

INVESTOR INFORMATION GUIDE SEPTEMBER 2024

Financial Statements Presentation of Qatar Cinema and Film
Distribution Company
For The Period From 1 January 2024 To 30 September 2024



QATAR CINEMA AND FILM DISTRIBUTION CO.

The company owns a distinguished real estate portfolio, which is a group of properties fully leased to Qatar Airways, in addition to other properties that are also fully leased.

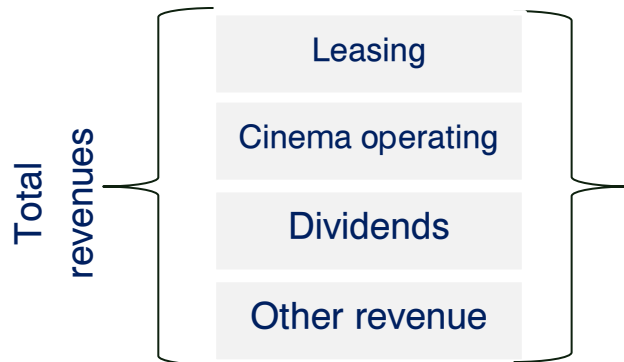
The company owns a securities portfolio on the Qatar Stock Exchange market, which is a diversified and liquid-able portfolio, and helps the company to have the financial ability to seize quick opportunities in case it needs any investment liquidity.

The main activity of the company is the operation and management of cinemas, and the company has a distinguished number of Cinemas in lively and crowded commercial complexes, in addition to a new cinema theater in the cultural district of Katara

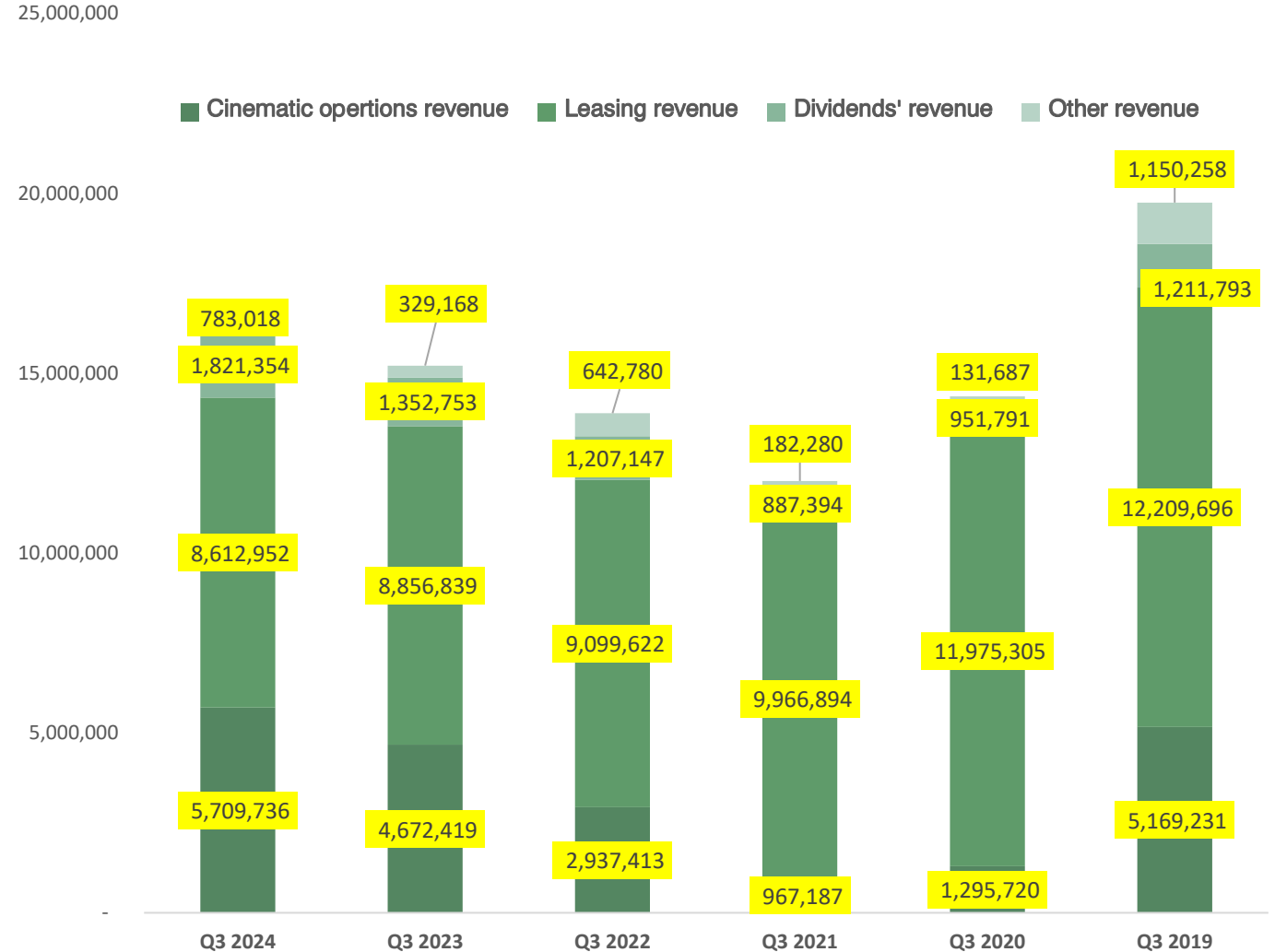
- The company relies on the revenue generation process from several sources to ensure continuity and sustainability in its operations, the strategy followed by the company has proven its great success in facing the changes that may suddenly occur in the world.
- The company relies on 4 sources to generate revenues:
 - ✓ The main activity specialized in operating and managing cinemas.
 - ✓ The company owns a combination of distinguishing real estate assets which fully leased to credible companies and institutions.
 - ✓ The stock portfolio in the stock market, which is capable of immediate liquidation.
 - ✓ Other revenues.

REVENUES AND PROFITABILITY

- The company's total revenues reached **16.9** million QR by the end of September **2024**, Revenues were generated from various sources to avoid the risks of relying on a single income source.
- Leasing revenue represents **51%** approximately of the total revenues, which represents the largest share of the company's income. Cinema's operating revenue represents **34%** approximately followed by dividends and other revenues which represent **15%** approximately. The periodic revenues in Q3 2024 increased by **11.3%** in comparison with Q3 2023.

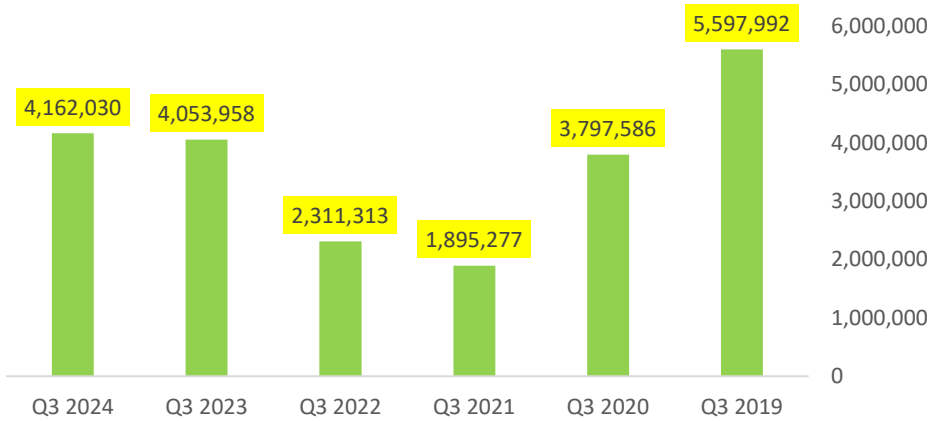


Revenues came from various sources to avoid the risks of relying on a single source income.



REVENUES AND PROFITABILITY

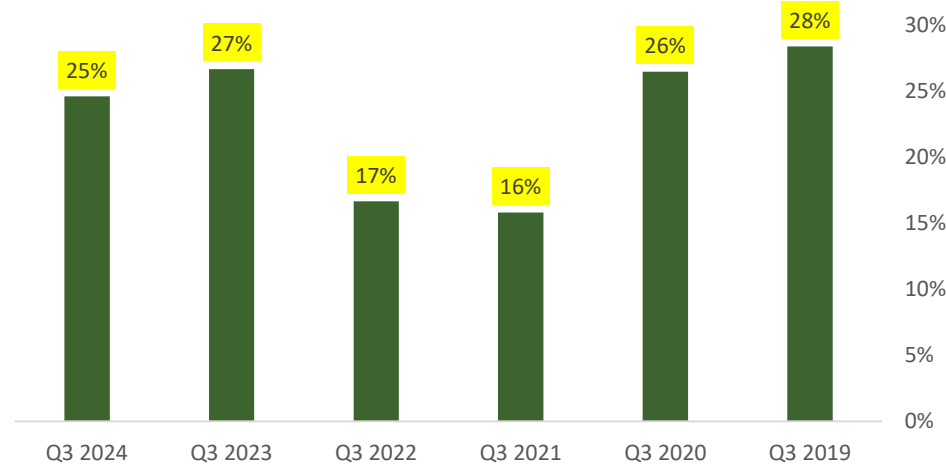
Net Profit by QR



25%
Achieved Net profit margin in Q3 2024

4.16
Million QR
Net Profit

Profit Margin (%)



- The company's net profit increased by the end of Q3 2024 by 2.6% compared to Q3 2023 achieving a 4.16 million QR approximately *Net profit with an approximate profit margin rate of 25%, the Net Profit increased due to the increase in Cinematic operations revenue and dividends revenue by 22.2%, and 34.6%, respectively and increase in the other revenues by 137.8% approximately.
- The real estate revenues decreased by **2.75%**.

REVENUE DIVERSIFICATION SUPPORTS SUSTAINABLE GROWTH

25%
Achieved Net profit margin by the end of Q3 2024

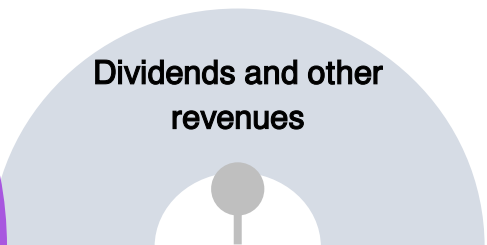
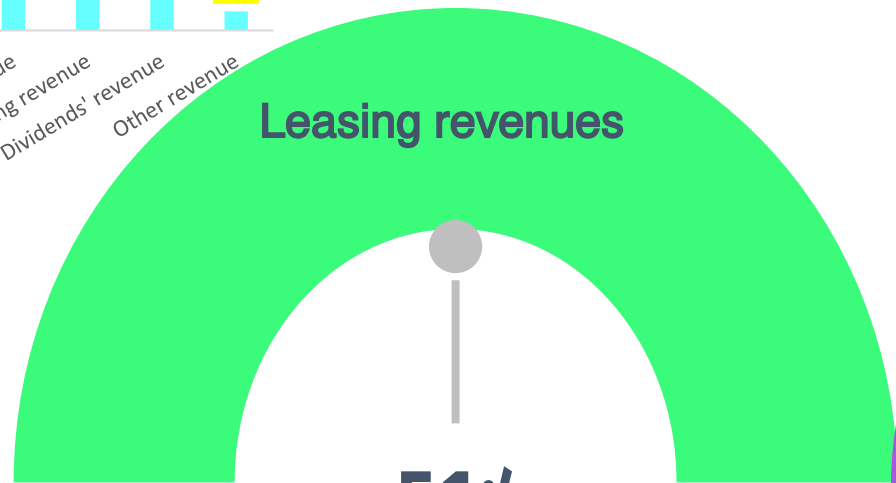
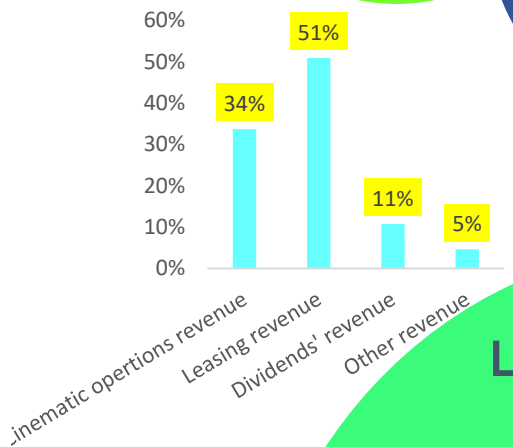
4.16
Million QR net profit

16.9
Million QR Revenues in Q3 2024

11.3%

Increase in the total revenues in Q3 2024 compared to Q3 2023.

- Leasing revenue represented 51% of total revenues.
- Cinematic operation revenues amounted to 34% of total revenues.
- Dividends and other revenues represented 15% of total revenues.



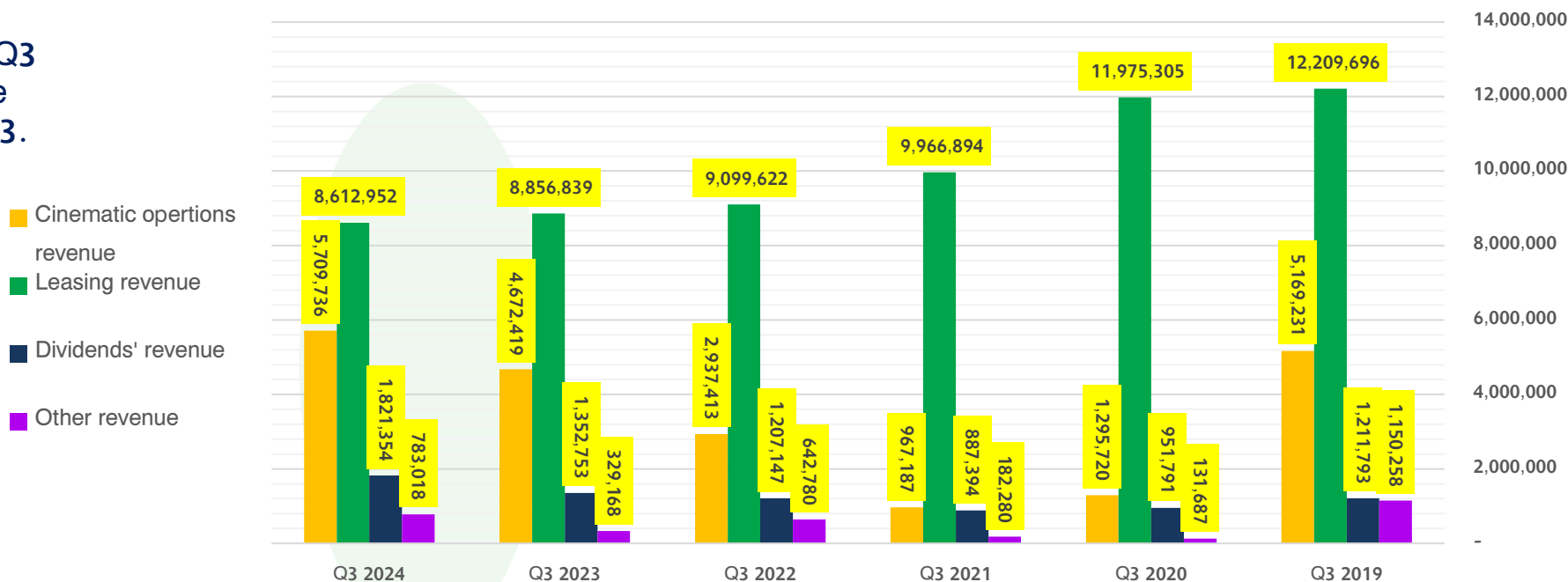
Leasing revenues

Cinema revenues

Dividends and other revenues ⁵

11.3%

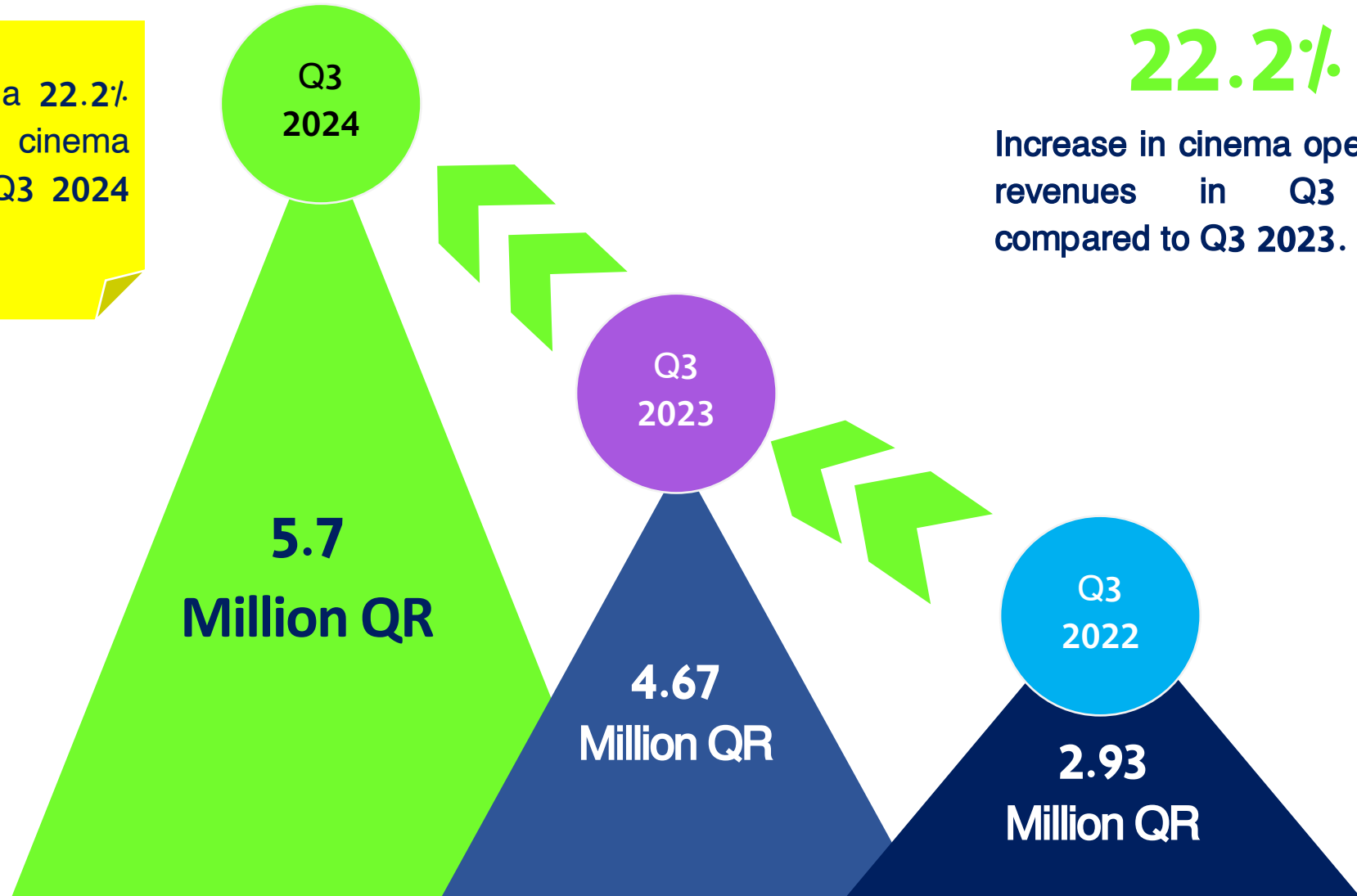
Increase in the total revenues till the end of Q3 2024 compared to the same period of Q3 2023.



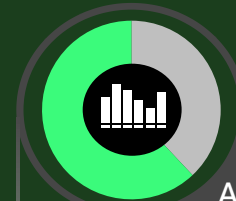
- Despite the challenges faced by the real estate sector, The company is still able to achieve sustainable revenues from real estate leasing activity which supported the company's financial performance during Q3 2024. Even though The real estate leasing revenue decreased by **2.75%** in Q3 2024 compared to Q3 2023. While the cinema's revenue, dividends' revenues, and other revenues increased by **22.2%**, **34.6%**, **137.8%** respectively for the same period.
- The real estate leasing revenue represents the most significant part of the income, which is paid in advance, and supports the company to be in an excellent financial position.

CINEMA OPERATING REVENUE

The company achieved a 22.2% increase in operational cinema operations revenues in Q3 2024 compared to Q3 2023.



Revenues' comparison between Q3 2024 with the same period in the previous 2 years.



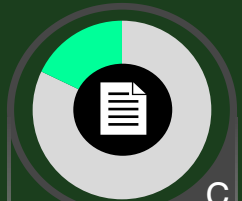
51

Real estate leasing revenue



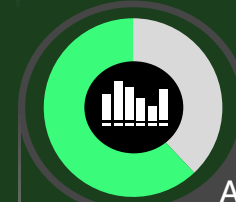
34

Cinematic Operational revenue



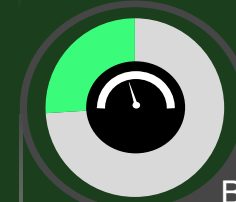
15

Investment and other revenues



58

Real estate leasing revenue



31

Cinematic Operational revenue

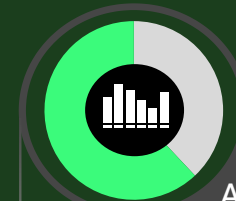


11

Investment and other revenues

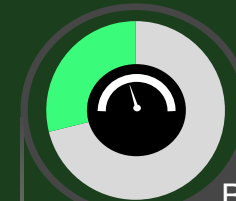
11.3

Increase in the total revenues in Q3 2024 compared to Q3 2023.



65

Real estate leasing revenue



21

Cinematic Operational revenue



14

Investment and other revenues

Total Revenues by the end of Q3 2024 in million QR.

4.162.030
Net profit in Q3 2024.

8.6
Million QR
Real-estate leasing revenues

51%
Real state leasing revenue

5.7
Million QR
Operational cinematic revenue

34%
Operational cinematic revenue

16.9
Millions
Total profit

70
Million QR
real state portfolio value

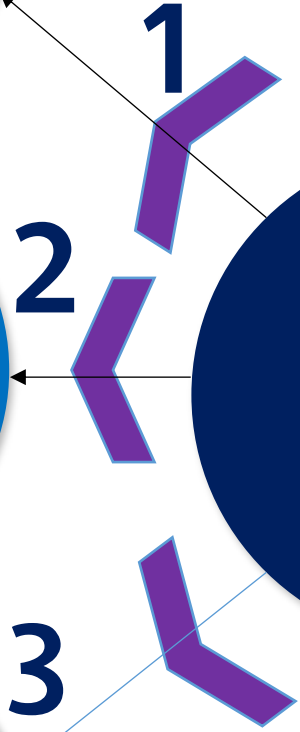
30
Million QR
stocks portfolio value

70%
Investment in the local real state market

30%
Investment in local stock market

2.6
Million QR
Investment and other revenues

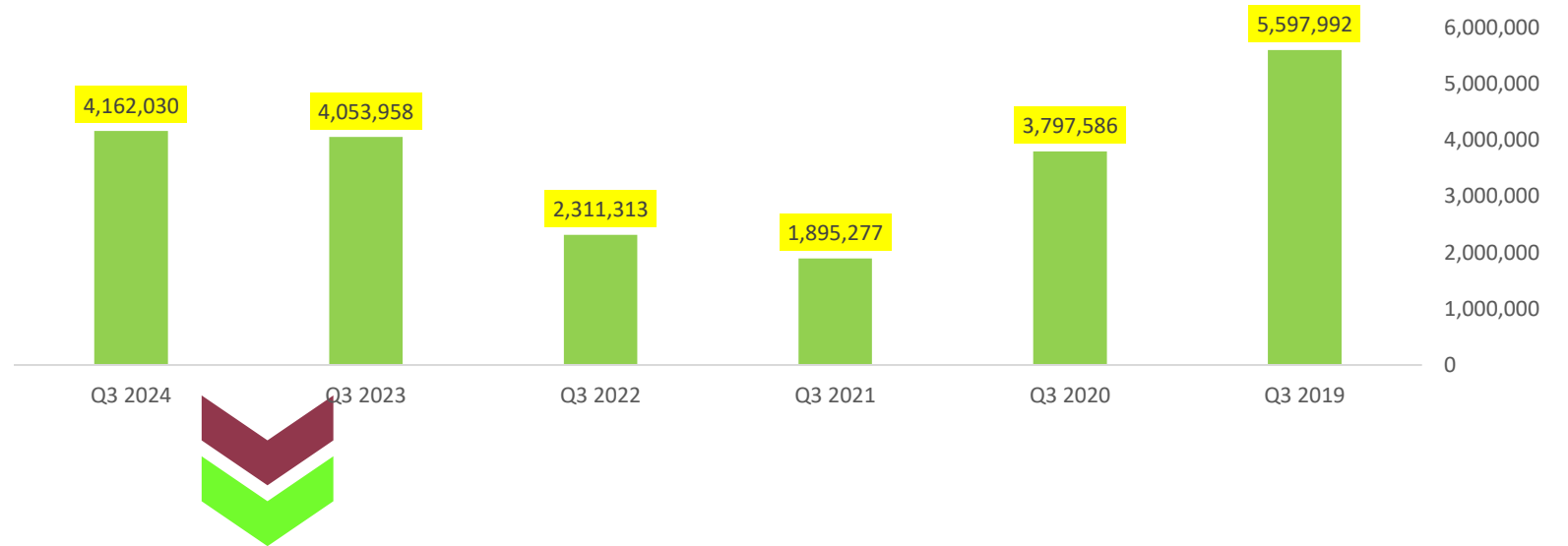
15%
From Investments and other revenues



Value by Million QR
Source: financial statements report September 2024

Net Profit by QR

4.162.030
Net profit in Q3
2024

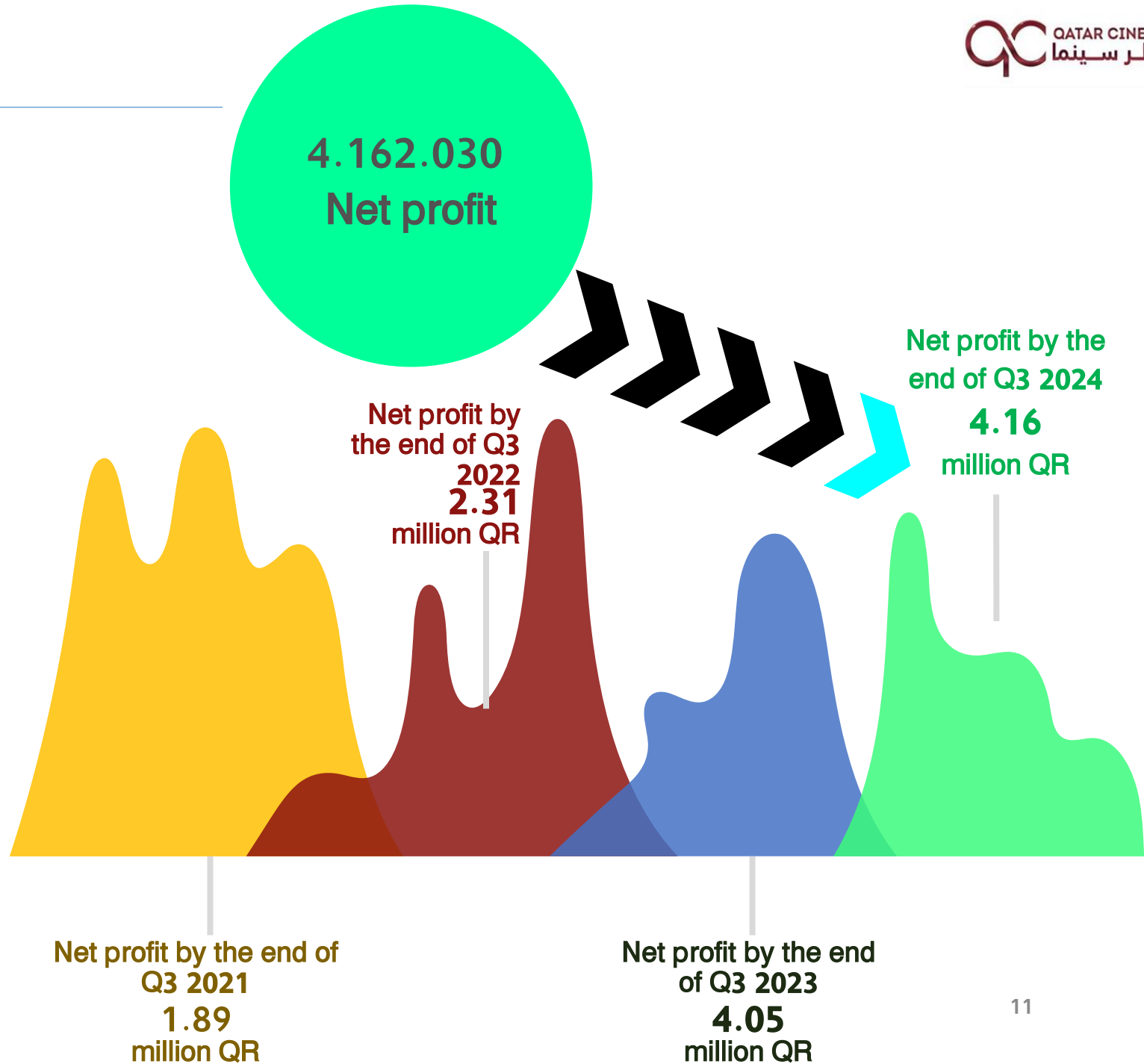


- Net profit increased in Q3 2024 by almost **2.61%** compared to Q3 2023, achieving approximately **4.16** million QR net profit with a **25%** profit margin approximately.
- This Net profit increase is due to the increase in cinematic operation revenue by **22.2%**, the increase in dividends' revenues by **34.6%**, and the increase in other revenues by **137.8%**.

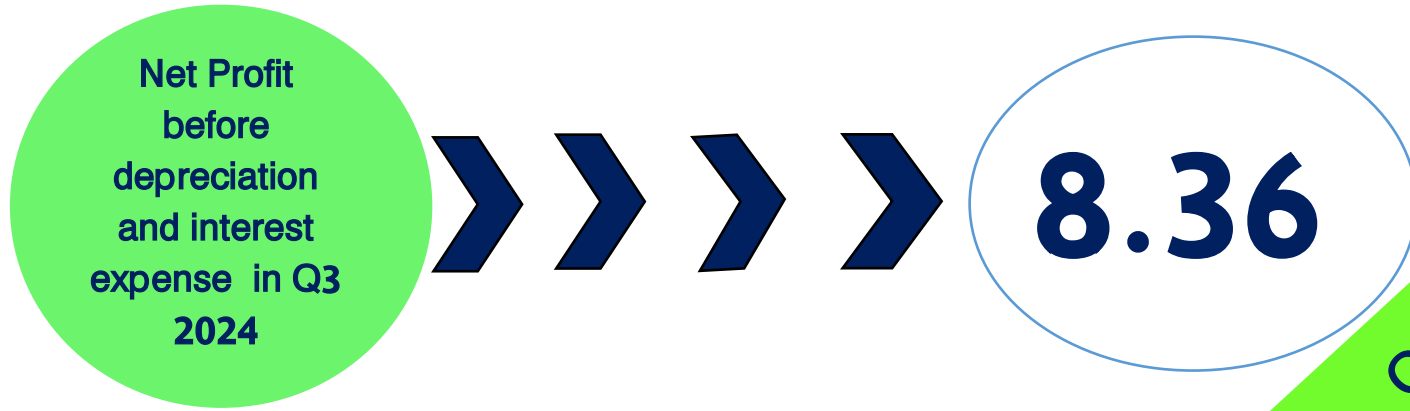
NET PROFIT

Net profit increased in Q3 2024 by almost 2.6% compared to the same period in Q3 2023, achieving approximately 4.16 million QR net profit with a 25% profit margin. The net profit increase is due to the following:

- The increase in the value of cinematic operation revenues (tickets sales), dividends' revenues, and other revenues.

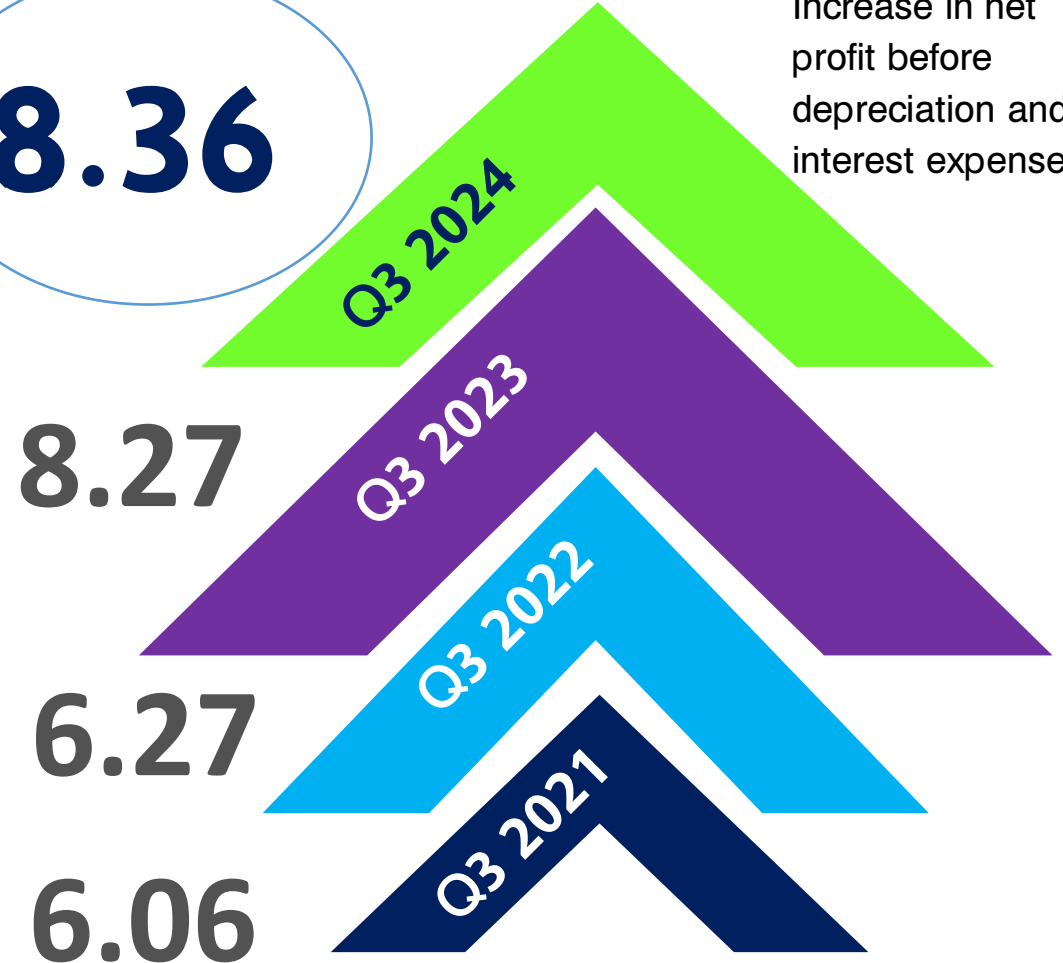


PROFITABILITY BEFORE DEPRECIATION AND INTEREST EXPENSE

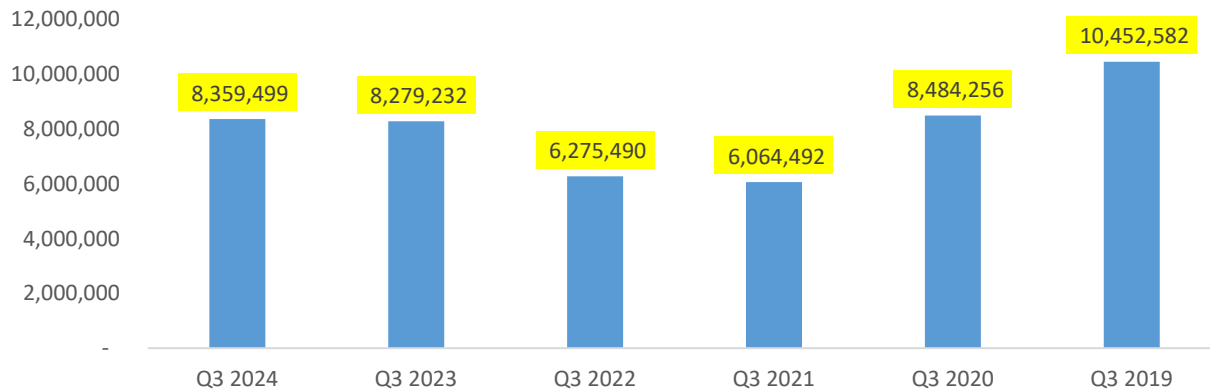


0.97%
Increase in net profit before depreciation and interest expense

Net profit before depreciation and interest deduction increased in Q3 2024 by 0.97% approximately compared to Q3 2023, achieving Net profit before depreciation and interest deduction valued at 8.36 million QR.



Net Profit before depreciation and interest expense



Value by Million QR

Source: financial statements report September 2024

PROFITABILITY BEFORE DEPRECIATION AND INTEREST

Profit before depreciation and interest expense in Q3 2024

8.36

Net profit before depreciation and interest deduction increased in Q3 2024 by 0.97% approximately compared to Q3 2023, achieving Net profit before depreciation and interest deduction valued at 8.36 million QR.

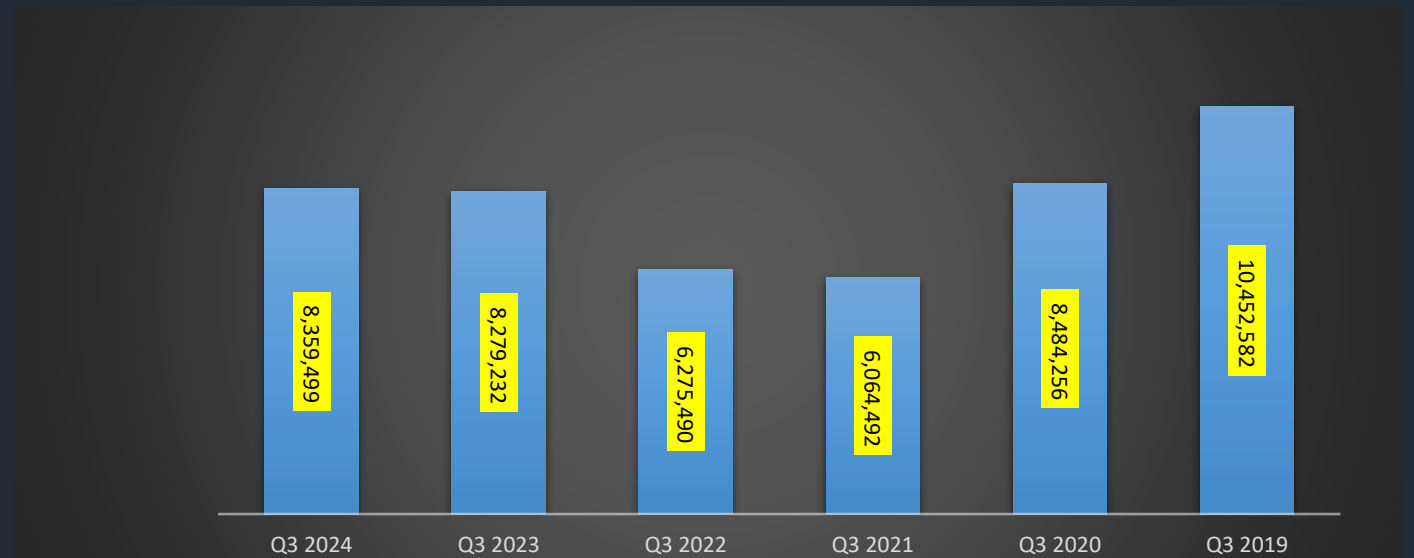


8.36 Q3 2024

8.27 Q3 2023

6.27 Q3 2022

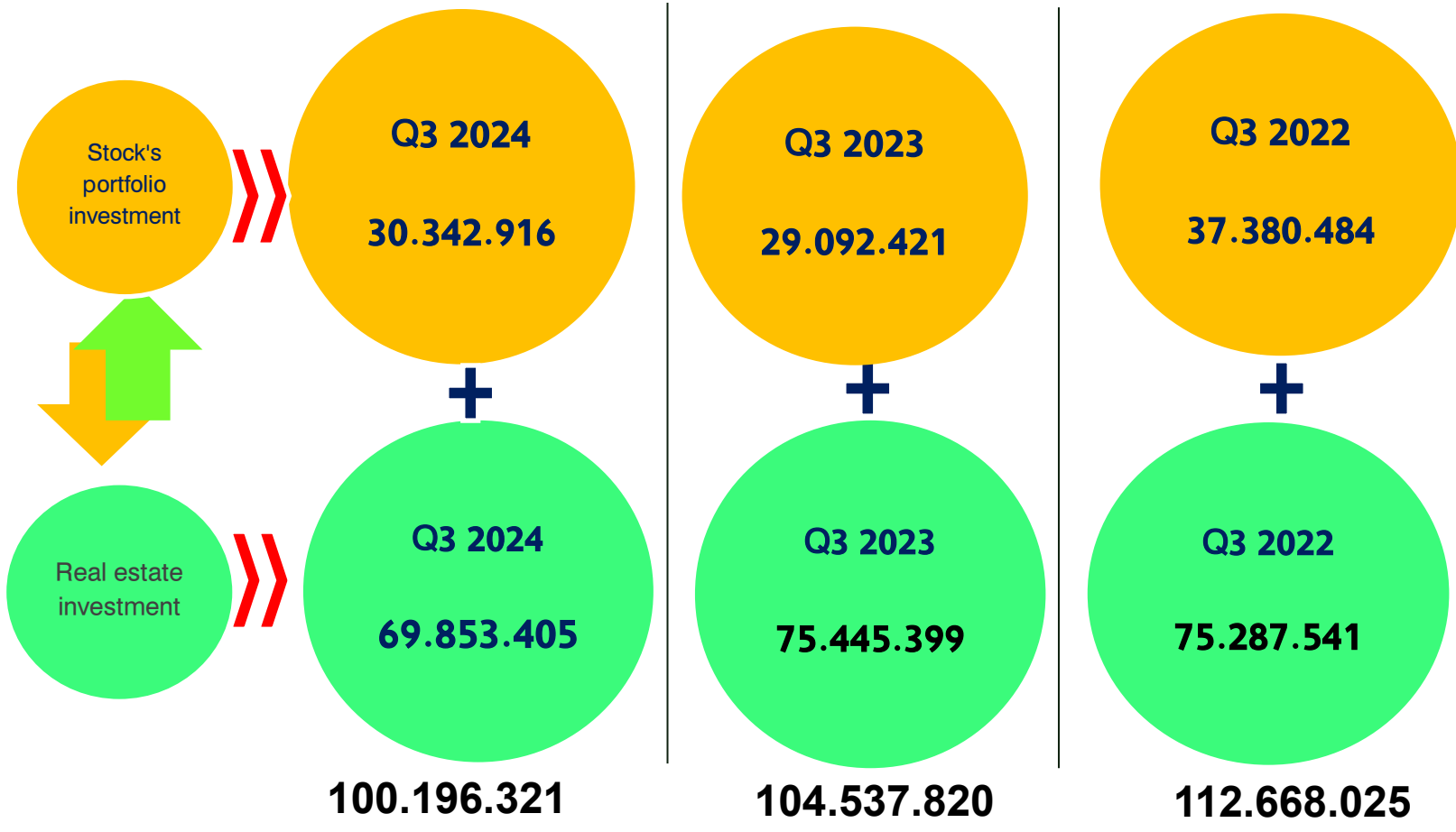
6.06 Q3 2021



Value by Million QR

Source: financial statements report September 2024

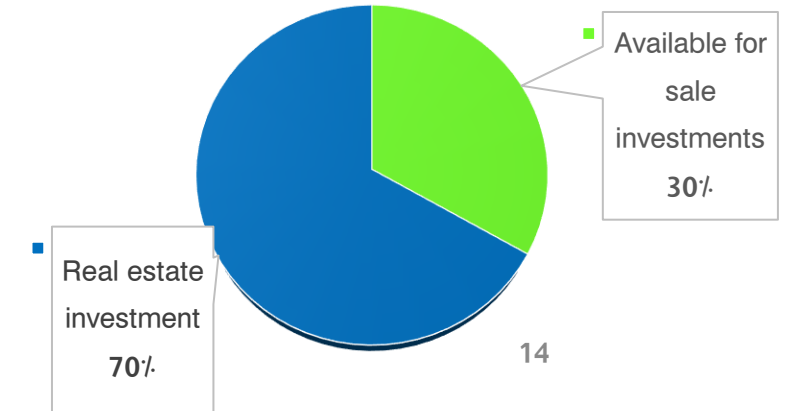
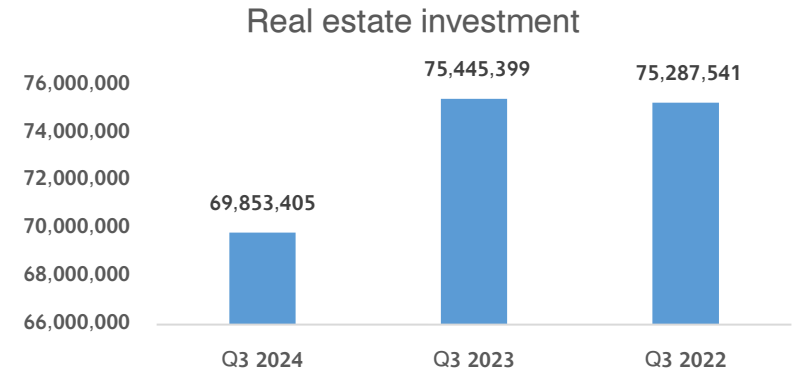
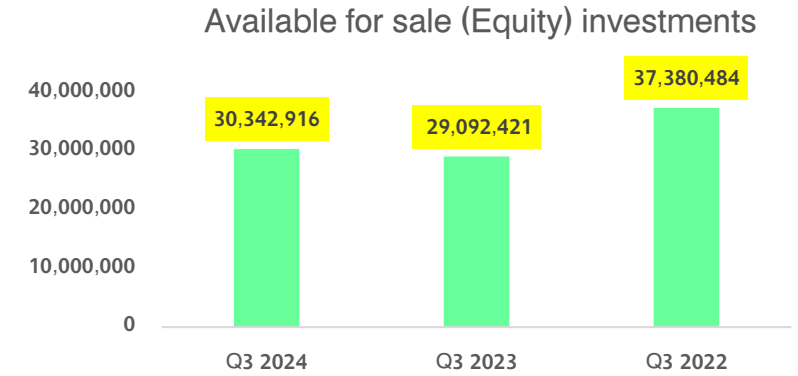
INVESTMENTS AND INCOME DIVERSIFICATION



The total Investments amount to approximately 100.2 million QR, distributed between 30% for available-for-sale equity investments and 70% for real estate investments.

Value by Million QR

Source: financial statements report September 2024

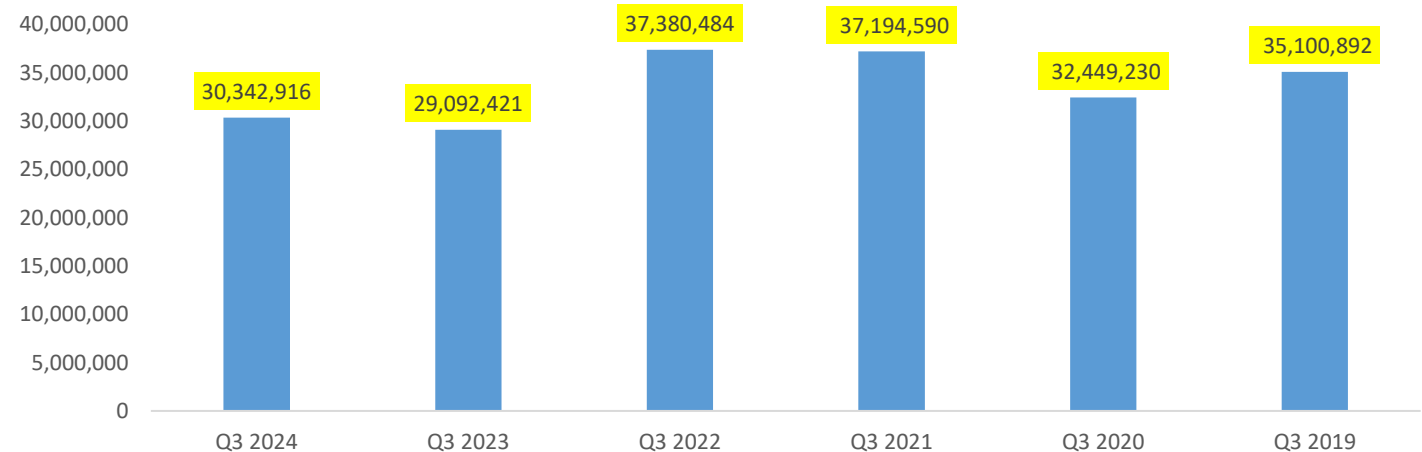


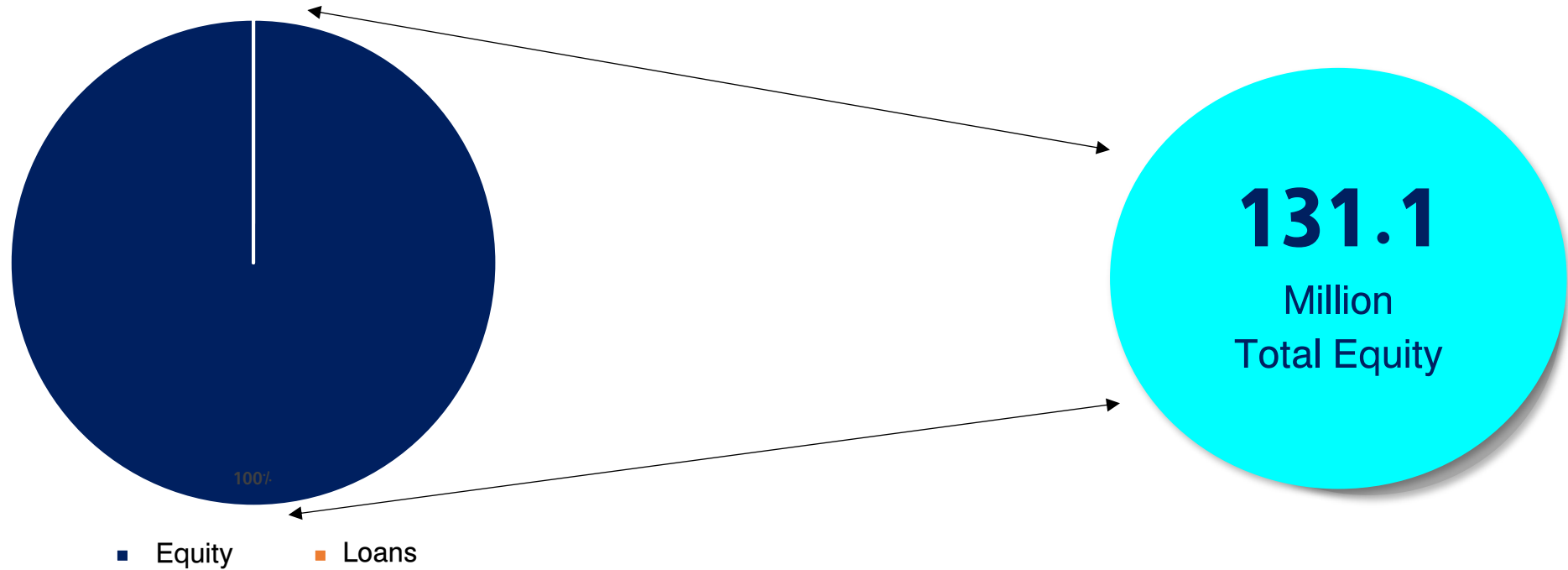
INVESTMENTS DIVERSIFICATION



- Investment activities and other revenues generate **66%** of the company's revenues.
- Stock market investments constitute **30%** of total investments approximately, amounting to approximately **30 million riyals** in the first half of **2024**.
- The net value of investments in the real estate sector constitutes the largest share, representing **70%** of total investments, amounting to **70 million QR**.

Available for sale (Equity) investments

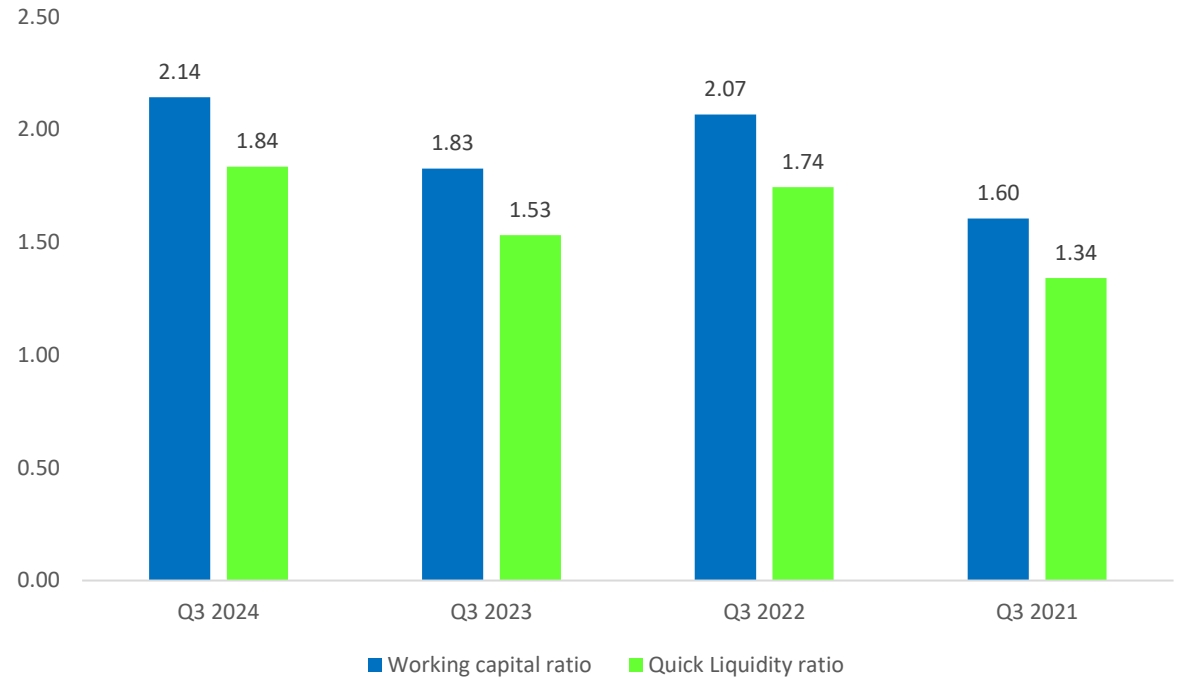




- The Company has paid all its debts in the first half of **2022**.
- The company finances its assets through equity and other liabilities.

2.14 The Working Capital Rate

1.84 The Quick Liquidity Rate



The Working Capital rate (Current Assets/Current Liabilities) stood at **2.14** in Q3 2024, meaning the Company can pay its short-term liability 2.14 times through its current assets. The quick liquidity Rate (cash/current liabilities) stood at **1.84** times for the same period, meaning the Company can repay its short-term liabilities by 1.84 through liquid cash.

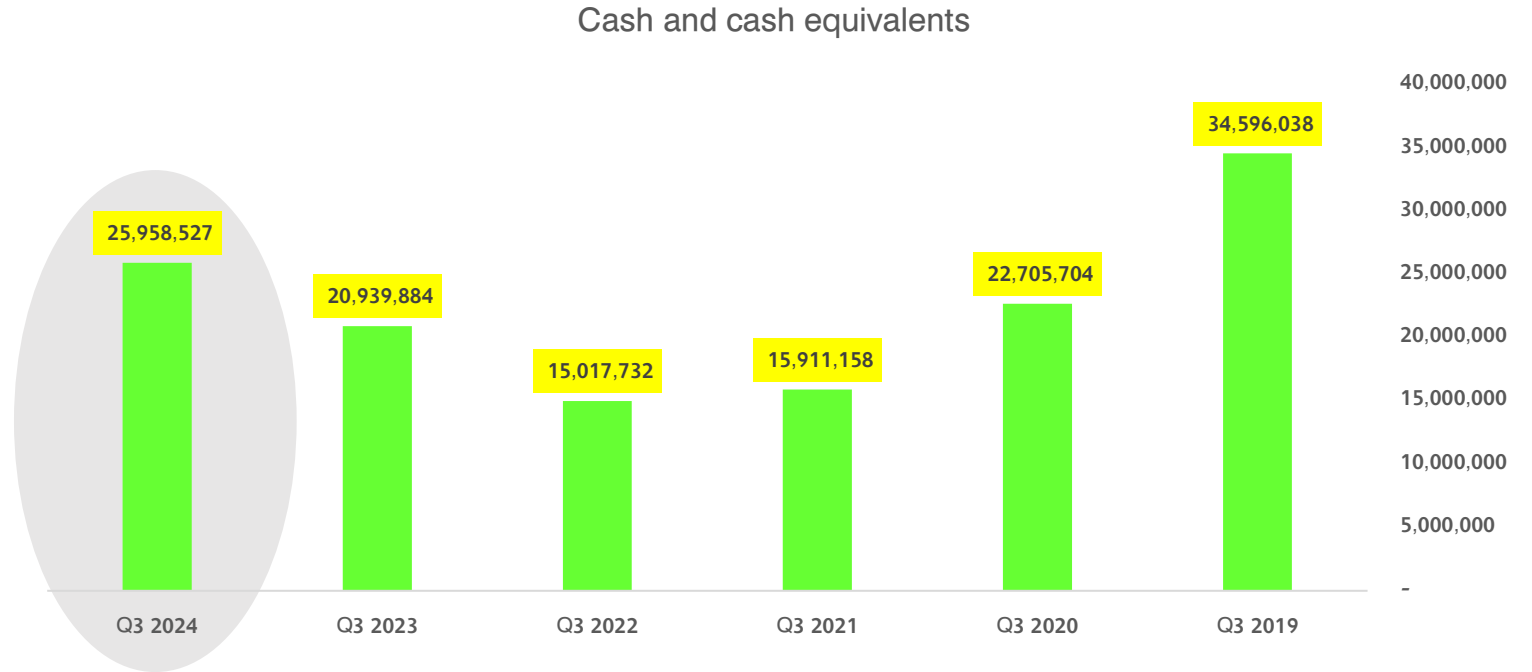
Clarification :

The Working Capital Rate: The Company's ability to pay its short-term liability through its current assets.

The quick liquidity Rate: The company's ability to pay its short-term liability through its cash.

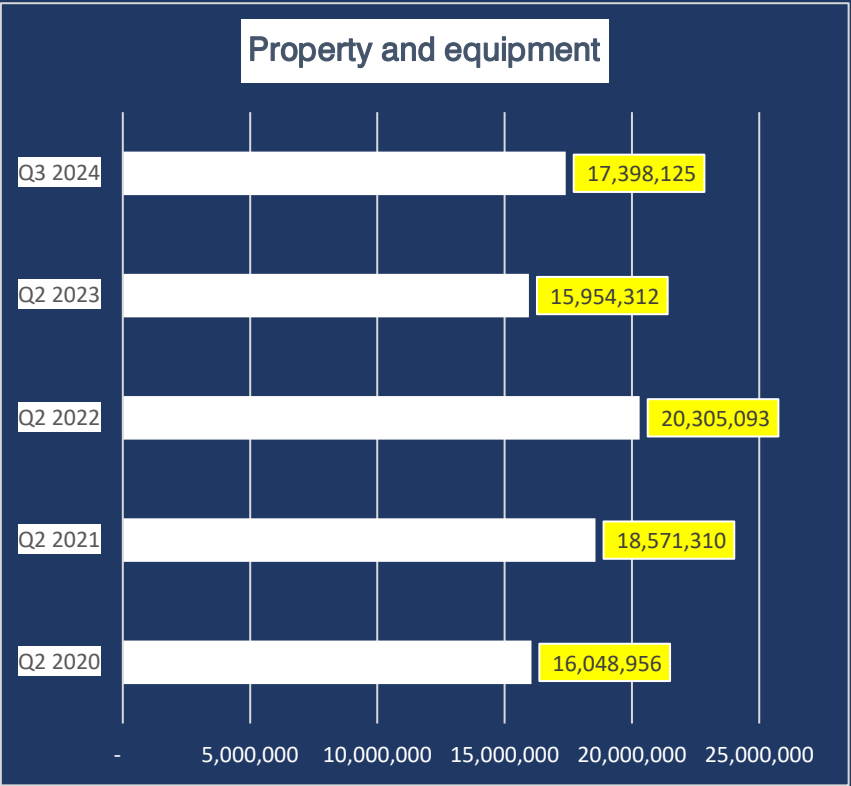
24%

increase in liquidity by the end of September 2024



- The company's liquidity increased in the first nine months of 2024 by (5.018 million riyals) to reach approximately 26 million riyals, achieving an increase of 24% compared to the first nine months of the previous year 2023, as the cash balance in the first nine months of 2023 amounted to (20,939,884 Qatari riyals) only.

Property And Equipment



%9



17.4

16

20.3

18.6

September 2024

September 2023

September 2022

September 2021

Property and equipment value increased by 9% by the end of Q3 2024 compared to the Q3 2023.

Value by Million QR
Source: financial statements report September 2024

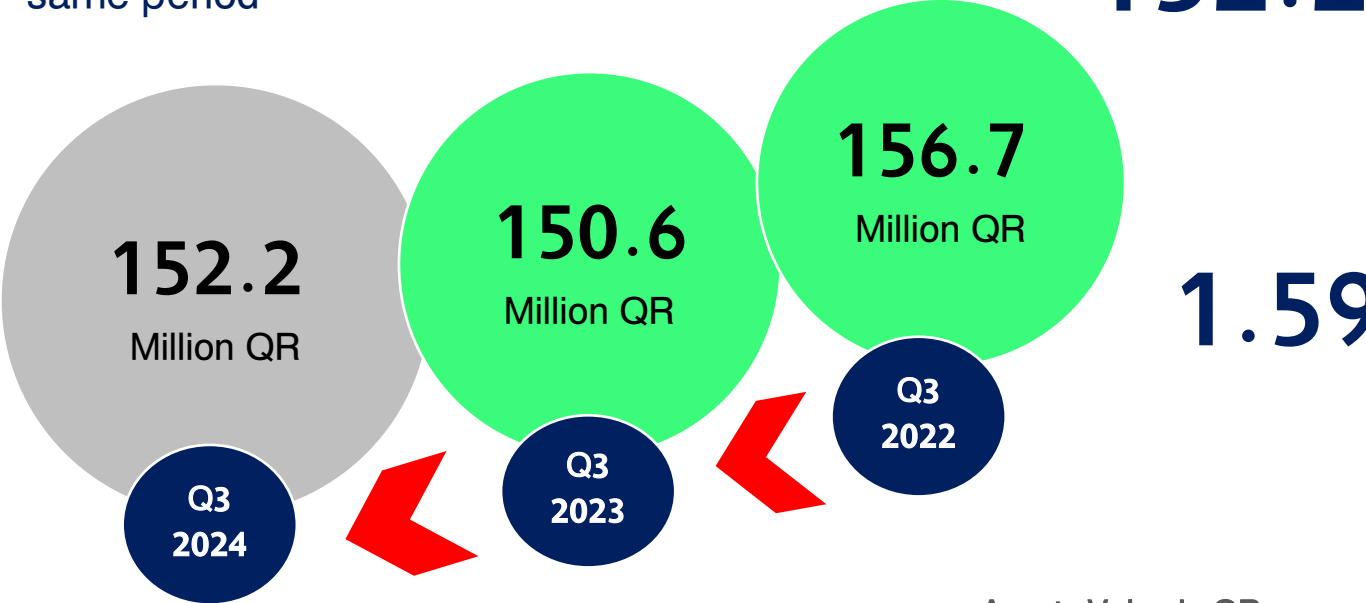
ASSETS IN September 2024

Increase in assets in comparison with the same period

1.06%

152.2

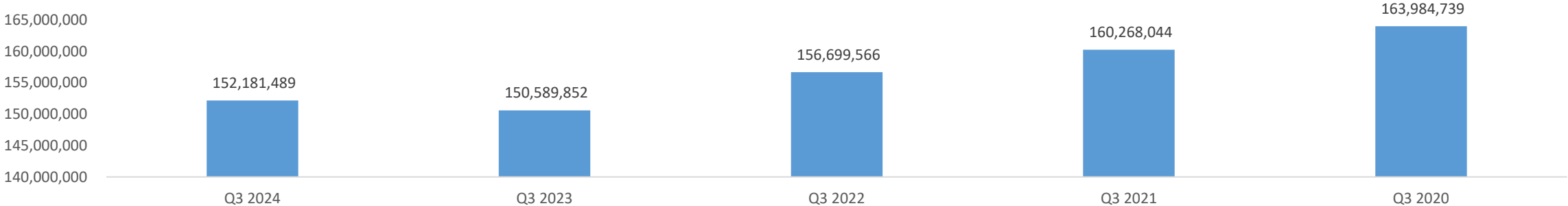
Million Qatari riyals Approximately, The value of assets in September 2024. the assets approximately increased by 1.06% compared to September 2023.



1.59

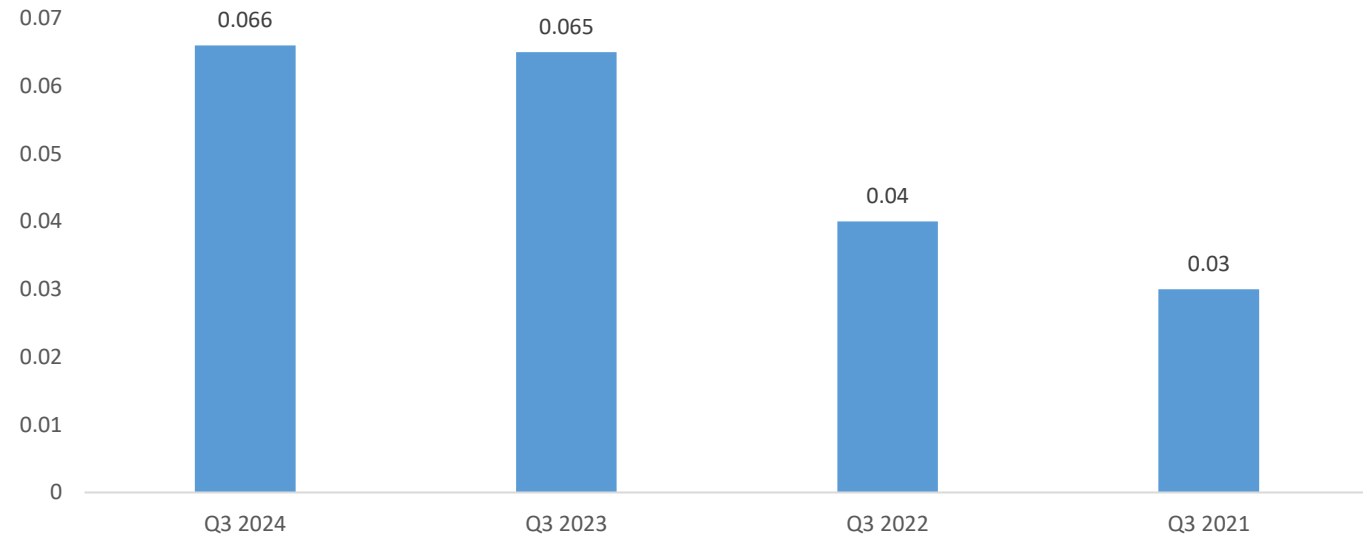
Million Qatari riyals increase in assets value by the end of September 2024 compared to Q3 2023.

Assets Value in QR



Capital
62,807,950 Million
QR

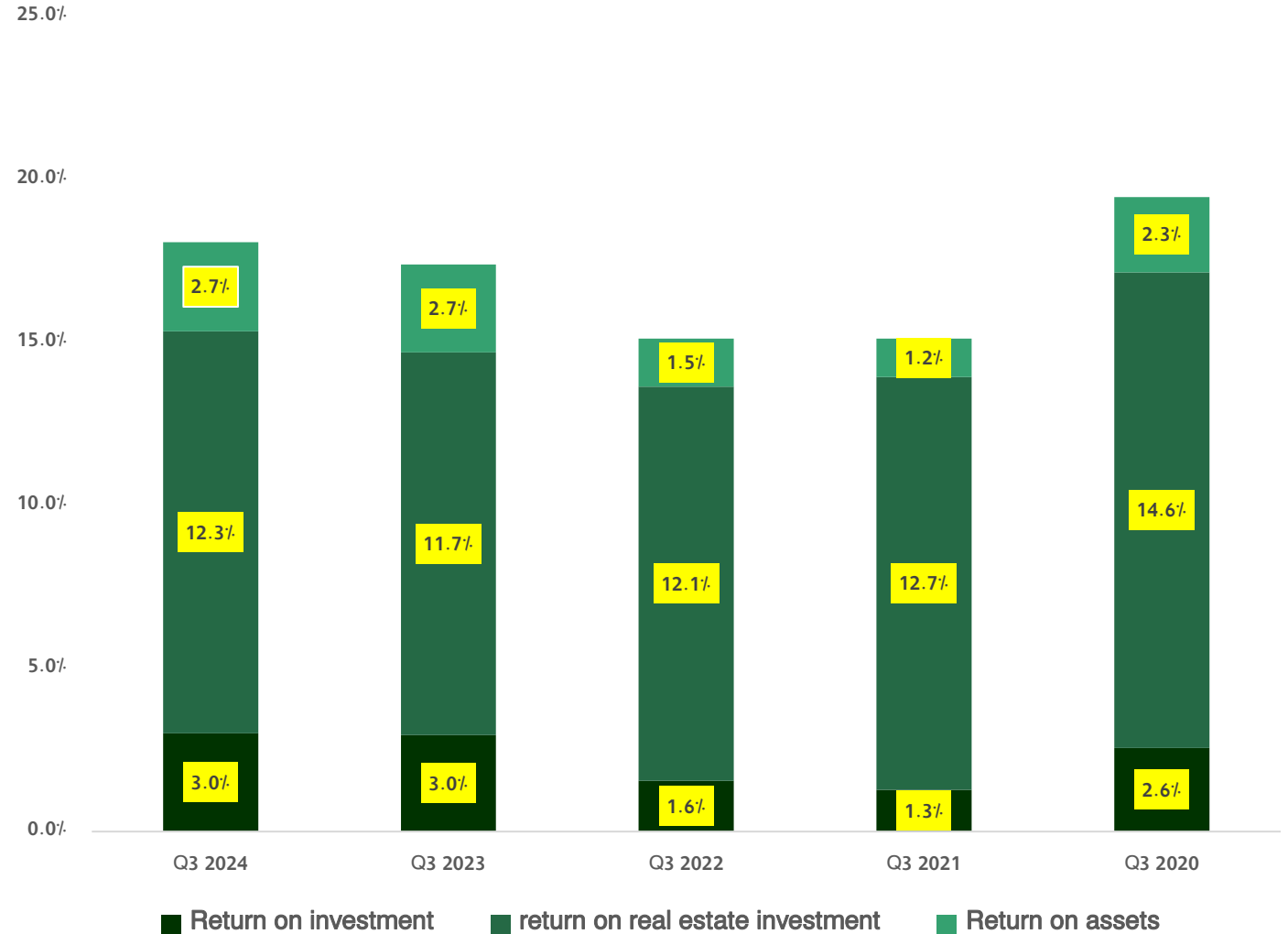
Share dividends value by QR



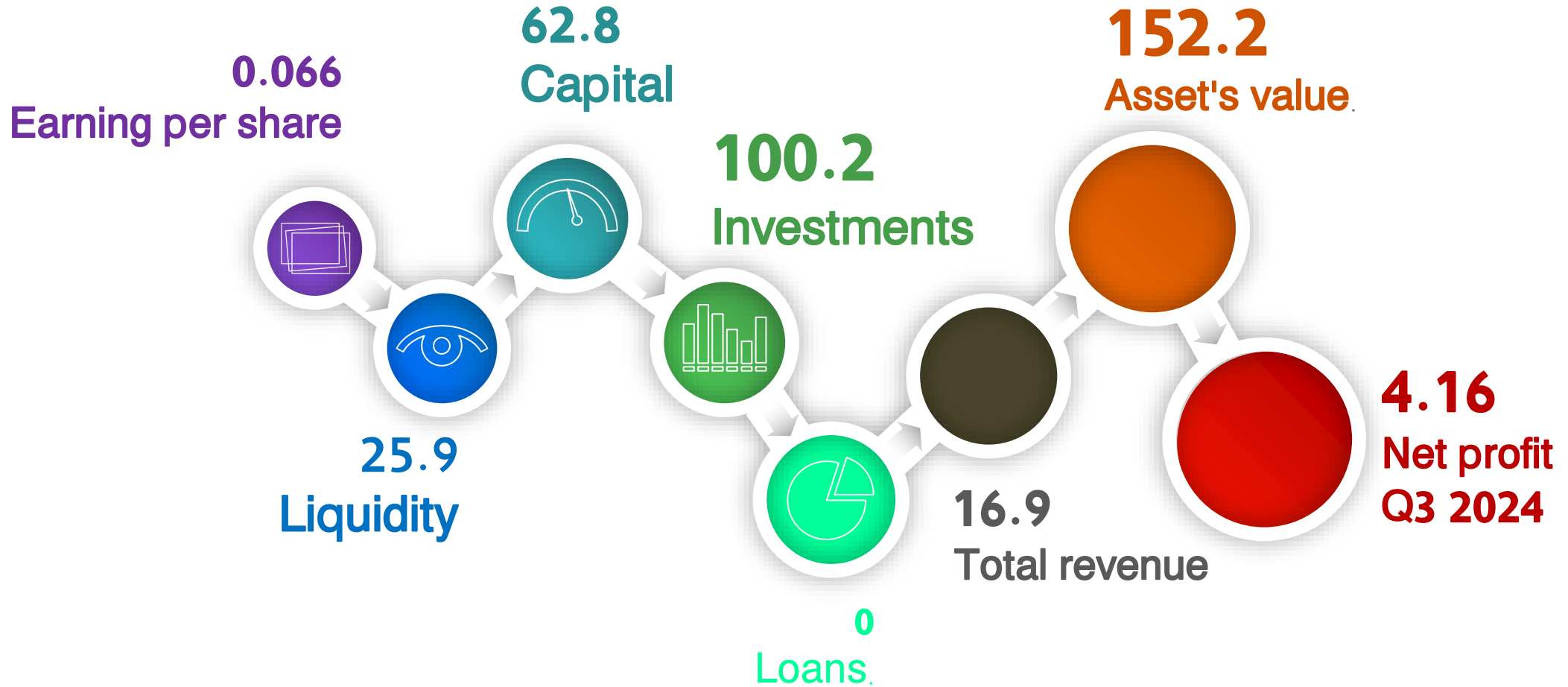
Till the end of September 2024, The earnings per share amounted to 0.066 QR, While the earnings per share for the same period in September 2023 amounted to 0.065 QR.


Return on investment


- The return on real estate investment is considered one of the largest returns, as the return on real estate investment represents approximately 12.3% for September 2024. Real estate activity is considered the most return-generating investment
- The return on the investment in the company represented 3% by the end of Q3 2024.
- The total return on Assets in the company reached 2.7% by the end of Q3 2024.





QATAR CINEMA AND FILM DISTRIBUTION




1  **23rd January 2024:** Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 31st December 2023 on 10/02/2024.

2  **4th February 2024:** Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Annual 2023 will be held on 15/02/2024 at 12:00 PM , Doha Time.

3  **10th February 2024 :** Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the twelve-month period ending 31st December 2023 . The financial statements revealed a Net Profit of QR 4,381,277 in comparison to Net Profit QR 2,776,872 for the same period of the previous year.
The Earnings per share(EPS) amounted to QR 0.070 as of 31st December 2023 versus Earnings per share(EPS) QR 0.044 for the same period in 2022.
Board of Directors' proposal to distribute cash dividends to the shareholders at a rate of 7% for the year 2023 from the nominal value of the share i.e. (0.07) Qatari Riyal per share.

4  **11th February 2024:** Qatar Cinema & Film Distribution Co. announces that the General Assembly Meeting AGM will be held on **03/03/2024**, Royal Plaza Cinema, Cinema Hall (3), Royal Plaza Commercial Complex, Al-Sad Street and **06:30 PM**. In case of not completing the legal quorum, the second meeting will be held on **11/03/2024**, Royal Plaza Cinema, Cinema Hall (3), Royal Plaza Commercial Complex, Al-Sad Street and **09:30 PM**.

5  **4th March 2024:** Qatar Cinema & Film Distribution Co. announces the results of the AGM. The meeting was held on **03/03/2024**.

6  **4th April 2024:** Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending **31st March 2024** on **29/04/2024**.

7 **24th April 2024:** Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Quarter 1 2024 will be held on **05/05/2024** at **12:00 PM** , Doha Time.


8 **29th April 2024:** Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the three-month period ending **31st March 2024** . The financial statements revealed a Net Profit of **QR 2,348,648** in comparison to Net Profit **QR 1,994,774** for the same period of the previous year. The Earnings per Share(EPS) amounted to **QR 0.037** as of **31st March , 2024** versus Earnings per Share(EPS) **QR 0.032** for the same period in **2023** .

9 **12th May 2024:** Qatar Cinema Company and Qatar Museums have initiated preliminary negotiations and discussions to establish joint collaboration framework aimed at achieving the goals of both parties. This includes the rehabilitation and revitalization of the Doha Cinema and Gulf Cinema building located in the Najma area on the third ring road. Qatar Museums aims to provide a media and cultural experience via (Cinémathèque Qatar), within the premises of the Gulf and Doha Cinema building in accordance with the vision and standards of Qatar Museums. Additionally, the joint collaboration aims to promote tourism and culture, showcase the historical and architectural value of the cinema complex, and host regular and annual events to benefit both parties and support the commercial revenues of the project.


10 **11th July 2024:** Qatar Museums has entered into a Memorandum of Understanding (MoU) with Qatar Cinema Co. which aims to revitalise the historic Gulf Cinema Complex, once a vibrant cultural hub frequented by locals and expats alike. The partnership seeks to bring new life to the complex, which originally opened to the public in **1972** as Doha's first cinema.

11 **29th July 2024:** Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 30th June 2024 on **12/08/2024**.

12 **1st August 2024:** Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Semi-Annual **2024** will be held on **15/08/2024** at **12:00 PM** , Doha Time.

13  **12th August 2024:** Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the six-month period ending 30th June 2024. The financial statements revealed a Net Profit of QR 2,998,356 in comparison to Net Profit QR 3,159,875 for the same period of the previous year. The Earnings per share(EPS) amounted to QR 0.048 as of 30th June 2024 versus Earnings per share(EPS) QR 0.050 for the same period in 2023.

14  **13th October 2024:** Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 30th September 2024 on 30/10/2024.

15  **17th October 2024:** Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for Quarter 3 2024 will be held on 03/11/2024 at 02:00 PM, Doha Time.

16 

30th October 2024: Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the nine months ending 30th September 2024. The financial statements revealed a Net Profit of QR 4,162,030 in comparison to a Net Profit of QR 4,053,958 for the same period of the previous year. The Earnings per Share(EPS) amounted to QR 0.066 as of 30th September 2024 versus the Earnings per Share(EPS) of QR 0.065 for the same period in 2023.

Thank You

Qatar Cinema Company

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