

INVESTOR INFORMATION GUIDE 2024

Presentation Of The Financial Statements
For The Period From 1 January 2024 To 31 March 2024



The company owns a distinguished real estate portfolio, which is a group of properties fully leased to Qatar Airways, in addition to other properties that are also fully leased.

The company owns a securities portfolio on the Qatar Stock Exchange market, which is a diversified and liquid-able portfolio, and helps the company to have the financial ability to seize quick opportunities in case it needs any investment liquidity.

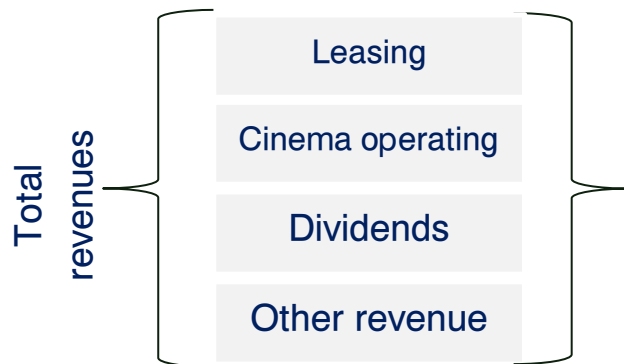
The main activity of the company is the operation and management of cinemas, and the company has a distinguished number of Cinemas in lively and crowded commercial complexes, in addition to a new cinema theater in the cultural district of Katara

- The company relies on the revenue generation process from several sources to ensure continuity and sustainability in its operations, the strategy followed by the company has proven its great success in facing the changes that may suddenly occur in the world.
- The company relies on 4 sources to generate revenues:
 - ✓ The main activity specialized in operating and managing cinemas.
 - ✓ The company owns a combination of distinguishing real estate assets which fully leased to credible companies and institutions.
 - ✓ The stock portfolio in the stock market, which is capable of immediate liquidation.
 - ✓ Other revenues resulting from the other profit distribution.

REVENUES AND PROFITABILITY

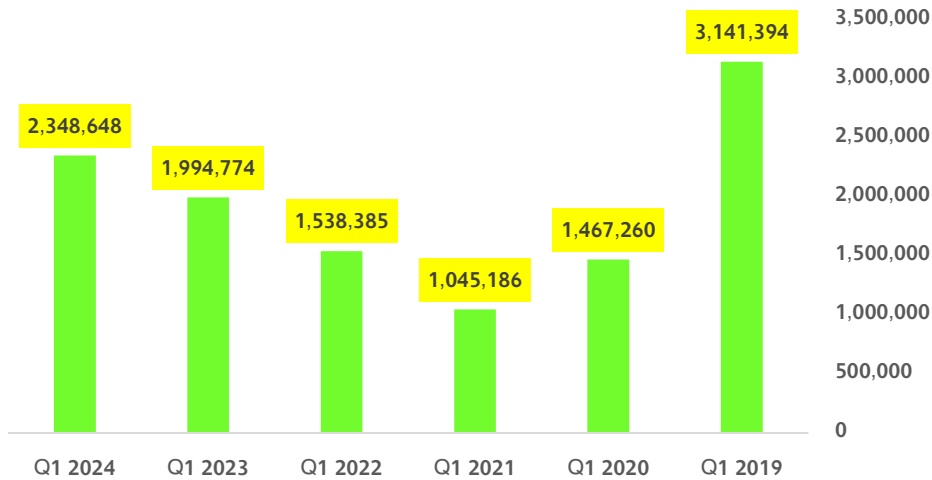
Revenues came from various sources to avoid the risks of relying on a single source income.

- ❑ The company's total revenues reached 6.8 million QR by the end of March 2024, Revenues were generated from various sources to avoid the risks of relying on a single income source.
- ❑ Leasing revenue represents 49% of the total revenues, which represents the largest share of the company's income. followed by dividends and other revenues which represent 29%. Then Cinema's operating revenue which represents 22% of the total revenues. The periodic revenues in Q1 2024 increased by 20.5% in comparison with Q1 2023.



REVENUES AND PROFITABILITY

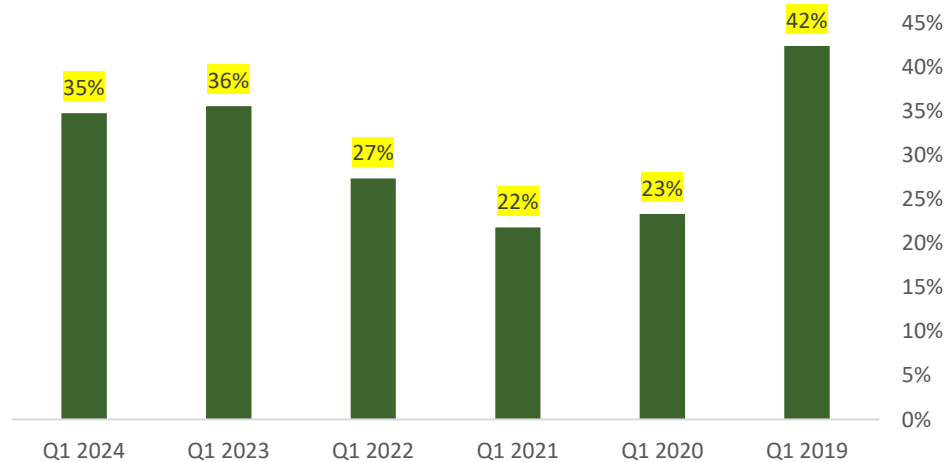
Net Profit by QR



2.35
Million QR
Net Profit

35%
Achieved Net
profit margin in
Q1 2024

Profit Margin (%)



The company's net profit increased by the end of Q1 2024 by 17.7% compared to Q1 2023, the company achieving approximately 2.35 million QR *Net profit with an approximate profit margin rate of 35 %, the Net Profit increased due to the increase in cinematic revenue by 69.7%, other revenues by 79.1% and Real estate leasing revenue by 8.8%.

REVENUE DIVERSIFICATION SUPPORTS SUSTAINABLE GROWTH

%35
Achieved Net profit margin by the end of Q1 2024

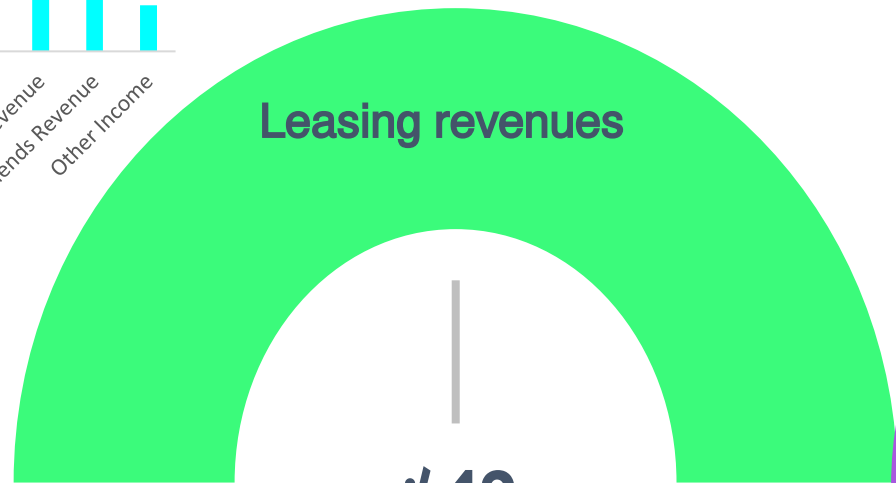
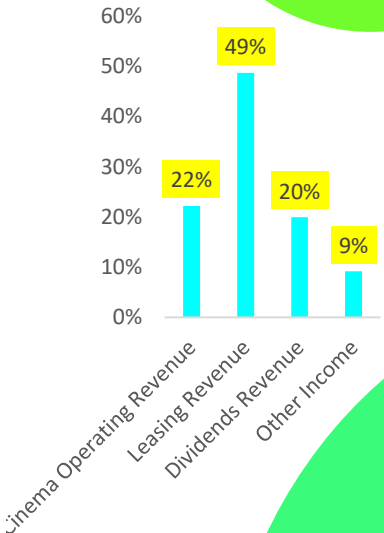
2.35
Million net profit

6.8
Million Revenues in Q1 2024

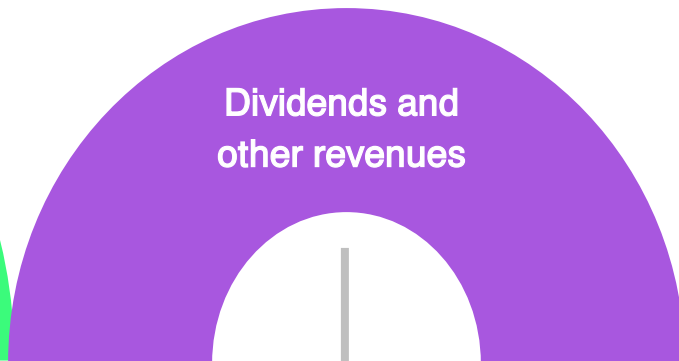
20.5%

Increase in the total revenues in Q1 2024 compared to Q1 2023.

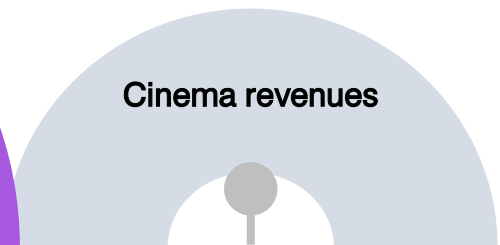
- Leasing revenue reached 49% of total revenues.
- Cinematic operation revenues amounted to 22% of total revenues.
- Dividends and other revenues represented 29% of total revenues.



Leasing revenues



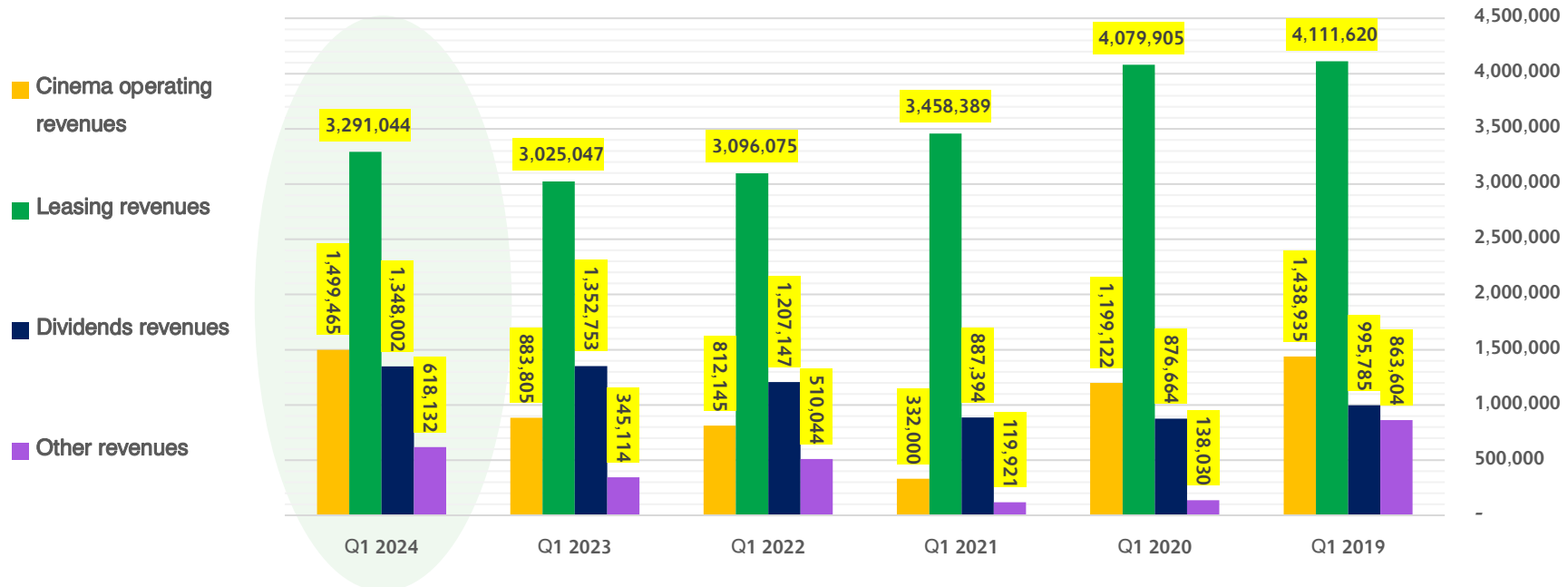
Dividends and other revenues



Cinema revenues

20.5%

Increase in the total revenues till the end of Q1 2024 compared to the same period of Q1 2023.



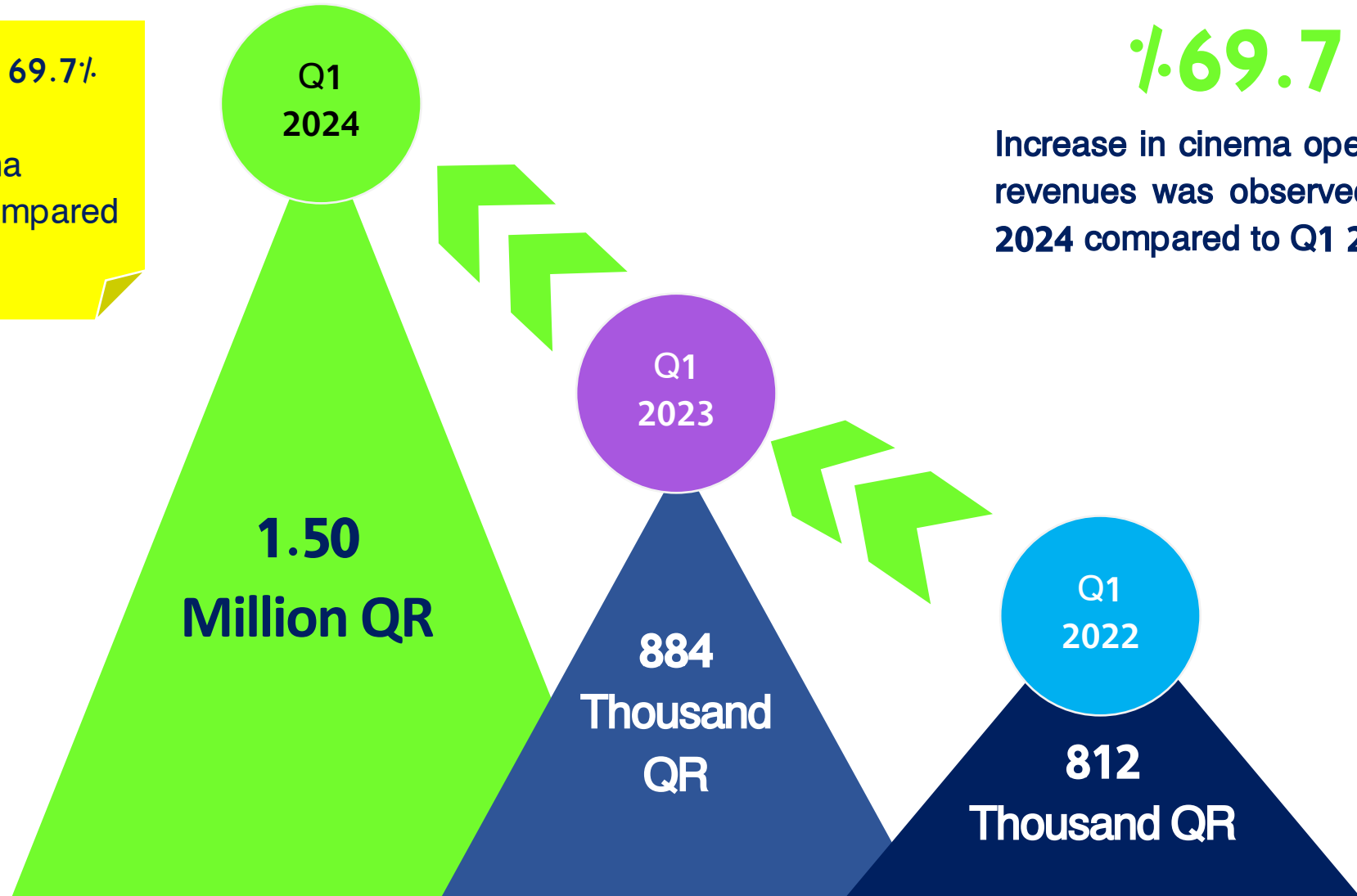
Despite the challenges faced by the real estate sector, The company is still able to achieve sustainable revenues from real estate leasing activity which supported the company's financial performance during Q1 2024. and It is worth mentioning that The real estate leasing revenue increased by 8.8% in Q1 2024 compared to Q1 2023. In addition, the cinema's revenue increased by 69.7% for the same period. and the real estate leasing revenue represents the most significant part of the income, which is paid in advance, and supports the company to be in an excellent financial position.

CINEMA OPERATING REVENUE

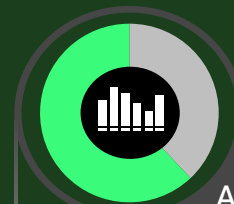
The company achieved a 69.7% increase in operational performance for its cinema operations in Q1 2024 compared to Q1 2023.

69.7%

Increase in cinema operational revenues was observed in Q1 2024 compared to Q1 2023.

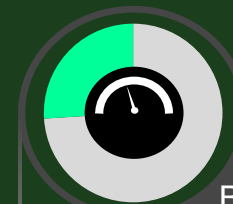


Comparing revenues in Q1 2024 with the same period in the previous 2 years.



49%

Real estate leasing revenue



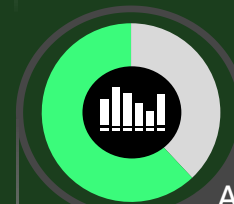
29%

Investment and other revenues



22%

Cinematic Operational revenue



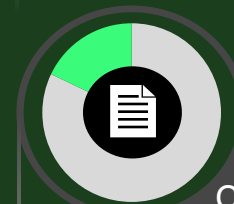
54%

Real estate leasing revenue



30%

Investment and other revenues

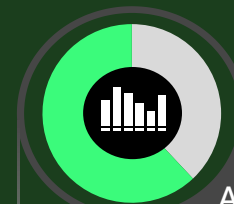


16%

Cinematic Operational revenue

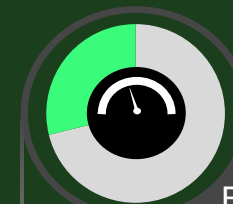
20.5%

Increase in the total revenues in Q1 2024 compared to Q1 2023.



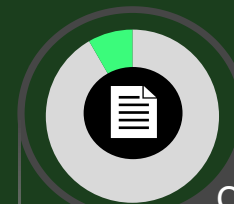
55%

Real estate leasing revenue



31%

Investment and other revenues



14%

Cinematic Operational revenue

Total Revenues during Q1 2024 in million QR.

2.348.648
Net profit in Q1 2024.

3.29
Million QR
Real-estate
leasing
revenues

49%
Real state
leasing
revenue

1.50
Million QR
Operational
cinematic
revenue

22%
Operational
cinematic
revenue

6.76
Millions
Total profit

72
Million QR
real state
portfolio
value

26
Million QR
stocks
portfolio
value

73%
Investment in
the local real
state market

27%
Investment in
local stock
market

1.97
Million QR
Investment and
other revenues

29%
From
Investments
and other
revenues

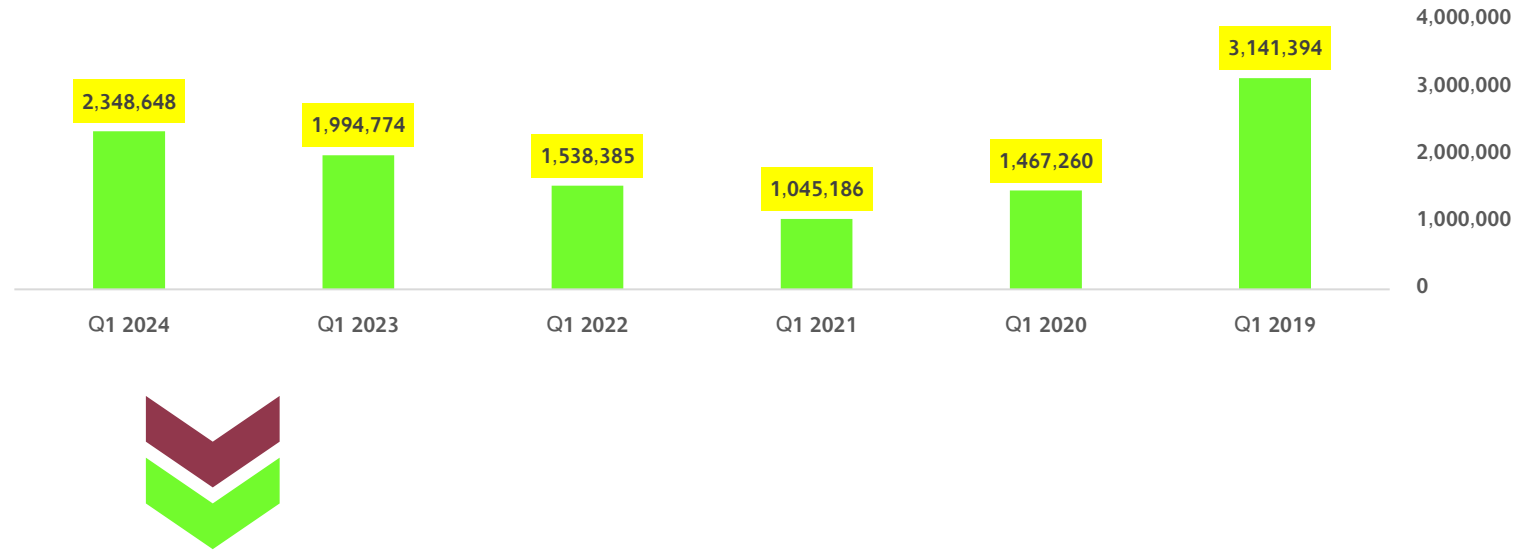
Value by Million QR
Source: financial statements report March 2024

NET PROFIT

2.348.648
Net profit in Q1
2024



Net Profit by QR

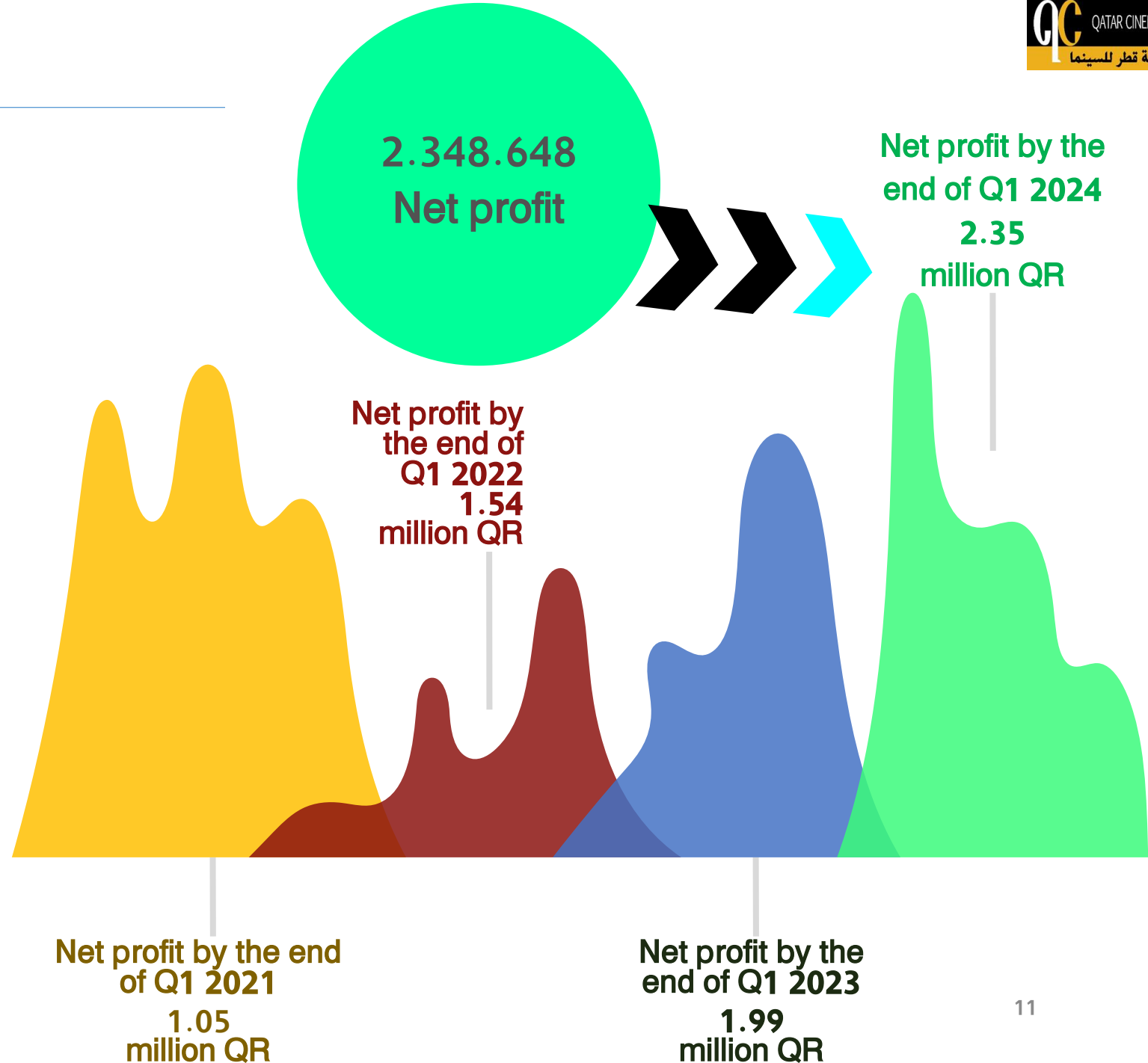


- Net profit increased in Q1 2024 by almost **17.7%** compared to Q1 2023, achieving approximately **2.35** million QR net profit with a **35%** profit margin.
- This Net profit increase is due to the increase in cinematic activity revenues by **69.7%**, the increase in other revenues by **79.1%**, and finally increase in leasing revenues by **8.8%** approximately.

NET PROFIT

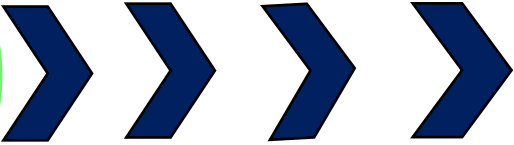
Net profit increased in Q1 2024 by almost 17.7% compared to the same period in Q1 2023, achieving approximately 2.35 million QR net profit with a 35% profit margin. The net profit increase is due to mainly the following:

The increase in cinematic ticket sales, leasing revenue, and other revenues.



PROFITABILITY BEFORE DEPRECIATION AND INTEREST EXPENSE

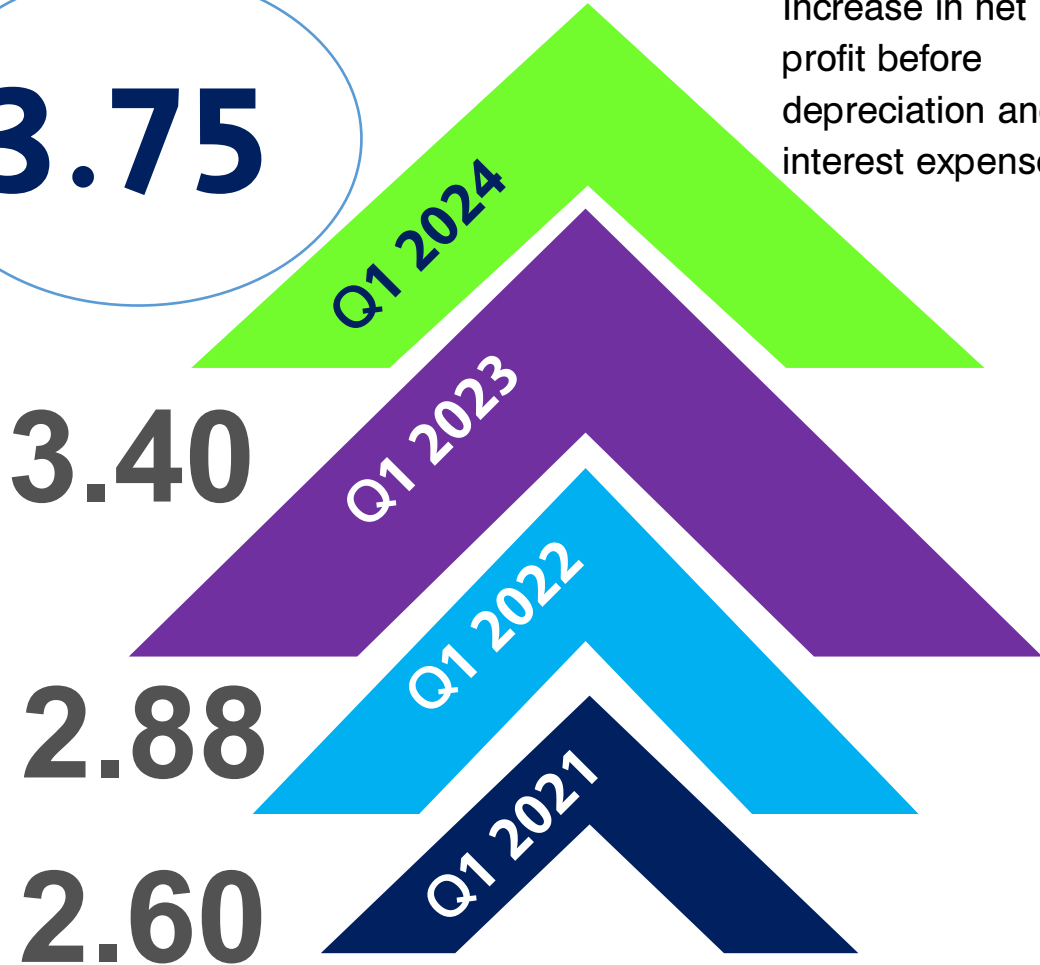
Profit before depreciation and interest expense in Q1 2024



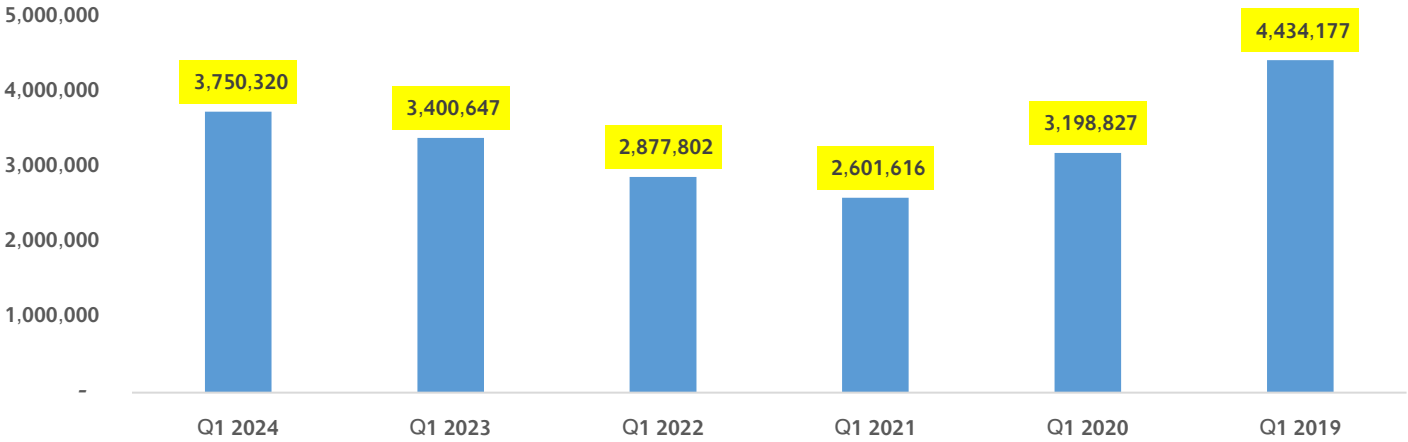
3.75

10.28%
Increase in net profit before depreciation and interest expense

Net profit before depreciation and interest deduction increased in Q1 2024 by 10.28% approximately compared to Q1 2023, achieving Net profit before depreciation and interest deduction valued at 3.75 million QR.



Net profit before depreciation and interest expense



Value by Million QR
Source: financial statements report March 2024

PROFITABILITY BEFORE DEPRECIATION AND INTEREST

Profit before depreciation and interest expense in Q1 2024

»» 3.75

Net profit before depreciation and interest deduction increased in Q1 2024 by 10.28% approximately compared to Q1 2023, achieving Net profit before depreciation and interest deduction valued at 3.75 million QR.



3.75

Q1 2024

3.40

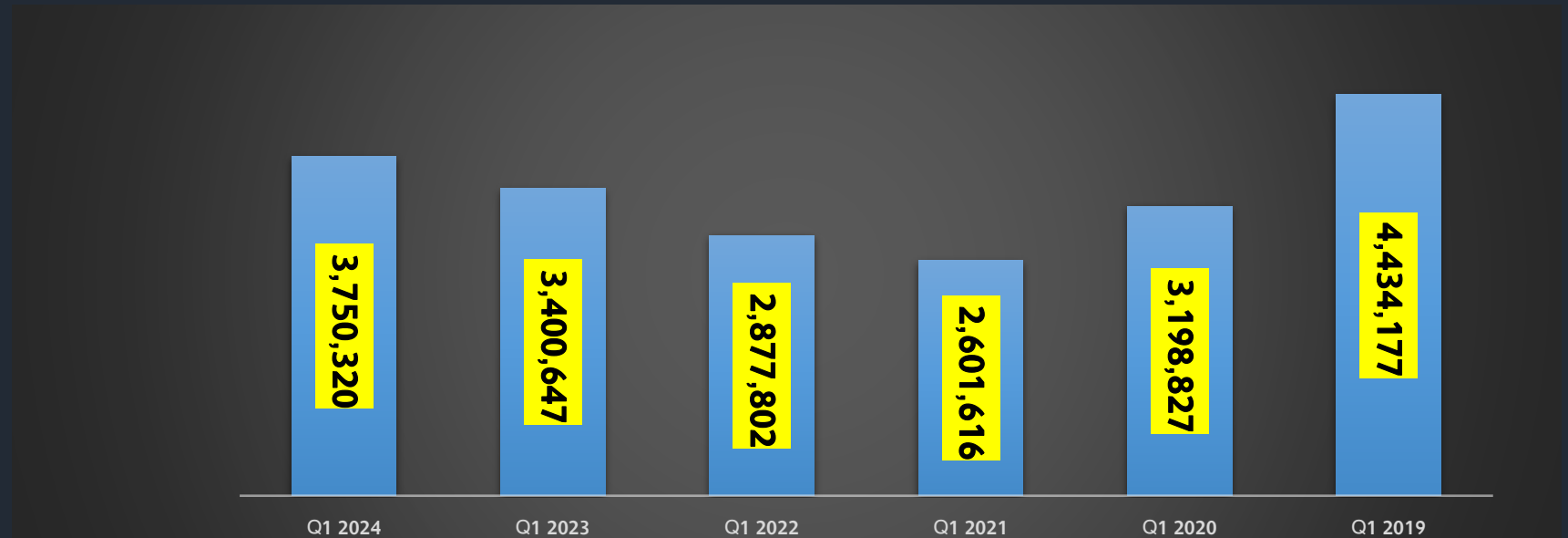
Q1 2023

2.87

Q1 2022

2.60

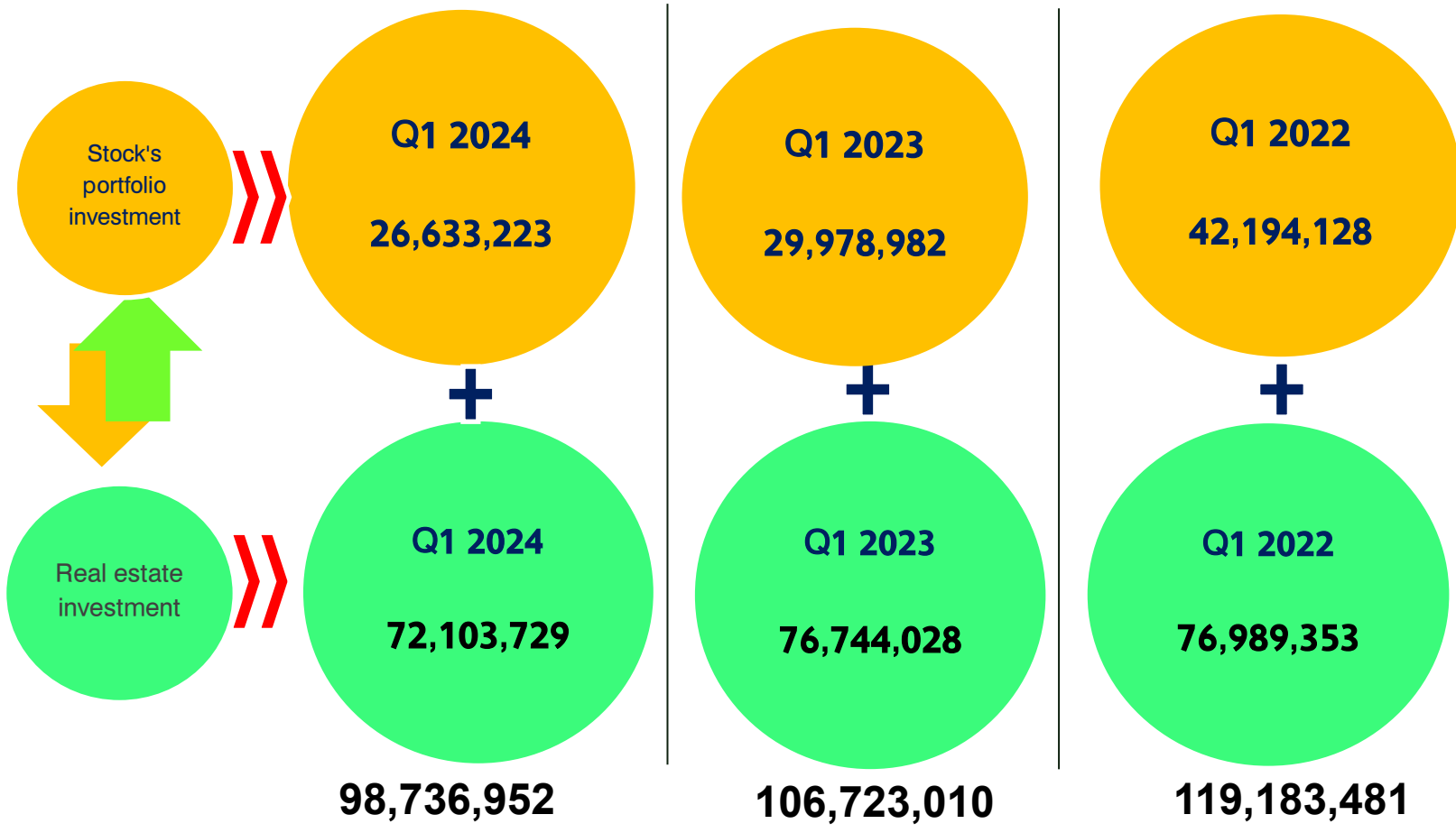
Q1 2021



Value by Million QR

Source: financial statements report March 2024

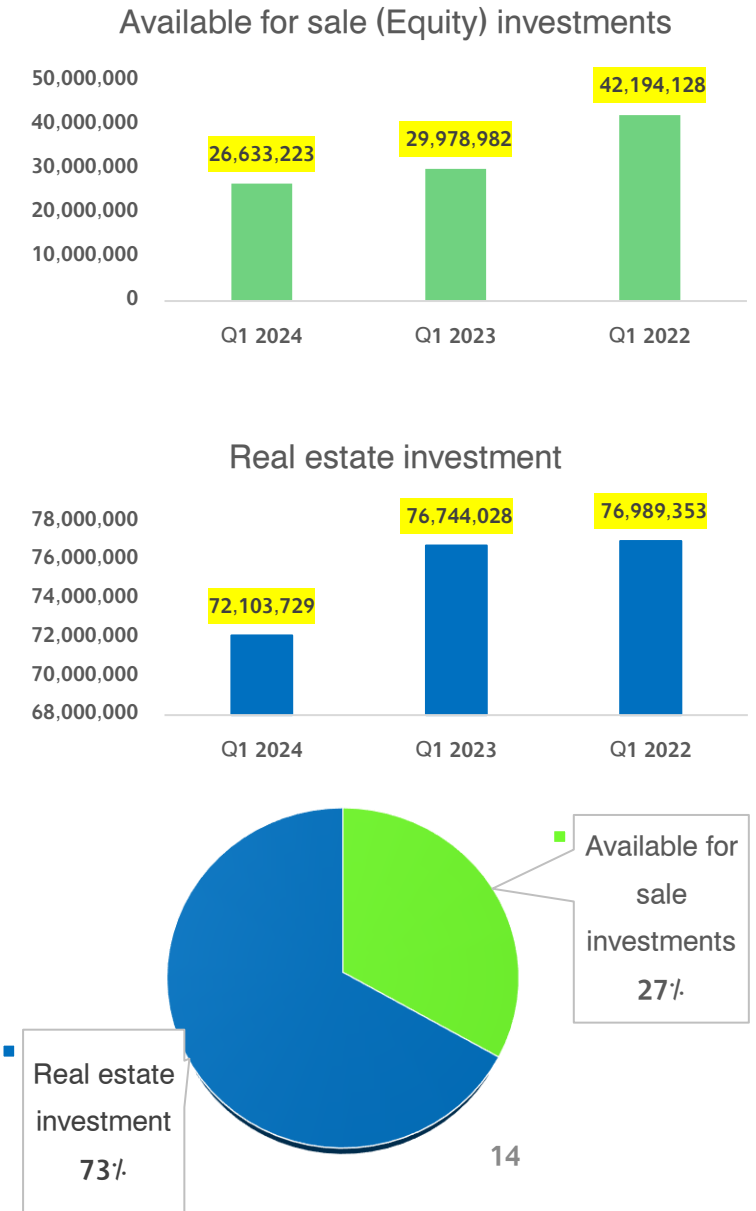
INVESTMENTS AND INCOME DIVERSIFICATION



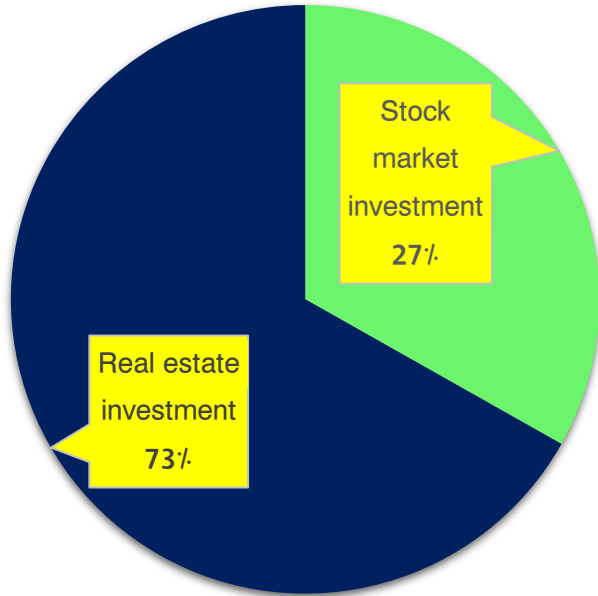
The total Investments amount to approximately 98.7 million QR, distributed between 27% for available-for-sale equity investments and 73% for real estate investments.

Value by Million QR

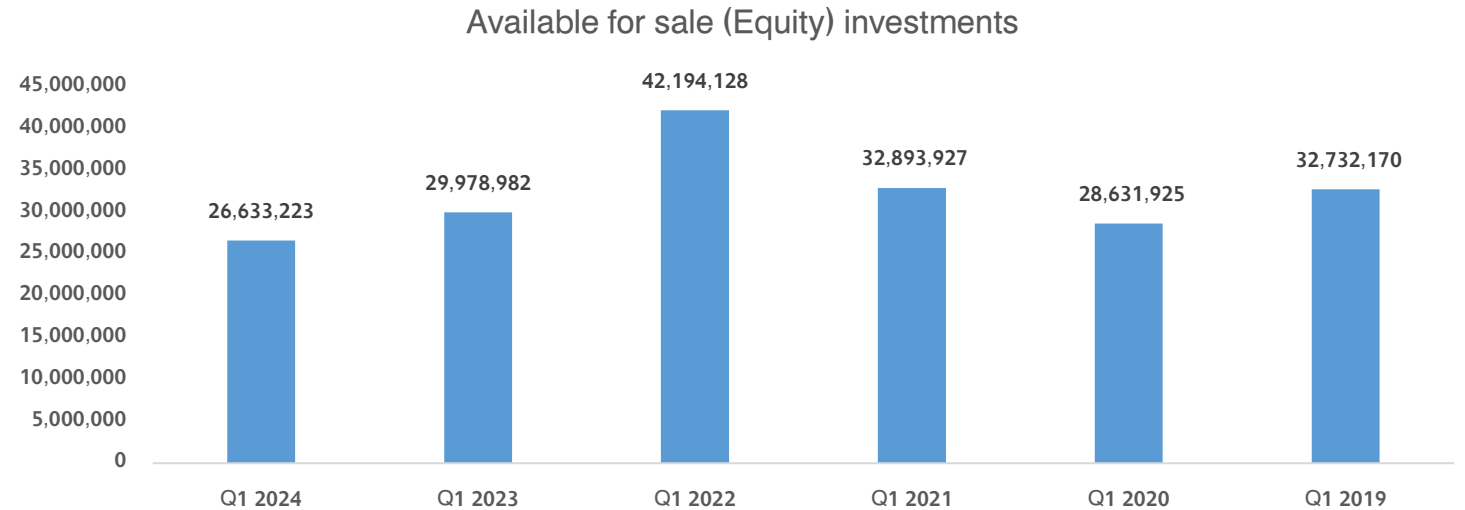
Source: financial statements report March 2024



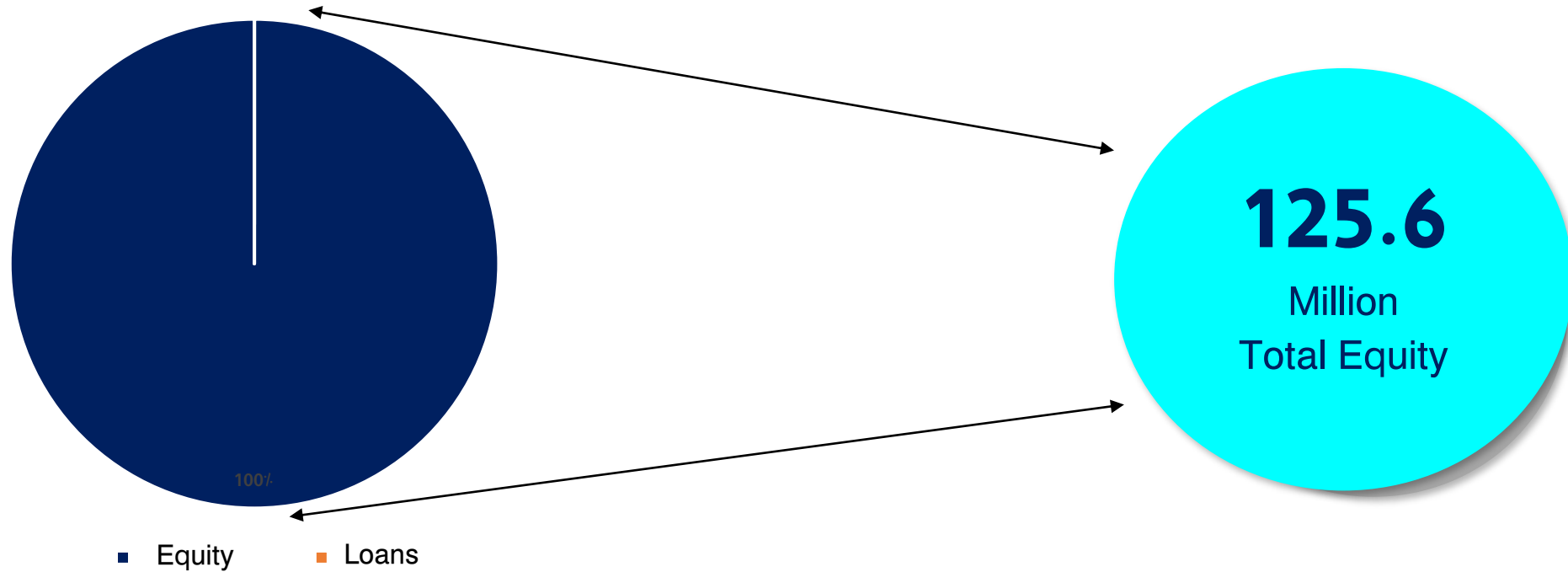
INVESTMENTS DIVERSIFICATION



- Investment activities and other revenues contributed **78%** of the total revenues.
- The company's stock market investments constitute **27%** of the total investments valued at **26.6** million QR by the end of Q1 2024.
- The net value of the company's investments in the real estate sector constituted the most significant share of its investments, representing **73%** of the total investments. Which is valued at **72.1** million QR.



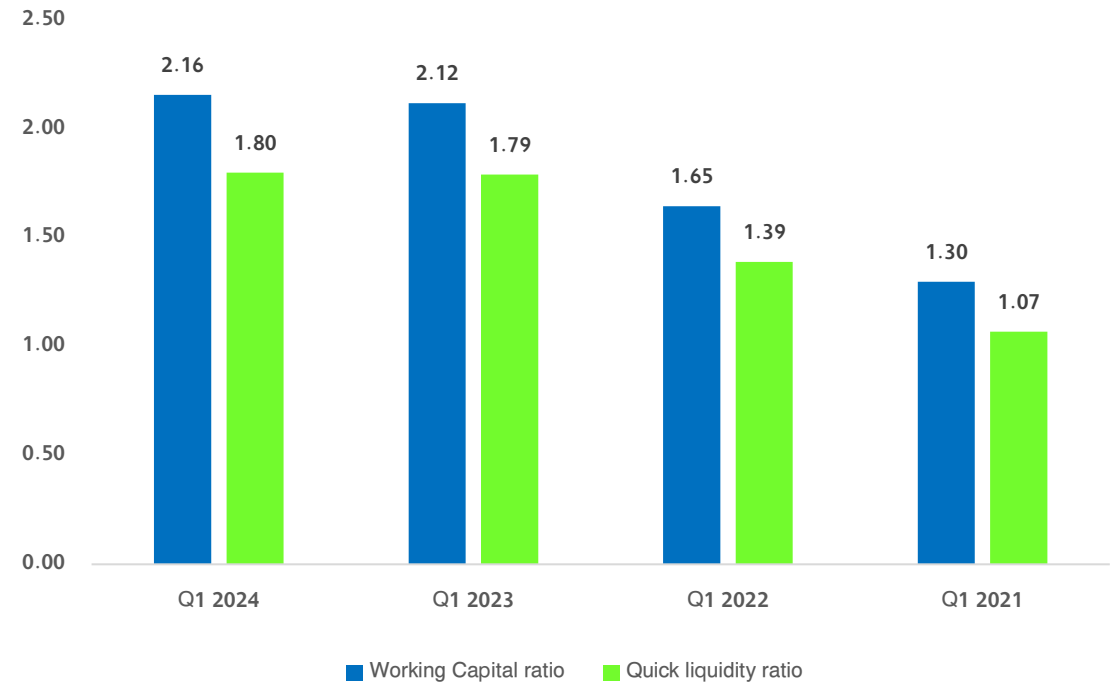
FUNDING STRUCTURE AND INTEREST EXPENSE



- The Company has paid all its debts in the first half of 2022.
- The company finances its assets through equity and other liabilities.

2.16 The Working Capital Rate

1.80 The Quick Liquidity Rate



The Working Capital rate (Current Assets/Current Liabilities) stood at **2.16** in Q1 2024, which means that the Company can pay its short-term liability 2.16 times through its current assets. The quick liquidity Rate (cash/current liabilities) stood at **1.8** times for the same period, which means that the Company can repay its short-term liabilities by 1.8 through liquid cash.

Clarification :

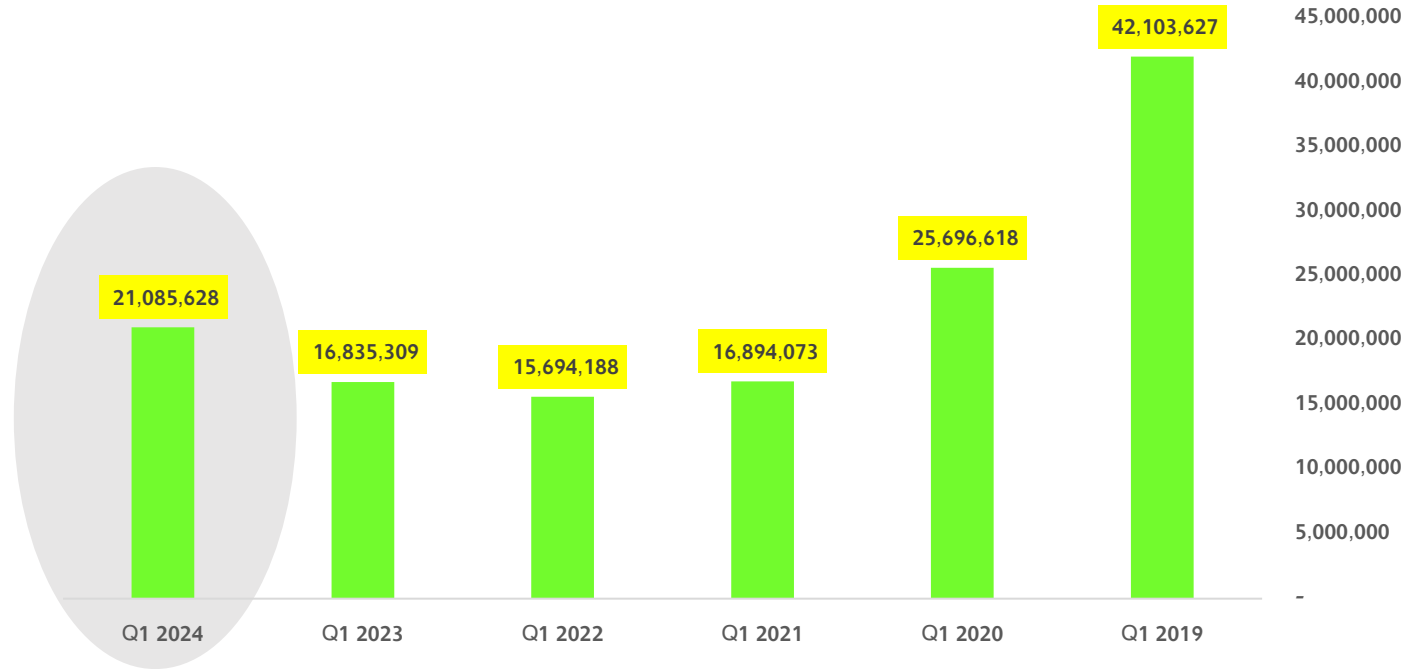
The Working Capital Rate: The Company's ability to pay its short-term liability through its current assets.

The quick liquidity Rate: The company's ability to pay its short-term liability through its cash.

CASH AND CASH EQUIVALENTS

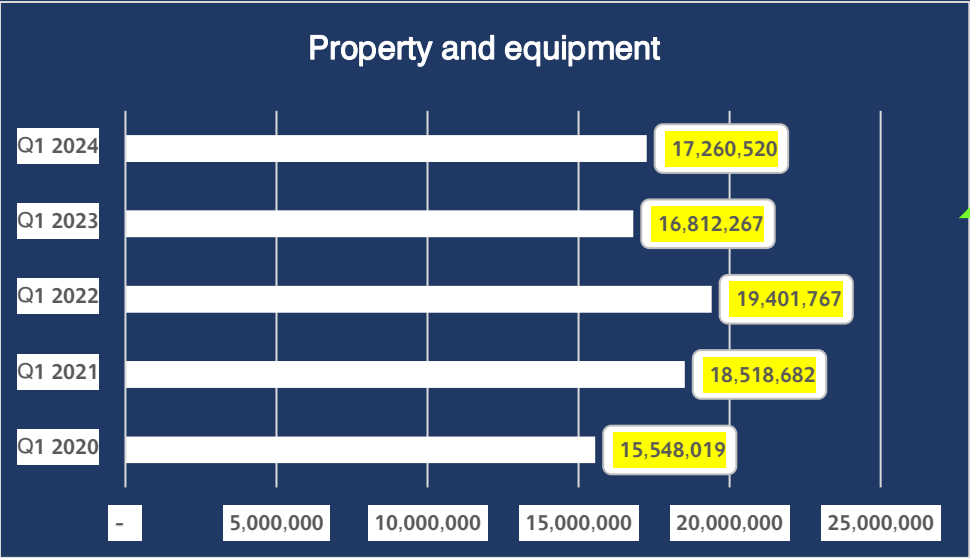
25.25%
increase in liquidity by
the end of March 2024

Cash and cash equivalents

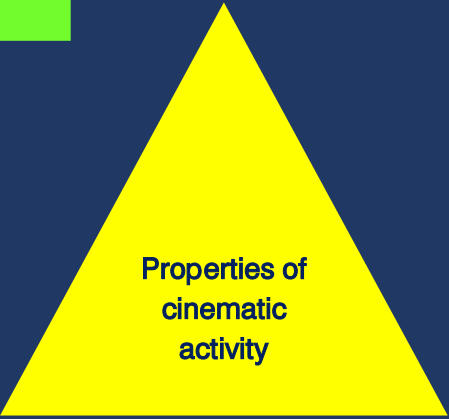


- The company's liquidity increased by the end of Q1 2024 by (4.25 million QR), rising by 25.25% compared to Q1 2023, as the cash balance in Q1 2023 reached (16,835,309 QR) only.

PROPERTY AND EQUIPMENT



2.67%



17.3

16.8

19.4

18.5

March 2024

March 2023

March 2022

March 2021

The company aims to expand its cinematic operating activity by developing its cinemas on international standards, This increase in property and equipment is due to additions on property and equipment during year 2023 after deprecation deduction.

Value by Million QR
Source: financial statements report March 2024

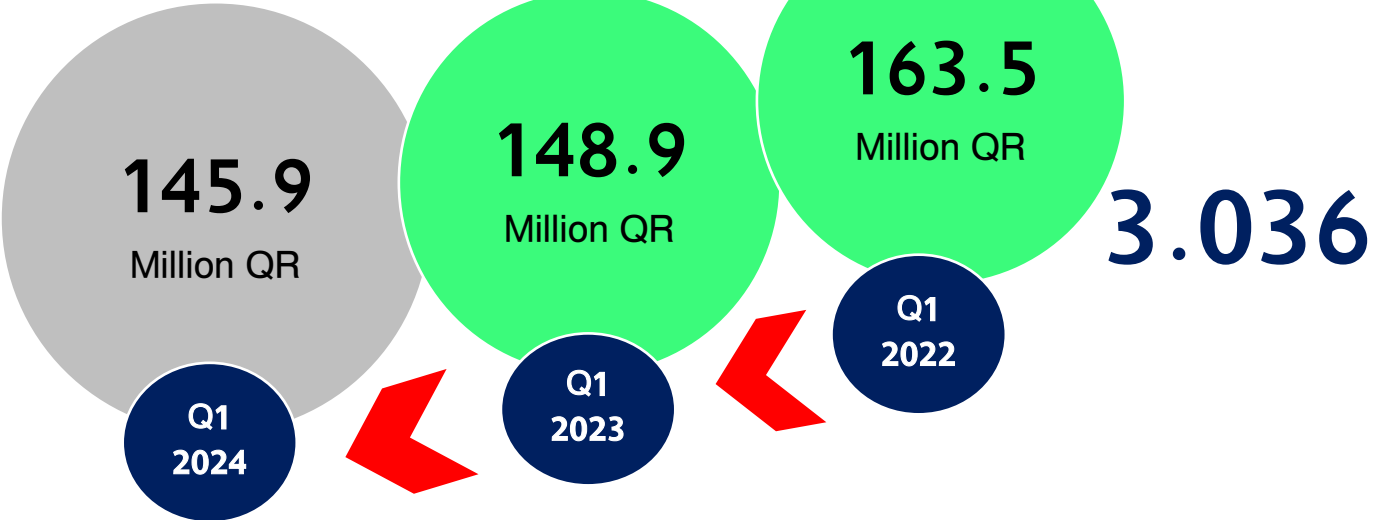
ASSETS IN MARCH 2024

Decrease in assets in comparison with the same period

2.04% -

145.9

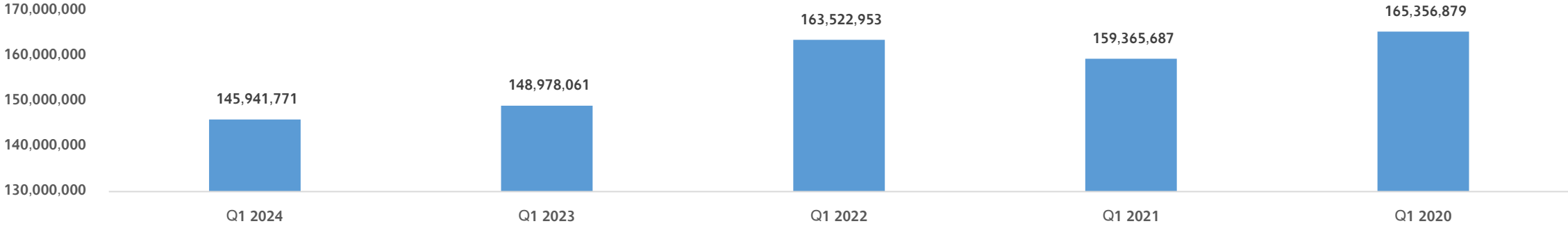
Million Qatari riyals Approximately, The value of assets in March 2024. the assets approximately decreased by 2.04% compared to March 2023.



3.036

Million Qatari riyals decrease in assets by the end of March 2023 compared to Q1 2023 (-2.04%).

Assets Value in QR



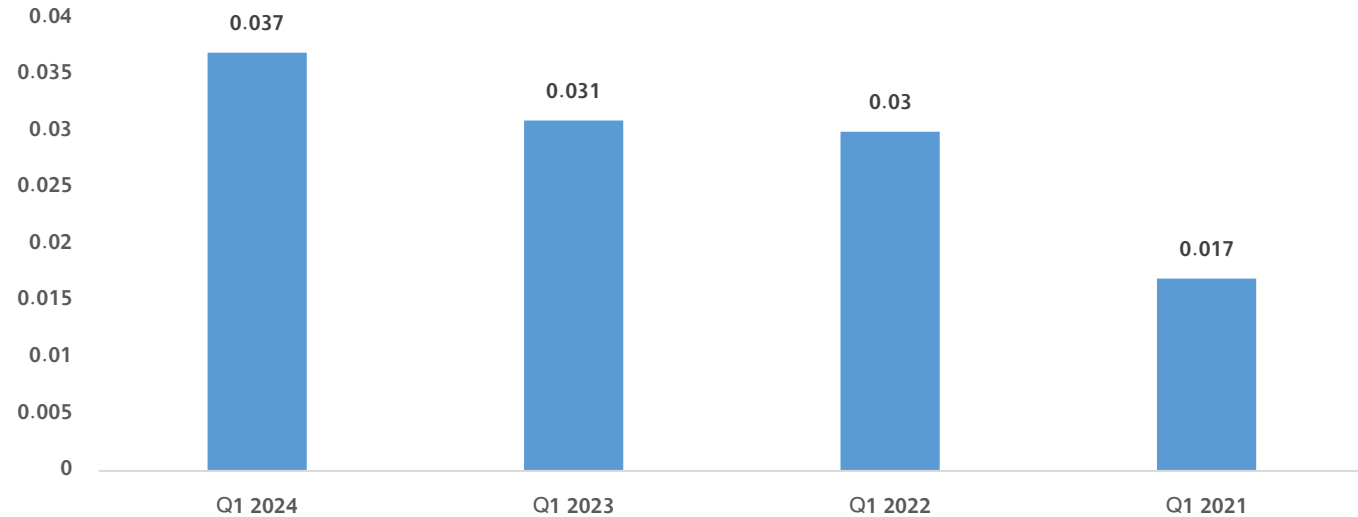
Value by Million QR

Source: financial statements report March 2024

EARNING PER SHARE

Capital
62,807,950 Million
QR

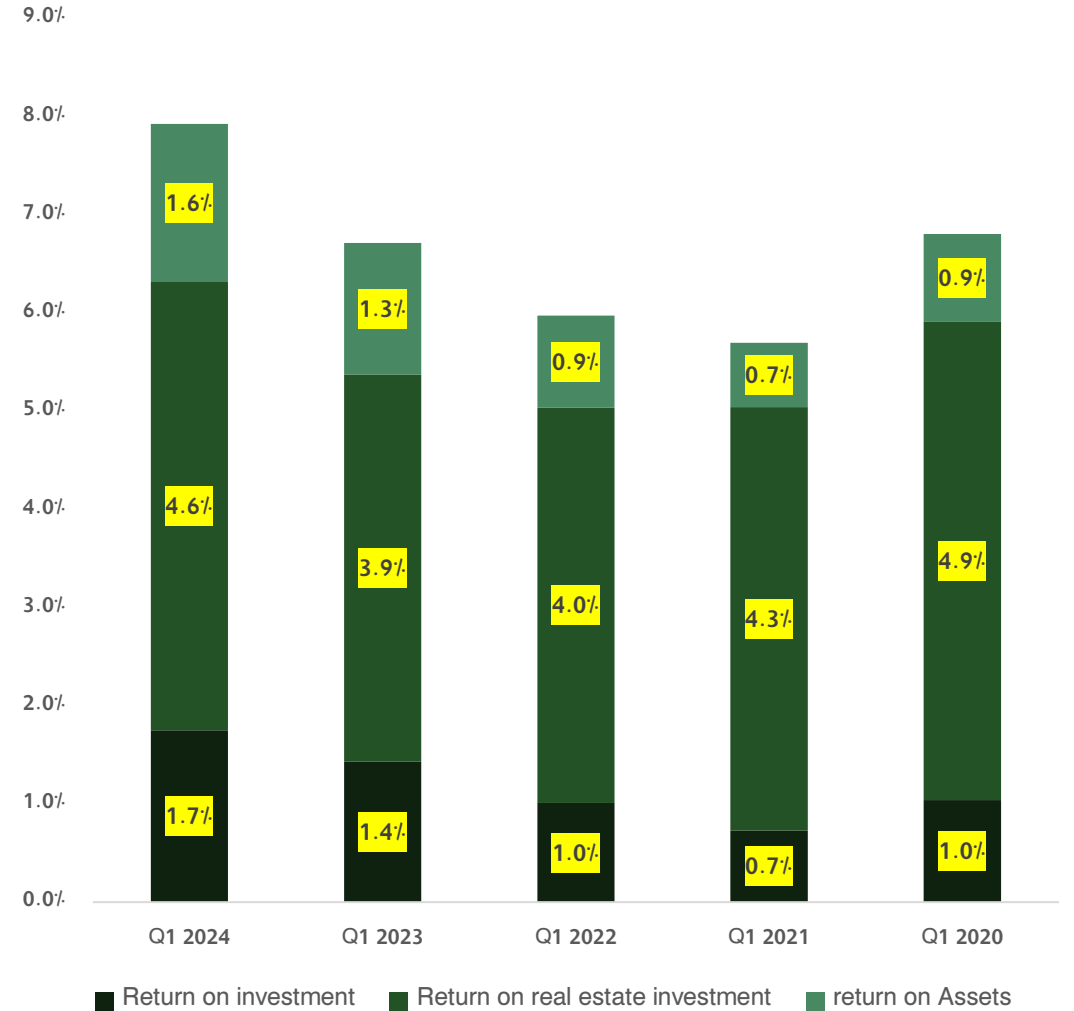
Share dividends value by QR



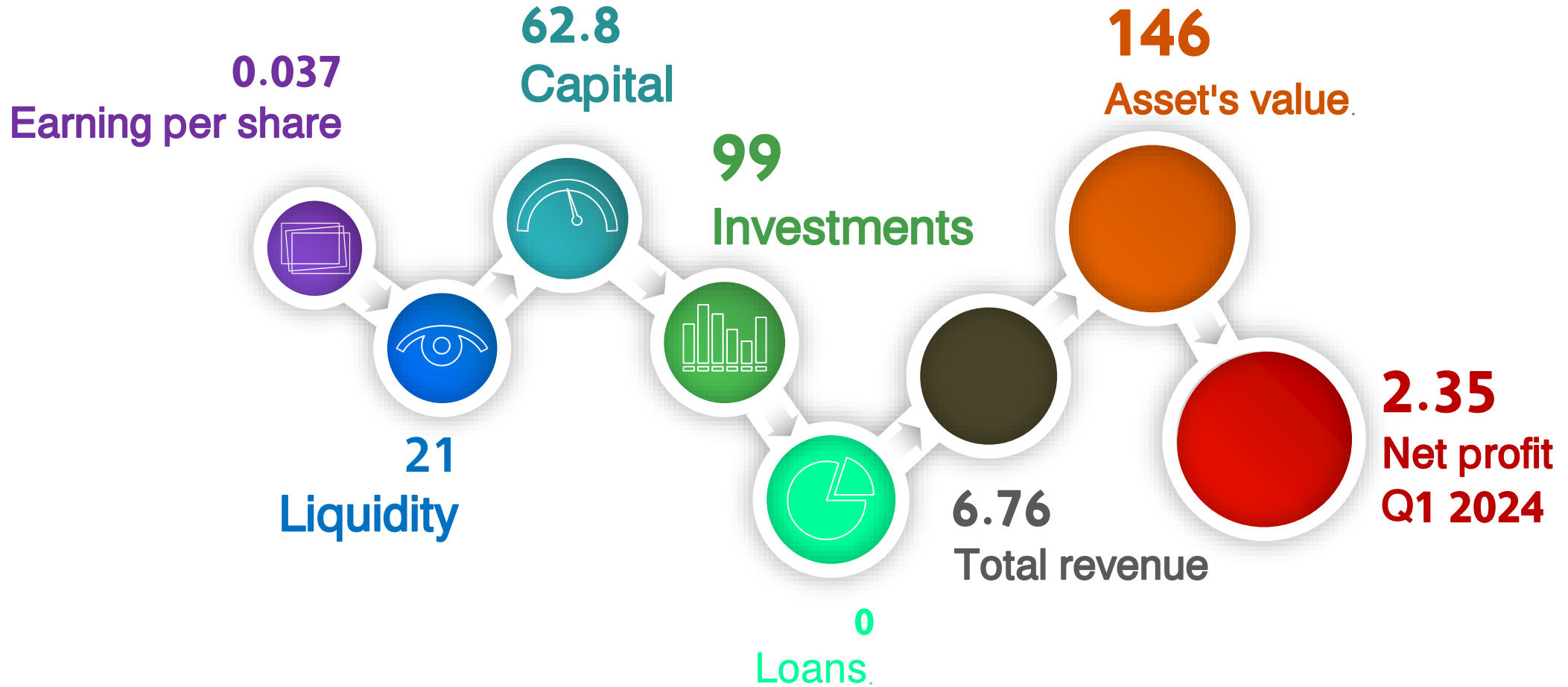
Till the end of March 2024, the earnings per share amounted to **0.037 QR**, while the earnings per share for the same period in March 2023 amounted to only **0.031 QR**.


RETURN ON INVESTMENT


- The return on real estate investment is considered one of the largest returns, as the return on assets represents approximately 4.6% for March 2024. Real estate activity is considered the most return-generating investment
- The return on the investment in the company represented 1.7% by the end of Q1 2024.
- The total return on Assets in the company reached 1.6% by the end of Q1 2024





QATAR CINEMA AND FILM DISTRIBUTION



1  **23rd January 2024:** Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 31st December 2023 on 10/02/2024.

2  **4th February 2024:** Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Annual 2023 will be held on 15/02/2024 at 12:00 PM , Doha Time.

3  **10th February 2024 :** Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the twelve-month period ending 31st December 2023 . The financial statements revealed a Net Profit of QR 4,381,277 in comparison to Net Profit QR 2,776,872 for the same period of the previous year. The Earnings per share(EPS) amounted to QR 0.070 as of 31st December 2023 versus Earnings per share(EPS) QR 0.044 for the same period in 2022. Board of Directors' proposal to distribute cash dividends to the shareholders at a rate of 7% for the year 2023 from the nominal value of the share i.e. (0.07) Qatari Riyal per share.

4  **11th February 2024:** Qatar Cinema & Film Distribution Co. announces that the General Assembly Meeting AGM will be held on **03/03/2024**, Royal Plaza Cinema, Cinema Hall (3), Royal Plaza Commercial Complex, Al-Sad Street and **06:30 PM**. In case of not completing the legal quorum, the second meeting will be held on **11/03/2024**, Royal Plaza Cinema, Cinema Hall (3), Royal Plaza Commercial Complex, Al-Sad Street and **09:30 PM**.

5  **4th March 2024:** Qatar Cinema & Film Distribution Co. announces the results of the AGM. The meeting was held on **03/03/2024**.

Thank You

Qatar Cinema Company

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