

INVESTOR INFORMATION GUIDE

H1 2024

Financial Statements Presentation of Qatar Cinema and Film
Distribution Company
For The Period From 1 January 2024 To 30 June 2024



The company owns a distinguished real estate portfolio, which is a group of properties fully leased to Qatar Airways, in addition to other properties that are also fully leased.

The company owns a securities portfolio on the Qatar Stock Exchange market, which is a diversified and liquid-able portfolio, and helps the company to have the financial ability to seize quick opportunities in case it needs any investment liquidity.

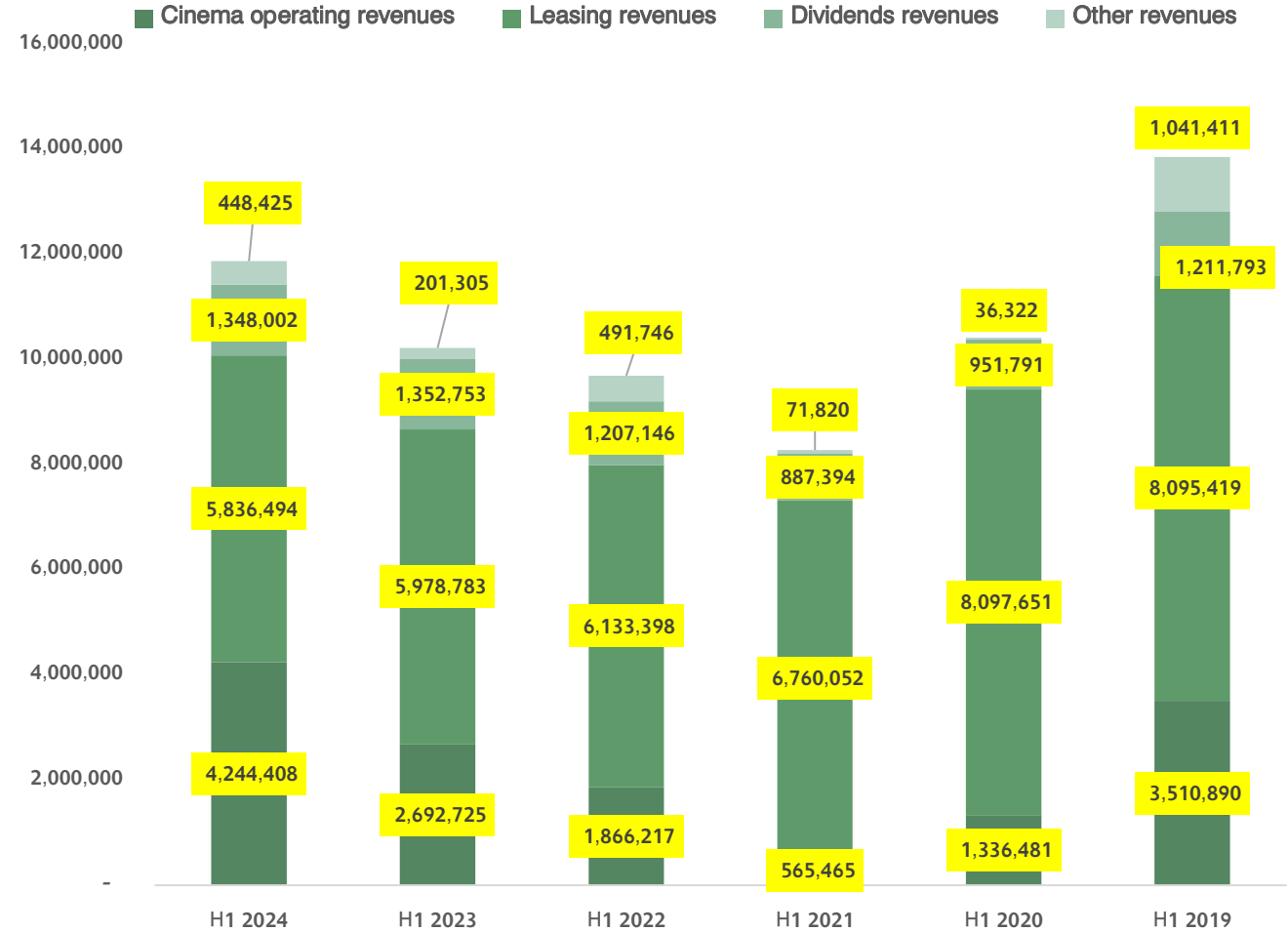
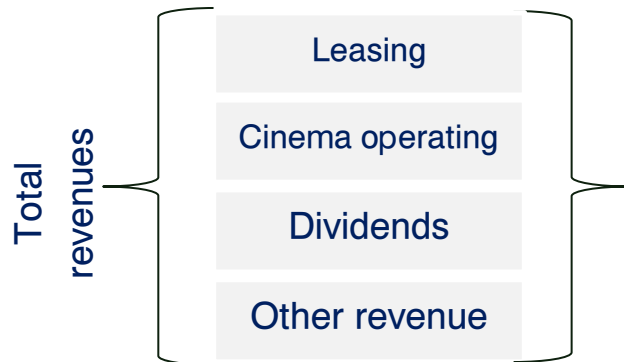
The main activity of the company is the operation and management of cinemas, and the company has a distinguished number of Cinemas in lively and crowded commercial complexes, in addition to a new cinema theater in the cultural district of Katara

- The company relies on the revenue generation process from several sources to ensure continuity and sustainability in its operations, the strategy followed by the company has proven its great success in facing the changes that may suddenly occur in the world.
- The company relies on 4 sources to generate revenues:
 - ✓ The main activity specialized in operating and managing cinemas.
 - ✓ The company owns a combination of distinguishing real estate assets which fully leased to credible companies and institutions.
 - ✓ The stock portfolio in the stock market, which is capable of immediate liquidation.
 - ✓ Other revenues not classified under the above-mentioned revenues.

REVENUES AND PROFITABILITY

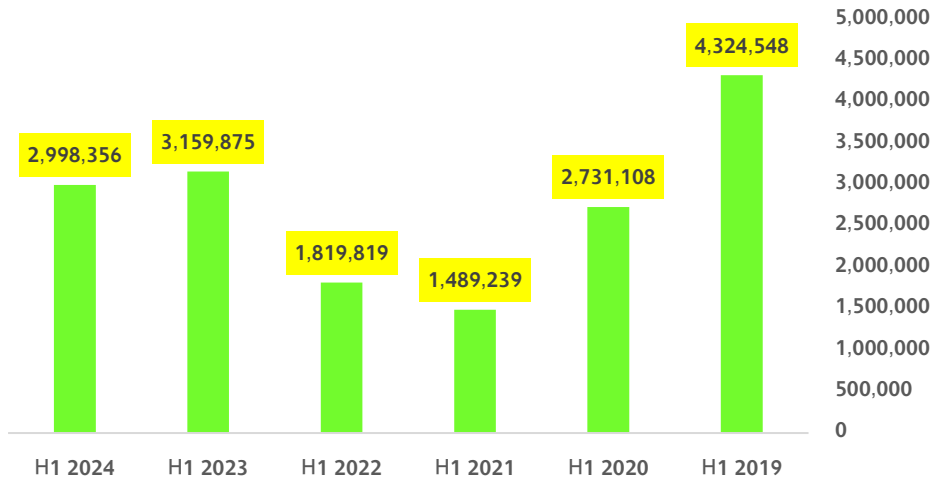
Revenues came from various sources to avoid the risks of relying on a single source income.

- The company's total revenues reached **11.9** million QR by the end of June **2024**, Revenues were generated from various sources to avoid the risks of relying on a single income source.
- Leasing revenue represents **49%** of the total revenues, which represents the largest share of the company's income. Cinema's operating revenue which represents **36%** followed by dividends and other revenues which represent **15%**. Then Cinema's operating revenue which represents **22%** of the total revenues. The periodic revenues in H1 **2024** increased by **16.2%** in comparison with H1 **2023**.



REVENUES AND PROFITABILITY

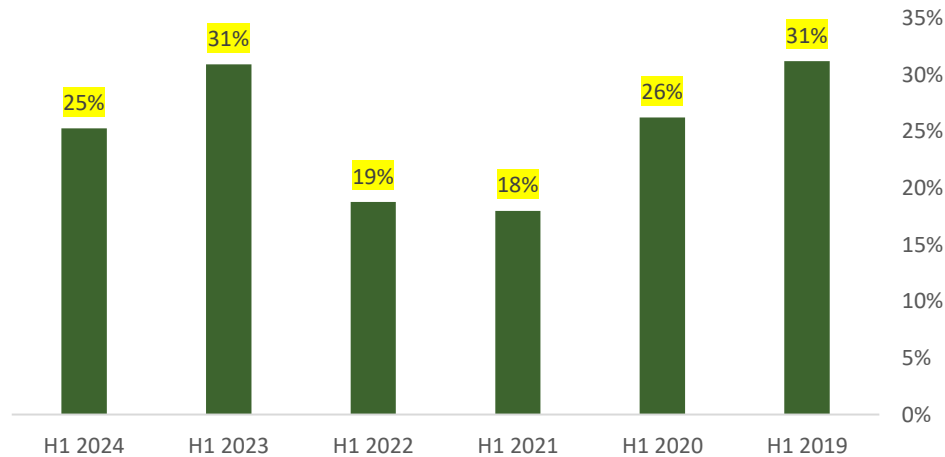
Net Profit by QR



2.99
Million QR
Net Profit

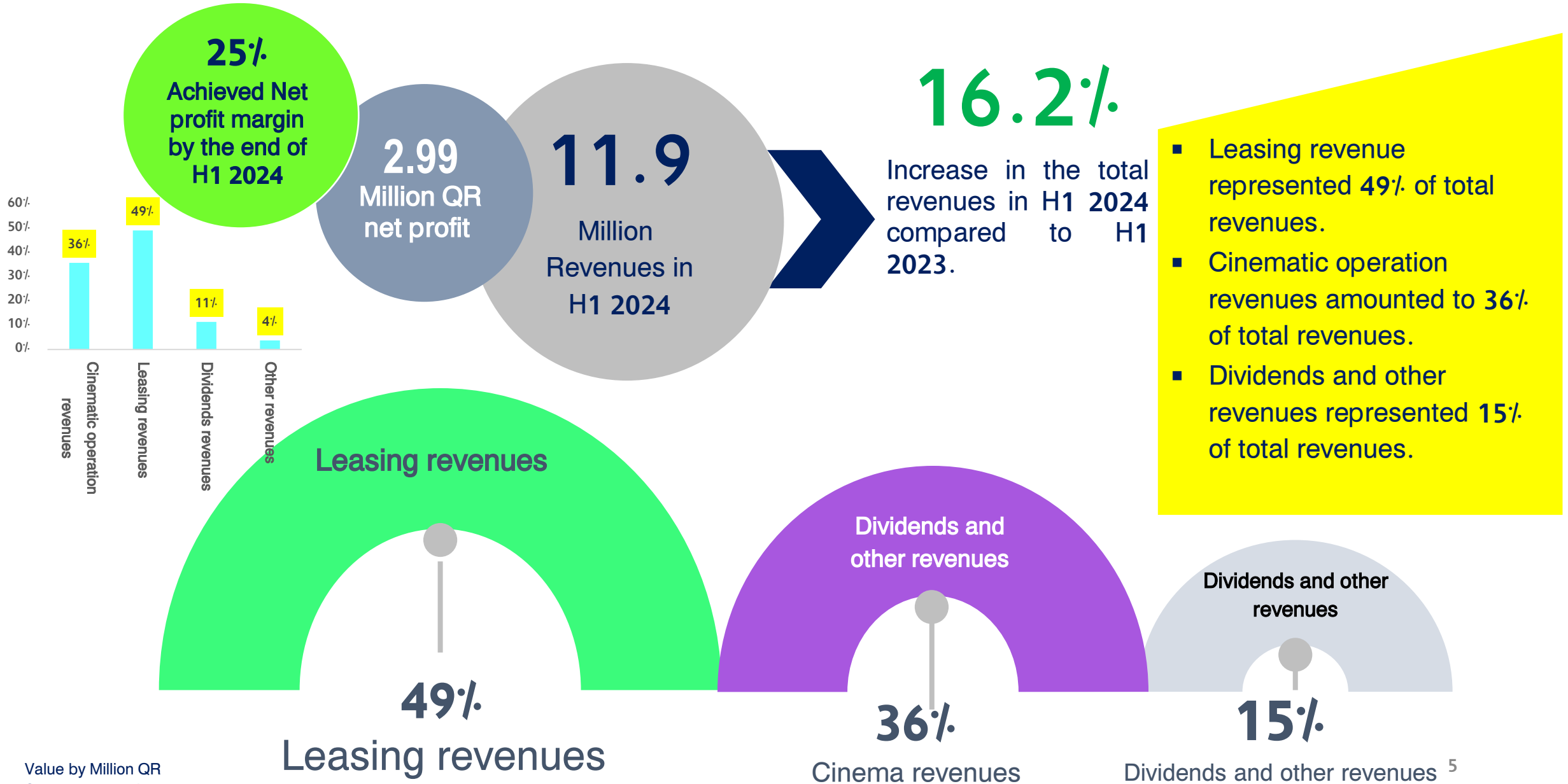
25%
Achieved Net
profit margin in
H1 2024

Profit Margin (%)



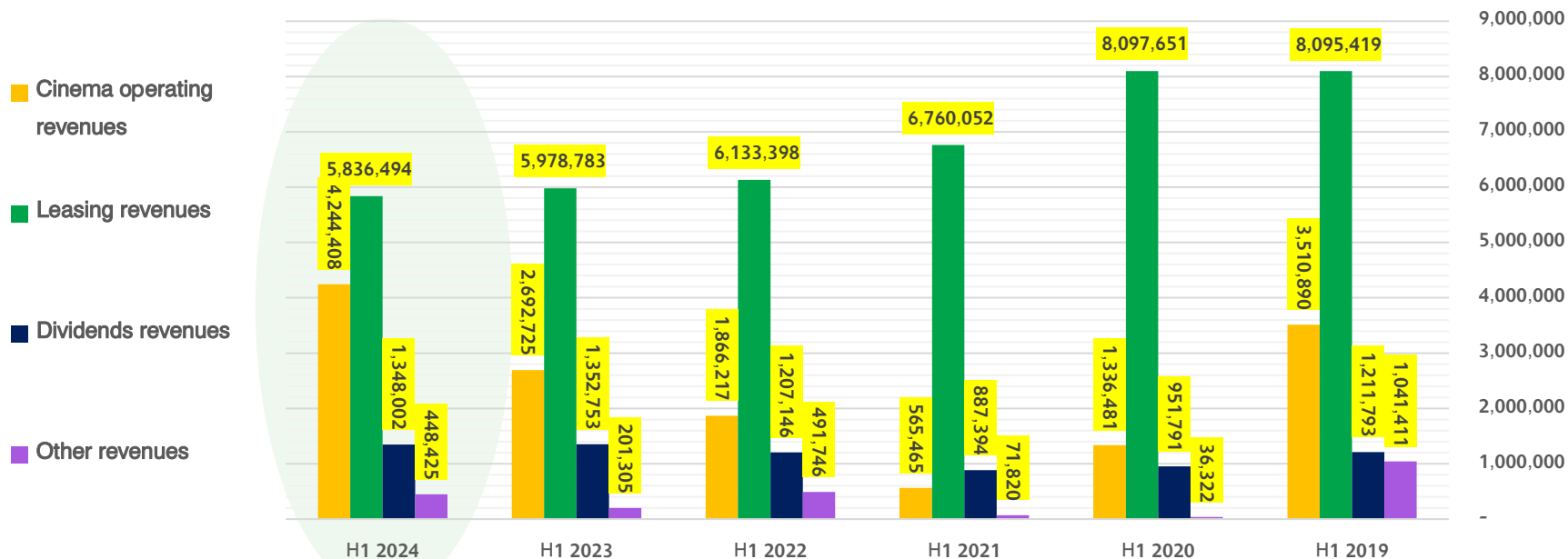
- The company's net profit decreased by the end of H1 2024 by 5.1% compared to H1 2023* Net profit with an approximate profit margin rate of 25%, the Net Profit decreased due to the decrease in Real estate leasing revenue and dividends revenue by 2.38%, and 0.35%, respectively and increase in the managerial expenses by 20% approximately.
- The cinematic revenue increased by **57.6%**, other revenues by **122.7%**.

REVENUE DIVERSIFICATION SUPPORTS SUSTAINABLE GROWTH



16.2%

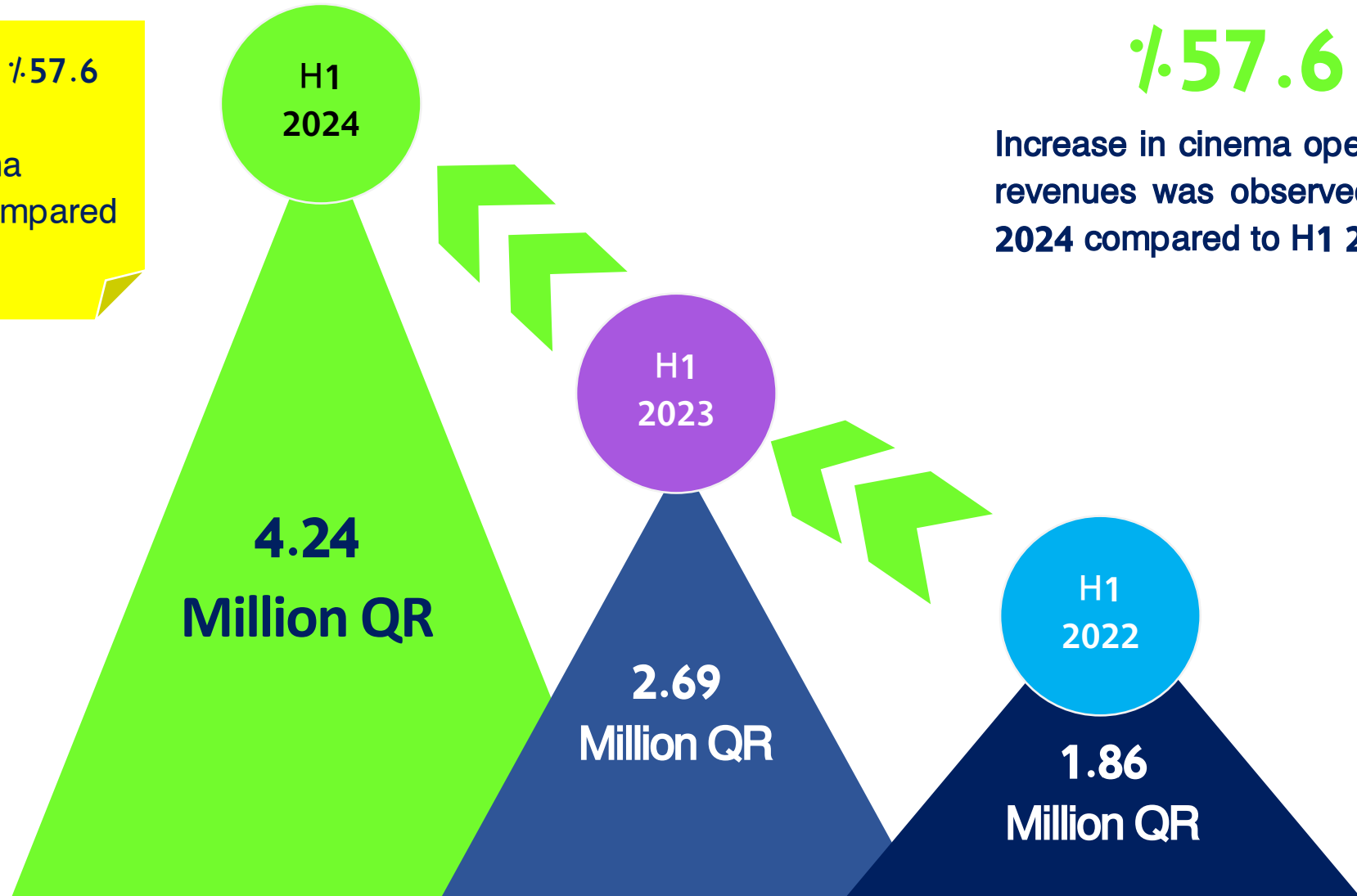
Increase in the total revenues till the end of H1 2024 compared to the same period of H1 2023.



- Despite the challenges faced by the real estate sector, The company is still able to achieve sustainable revenues from real estate leasing activity which supported the company's financial performance during H1 2024. and It is worth mentioning that The real estate leasing revenue decreased by 2.38% in H1 2024 compared to H1 2023. While the cinema's revenue and other revenues increased by **57.6%** ,and **122.7%** respectively for the same period.
- The real estate leasing revenue represents the most significant part of the income, which is paid in advance, and supports the company to be in an excellent financial position.

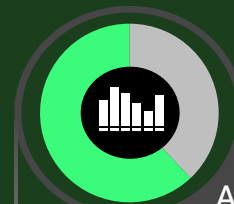
CINEMA OPERATING REVENUE

The company achieved a 57.6% increase in operational performance for its cinema operations in H1 2024 compared to H1 2023.



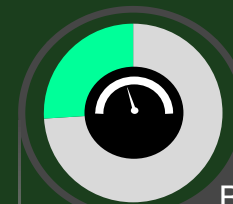
Increase in cinema operational revenues was observed in H1 2024 compared to H1 2023.

Comparing revenues in H1 2024 with the same period in the previous 2 years.



49

Real estate leasing revenue



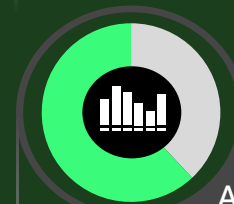
36

Cinematic Operational revenue



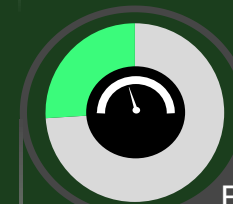
15

Investment and other revenues



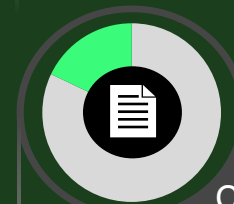
59

Real estate leasing revenue



26

Cinematic Operational revenue

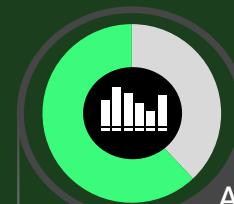


15

Investment and other revenues

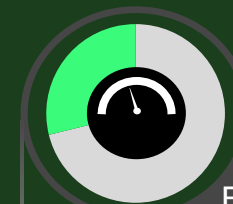
16.2

Increase in the total revenues in H1 2024 compared to H1 2023.



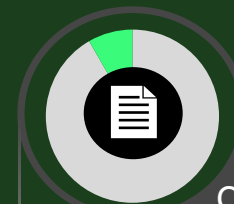
63

Real estate leasing revenue



19

Cinematic Operational revenue



18

Investment and other revenues

Value by Million QR

Source: financial statements report June 2024

Total Revenues during H1 2024 in million QR.

2.998.356
Net profit in H1 2024.

5.84
Million QR
Real-estate
leasing
revenues

49%
Real state
leasing
revenue

4.24
Million QR
Operational
cinematic
revenue

36%
Operational
cinematic
revenue

11.9
Millions
Total profit

70
Million QR
real state
portfolio
value

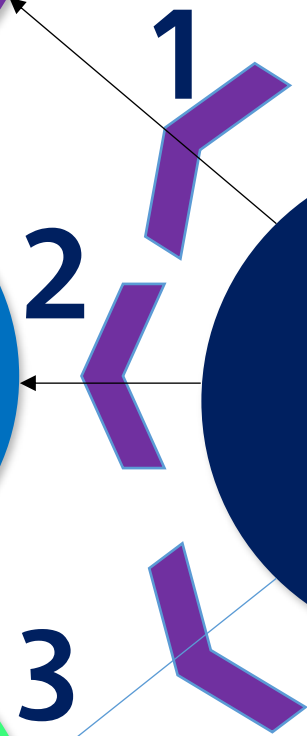
27
Million QR
stocks
portfolio
value

72%
Investment in
the local real
state market

28%
Investment in
local stock
market

1.79
Million QR
Investment and
other revenues

15%
From
Investments
and other
revenues

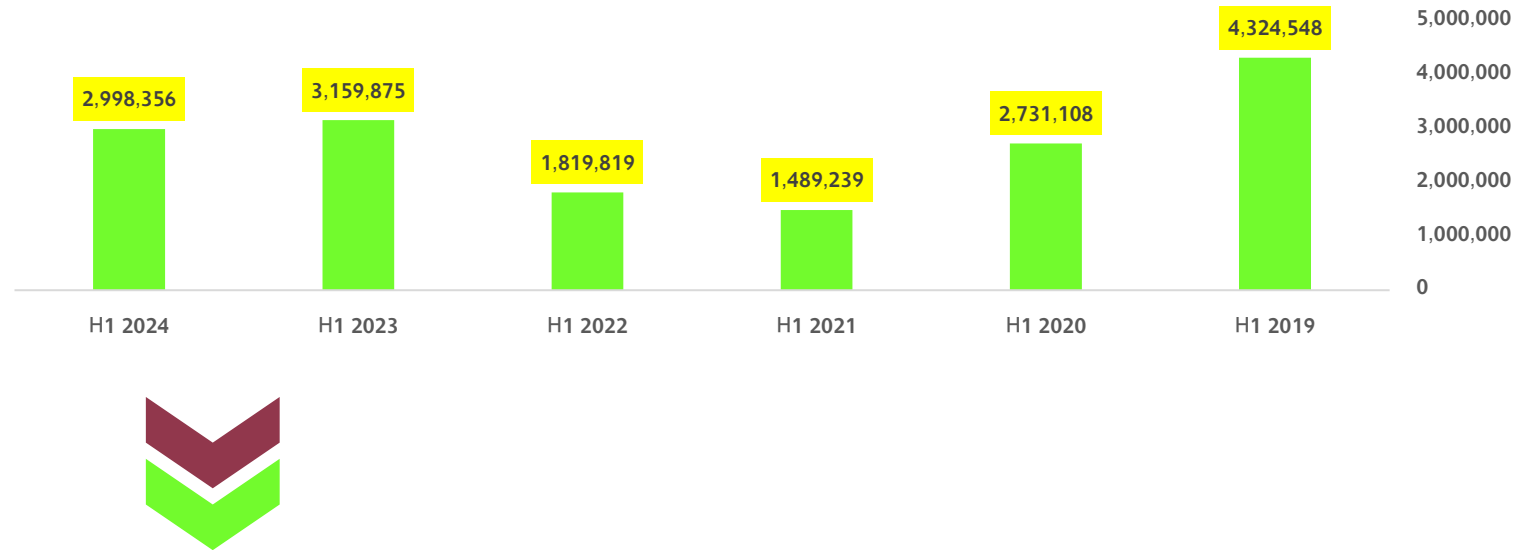


Value by Million QR
Source: financial statements report June 2024

2.998.356
Net profit in H1
2024



Net Profit by QR

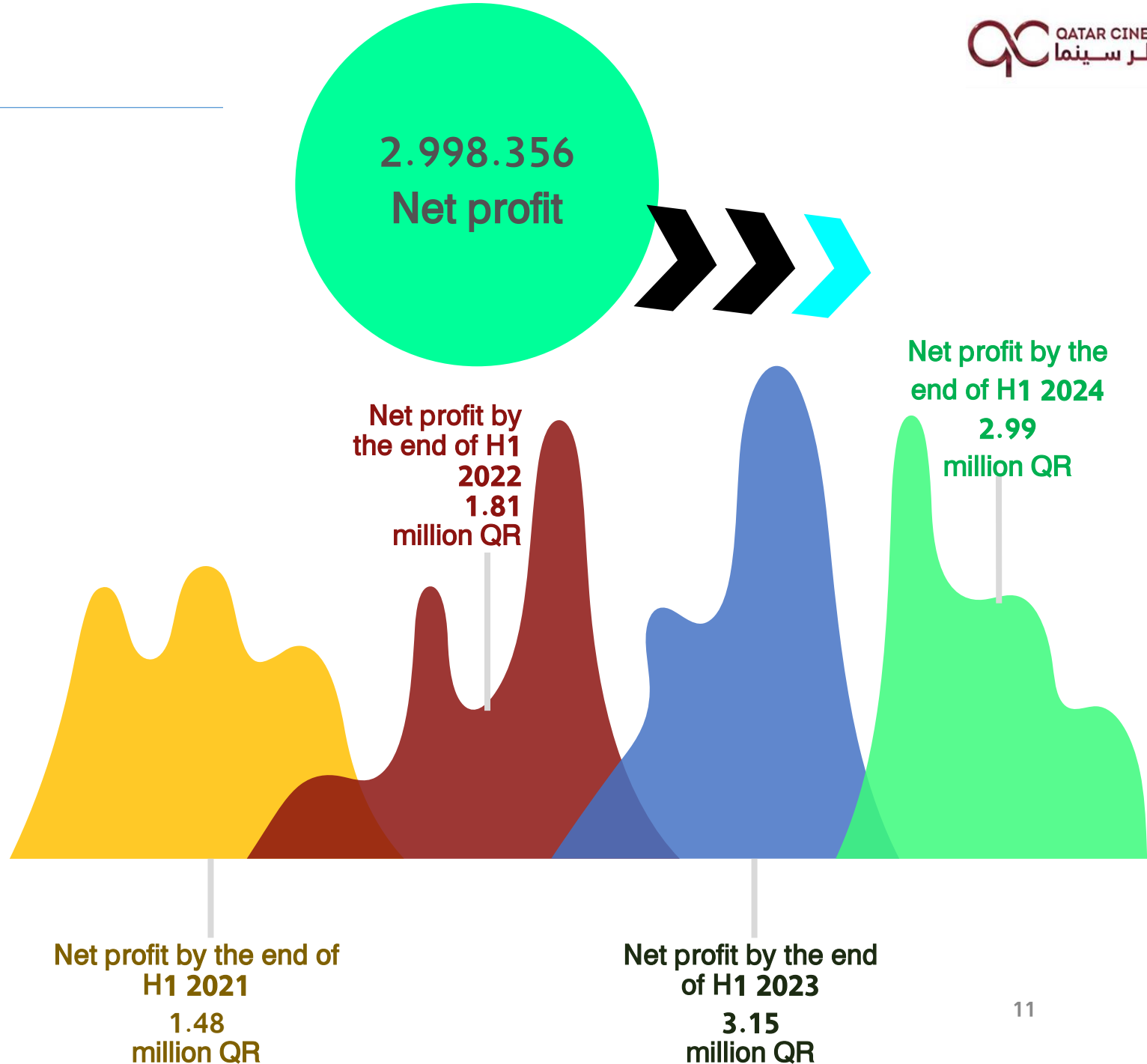


- Net profit increased in H1 2024 by almost 5.1% compared to H1 2023, achieving approximately 2.99 million QR net profit with a 25% profit margin.
- This Net profit decrease is due to the decrease in Leasing revenues by 2.38%, the decrease in Dividends by 0.35%. And the increase in managerial expenses by 20% approximately.

NET PROFIT

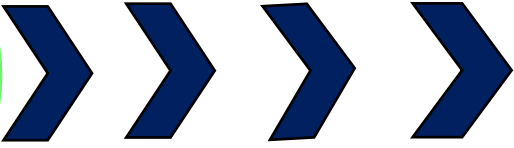
Net profit decreased in H1 2024 by almost 5.11% compared to the same period in H1 2023, achieving approximately 2.99 million QR net profit with a 25% profit margin. The net profit decrease is due to mainly the following:

- The decrease in Leasing revenue and The decrease in the dividends revenues.
- The increase in the value of the managerial expenses.



PROFITABILITY BEFORE DEPRECIATION AND INTEREST EXPENSE

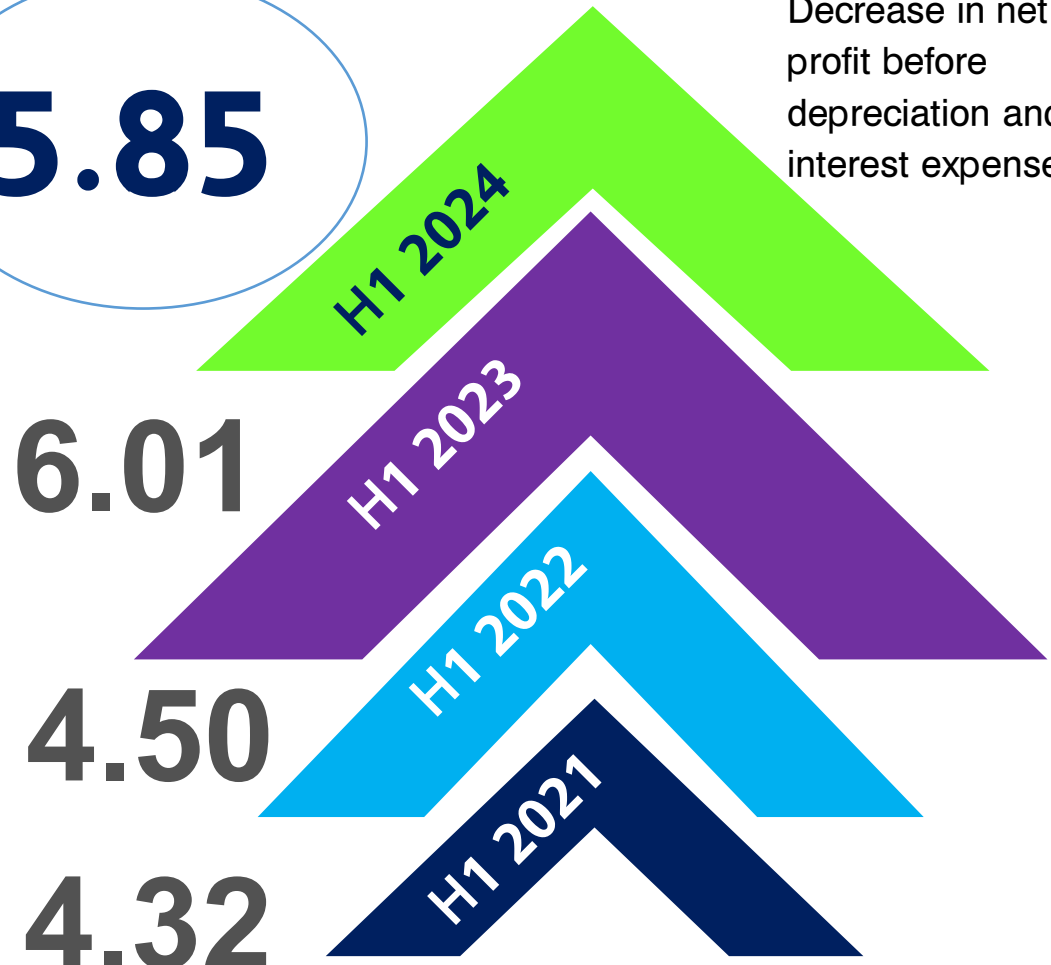
Net Profit before depreciation and interest expense in H1 2024



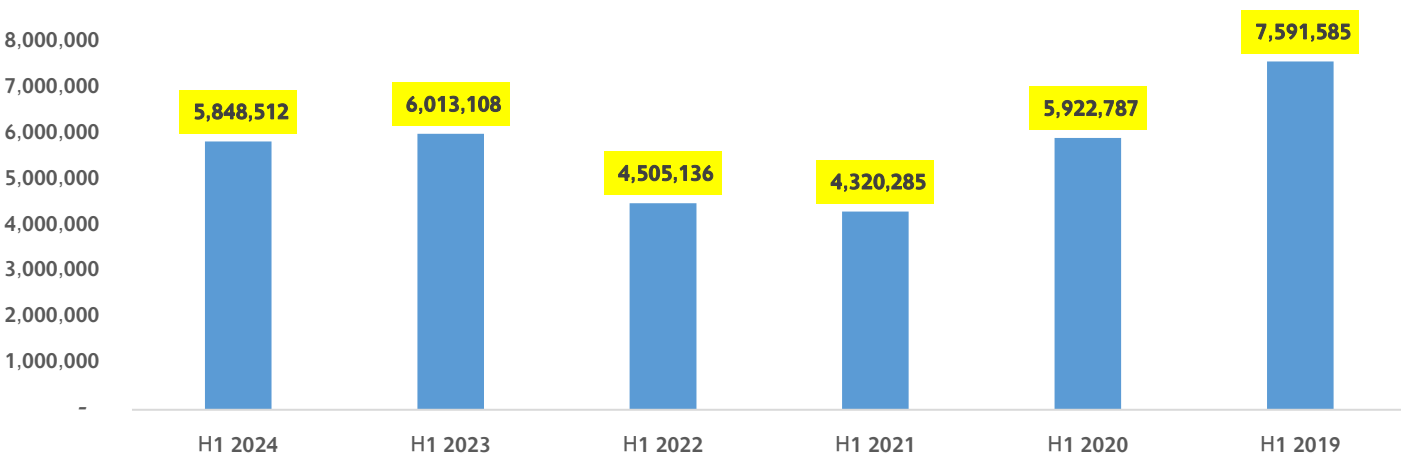
5.85

2.74%
Decrease in net profit before depreciation and interest expense

Net profit before depreciation and interest deduction decreased in H1 2024 by 2.74% approximately compared to H1 2023, achieving Net profit before depreciation and interest deduction valued at 5.85 million QR.



Net profit before depreciation and interest expense



Value by Million QR

Source: financial statements report June 2024

PROFITABILITY BEFORE DEPRECIATION AND INTEREST

Profit before depreciation and interest expense in H1 2024

»» 5.85

Net profit before depreciation and interest deduction decreased in H1 2024 by 2.74% approximately compared to H1 2023, ,achieving Net profit before depreciation and interest deduction valued at 5.85 million QR.

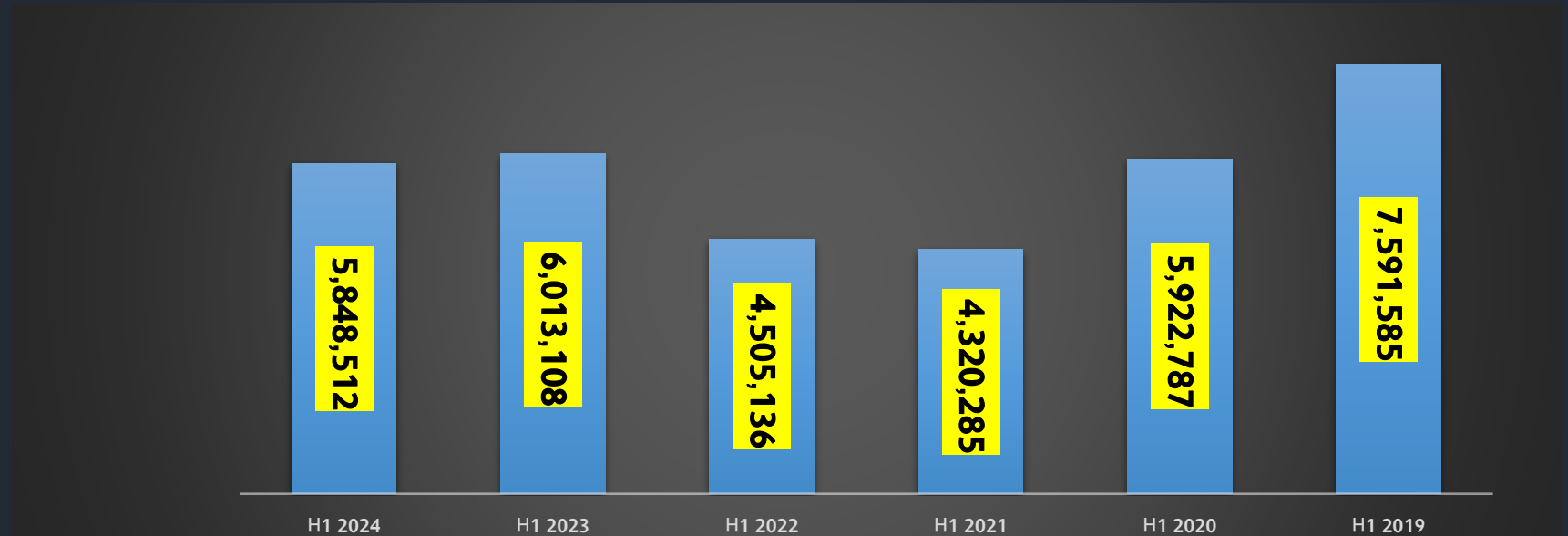


5.85 H1 2024

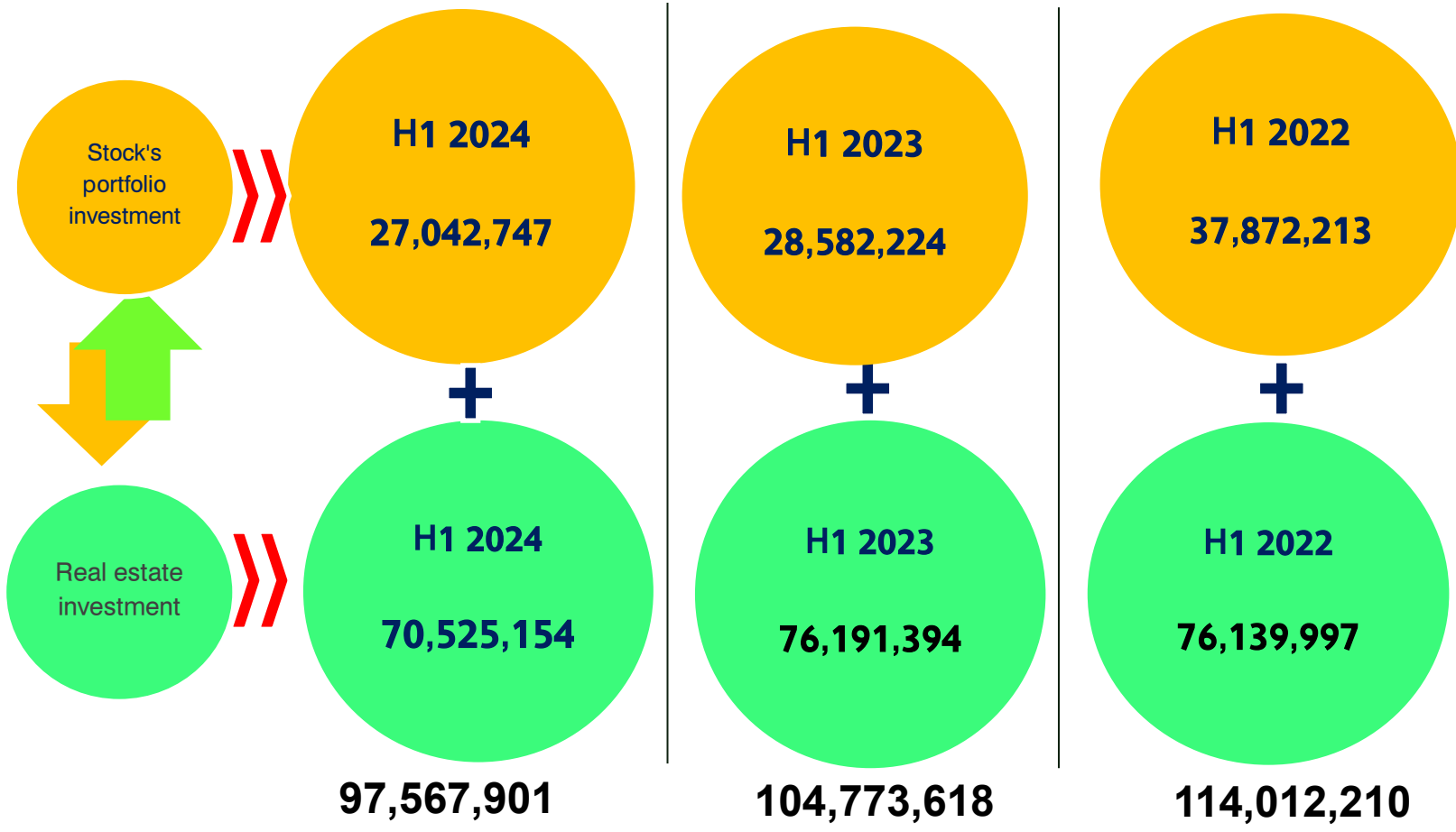
3.40 H1 2023

2.87 H1 2022

2.60 H1 2021



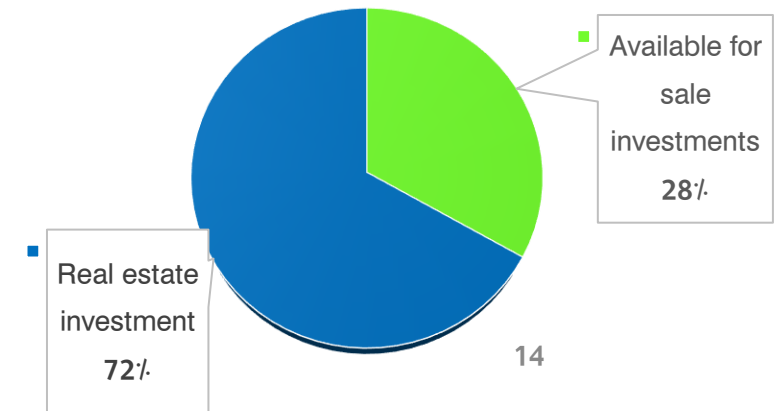
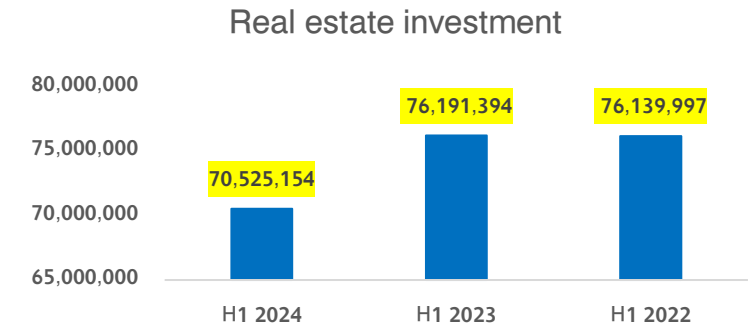
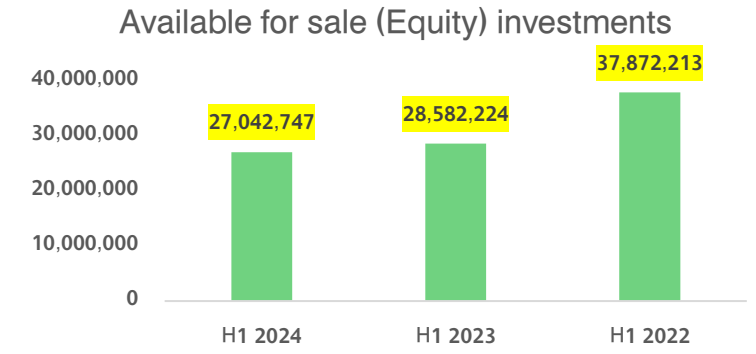
INVESTMENTS AND INCOME DIVERSIFICATION



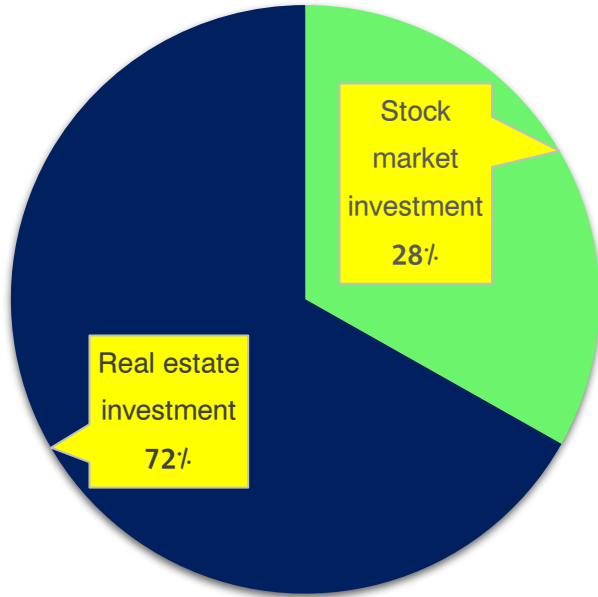
The total Investments amount to approximately 98 million QR, distributed between 28% for available-for-sale equity investments and 72% for real estate investments.

Value by Million QR

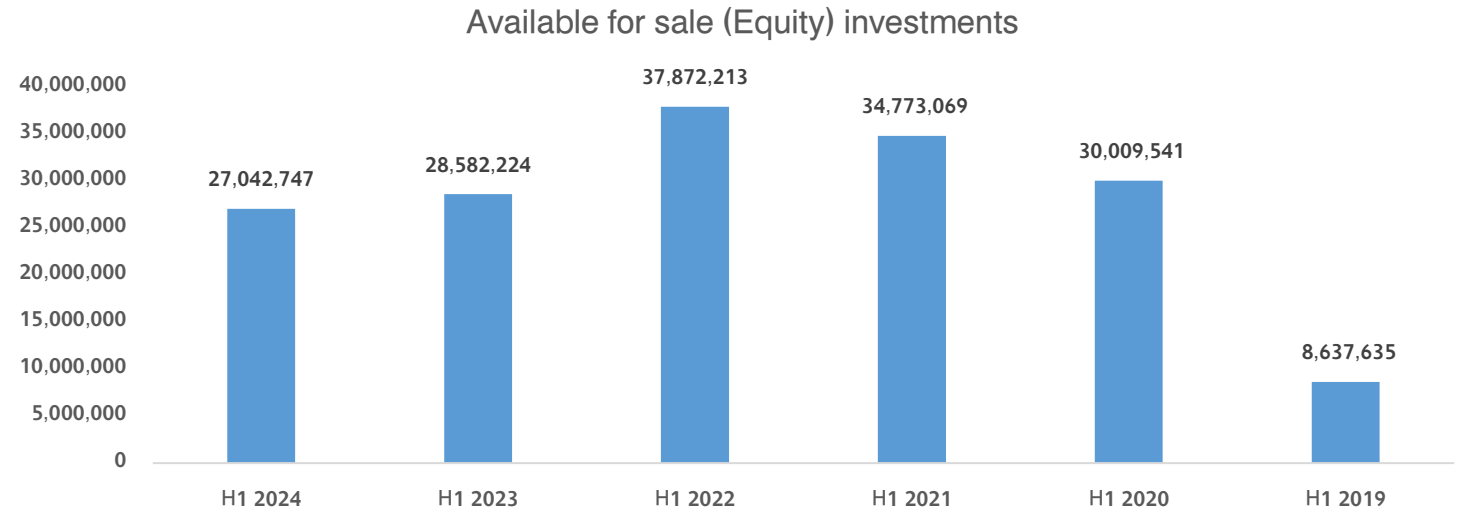
Source: financial statements report June 2024

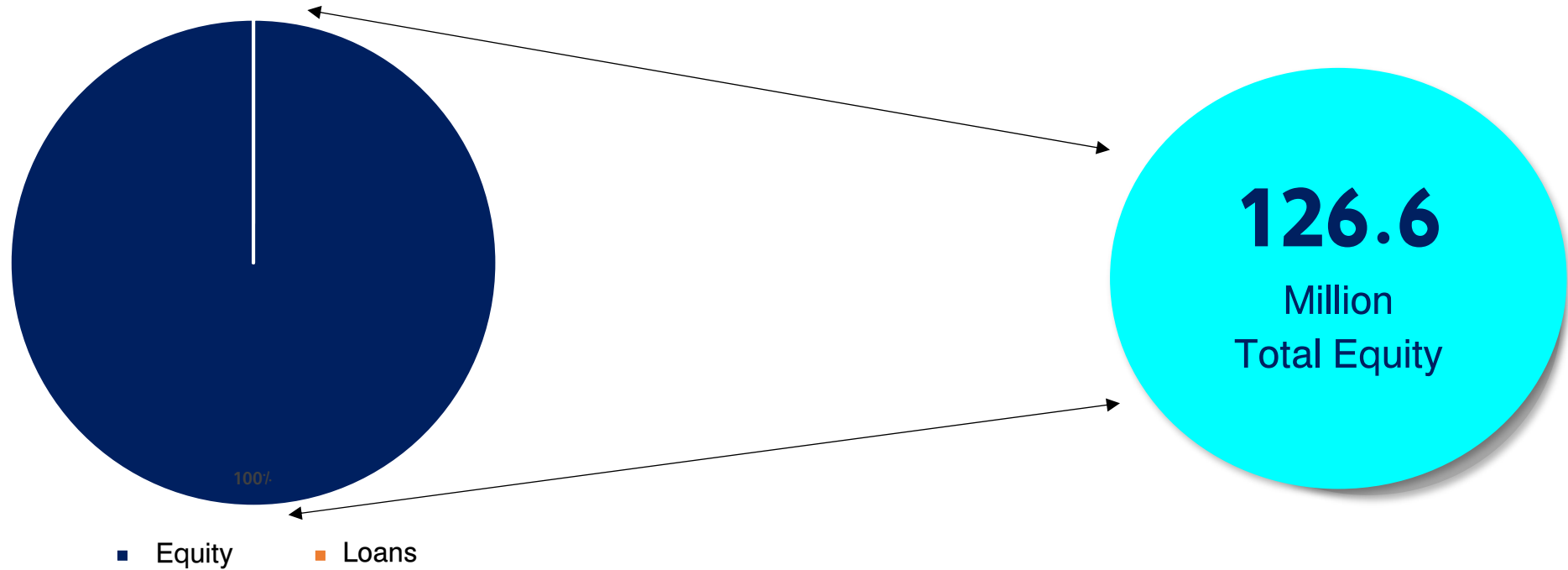


INVESTMENTS DIVERSIFICATION



- Investment activities and other revenues generate **64%** of the company's revenues.
- Stock market investments constitute of **28%** of total investments, amounting to approximately **27 million riyals** in the first half of **2024**.
- The net value of investments in the real estate sector constitutes the largest share, representing **72%** of total investments, amounting to **70.5 million QR** in the first half of **2024**.





- The Company has paid all its debts in the first half of **2022**.
- The company finances its assets through equity and other liabilities.

1.92 The Working Capital Rate

1.62 The Quick Liquidity Rate



The Working Capital rate (Current Assets/Current Liabilities) stood at **1.92** in H1 2024, which means that the Company can pay its short-term liability 1.92 times through its current assets. The quick liquidity Rate (cash/current liabilities) stood at **1.62** times for the same period, which means that the Company can repay its short-term liabilities by 1.62 through liquid cash.

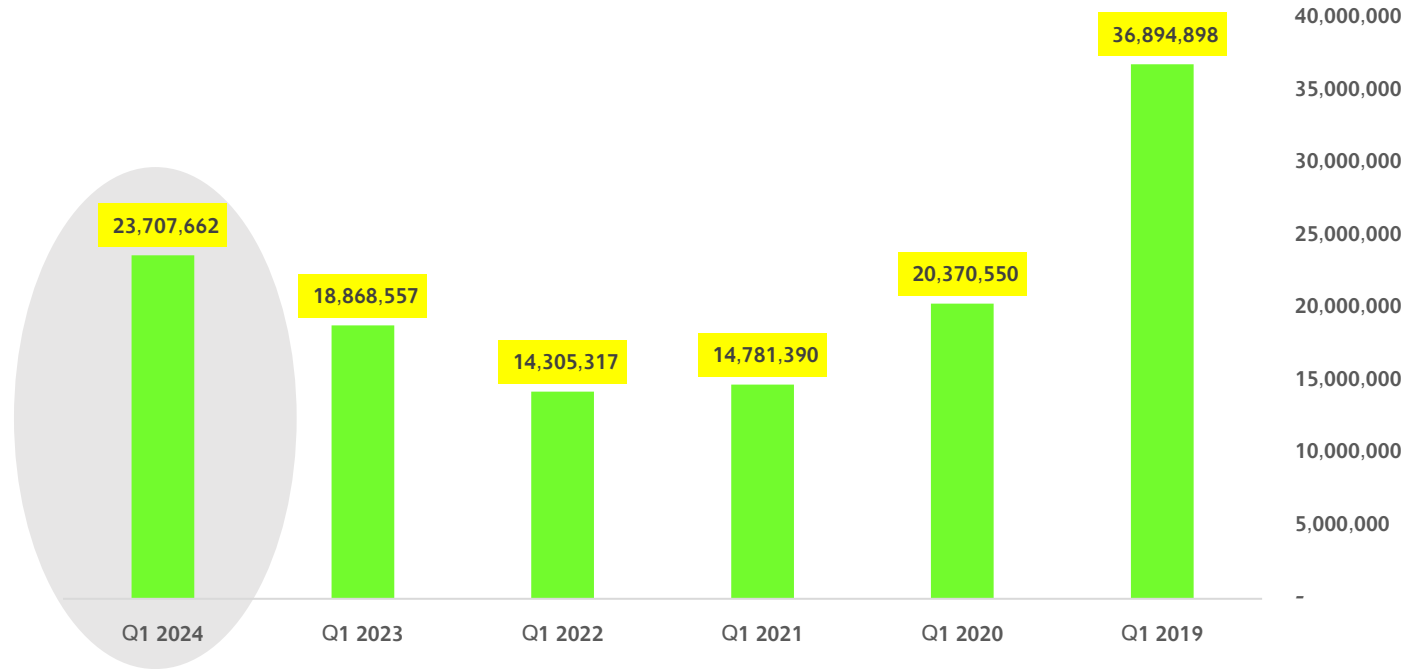
Clarification :

The Working Capital Rate: The Company's ability to pay its short-term liability through its current assets.

The quick liquidity Rate: The company's ability to pay its short-term liability through its cash.

25.64%
increase in liquidity by
the end of June 2024

Cash and cash equivalents

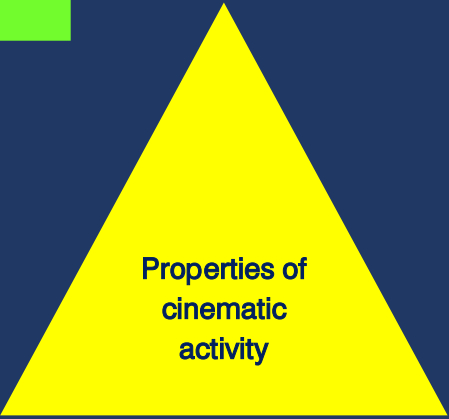


- The company's liquidity increased in the end of H1 2024 by (4.83 million QR), rising 25.64% compared to H1 2023, as the cash balance in H1 2024 reached (23.71 million QR).

Property And Equipment



%9.1



17.8

June 2024

16.2

June 2023

19.3

June 2022

19.4

June 2021

Property and equipment value increased by 9.1% by the end of H1 2024 compared to the H1 2023.

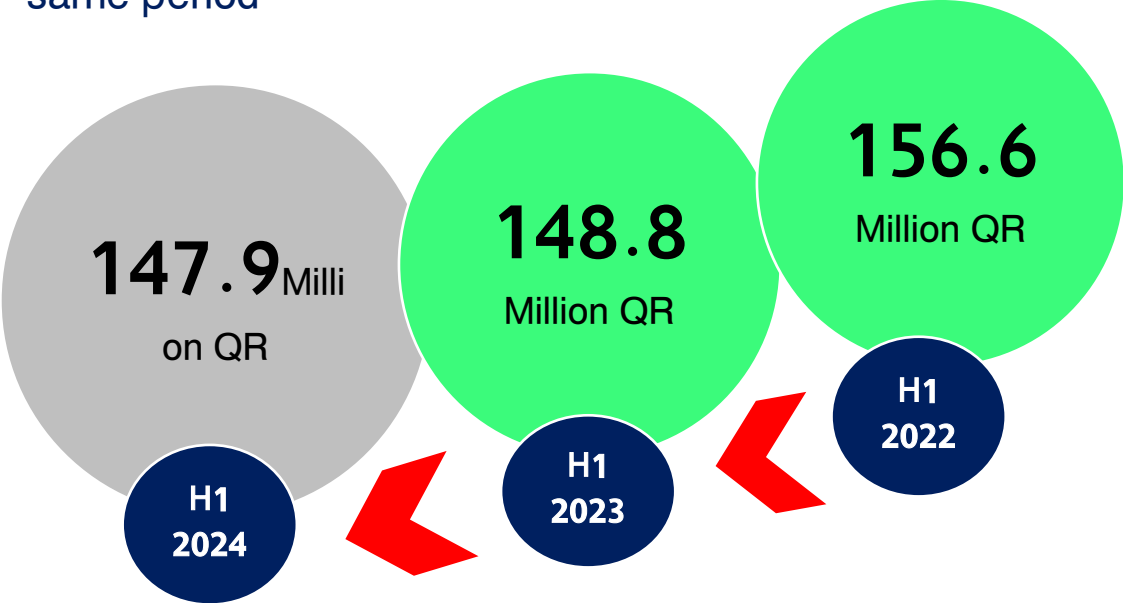
ASSETS IN JUNE 2024

Decrease in assets in comparison with the same period

-0.61%

147.9

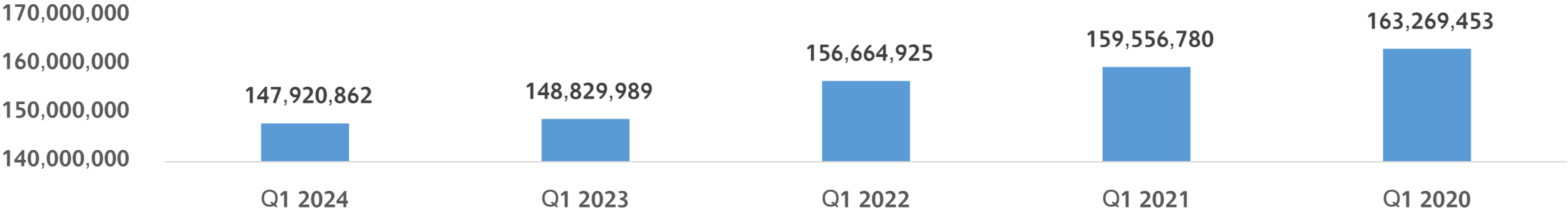
Million Qatari riyals Approximately, The value of assets in June 2024. the assets approximately decreased by 0.61% compared to June 2023.



0.91

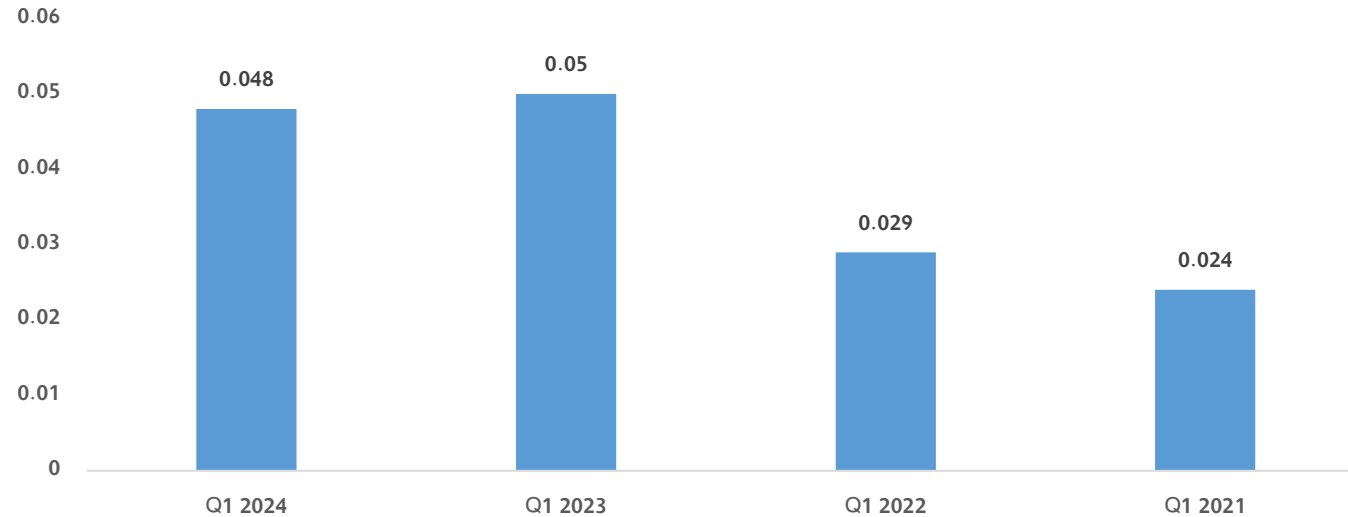
Million Qatari riyals decrease in assets value by the end of June 2024 compared to H1 2023.

Assets Value in QR



Capital
62,807,950 Million
QR

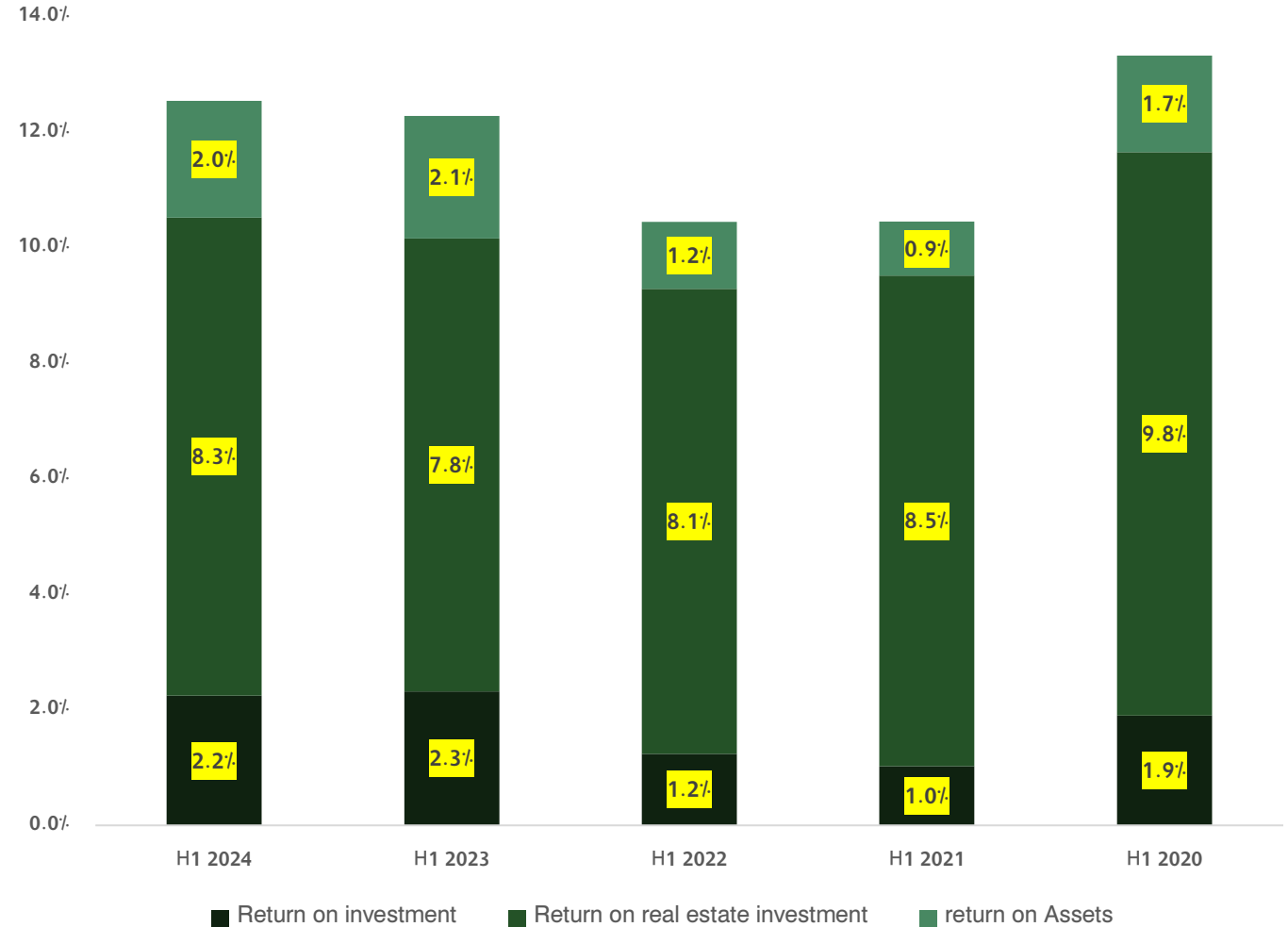
Share dividends value by QR



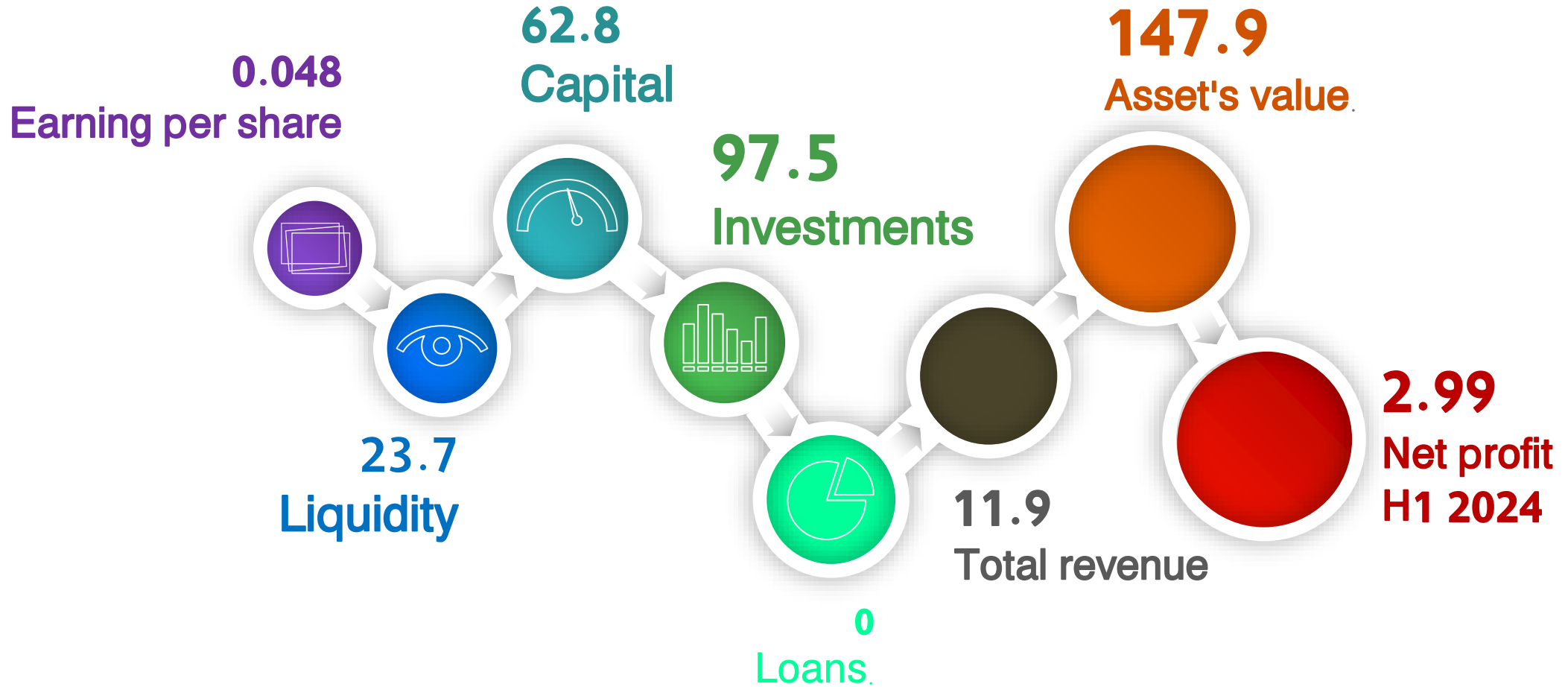
Till the end of June 2024, The earnings per share amounted to 0.048 QR, While the earnings per share for the same period in June 2023 amounted to 0.05 QR.


Return on investment


- The return on real estate investment is considered one of the largest returns, as the return on assets represents approximately **8.3%** for June **2024**. Real estate activity is considered the most return-generating investment
- The return on the investment in the company represented **2.2%** by the end of **H1 2024**.
- The total return on Assets in the company reached **2%** by the end of **H1 2024**.





QATAR CINEMA AND FILM DISTRIBUTION




1  **23rd January 2024:** Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 31st December 2023 on 10/02/2024.

2  **4th February 2024:** Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Annual 2023 will be held on 15/02/2024 at 12:00 PM , Doha Time.

3  **10th February 2024 :** Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the twelve-month period ending 31st December 2023 . The financial statements revealed a Net Profit of QR 4,381,277 in comparison to Net Profit QR 2,776,872 for the same period of the previous year.
The Earnings per share(EPS) amounted to QR 0.070 as of 31st December 2023 versus Earnings per share(EPS) QR 0.044 for the same period in 2022.
Board of Directors' proposal to distribute cash dividends to the shareholders at a rate of 7% for the year 2023 from the nominal value of the share i.e. (0.07) Qatari Riyal per share.

4  **11th February 2024:** Qatar Cinema & Film Distribution Co. announces that the General Assembly Meeting AGM will be held on **03/03/2024**, Royal Plaza Cinema, Cinema Hall (3), Royal Plaza Commercial Complex, Al-Sad Street and **06:30 PM**. In case of not completing the legal quorum, the second meeting will be held on **11/03/2024**, Royal Plaza Cinema, Cinema Hall (3), Royal Plaza Commercial Complex, Al-Sad Street and **09:30 PM**.

5  **4th March 2024:** Qatar Cinema & Film Distribution Co. announces the results of the AGM. The meeting was held on **03/03/2024**.

6  **4th April 2024:** Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending **31st March 2024** on **29/04/2024**.

7 **24th April 2024:** Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Quarter 1 2024 will be held on **05/05/2024** at **12:00 PM** , Doha Time.

8 **29th April 2024:** Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the three-month period ending **31st March 2024** . The financial statements revealed a Net Profit of **QR 2,348,648** in comparison to Net Profit **QR 1,994,774** for the same period of the previous year. The Earnings per Share(EPS) amounted to **QR 0.037** as of **31st March , 2024** versus Earnings per Share(EPS) **QR 0.032** for the same period in **2023** .

9 **12th May 2024:** Qatar Cinema Company and Qatar Museums have initiated preliminary negotiations and discussions to establish joint collaboration framework aimed at achieving the goals of both parties. This includes the rehabilitation and revitalization of the Doha Cinema and Gulf Cinema building located in the Najma area on the third ring road. Qatar Museums aims to provide a media and cultural experience via (Cinémathèque Qatar), within the premises of the Gulf and Doha Cinema building in accordance with the vision and standards of Qatar Museums. Additionally, the joint collaboration aims to promote tourism and culture, showcase the historical and architectural value of the cinema complex, and host regular and annual events to benefit both parties and support the commercial revenues of the project.

Thank You

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Doha- Qatar

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