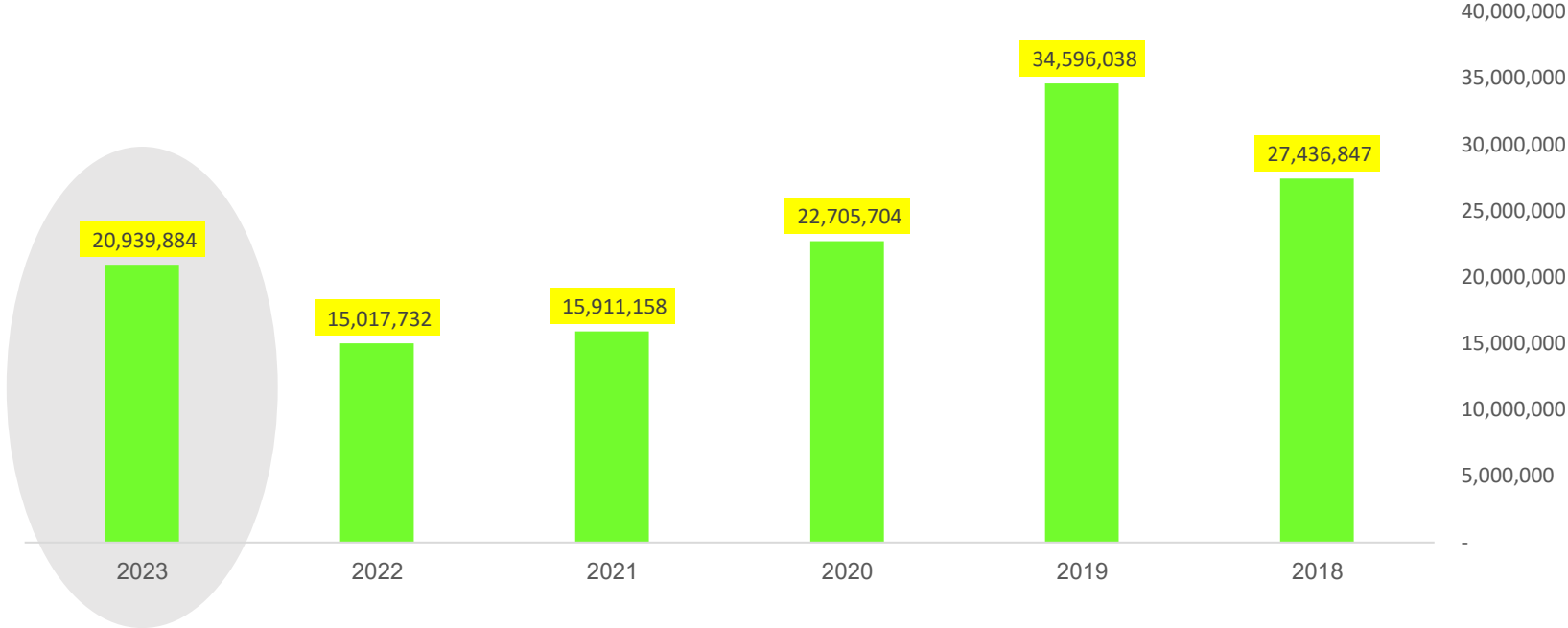
The quick liquidity Rate: The company's ability to pay its short-term liability through its cash.

CASH AND BANK ACCOUNTS

%39.4

increase in liquidity by the end of September 2023

Cash and cash equivalent



- The company's liquidity volume increased by 39.4% (5.92 million QR) at the end of September 2023, compared to the same period in the previous year 2022 (15,017,732).

Property And Equipment

Property and equipment



21%

Decrease in the Cinematic Property and equipment value

15.9

September 2023

20.3

September 2022

18.5

September 2021

16.0

September 2020

The company aims to expand its cinematic operating activity by developing its cinemas on international standards, This decrease is due to the accounting depreciation of the property and does not represent a material decrease in the property itself.

Clarification :

The Working Capital Rate: The Company’s ability to pay its short-term liability through its current assets.

The quick liquidity Rate: The company’s ability to pay its short-term liability through its cash.

Value by Million QR
Source: financial statements report in September 2023

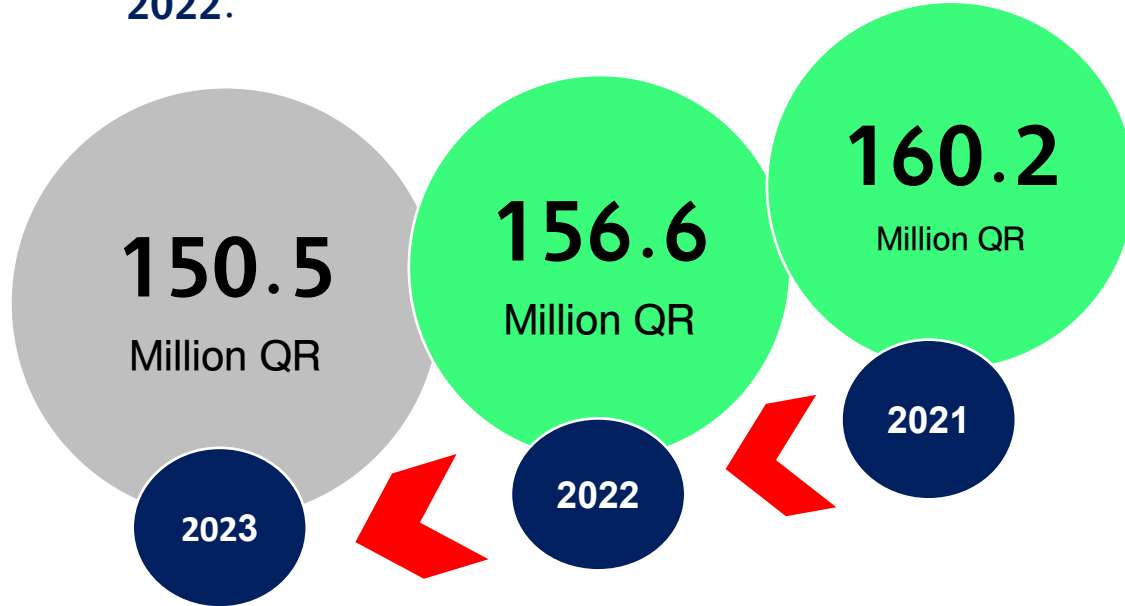
ASSETS IN SEPTEMBER 2023

Decrease in assets in comparison with 2022.

%3.9 -

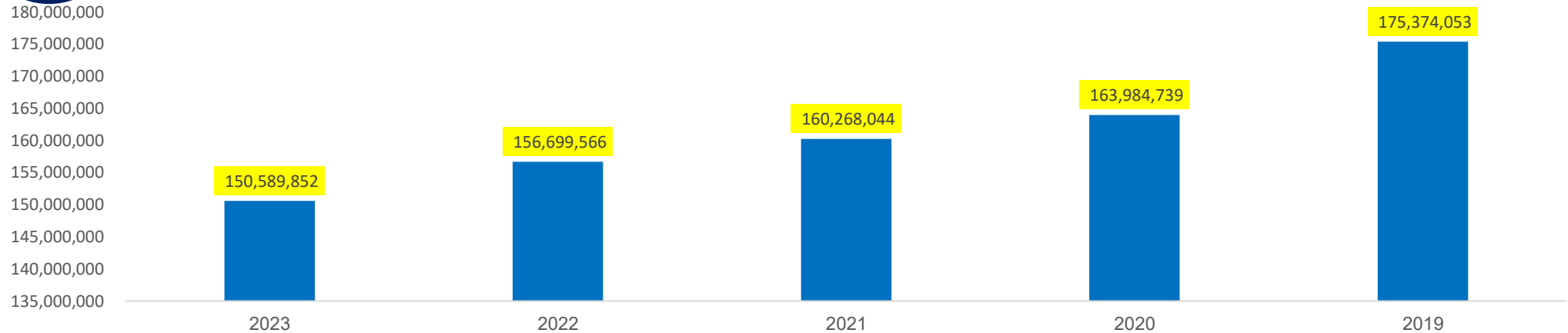
Approximately one million Qatari riyals The volume of assets in June 2023 approximately decreased by 3.9% compared to September 2022.

150.5



Million decreases in assets by the end of September 2023 compared to 2022(-3.9%).

6.10

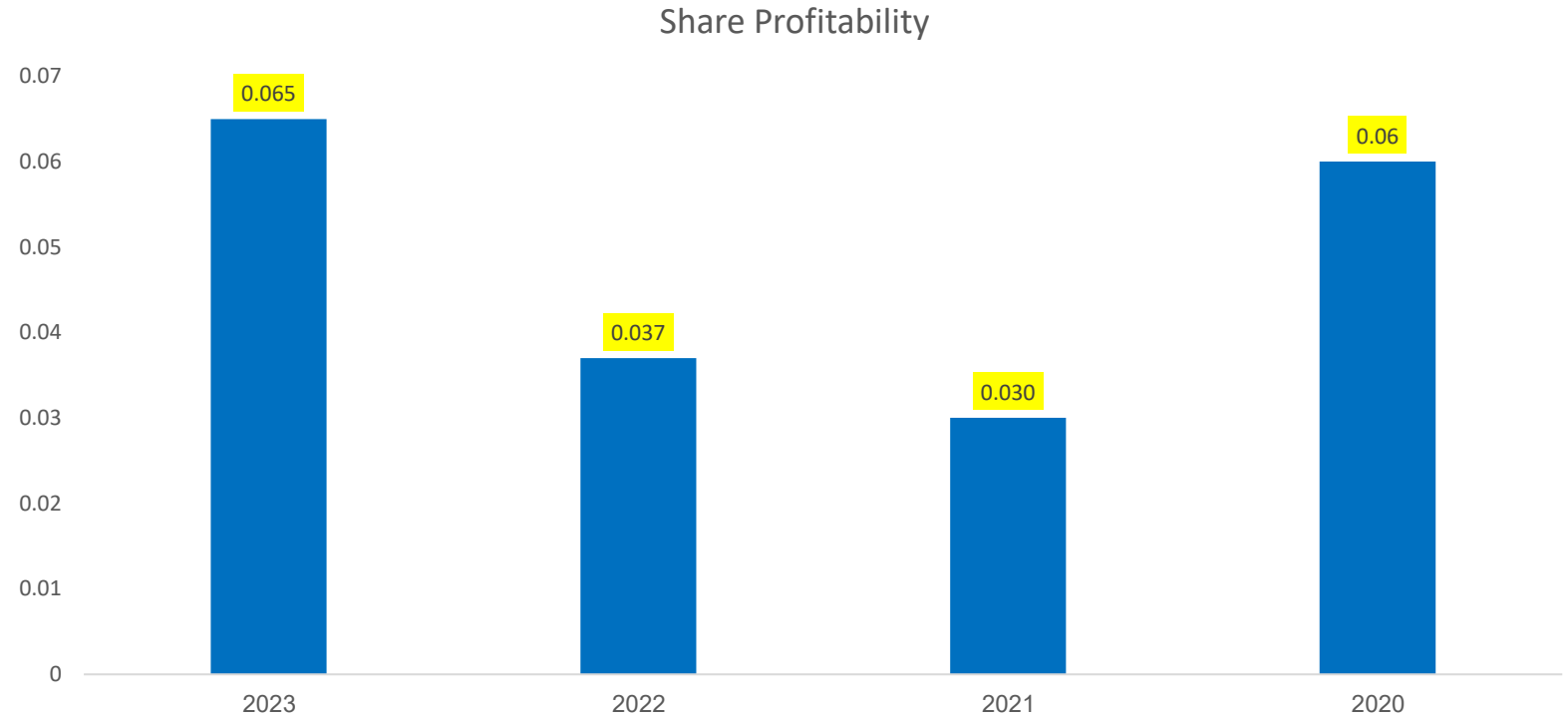


Value by Million QR

Source: financial statements report September 2023

EARNING PER SHARE

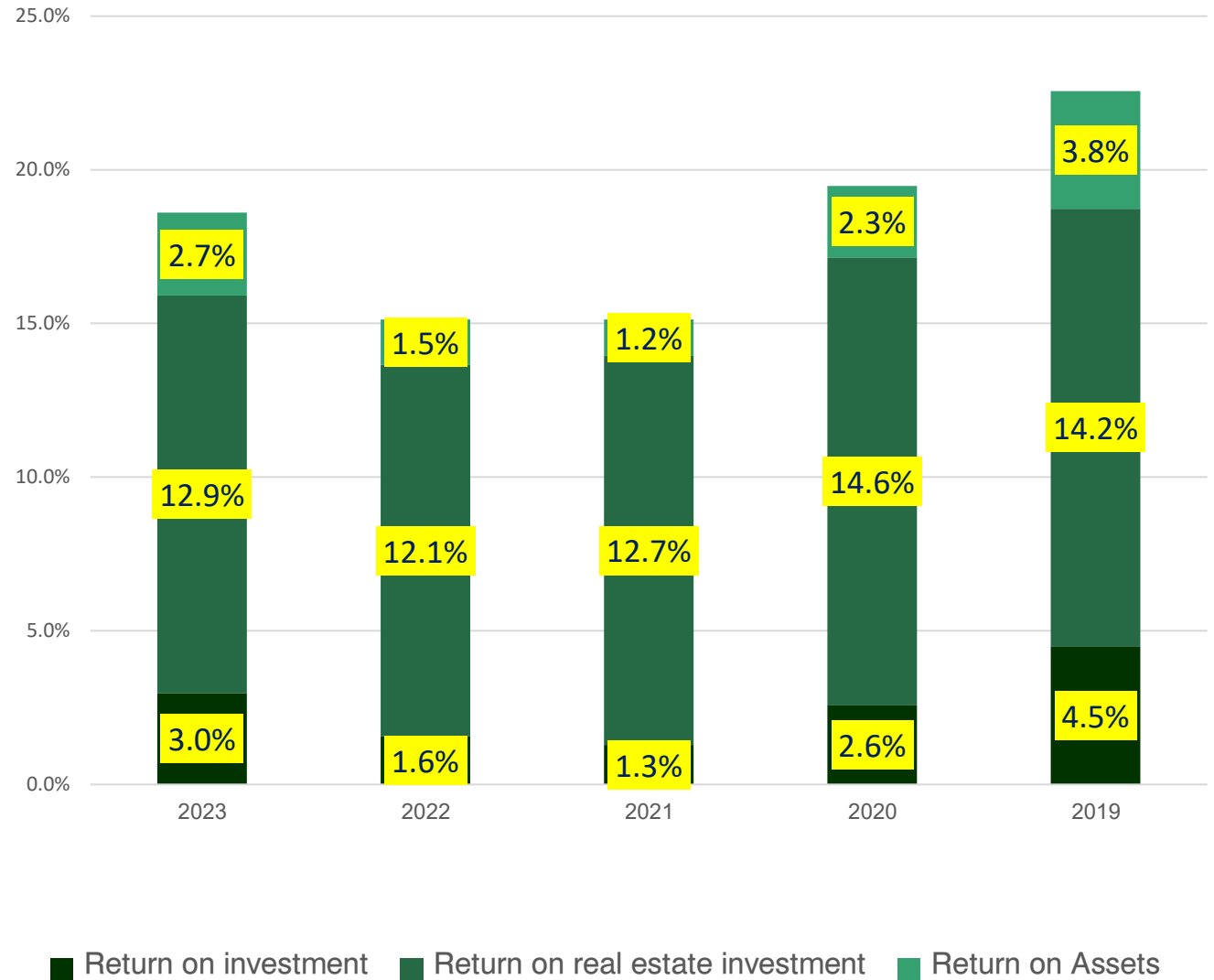
Capital
62,807,950 Million QR



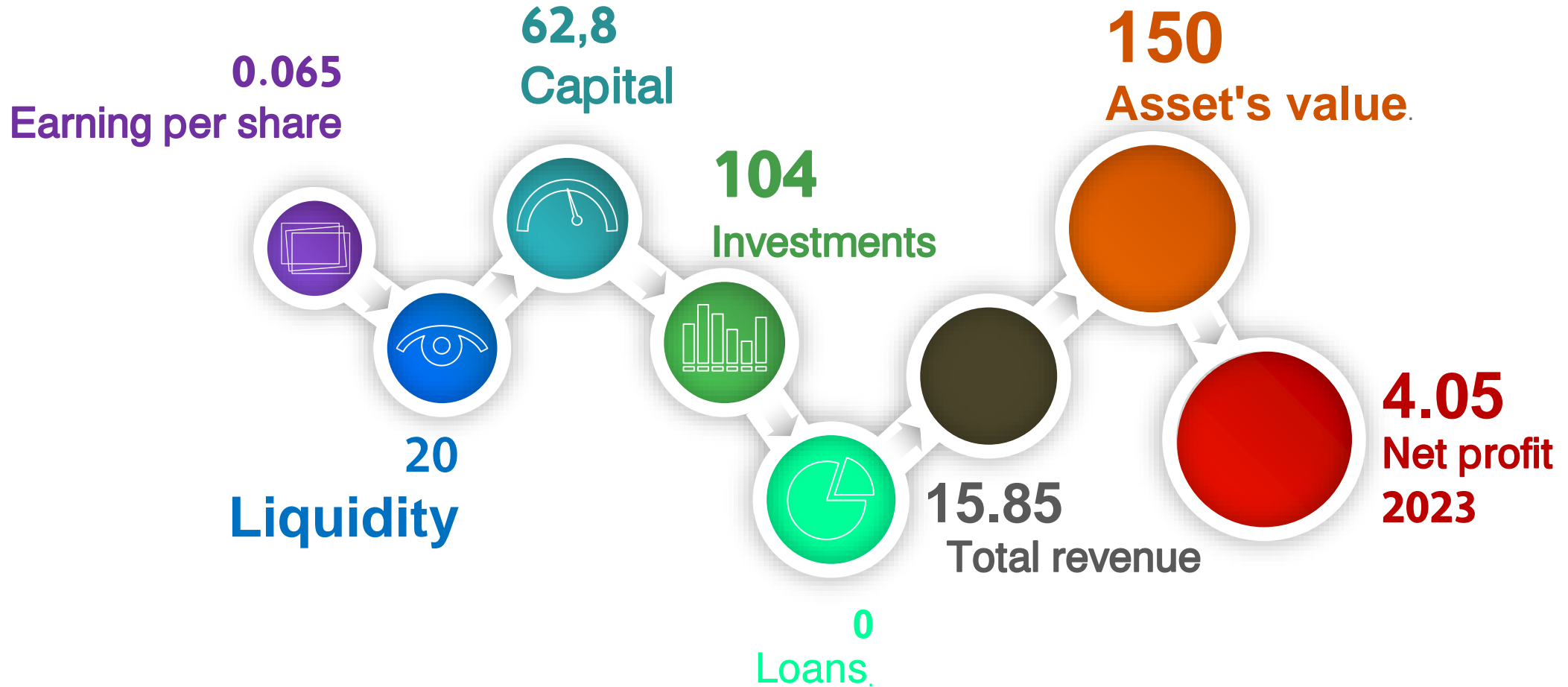
Till September 2023, the earnings per share amounted to 0.065 Qatari riyals, while the earnings per share for the same period in 2022 amounted to only 0.037 Qatari riyals.

RETURN ON INVESTMENT

- The return on real estate investment is considered one of the largest returns, as the return on assets represents approximately **12.9%** for the third quarter of **2023**. Real estate activity is considered the most return-generating investment, overall, for all the company's activities, as the return on the amount invested in the company represents **3%** in the same period of the year in **2023**.
- The total return on investment in the company reached **2.7%** of total assets.
- The return on investment and the return on assets also increased in the Q3 of **2023** because of the increase in revenues.




QATAR CINEMA AND FILM DISTRIBUTION





Value by Million QR

Source: financial statements report September 2023


MAJOR NEWS


1  **24th January 2023:** Qatar Cinema & Film Distribution Co. To disclose its Annual financial results on **06/02/2023**


2  **31st January 2023:** Qatar Cinema & Film Distribution Co. holds its investors relation conference call on **09/02/2023** to discuss the financial results

3  **6th February:** Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the twelve-month period ending 31st December **2022**. The financial statements revealed a Net Profit of QR **2,776,872** in comparison to a Net Profit of QR **2,155,794** for the same period of the previous year Earnings per share(EPS) amounted to QR **0.044** as of 31st December **2022** versus Earnings per share(EPS) QR **0.034** for the same period in **2021**. The Board of Directors has proposed to distribute a cash dividend of **6%** of the total paid share capital.

MAJOR NEWS

4  **8th February 2023:** Qatar Cinema & Film Distribution Co. Announces that the General Assembly Meeting AGM will be held on **01/03/2023**, Royal Plaza Cinema, Hall No. (3), Royal Plaza Mall, Al Sadd Street, and **06:30 PM**. In case of not completing the legal quorum, the second meeting will be held on **08/03/2023**, at Royal Plaza Cinema

5  **1st March 2023 :** Qatar Cinema & Film Distribution Co.: announced that due to non-legal quorum for the AGM on **01/03/2023**, therefore, it has been decided to postpone the meeting to **08/03/2023 & 06:30 PM** & Royal Plaza Cinema, Hall No. (3), Royal Plaza Mall , Al Sadd Street.

6  **8th March 2023 :** The AGM Endorses items on its agenda

7 

16 th April 2023: Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 31st March 2023 on 03/05/2023.


8 


20 th April 2023: Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Quarter 1 2023 will be held on 04/05/2023 at 01:00 PM , Doha Time.


9 

3rd May 2023 : Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the three-month period ending 31st March 2023 . The financial statements revealed a Net Profit of QR 1,994,774 in comparison to Net Profit QR 1,538,385 for the same period of the previous year.

The Earnings per Share(EPS) amounted to QR 0.031 as of 31st March , 2023 versus Earnings per Share(EPS) QR 0.024 for the same period in 2022 .

10  **23rd July 2023:** Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 30th June 2023 on 13/08/2023.

11  **2nd August 2023:** Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Semi-Annual 2023 will be held on 17/08/2023 at 12:30 PM, Doha Time.

12  **13th August 2023 :** Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the six-month period ending 30th June 2023 . The financial statements revealed a Net Profit of QR 3,159,879 in comparison to Net Profit QR 1,819,819 for the same period of the previous year.
The Earnings per share(EPS) amounted to QR 0.050 as of 30th June 2023 versus Earnings per share(EPS) QR 0.029 for the same period in 2022.

Thank You

Qatar Cinema Company

Doha- Qatar

Cinema Signal,

P.O Box: 1970 Doha, Qatar

Office: +974 4471620

Fax: +974 44671511

