

INVESTOR INFORMATION GUIDE 2022

Presentation Of The Financial Statements

For The Period From 1 January 2022 To 31 December 2022



The company owns a securities portfolio on the Qatar Stock Exchange market, which is a diversified and liquid-able portfolio, and helps the company to have the financial ability to seize quick opportunities in case it needs any investment liquidity.

The company owns a distinguished real estate portfolio, which is a group of properties fully leased to Qatar Airways, in addition to other properties that are also fully leased.

The main activity of the company is the operation and management of cinemas, and the company has a distinguished number of Cinemas in lively and crowded commercial complexes, in addition to a new cinema theater that will be in the cultural district of Katara

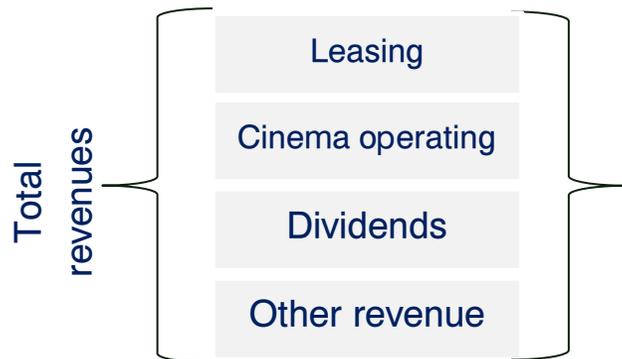
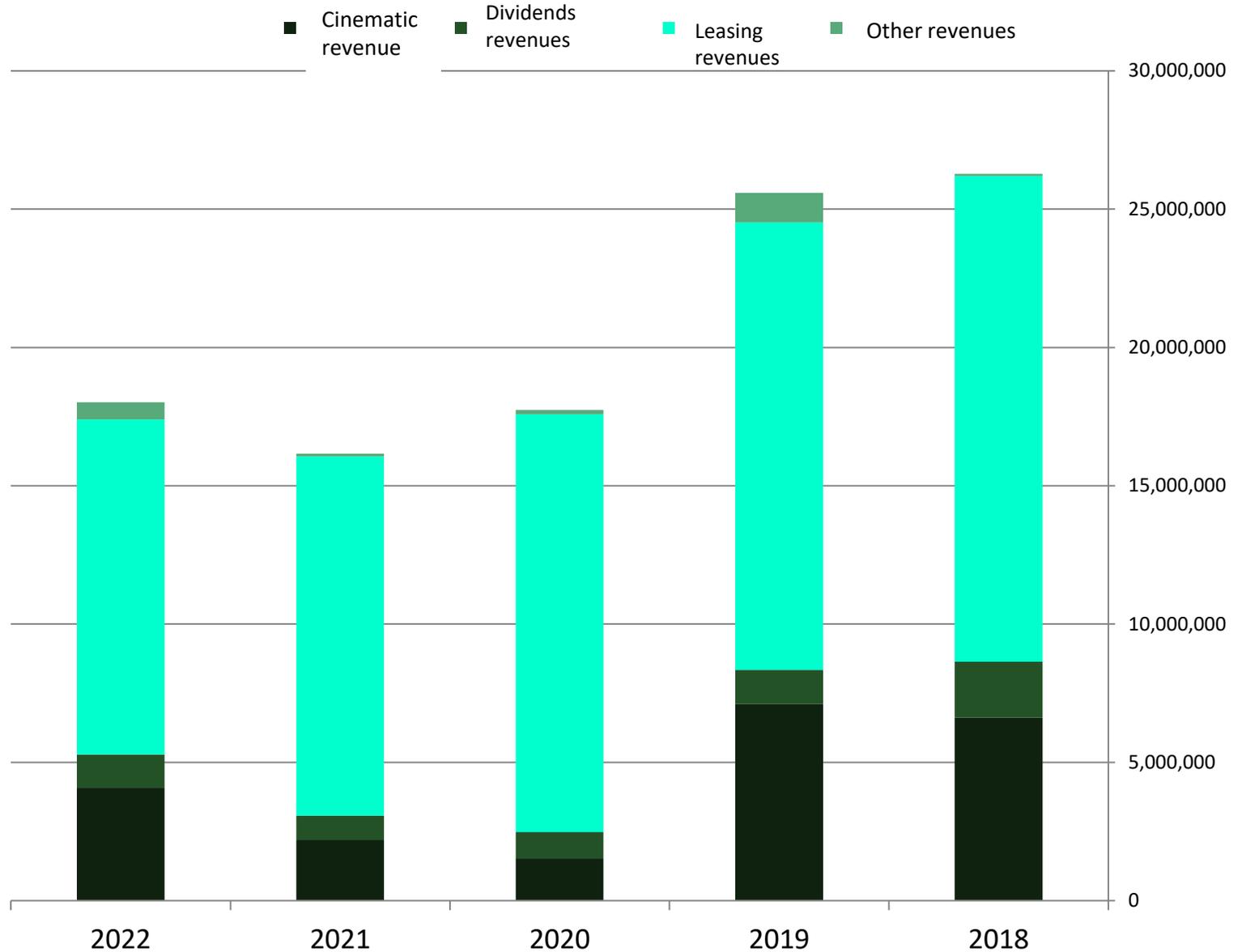
- The company relies on the revenue generation process on several sources in order to ensure continuity and sustainability in its operations, and as a result of the spread of the Covid-19 pandemic crisis, the strategy followed by the company has proven its great success in facing the changes that may suddenly occur in the world.
- The company relies on 4 sources to generate revenues:
 - ✓ The main activity specialized in operating and managing cinemas.
 - ✓ The real estate activity, the company own a combination of distinguishing real estate assets which fully leased for credible companies and institutions.
 - ✓ The stock portfolio in the stock market, which is capable of immediate liquidation.
 - ✓ Other revenues resulting from the other profit distribution.

REVENUES AND PROFITABILITY

Revenues came from various sources to avoid the risks of relying on a single source income.

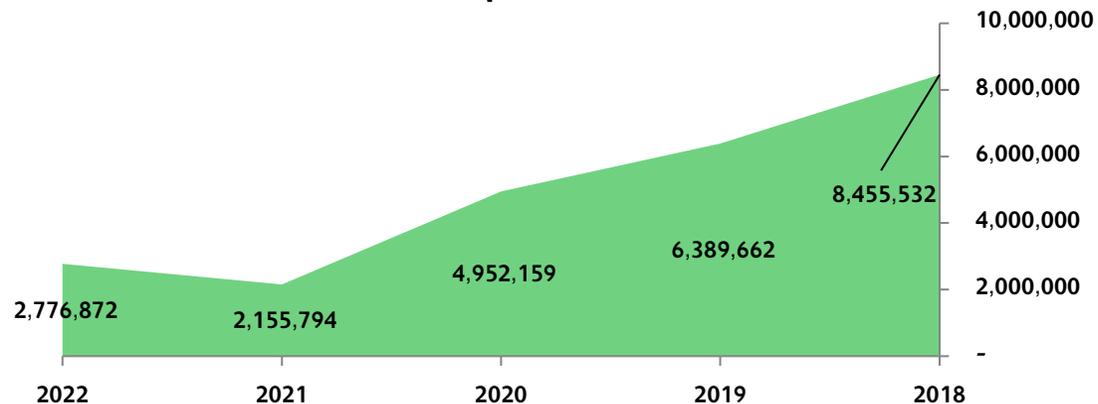
The company's total revenues reached **18** million QR by the end of **2022**, Revenues were generated from various sources to avoid the risks of relying on a single income source.

Leasing revenue represents **67%** of the total revenues, which represents the largest share of the company's income. then Cinema's operating revenue was valued at **23%** of the total revenues Then Dividends and other revenues were **10%** of the total revenues. The periodic revenues increased by **11.5%** in comparison with **2021**.



REVENUES AND PROFITABILITY

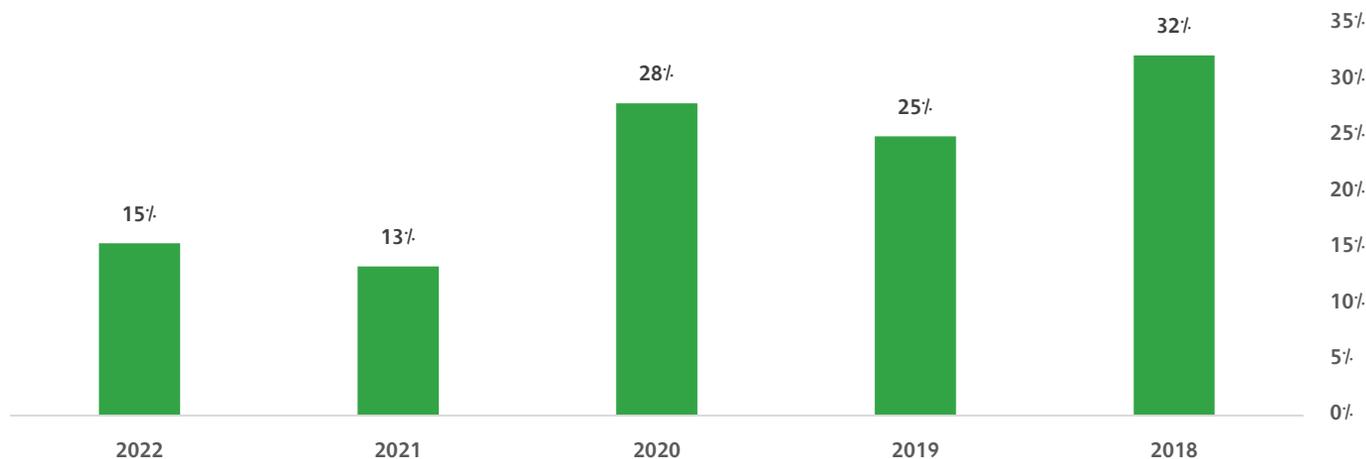
Net profit



15%
Achieved Net profit margin in 2022

2.78
Million QR net profit

Net profit margin (%)



The company's net profit increased in 2022 by 28.5% approximately compared to 2021, achieving approximately 2.78 million QR net profit with * an approximate profit margin rate of 15 %, the Net Profit increased due to the increase in cinematic revenue by 86%, other revenues by 526% and dividends revenue by 36%.

REVENUE DIVERSIFICATION SUPPORTS SUSTAINABLE GROWTH

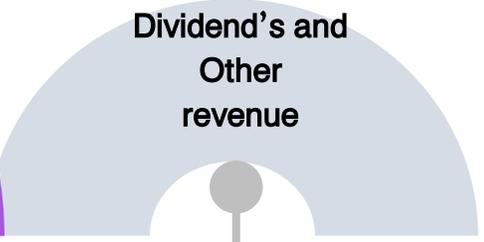
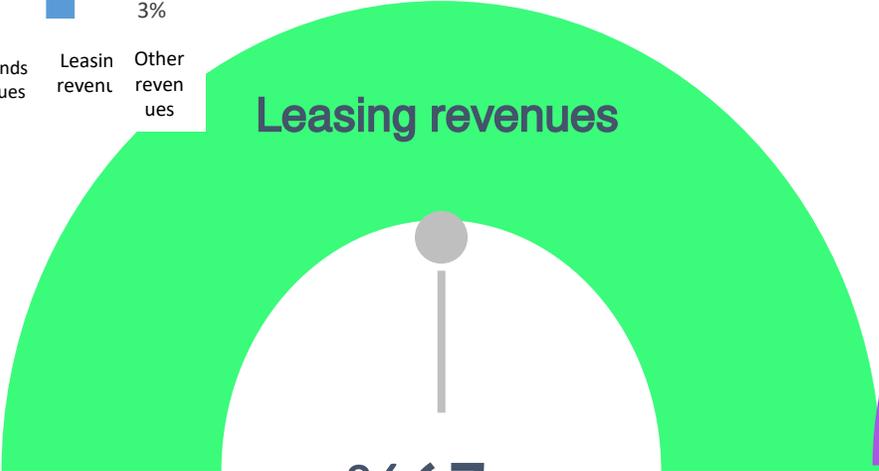
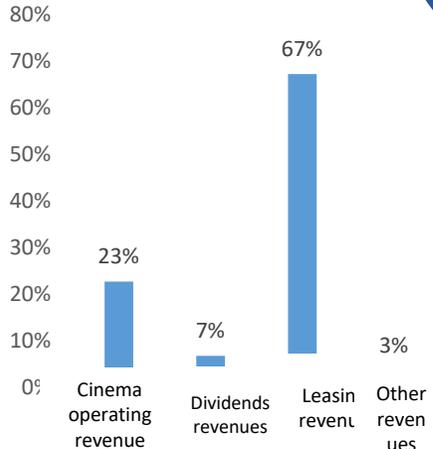
%15
Achieved
Net profit
margin in
2022

2.78
Million QR
net profit

18
Million QR
Revenues during
2022

%11.5
increase in the total
revenues during 2022
in comparison with
2021

- Leasing revenue reached 67% of total revenues.
- Cinematic operation revenues amounted to 23% of total revenues.
- Dividends and other revenues represented 10%.



Leasing revenues

Cinematic operation revenues

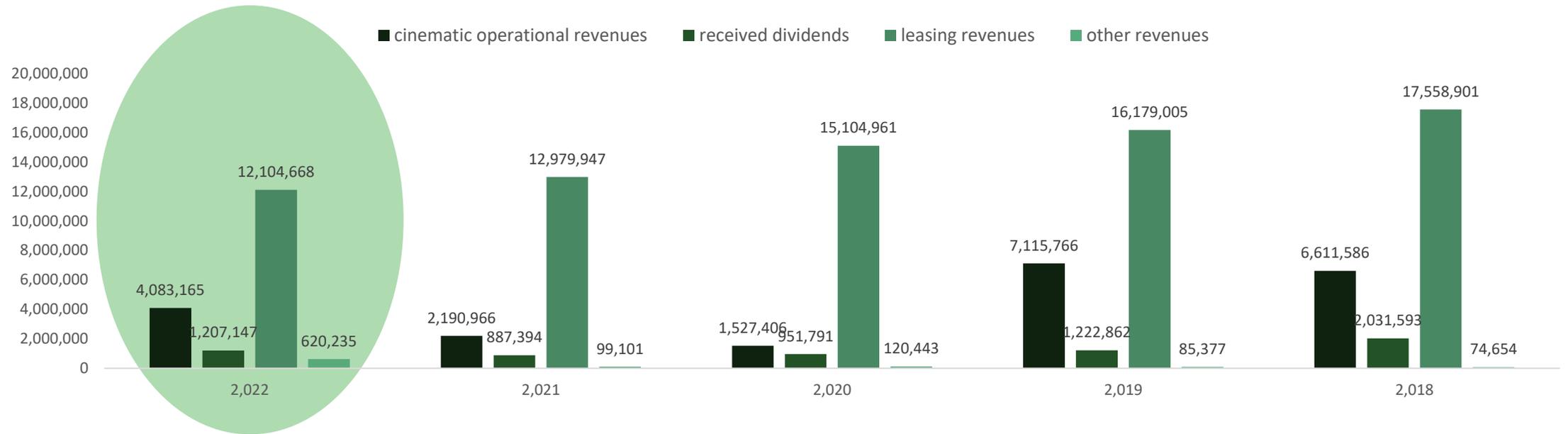
Dividends and Other revenues

Value by Million QR
Source: financial statements report in December 2022

"LEASING REVENUES SUSTAINABILITY"

11.5%

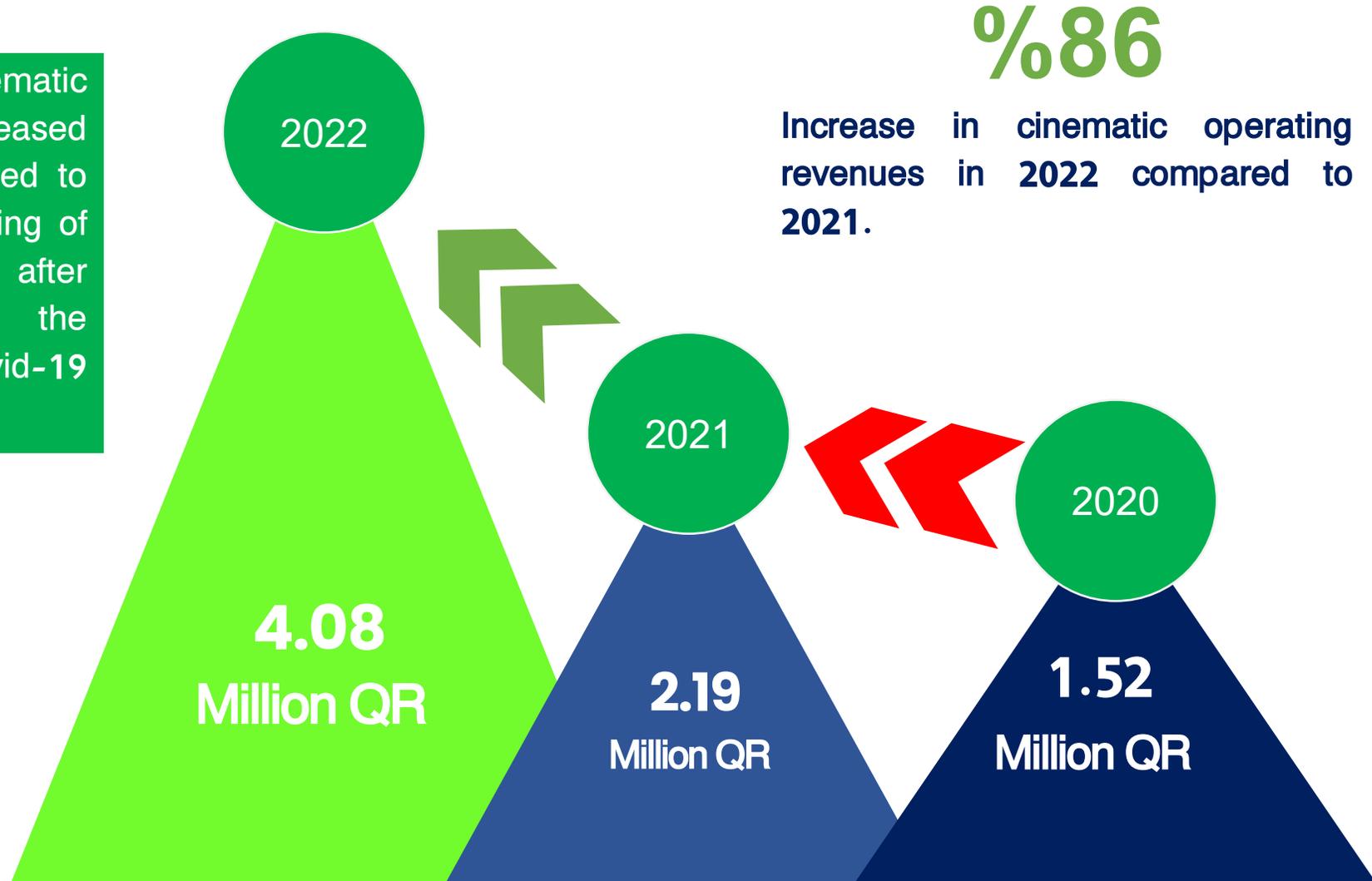
Increase in the total revenues during 2022 in comparison with 2021.



Despite the challenges faced by the real estate sector, The company is still able to achieve revenues from real estate leasing activity which supported the financial performance in 2022. The real estate leasing revenue decreased by 7% in 2022 compared to 2021. On the other side, the cinema operating revenue increased by 86% in 2022 in comparison with 2021. and the real estate leasing revenue represents the biggest part of the income, which is paid in advance which helps the company to be in a good financial position.

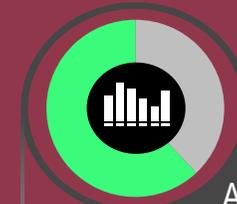
CINEMA OPERATING REVENUE

The company's cinematic operating revenue increased by 86% in 2022 compared to 2021, Due to a reopening of the entertainment sector after the closure due to the emergence of the Covid-19 virus pandemic.



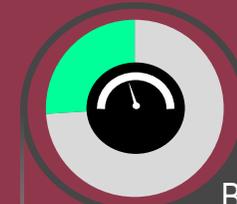
The comparison of **2022** total revenues by the same period in the last two years.

%11.5
Increase in the total revenues in 2022 compared to 2021.



%67

Real estate leasing revenue



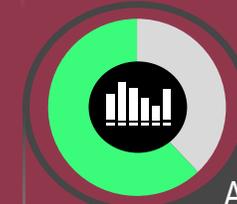
%23

Cinematic Operational revenue



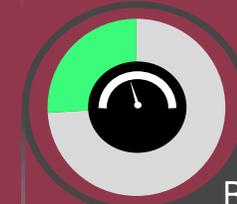
%10

Investment and other revenues.



%80

Real estate leasing revenue



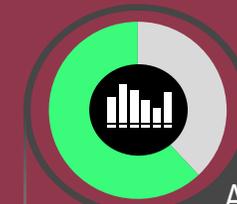
%14

Cinematic Operational revenue



%6

Investment and other revenues.



%85

Real estate leasing revenue



%9

Cinematic Operational revenue



%6

Investment and other revenues.

2,776,872
Net profit in 2022

12.10
Million QR
Leasing
revenues
value

67%
Real state
leasing
revenue
share

Total Revenues
during 2022 in
million QR.

4.08
Million QR
Operational
cinematic
revenue

23%
From
Operational
cinematic
revenue

18.08
Million
Total revenues

77
Million QR
real state
portfolio
value

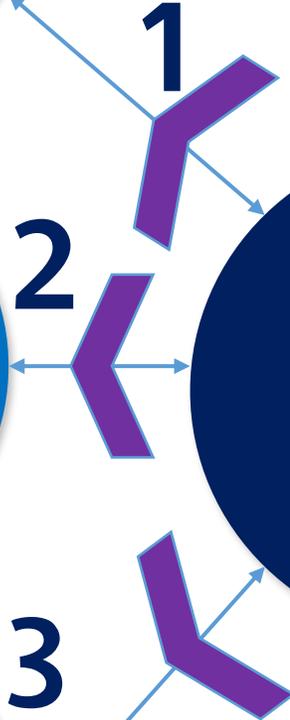
33
Million QR
stock
portfolio
value

70%
Investment in
local real state
market

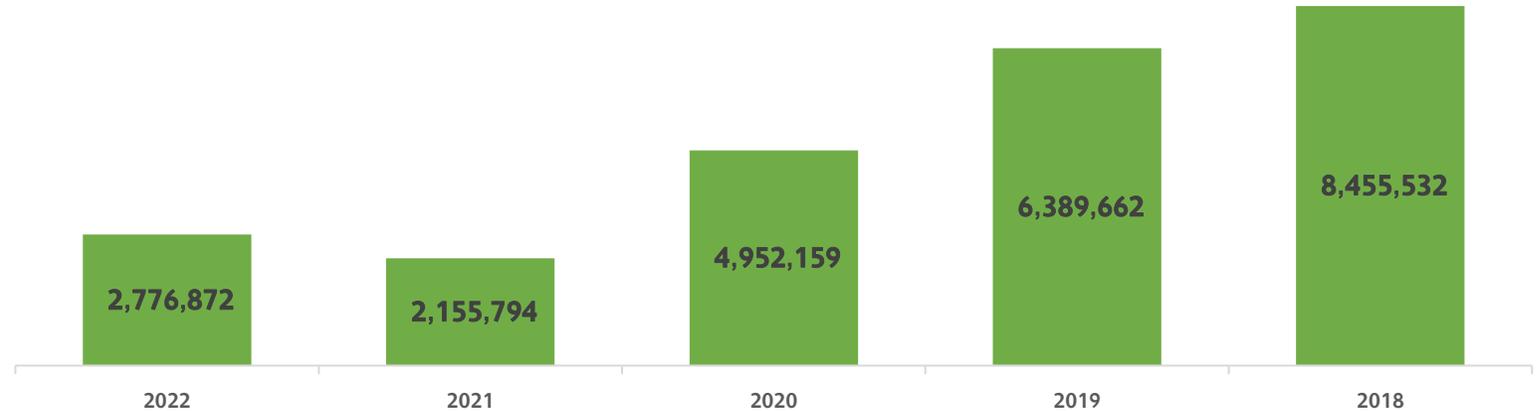
30%
Investment in
local stock
market

1.82
Million QR
investment
and other
revenues

10%
FROM
Investment
and other
revenues



2,776,872
Net profit till the
end of 2022



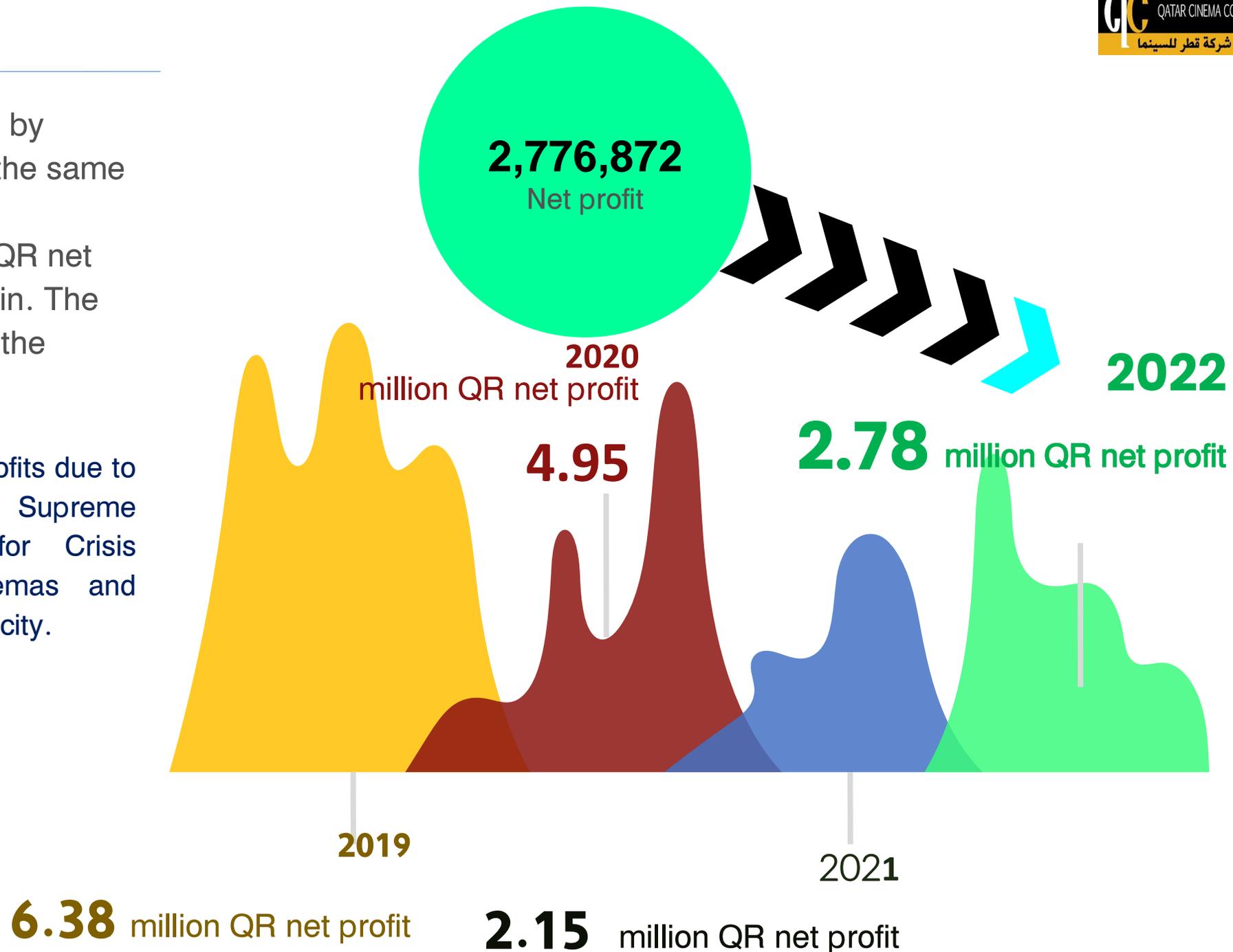
- Company's net profit increased by almost **28.8%** in **2022** compared to the same period in **2021**, achieving approximately **2.78** million QR net profit with approximately **15%** profit margin.
- The net profit increase was due to the increase in cinematic operational revenues by **86%**, and the increase of dividends revenues by **36%**.

Source: financial statements report in December 2022

NET PROFIT

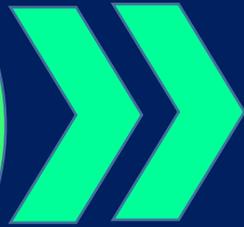
Net profit increased in 2022 by almost 28.8% compared to the same period in 2021, achieving approximately 2.78 million QR net profit with a 15% profit margin. The net profit increase is due to the following:

The increase in ticket sales profits due to the decision of the Supreme Administrative Committee for Crisis Management to allow cinemas and theaters to operate at full capacity.



PROFITABILITY BEFORE DEPRECIATION AND INTEREST

Profit before depreciation and interest expense in 2022



8.26



The net profit before depreciation and interest amounted to 8.2 million QR in 2022, which represents the net profit of the company (2.8 million QR), plus the amount of depreciation (4.9 million QR), plus the interest value (542 thousand QR).

8.26

2022

7.70

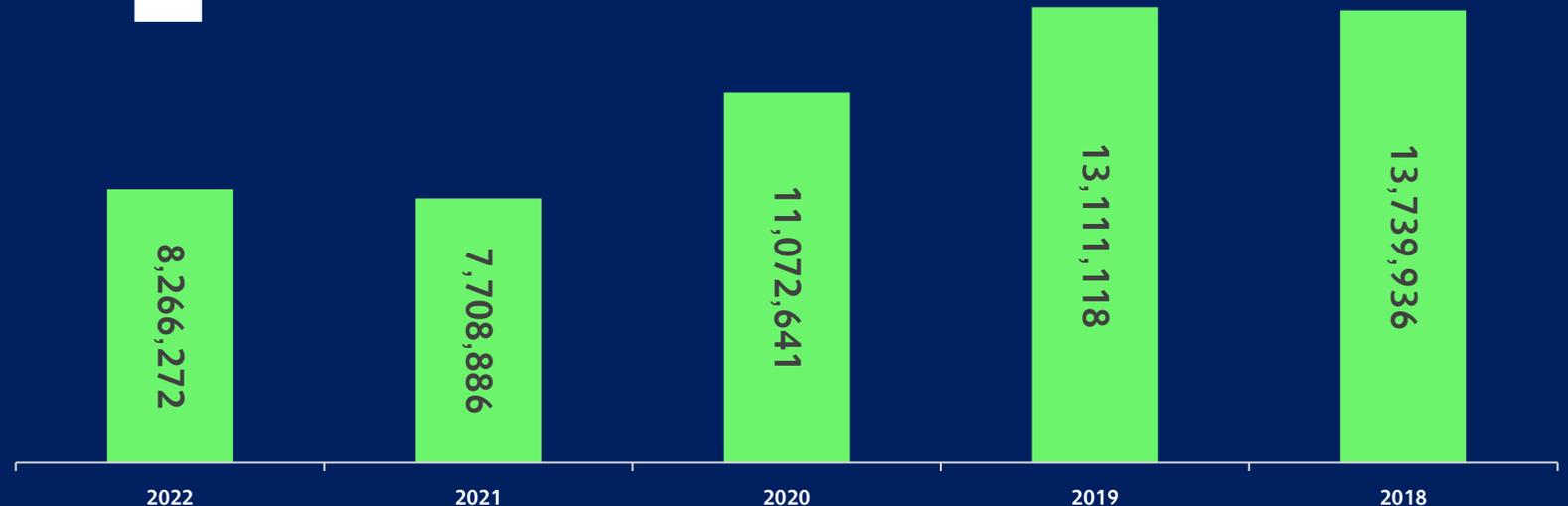
2021

11.07

2020

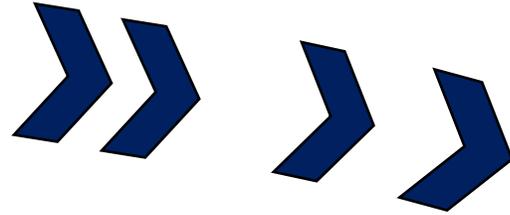
13.11

2019



PROFITABILITY BEFORE DEPRECIATION AND INTEREST EXPENSE

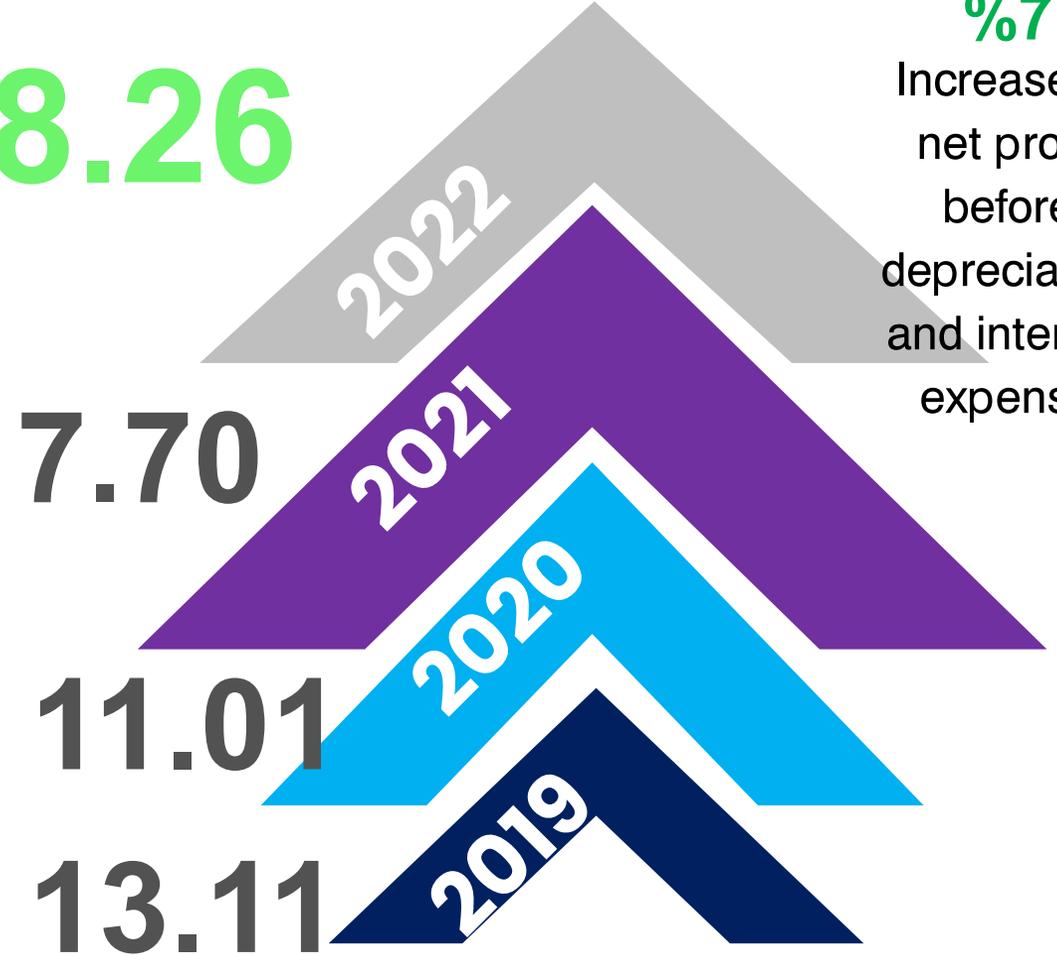
Profit before depreciation and interest expense in 2022



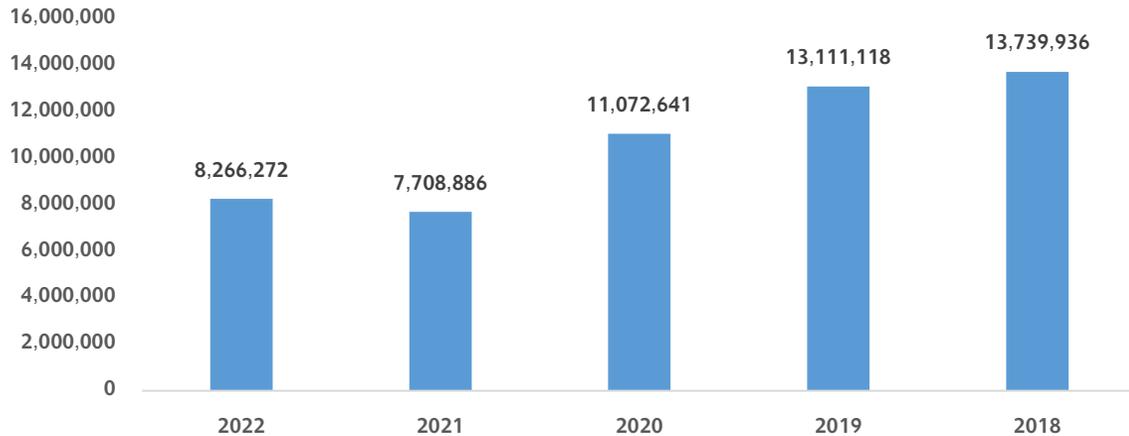
8.26

%7
Increase in net profit before depreciation and interest expense

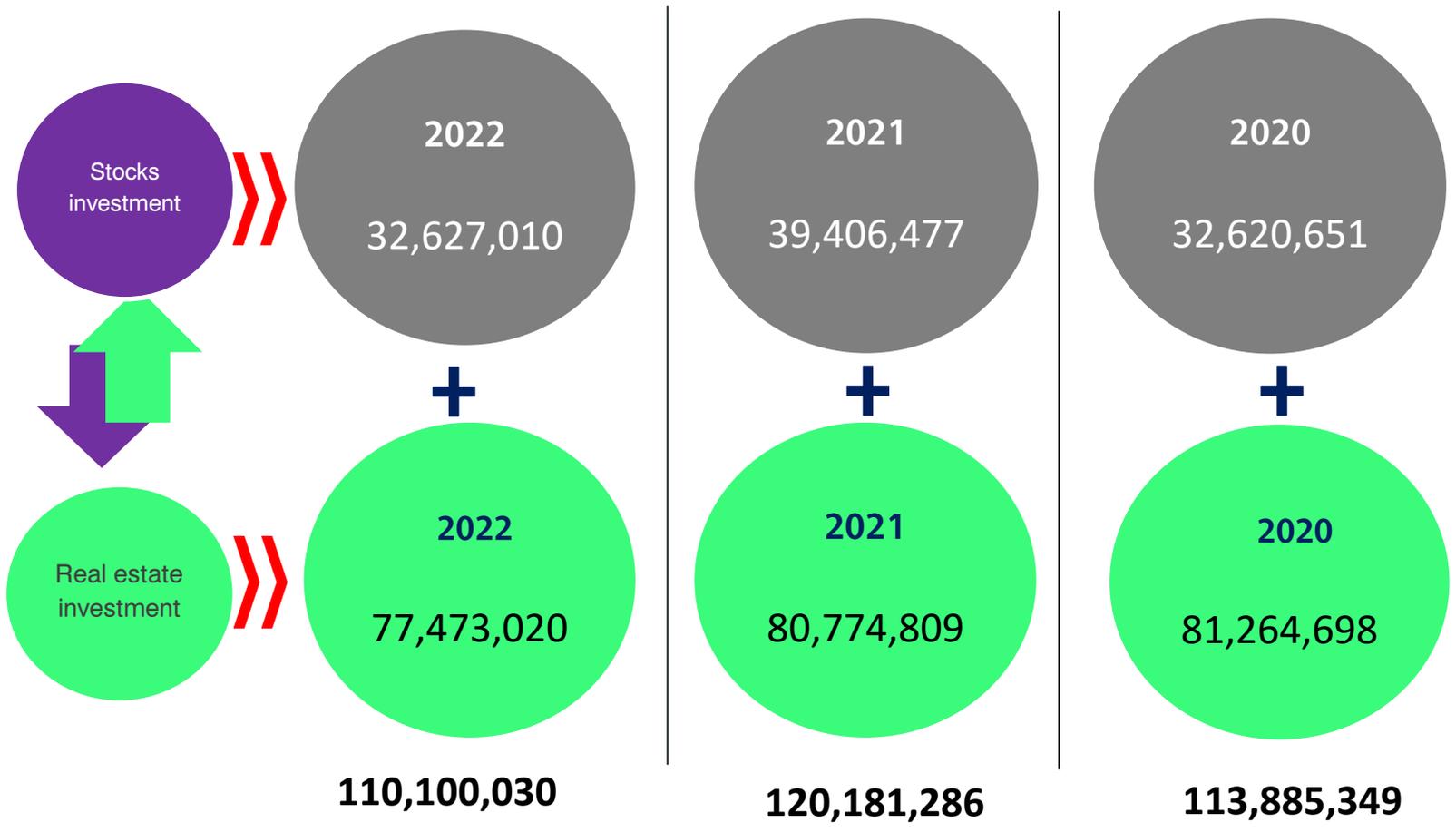
Net profit increased before depreciation and interest deduction in 2022 by 7% approximately compared to 2021, achieving Net profit before depreciation and interest deduction valued at 8.26 million QR with a 46% profit margin. the net profit increase comes as a result of the increase in cinematic and dividends.



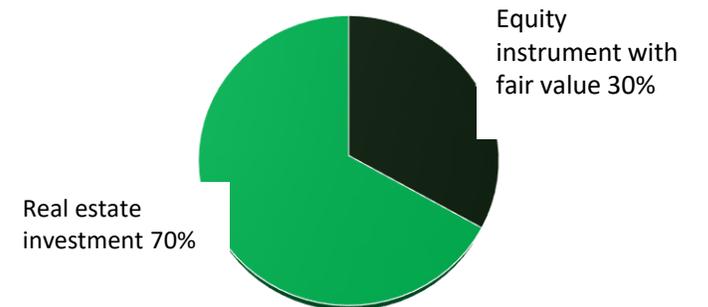
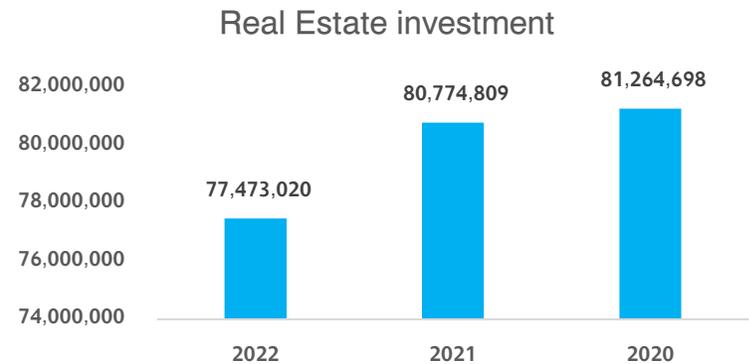
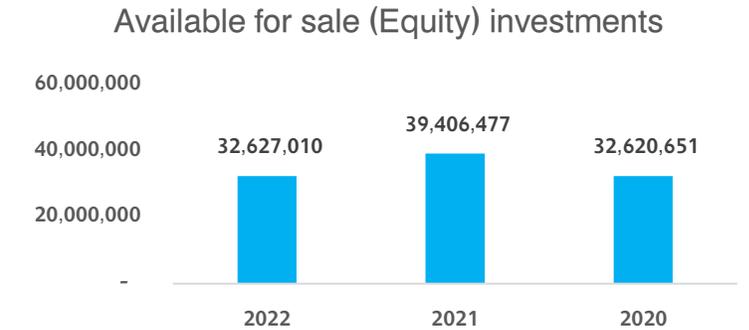
Net profit Before Depreciation and Interest expense

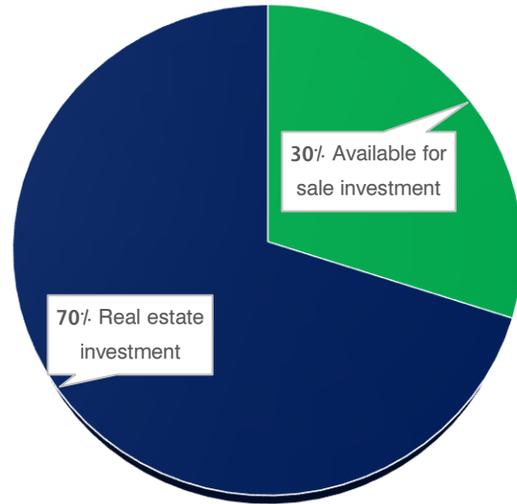


INVESTMENTS AND INCOME DIVERSIFICATION



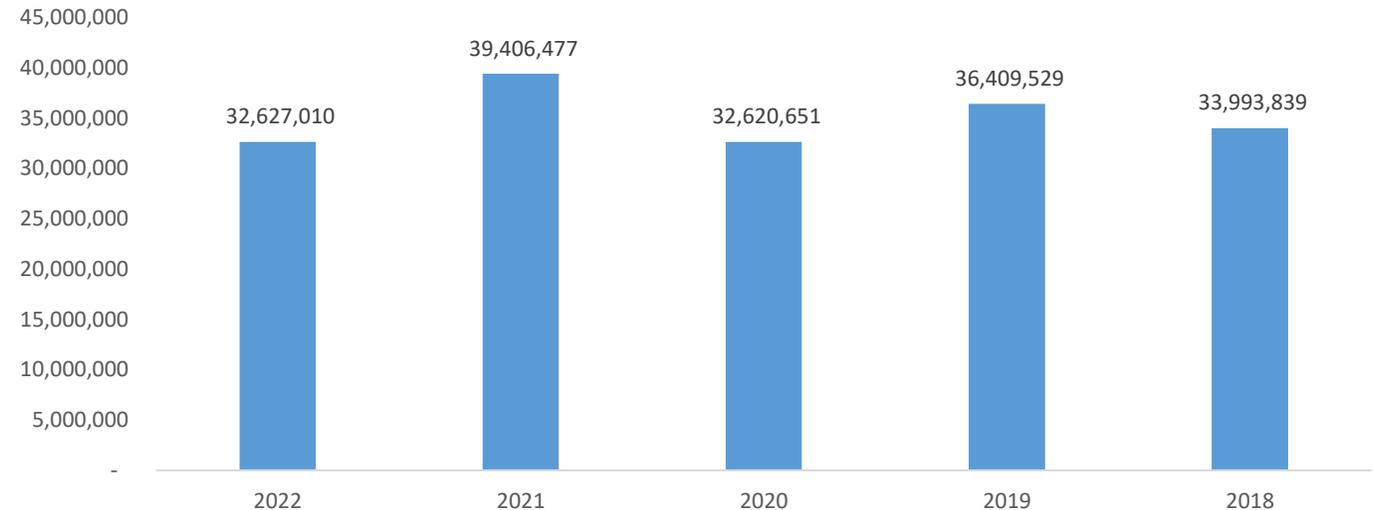
- The total Investments amount to approximately 110 million QR, distributed between 30% for available-for-sale equity investments and 70% for real estate investments.





- Investment activities and other revenues contributed by **77%** of the total revenues.
- The company's stock market investments constitute **30%** of the total investments valued at **32.62 million QR** by December **2022**.
- The net value of the company's investments in the real estate sector constituted the largest share of its investments, which represents **70%** of the total investments. The company's real estate investments are worth **77.47 million QR**.

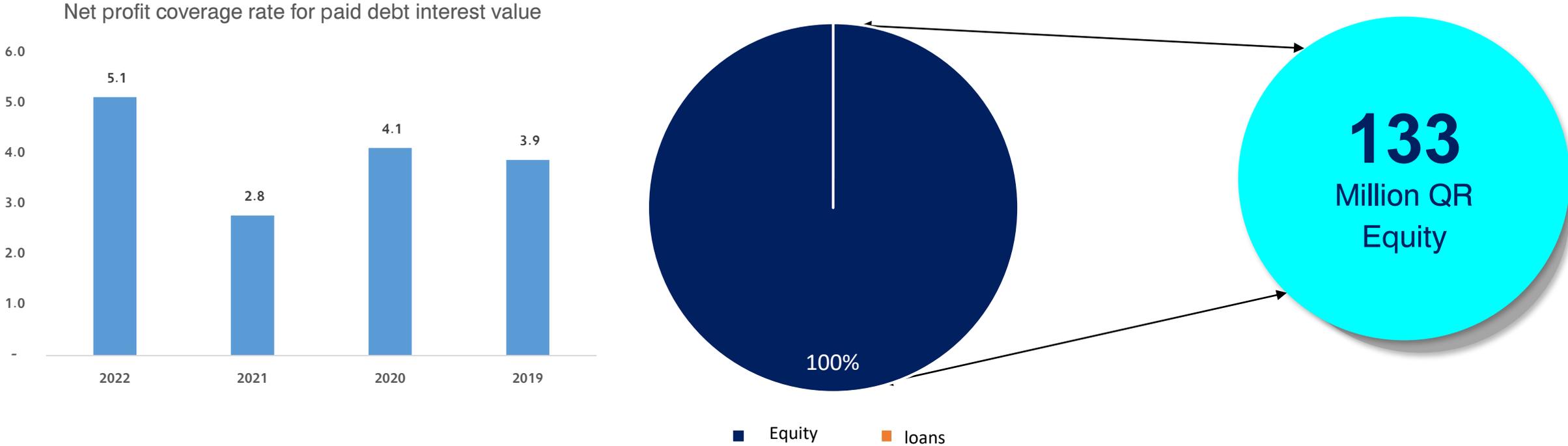
Equity available for sale with fare value



Value by Million QR

Source: financial statements report in December 2022

Financing Structure and Benefits



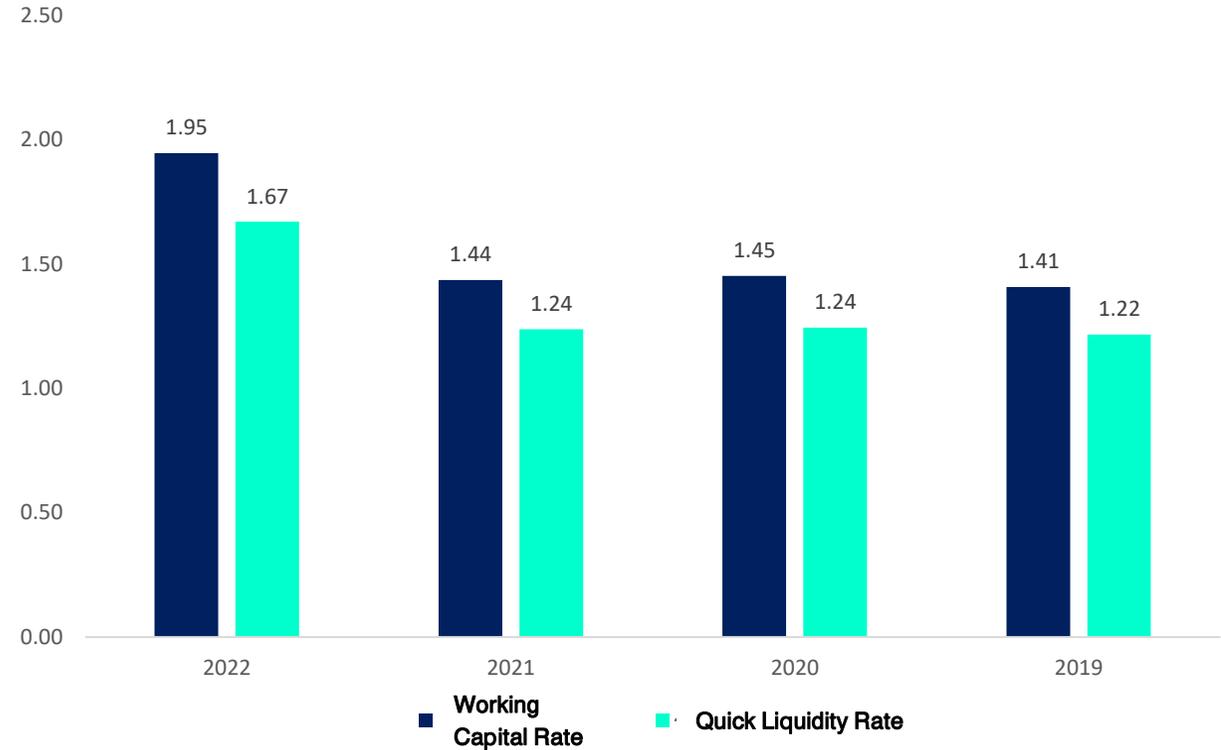
- The Company has limited reliance on loans to finance its assets. as the company repaid the full value of the loan during the first half of 2022.
- The company finances its assets from Equity and other obligations.

Value by Million QR
Source: financial statements report in December 2022

LIQUIDITY AND CASH

The Working Capital Rate **1.95**

The Quick Liquidity Rate **1.67**



- The Working Capital rate(Current Assets/Current Liabilities) stood at **1.95** in December **2022**, which means that the Company can pay its short-term liability **1.95** times through its current assets.
- The quick liquidity Rate (cash/current liabilities) stood at **1.67** times for the same period, which means that the Company can repay its short-term liabilities by **1.67** through cash.

Clarification :

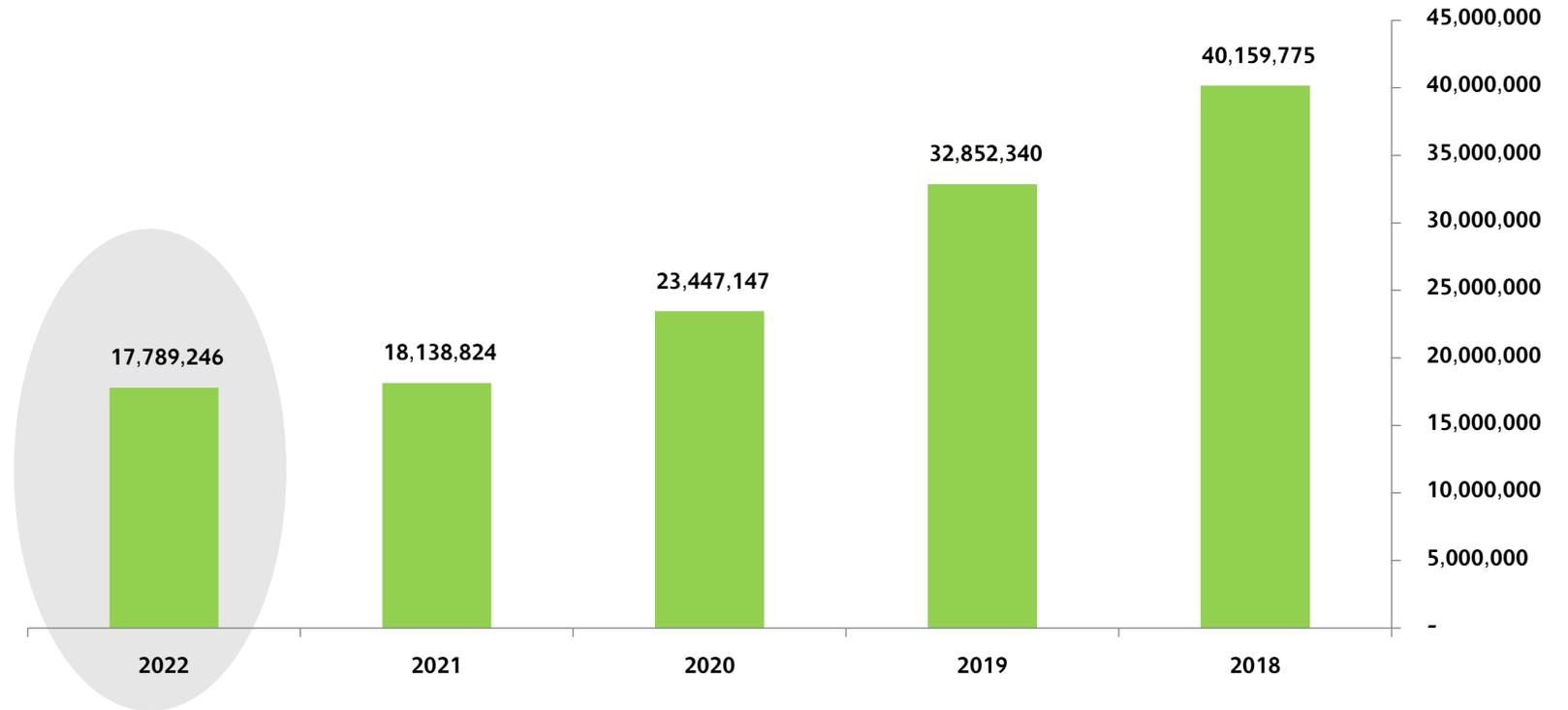
- The Working Capital rate: The company's ability to pay its short-term liability through its current assets.
- The quick liquidity Rate: The company's ability to pay its short-term liability through its cash.

CASH AND BANK ACCOUNTS

-2%

Decreasing in liquidity
by the end of
December 2022

CASH AND BANK ACCOUNTS



The company's liquidity decreased by 0.349 million QR (-2%) in December 2022 compared to 2021 and was valued at 17,789,246 QR in December 2022. The liquid cash decreased due to paying off the loan and other obligations.

Properties and equipment



2.8%

17.1

December 2022

16.7

December 2021

18.2

December 2020

13.6

December 2019

Operation
cinematic
assets.



The company aims to expand its cinematic operating activity by developing its cinemas to international standards. In addition to obtaining the returns which come from the right to operate and use a new cinema building with a value of 9,049,168 QR, which raises the value of its tangible assets and may generate additional revenue in the future.

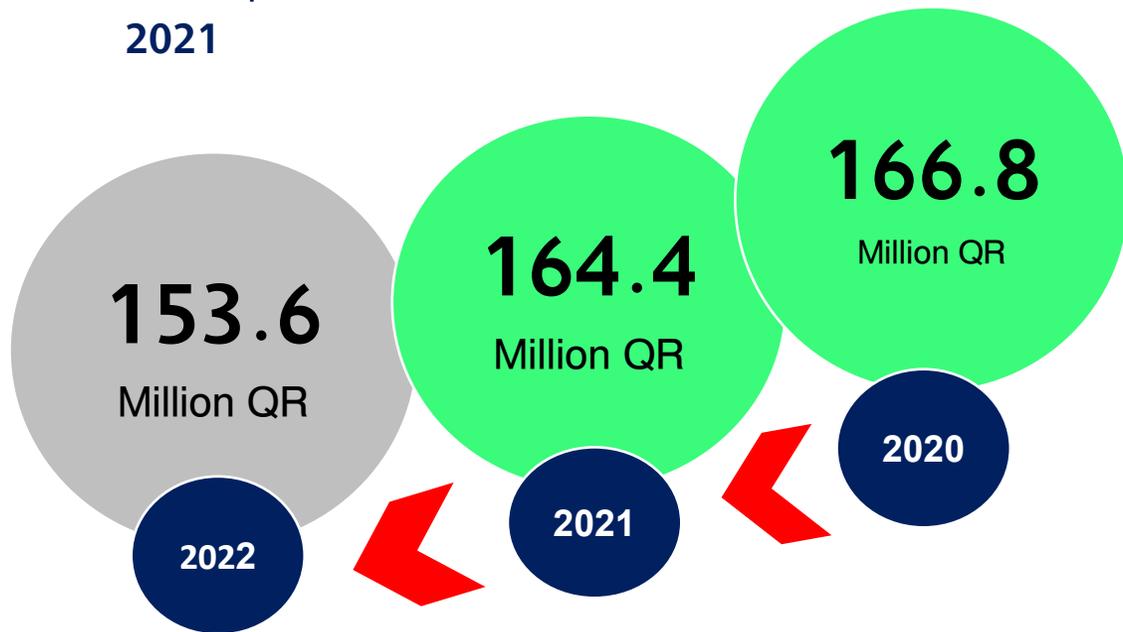
Value by Million QR

Source: financial statements report in December 2022

ASSETS IN December 2022

decrease in assets
in comparison with
2021

%6.5 -

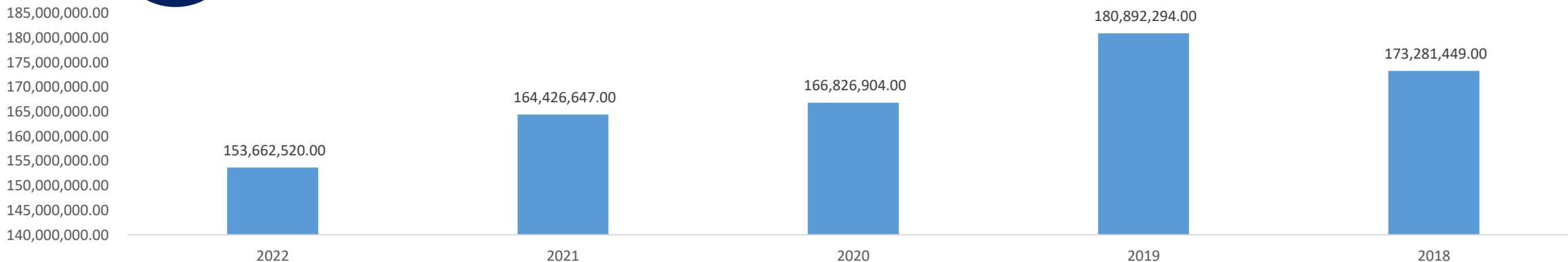


Million QR is approximately the value of the company's assets in December 2022, which means a 6.5% decrease in assets value in comparison with the same period in 2021 as a result of a decline in the value of investments in equity instruments by 6.78 million QR.

153.6

Million QR assets value decreased by the end of December 2022 compared to 2021 recording a decrease of 6.5%.

10.76



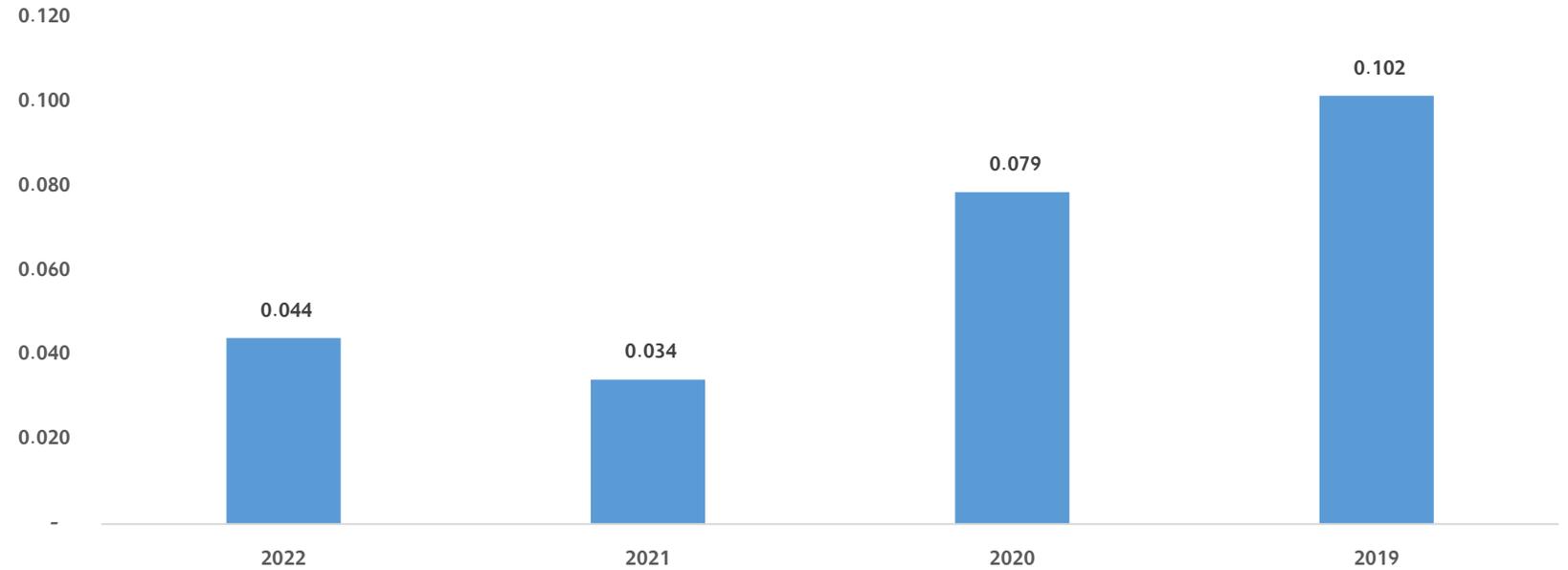
Value by Million QR

Source: financial statements report in December 2022

EARNING PER SHARE

Capital
62,807,950 Million QR

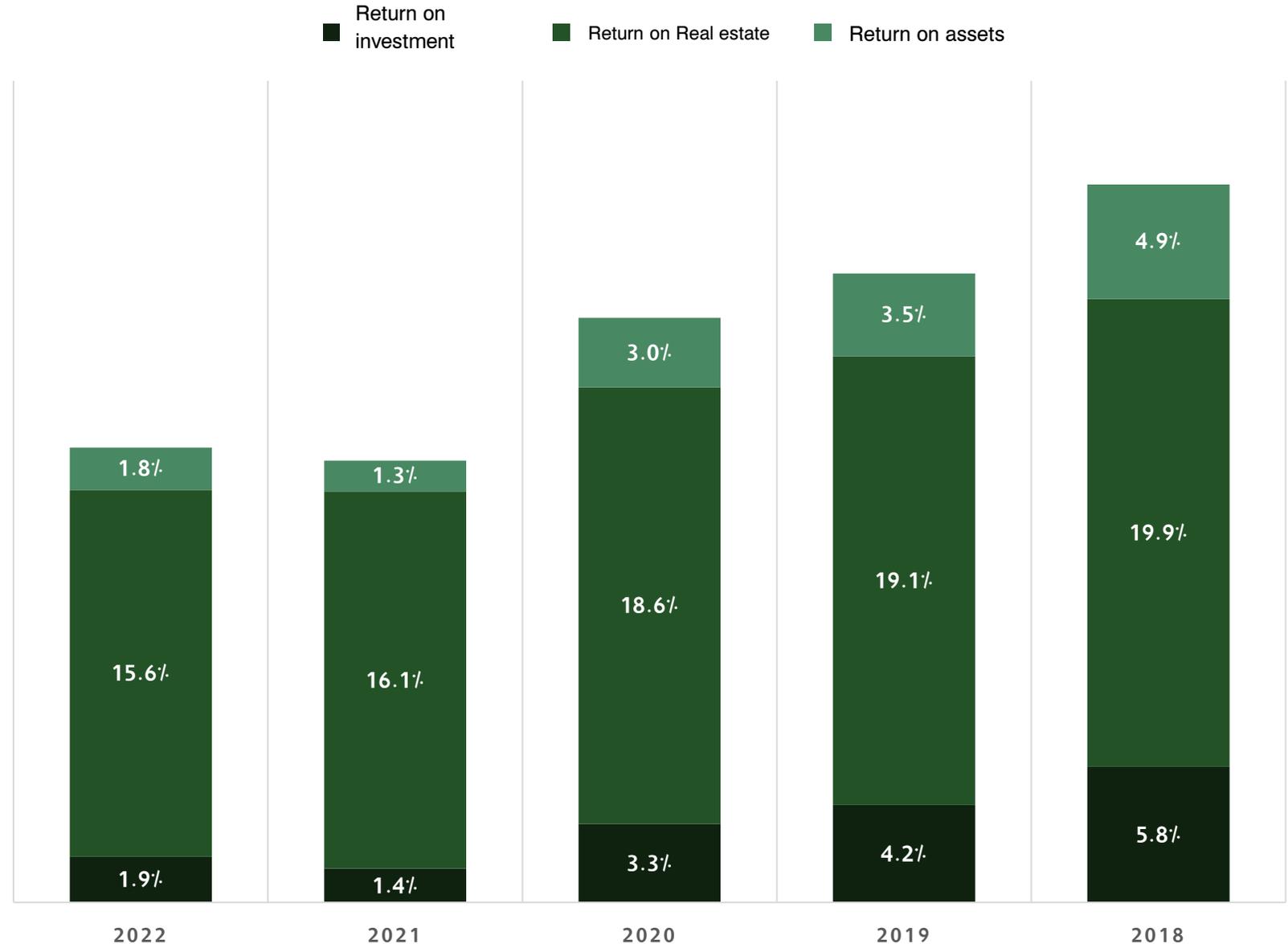
Earning per share in QR



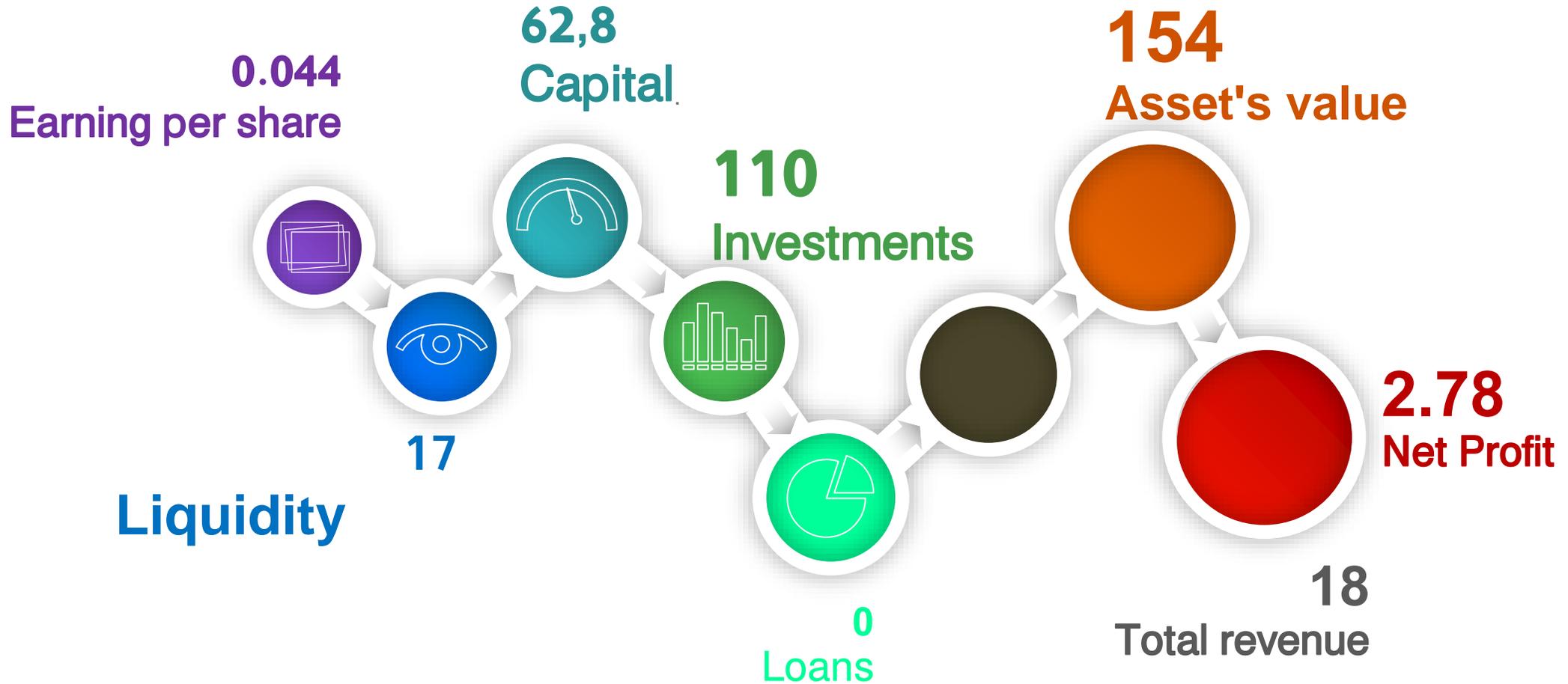
Till the end of December 2022, Earning per share reached 0.044 QR while earnings per share reached only 0.034 QR in 2021.

RETURN ON INVESTMENT

- The return on Real estate investment represented almost **15.6%** in **2022**. Real estate investment is considered the most income-generating activity in the company.
- The return on the assets rate (ROA) represented only **1.8%** of the total invested amount of money in **2022**.
- The total return on the total Investment rate (ROI) represented only **1.9 %** in **2022**.
- The return on investment and return on assets also increased in **2022** as a result of the increase in revenues from cinematic activity in main.



QATAR CINEMA AND FILM DISTRIBUTION



Value by Million QR

Source: financial statements report in December 2022

1  **20th January 2022:** Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 31st December 2021 on 05/02/2022

2  **27th January 2022:** Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Annual 2021 will be held on 10/02/2022 at 01:30 PM , Doha Time.

3  **27th January 2022:** Qatar Cinema & Film Distribution Co. announces the opening of nominees for the board memberships, years from 2022 to 2025. Applications will be accepted starting from 29/01/2022 till 07:30 PM of 07/02/2022.

4  **5th February 2022:** Qatar Cinema & Film Distribution Co. announces that the General Assembly Meeting AGM and EGM will be held on 01/03/2022, Royal Plaza Cinema - Hall No. (3) - Royal Plaza Mall - Al Sadd Street and 06:30 PM. In case of not completing the legal quorum, the second meeting will be held on 06/03/2022, Royal Plaza Cinema - Hall No. (3) - Royal Plaza Mall - Al Sadd Street and 06:30 PM

5  **5th March 2022:** Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the twelve-month period ending 31st December 2021. The financial statements revealed a Net Profit of QR 2,155,794 in comparison to a Net Profit of QR 4,952,159 for the same period of the previous year.

6  **2nd March 2022 :** Qatar Cinema & Film Distribution Co. announces the results of the AGM and EGM. The meeting was held on 01/03/2022

7  **5th April 2022 :** Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 31st March 2022 on 27/04/2022.

8  **24th April 2022 :** Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Quarter 1 2022 will be held on 08/05/2022 at 12:30 PM , Doha Time.

9 **27th April 2022:** Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the three-month period ending 31st March 2022. The financial statements revealed a Net Profit of QR 1,538,385 in comparison to a Net Profit of QR 1,045,186 for the same period of the previous year. The Earnings per Share(EPS) amounted to QR 0.03 as of 31st March, 2022 versus Earnings per Share(EPS) QR 0.017 for the same period in 2021

10 **6th July 2022:** Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 30th June 2022 on 01/08/2022.

11 **20th July 2022:** Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Semi-Annual 2022 will be held on 03/08/2022 at 12:00 PM , Doha Time.

12 **20th July 2022 :** Qatar Film & Film Distribution Company informs that it will open its new VIP cinema in Katara Cultural District by the name of KATARA CINEMA on Thursday, August 4, 2022. The cinema comprises of 4 VIP Screens.

13  **1st August 2022:** Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the six-month period ending 30th June 2022. The financial statements revealed a Net Profit of QR 1,819,819 in comparison to a Net Profit of 1,489,239 QR for the same period of the previous year. The Earnings per share(EPS) amounted to QR 0.029 as of 30th June 2022 versus Earnings per share(EPS) 0.024 QR for the same period in 2021.

14  **9th October 2022:** Qatar Cinema & Film Distribution Co.: To disclose its Quarter 3 financial results on 29/10/2022.

15  **20th October 2022:** Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for Quarter 3 in 2022 will be held on 03/11/2022 at 12:30 PM, Doha Time.

16  **29th October 2022:** Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the nine-month period ending 30th September 2022. The financial statements revealed a Net Profit of QR 2,311,313 in comparison to a Net Profit QR 1,895,277 for the same period of the previous year. The Earnings per Share(EPS) amounted to QR 0.04 as of 30th September, 2022 versus Earnings per Share(EPS) QR 0.03 for the same period in 2021.

Thank You

Qatar Cinema Company

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