

INVESTOR INFORMATION GUIDE 2023

Presentation Of The Financial Statements
For The Period From 1 January 2023 To 31 December 2023



QATAR CINEMA AND FILM DISTRIBUTION CO.

The company owns a distinguished real estate portfolio, which is a group of properties fully leased to Qatar Airways, in addition to other properties that are also fully leased.

The company owns a securities portfolio on the Qatar Stock Exchange market, which is a diversified and liquid-able portfolio, and helps the company to have the financial ability to seize quick opportunities in case it needs any investment liquidity.

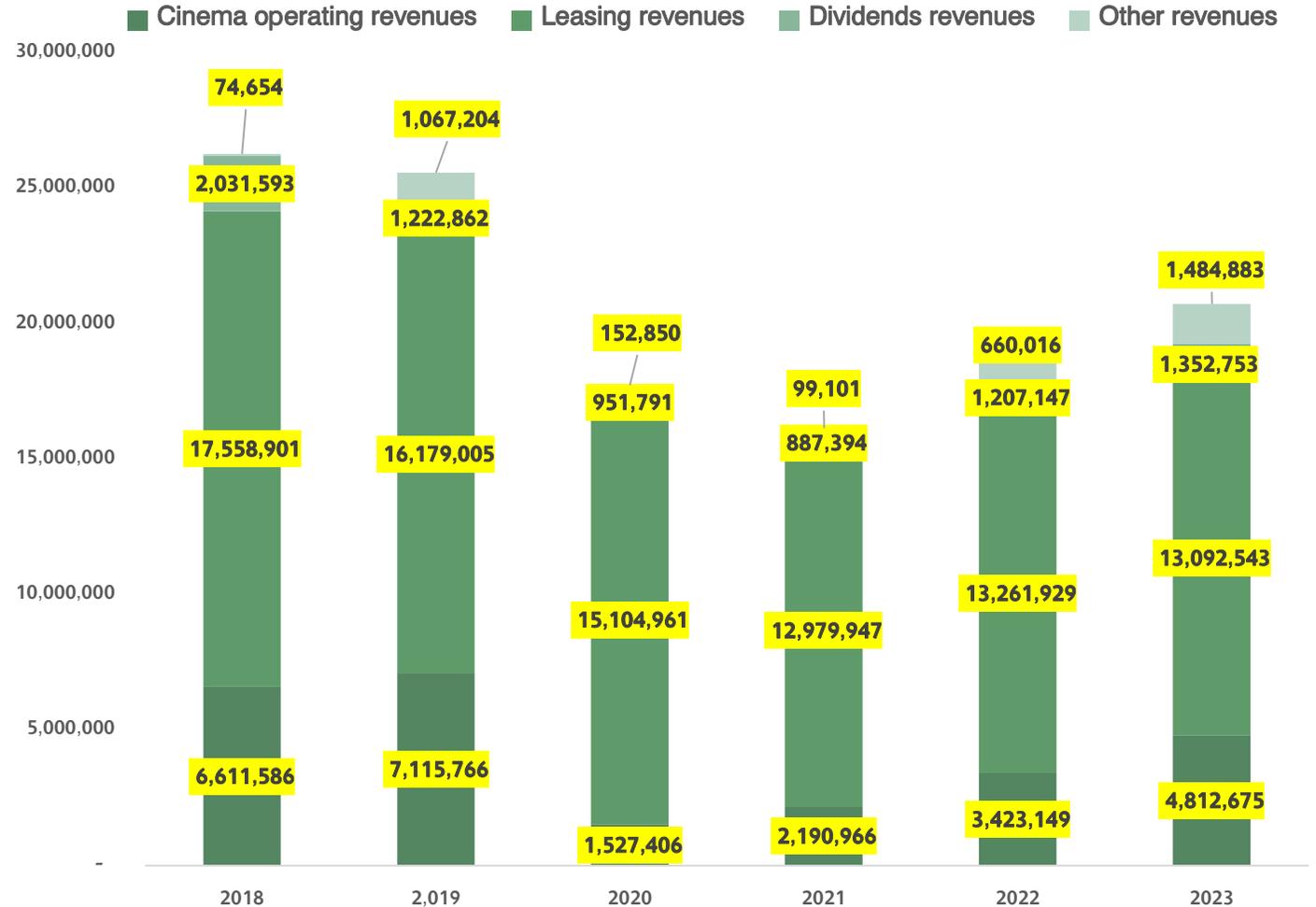
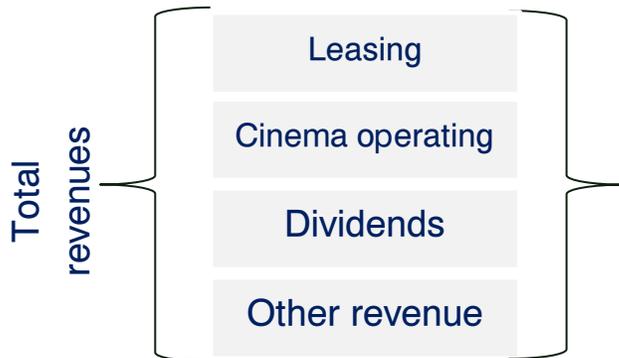
The main activity of the company is the operation and management of cinemas, and the company has a distinguished number of Cinemas in lively and crowded commercial complexes, in addition to a new cinema theater that will be in the cultural district of Katara

- The company relies on the revenue generation process on several sources in order to ensure continuity and sustainability in its operations, the strategy followed by the company has proven its great success in facing the changes that may suddenly occur in the world.
- The company relies on 4 sources to generate revenues:
 - ✓ The main activity specialized in operating and managing cinemas.
 - ✓ The company owns a combination of distinguishing real estate assets which fully leased to credible companies and institutions.
 - ✓ The stock portfolio in the stock market, which is capable of immediate liquidation.
 - ✓ Other revenues resulting from the other profit distribution.

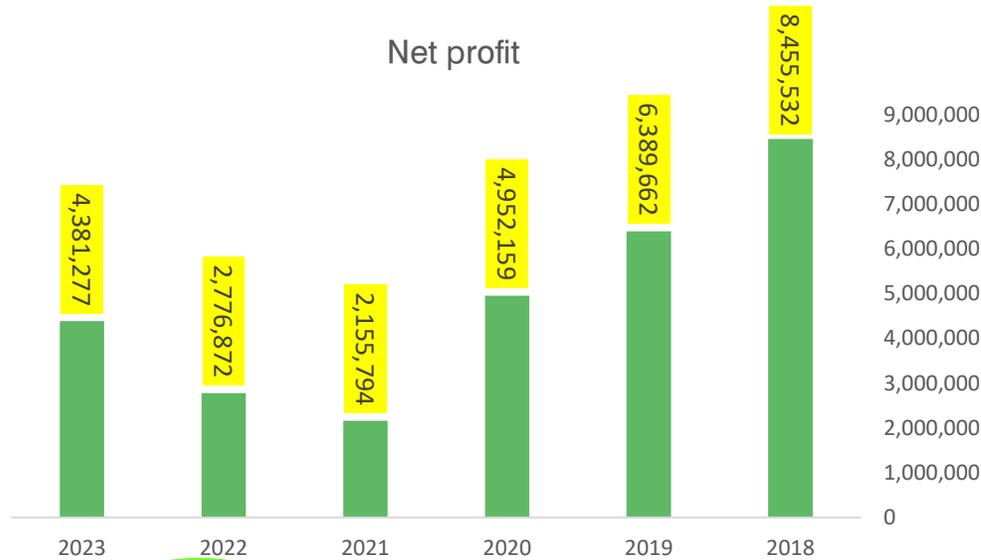
REVENUES AND PROFITABILITY

Revenues came from various sources to avoid the risks of relying on a single source income.

- ❑ The company's total revenues reached **20.7 million QR** by the end of **2023**, Revenues were generated from various sources to avoid the risks of relying on a single income source.
- ❑ Leasing revenue represents **63%** of the total revenues, which represents the largest share of the company's income. Then Cinema's operating revenue represents **23%** of the total revenues, followed by other revenues and dividend revenues represent **14%**. The periodic revenues increased by **11.8%** in comparison with **2022**.



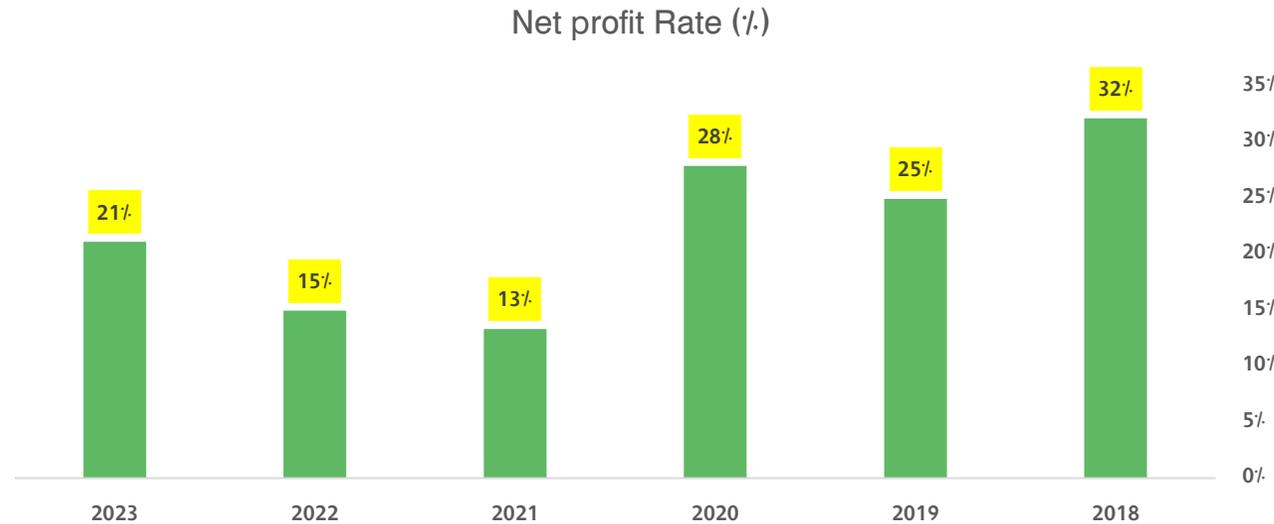
REVENUES AND PROFITABILITY



4.38
Million QR
Net Profit

21%
Achieved Net
profit margin in
2023

The company's net profit increased by the end of 2023 by 58% compared to 2022, the company achieving approximately 4.38 million QR *Net profit with an approximate profit margin rate of 21 %, the Net Profit increased due to the increase in cinematic revenue by 40.6%, other revenues by 125% and dividends revenue by 12.01%.



REVENUE DIVERSIFICATION SUPPORTS SUSTAINABLE GROWTH

21%
Achieved Net profit margin by the end of 2023

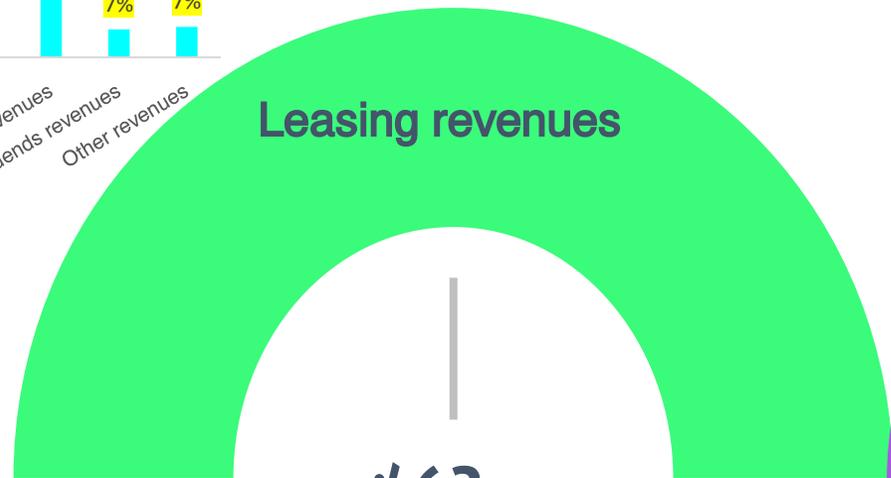
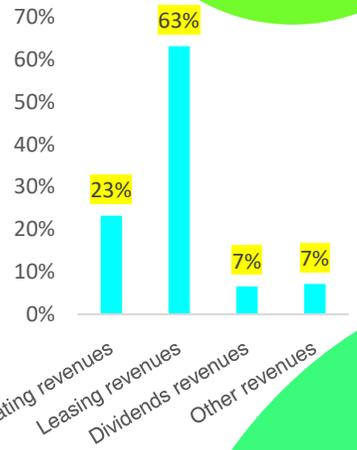
4.38
Million net profit

20.7
Million Revenues in 2023

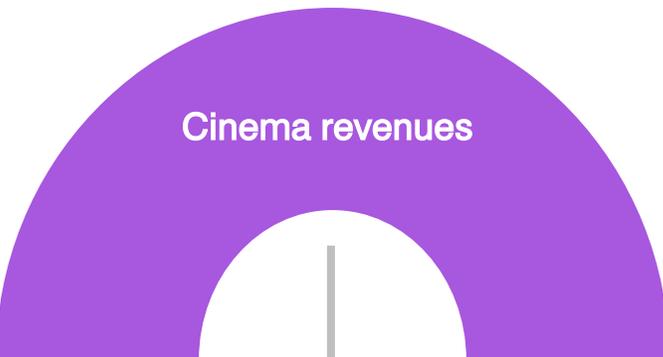
11.8%

Increase in the total revenues in 2023 compared to 2022.

- Leasing revenue reached 63% of total revenues.
- Cinematic operation revenues amounted to 23% of total revenues.
- Dividends and other revenues represented 14% of total revenues.



Leasing revenues



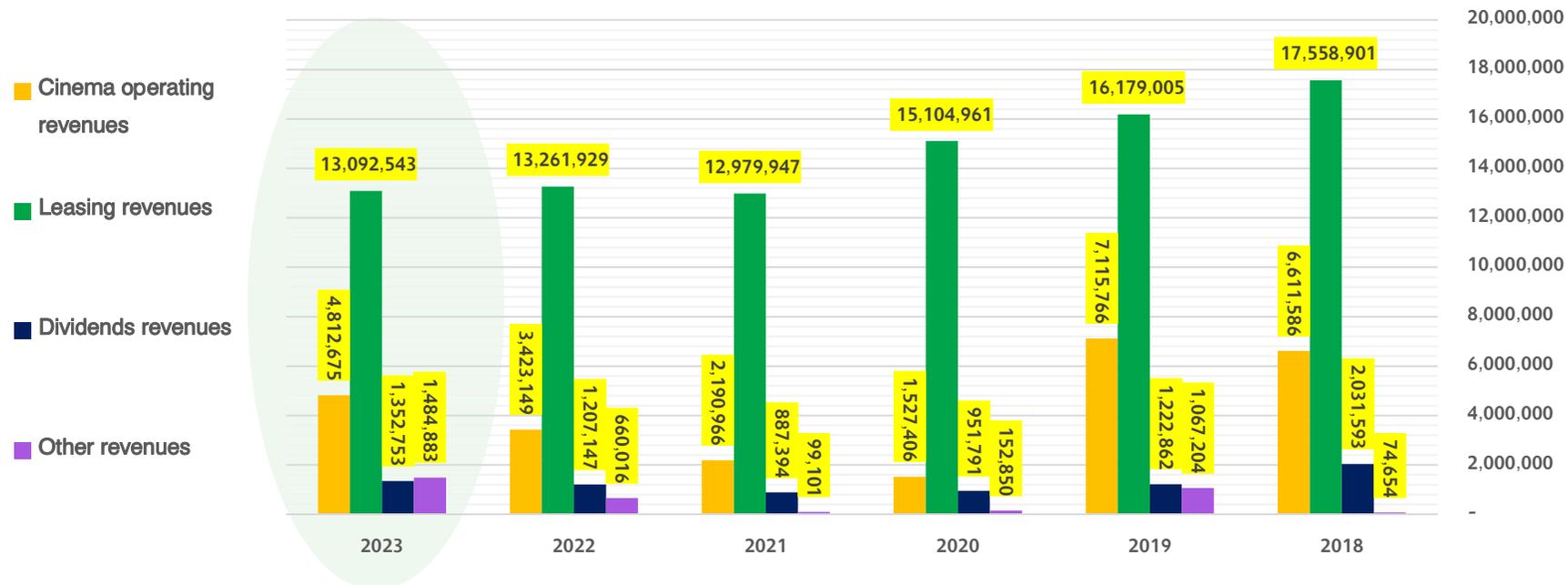
Cinema revenues



Dividends and other revenues

11.8%

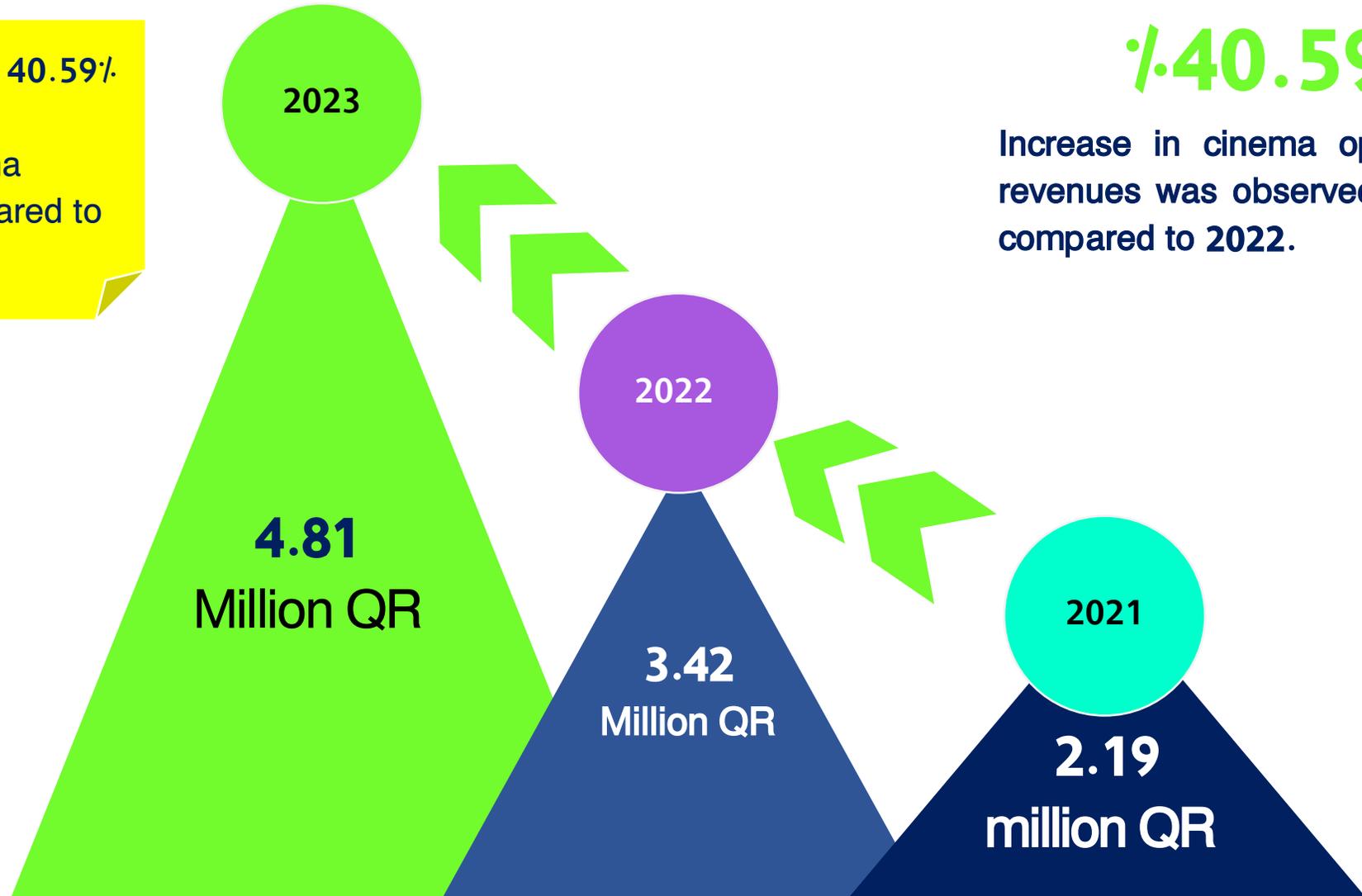
Increase in the total revenues till the end of **2023** compared to the same period of **2022**.



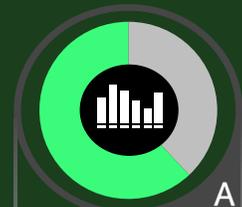
Despite the challenges faced by the real estate sector, The company is still able to achieve revenues from real estate leasing activity which supported the company's financial performance during **2023**. The real estate leasing revenue decreased by **1.28%** in **2023** compared to **2022**. Also, the cinema's revenue increased by **40.59%** for the same period. and the real estate leasing revenue represents the most significant part of the income, which is paid in advance, which helps the company be in an excellent financial position.

CINEMA OPERATING REVENUE

The company achieved a **40.59%** increase in operational performance for its cinema operations in **2023** compared to **2022**



Comparing revenues in 2023 with the previous 2 years.



·%.63

Real estate leasing revenue



·%.23

Cinematic Operational revenue

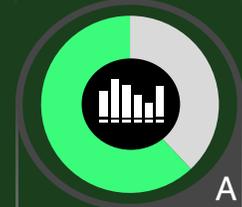


·%.14

Investment and other revenues

·%.11.8

Increase in the total revenues in 2023 compared to 2022.



·%.71

Real estate leasing revenue



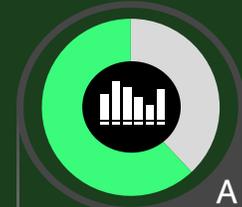
·%.18

Cinematic Operational revenue



·%.11

Investment and other revenues



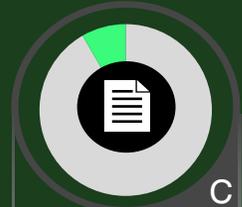
·%.80

Real estate leasing revenue



·%.14

Cinematic Operational revenue



·%.6

Investment and other revenues

Total Revenues during 2023 in million QR.

4.381.277
Net profit in 2023.

13.09
Million QR
Real-estate
leasing
revenues

63%
Real state
leasing
revenue

4.81
Million QR
Operational
cinematic
revenue

23%
Operational
cinematic
revenue

20.74
Millions
Total profit

72
Million QR
real state
portfolio
value

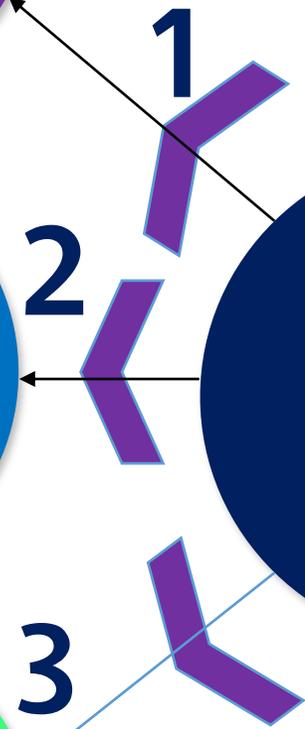
31
Million QR
stocks
portfolio
value

70%
Investment in
the local real
state market

30%
Investment in
local stock
market

2.83
Million QR
Investment and
other revenues

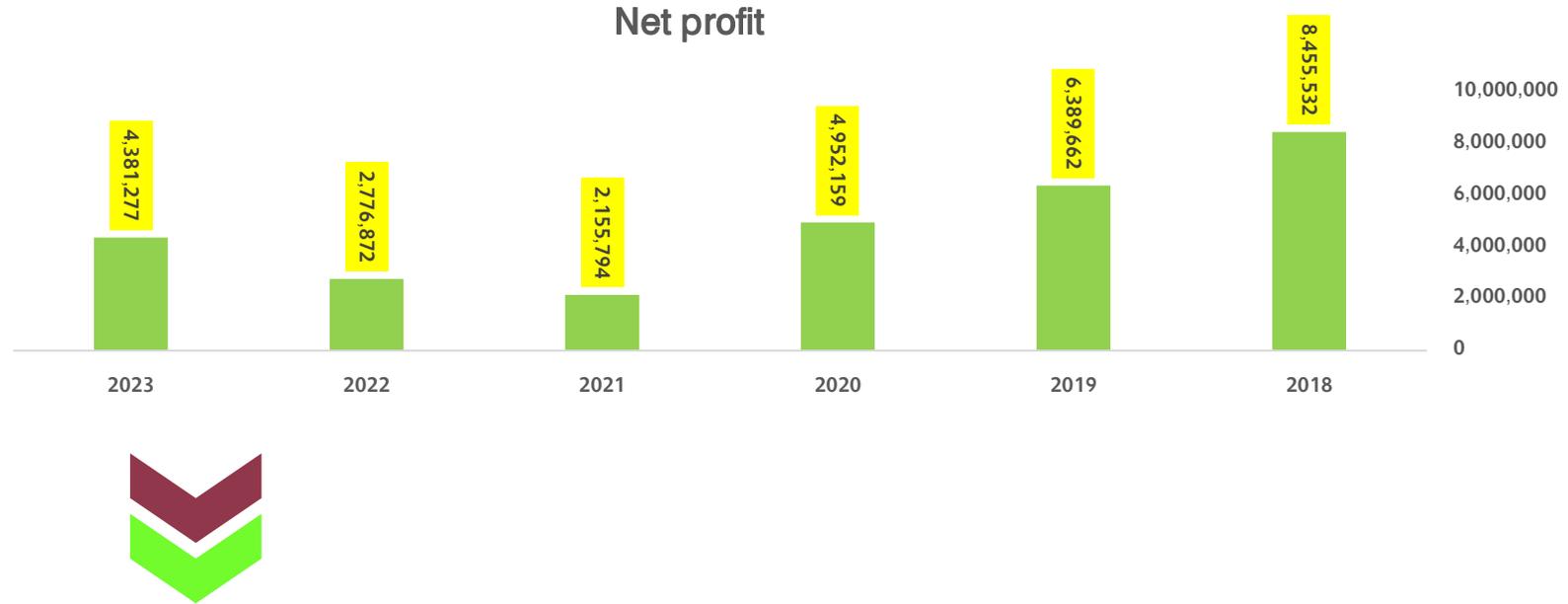
14%
From
Investments
and other
revenues



Value by Million QR
Source: financial statements report in December 2023

NET PROFIT

4.381.872
Net profit in
2023

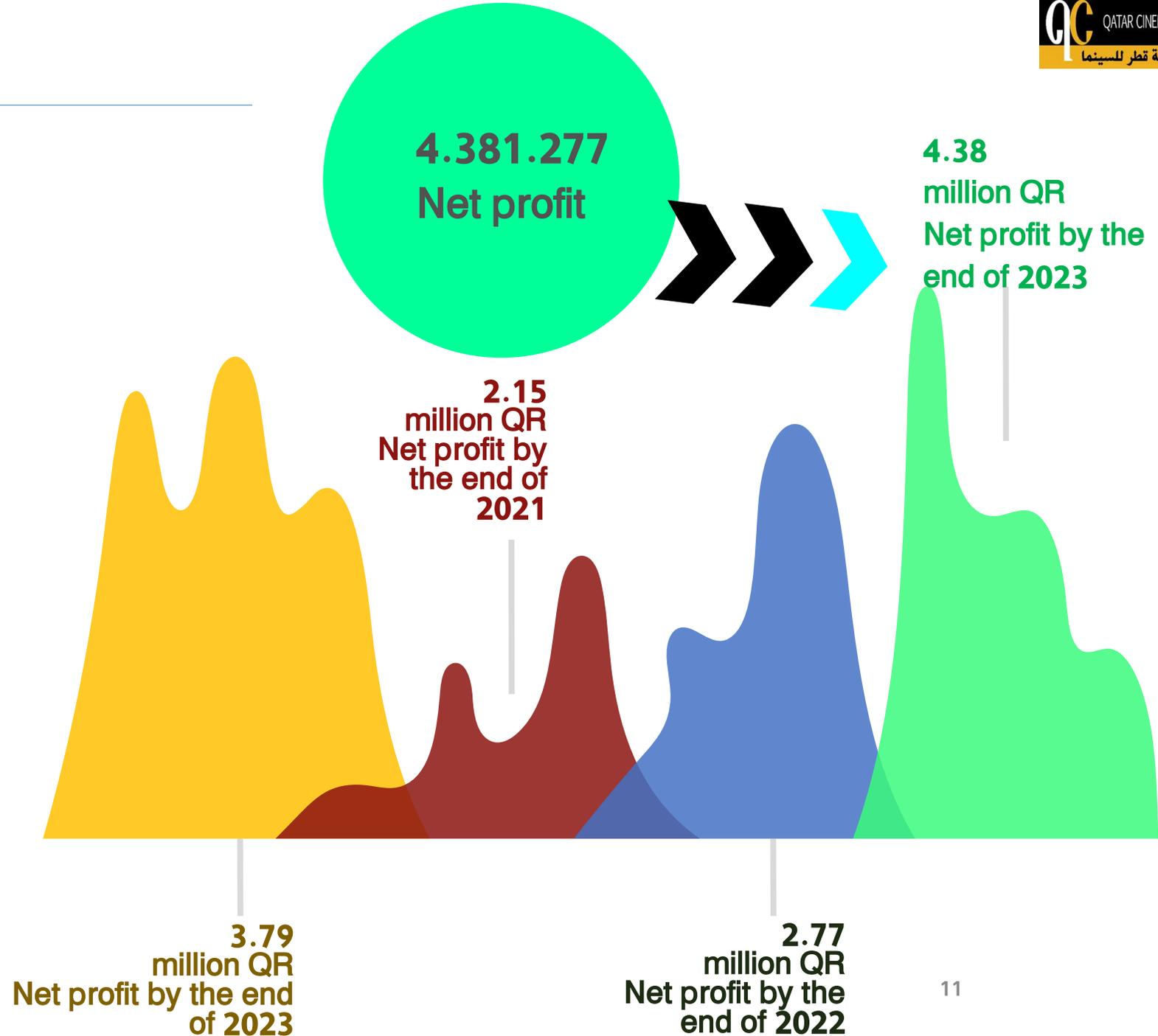


- Net profit increased in **2023** by almost **58%** compared to **2022**, achieving approximately **4.38** million QR net profit with a **21%** profit margin.
- This Net profit increase is due to the increase in cinematic activity revenues by **40.6%**, as well as other revenues by **125%**, and an increase in dividend revenues by **12%** approximately.

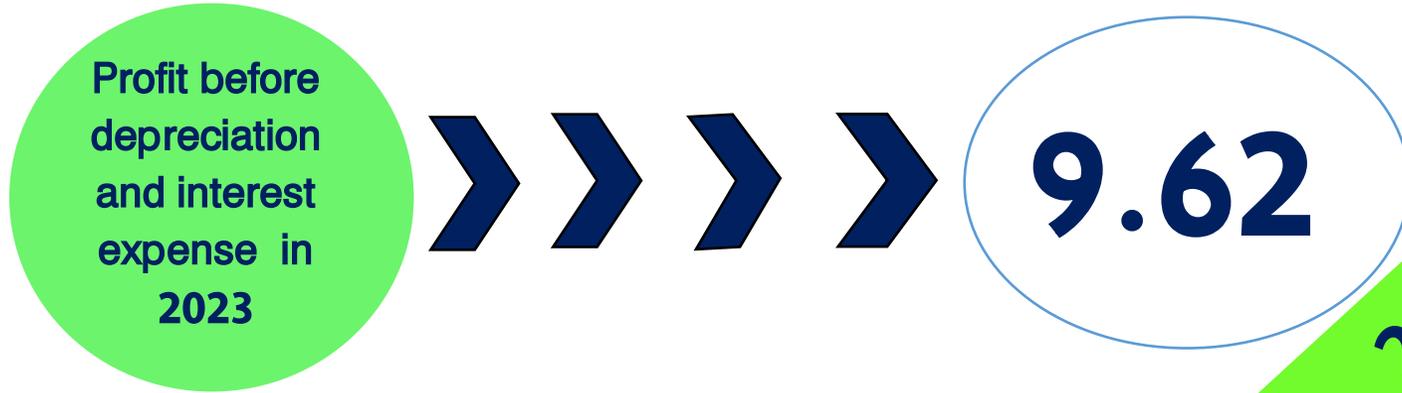
NET PROFIT

Net profit increased in 2023 by almost 58% compared to the same period in 2022, achieving approximately 4.38 million QR net profit with a 21% profit margin. The net profit increase is due to mainly the following:

The increase in cinematic ticket sales and Dividend revenues.

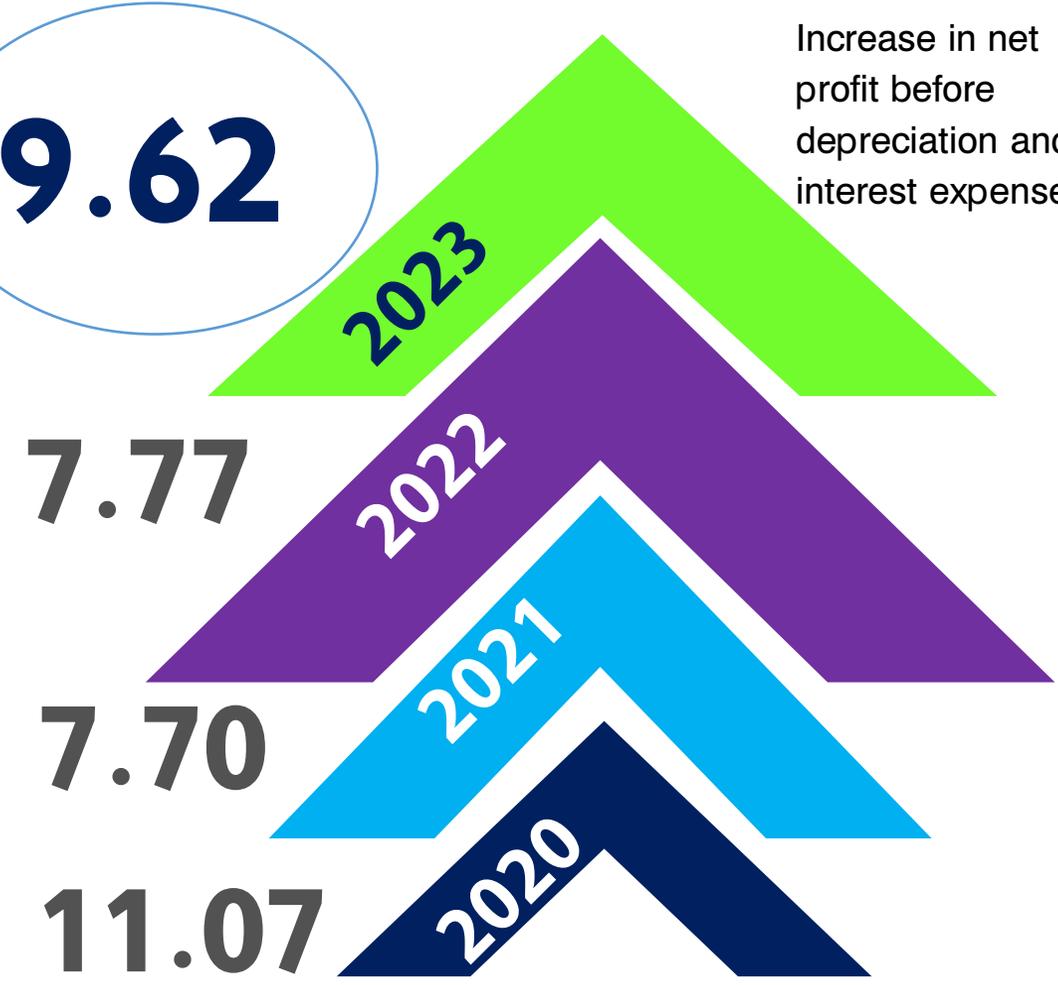


PROFITABILITY BEFORE DEPRECIATION AND INTEREST EXPENSE

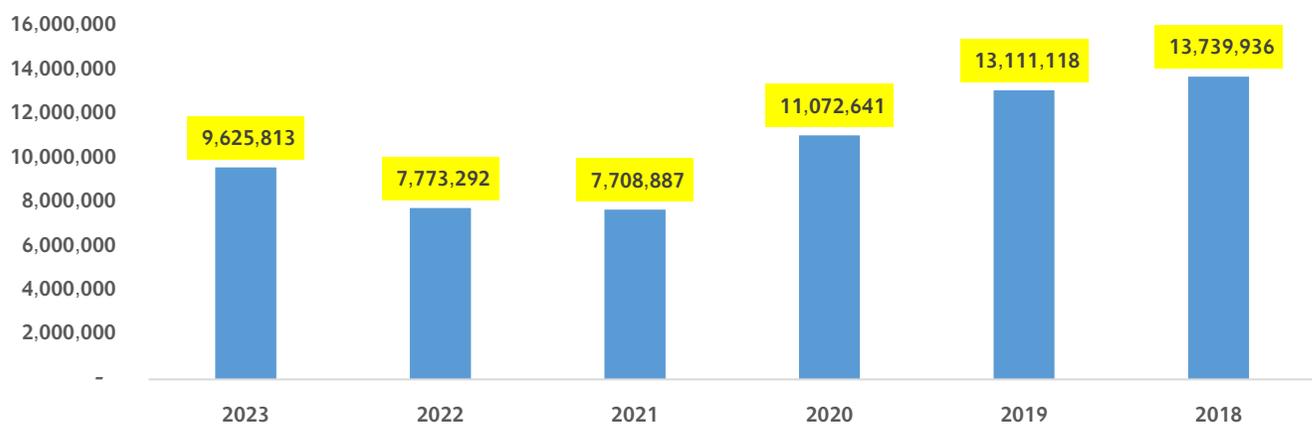


↑23.83
Increase in net profit before depreciation and interest expense

Net profit increased before depreciation and interest deduction in 2023 by 23.83% approximately compared to 2022, achieving Net profit before depreciation and interest deduction valued at 9.62 million QR.



Net profit before depreciation and interest expense



Value by Million QR
Source: financial statements report December 2023

PROFITABILITY BEFORE DEPRECIATION AND INTEREST

Profit before depreciation and interest expense in 2023

»» 9.62

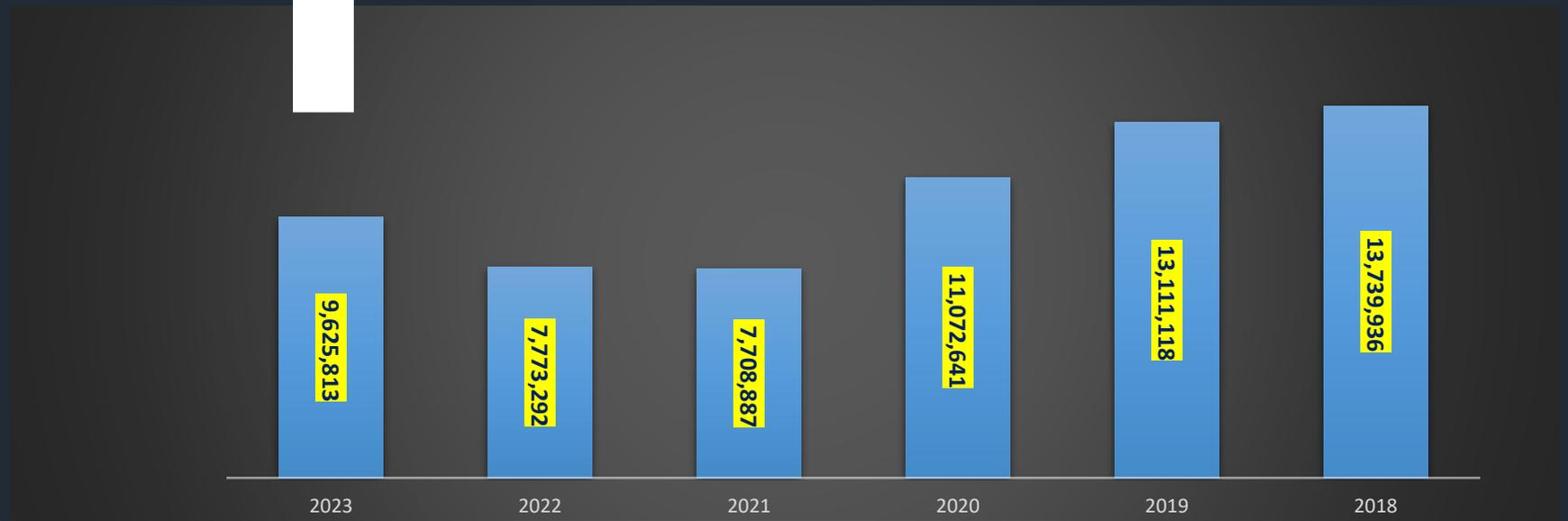
Net profit increased before depreciation and interest deduction in 2023 by 23.83% approximately compared to 2022, achieving Net profit before depreciation and interest deduction valued at 9.62 million QR.

9.62 2023

7.77 2022

7.70 2021

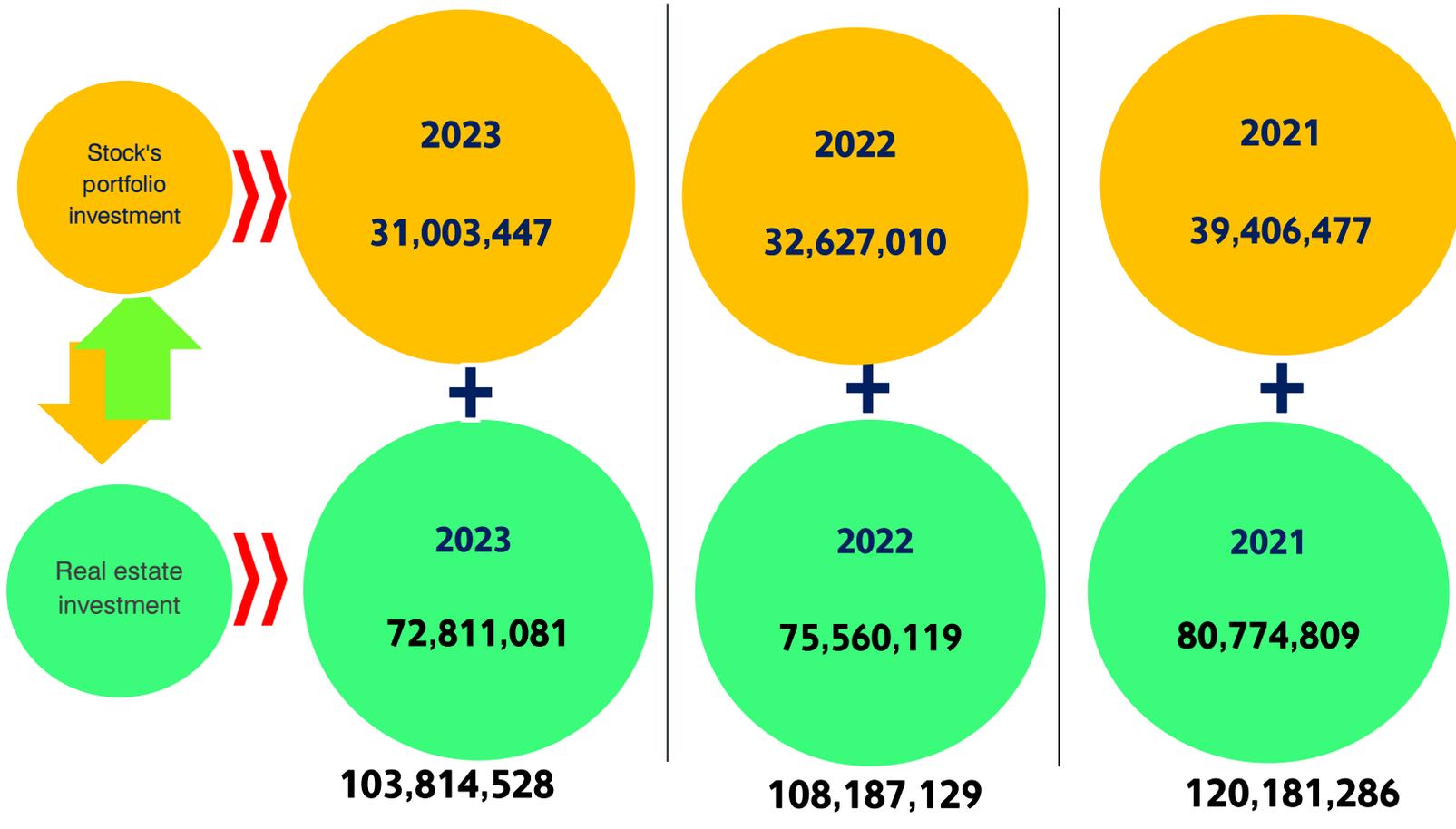
11.07 2020



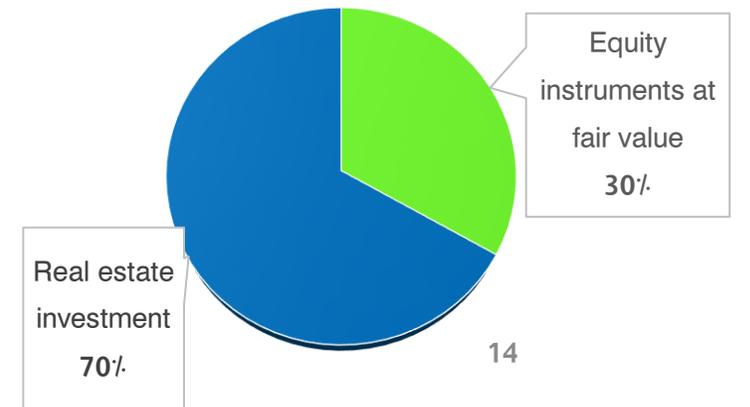
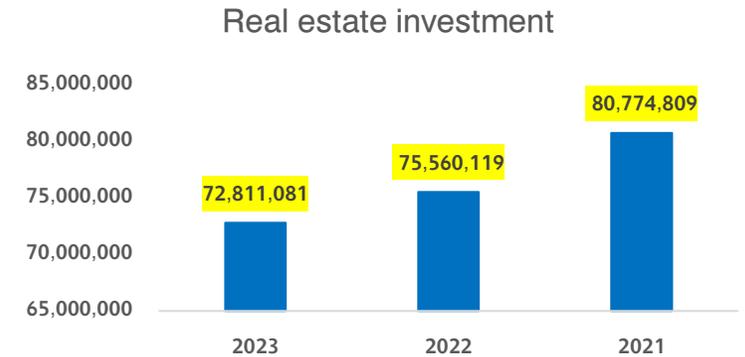
Value by Million QR

Source: financial statements report December 2023

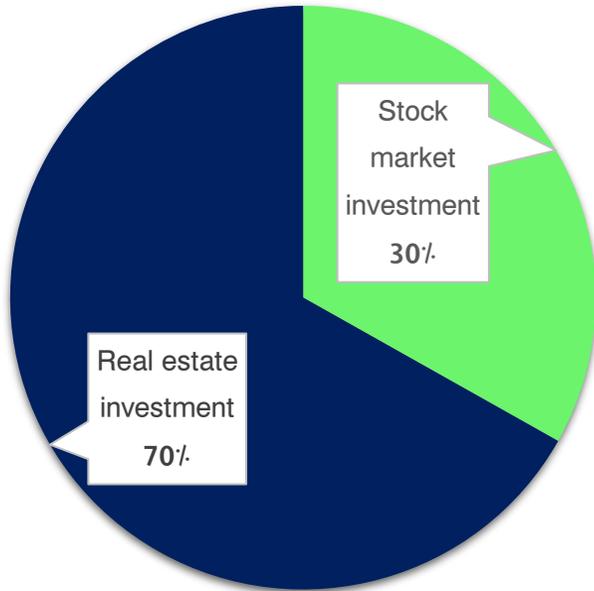
INVESTMENTS AND INCOME DIVERSIFICATION



The total Investments amount to approximately 104 million QR, distributed between 30% for available-for-sale equity investments and 70% for real estate investments.



INVESTMENTS DIVERSIFICATION

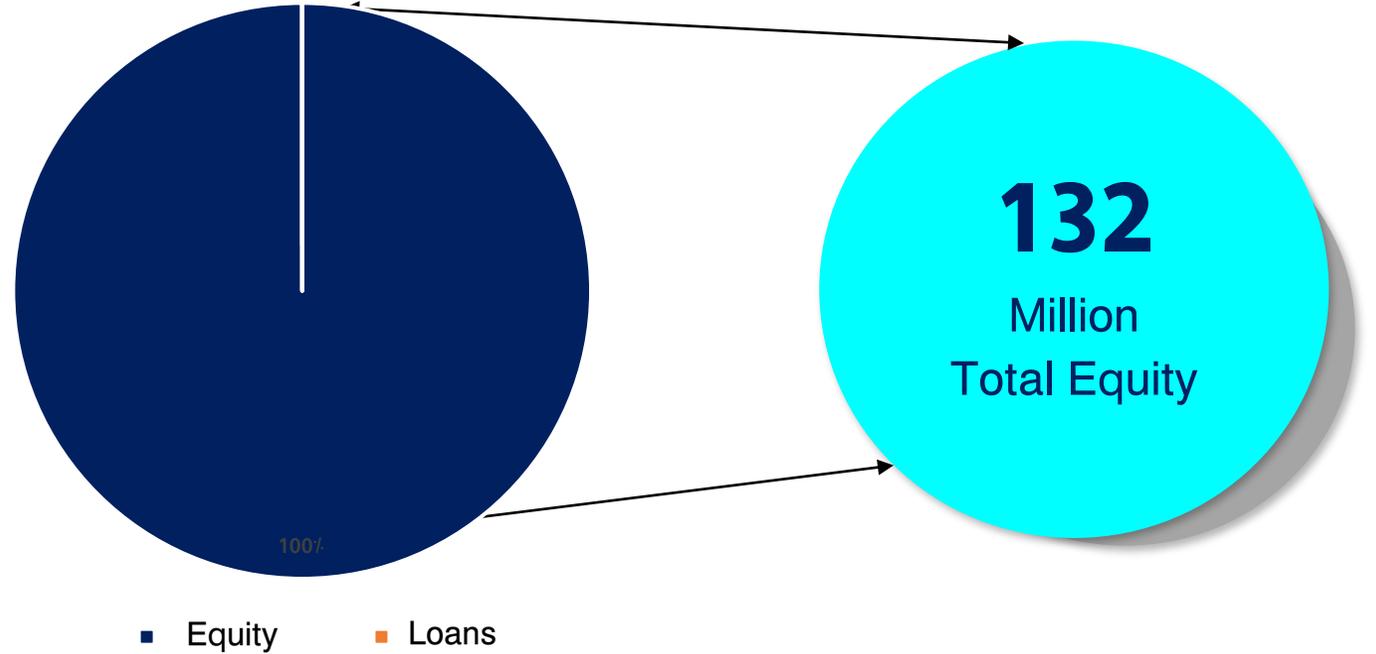
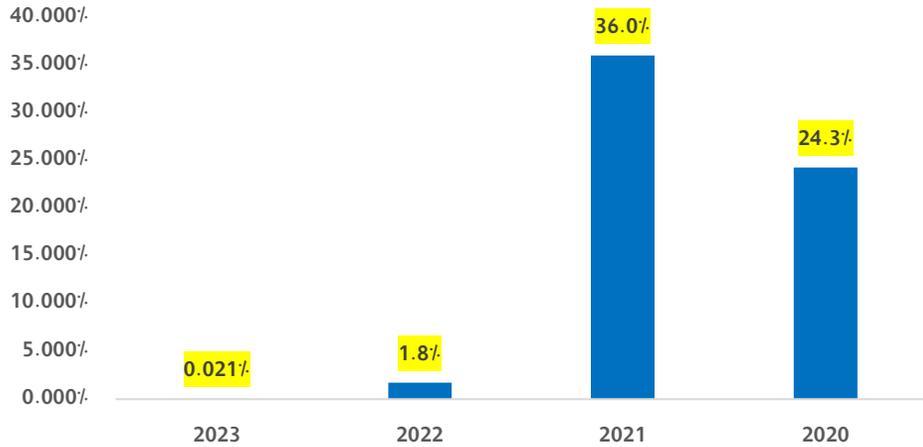


- Investment activities and other revenues contributed **69%** of the total revenues.
- The company's stock market investments constitute **30%** of the total investments valued at **31 million QR** by the end of **2023**.
- The net value of the company's investments in the real estate sector constituted the most significant share of its investments, representing **70%** of the total investments. The company's real estate investments are worth **72.81 million QR**.



FUNDING STRUCTURE AND INTEREST EXPENSE

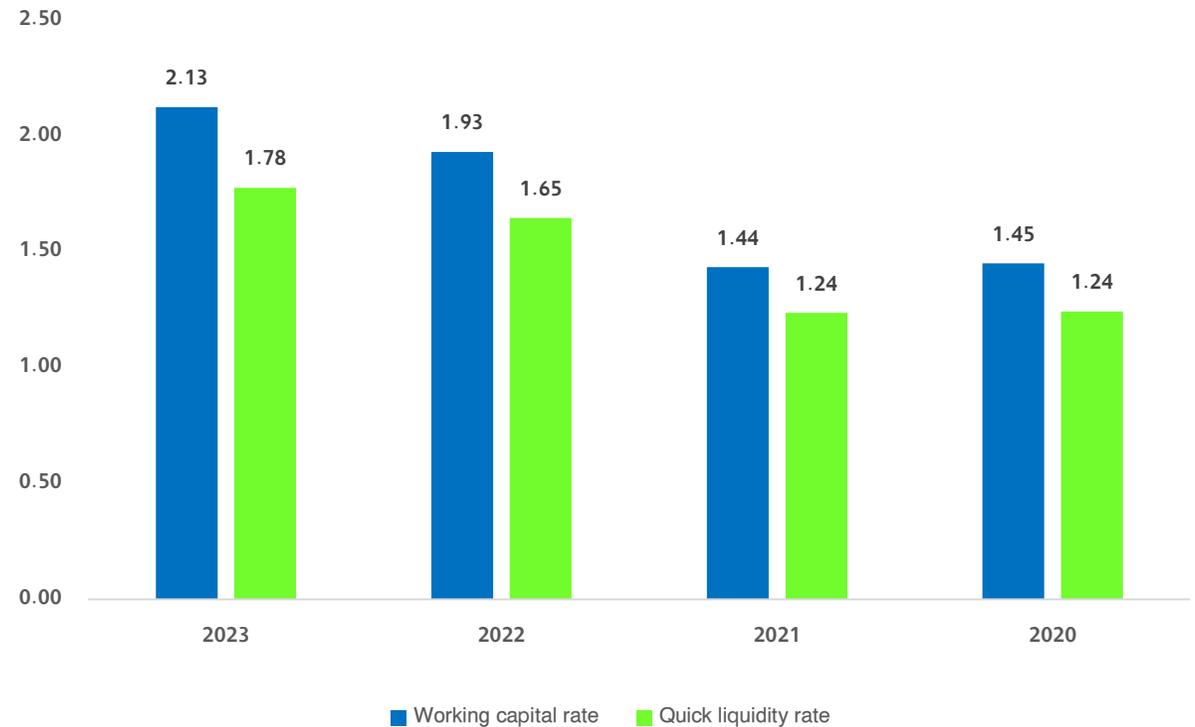
Net Profit Coverage Ratio of Debt Service



- The Company has paid all its debts in the first half of 2022.
- The company finances its assets through equity and other liabilities.

2.13 The Working Capital Rate

1.78 The Quick Liquidity Rate



The Working Capital rate (Current Assets/Current Liabilities) stood at **2.13** in **2023**, which means that the Company can pay its short-term liability **2.13** times through its current assets. The quick liquidity Rate (cash/current liabilities) stood at **1.78** times for the same period, which means that the Company can repay its short-term liabilities by **1.78** through liquid cash.

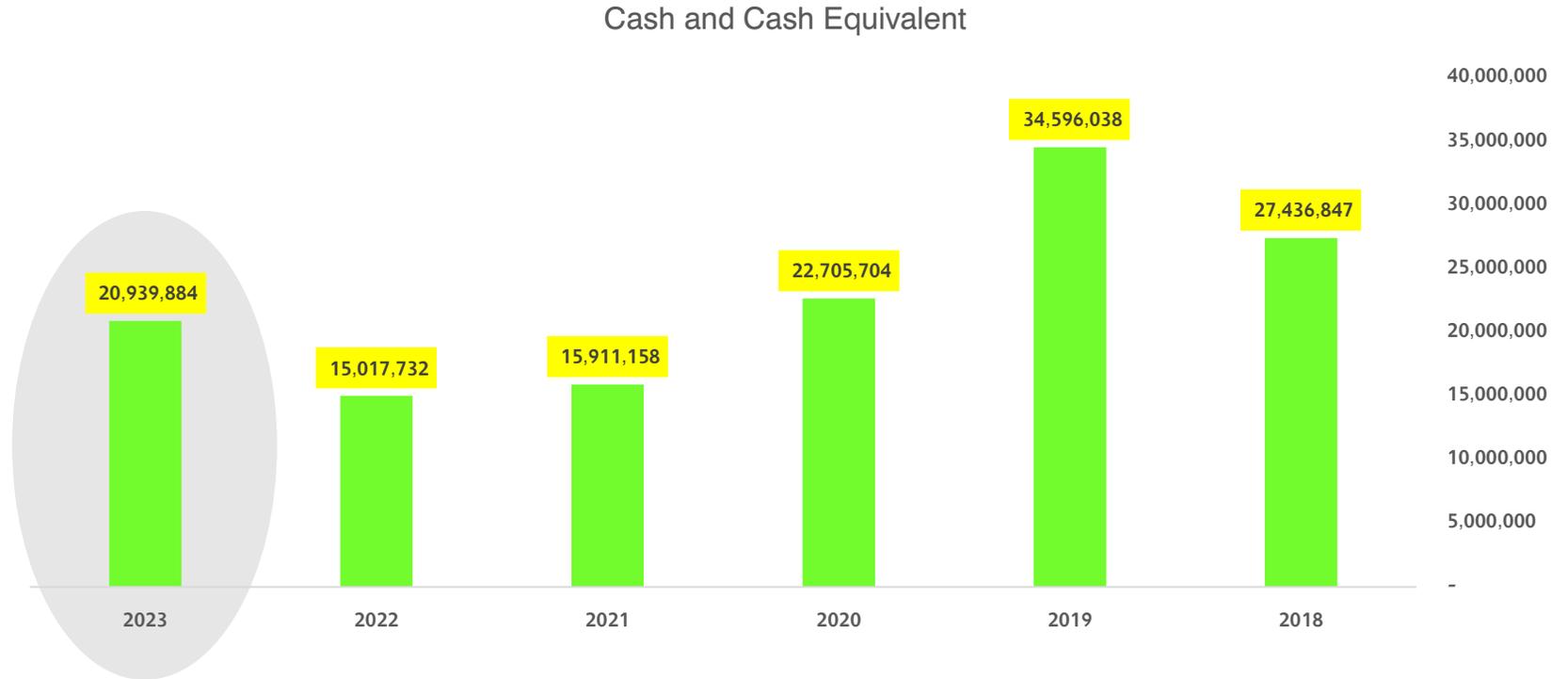
Clarification :

The Working Capital Rate: The Company's ability to pay its short-term liability through its current assets.

The quick liquidity Rate: The company's ability to pay its short-term liability through its cash.

CASH AND BANK ACCOUNTS

∓28.2
increase in liquidity by
the end of December
2023

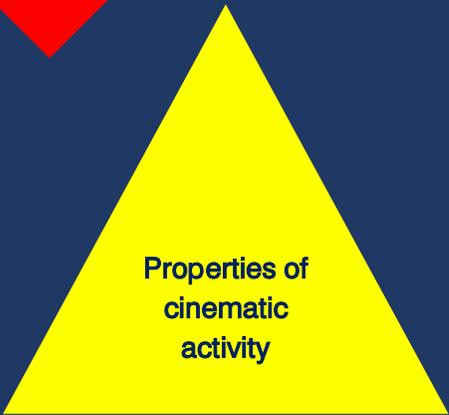


- The company's liquidity increased by the end of **2023** by (5,029 million riyals), raising the company's liquidity value to **22.82** million riyals, achieving growth rate **28.2∓** compared to **2022**, as the cash balance in **2022** reached (17,789,246 Qatari riyals) only.

Property And Equipment



-7.3



17.6

December 2023

20.3

December 2022

18.5

December 2021

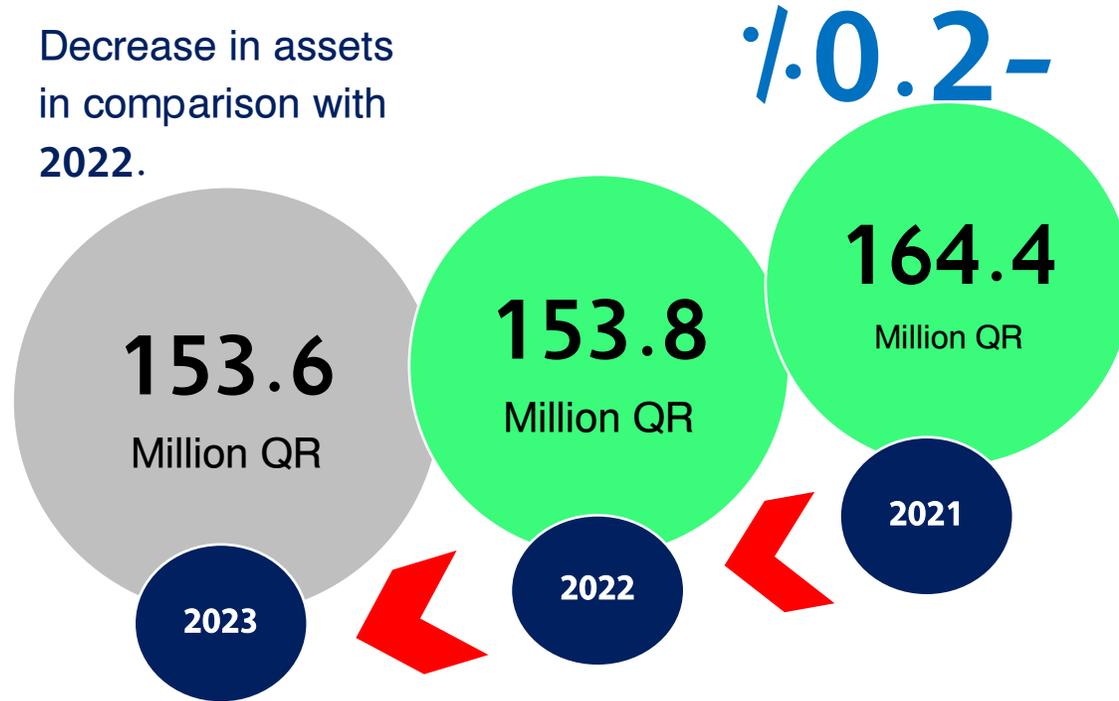
16.0

December 2020

The company aims to expand its cinematic operating activity by developing its cinemas on international standards, This decrease is due to the accounting depreciation of the property and does not represent a real decrease in the property value itself.

ASSETS IN December 2023

Decrease in assets in comparison with 2022.



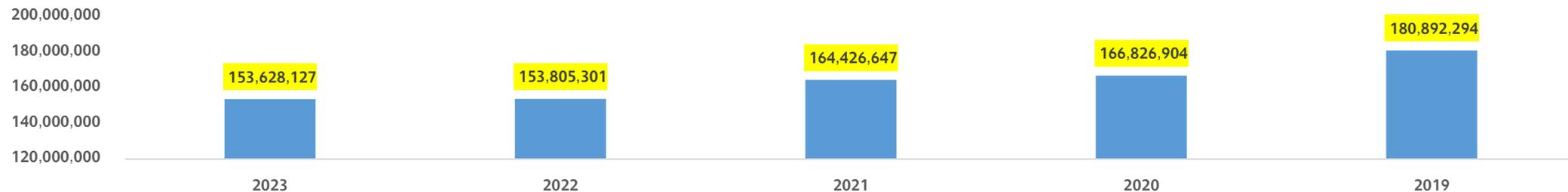
million Qatari riyals Approximately, The volume of assets in December 2023 the assets approximately decreased by 0.2% compared to December 2022.

153.6

Million Qatari riyals decrease in assets by the end of December 2023 compared to 2022(-0.2%).

0.177

Assets Value



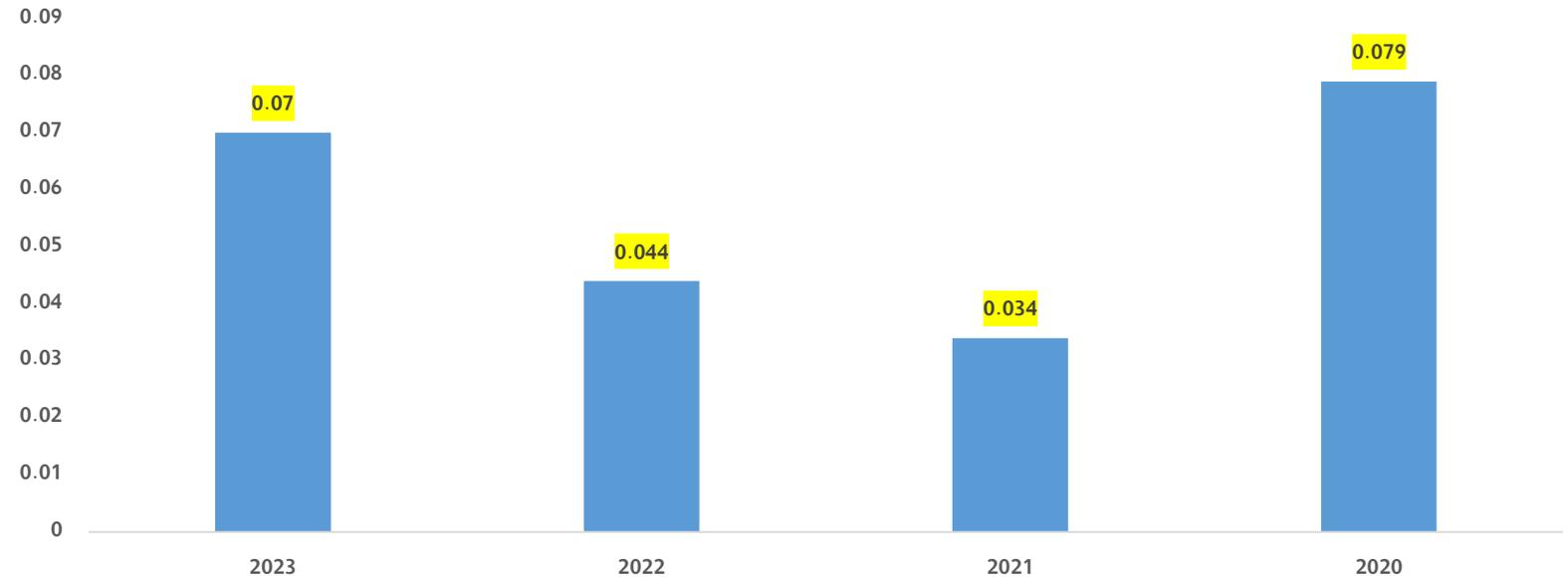
Value by Million QR

Source: financial statements report December 2023

EARNING PER SHARE

Capital
62,807,950 Million
QR

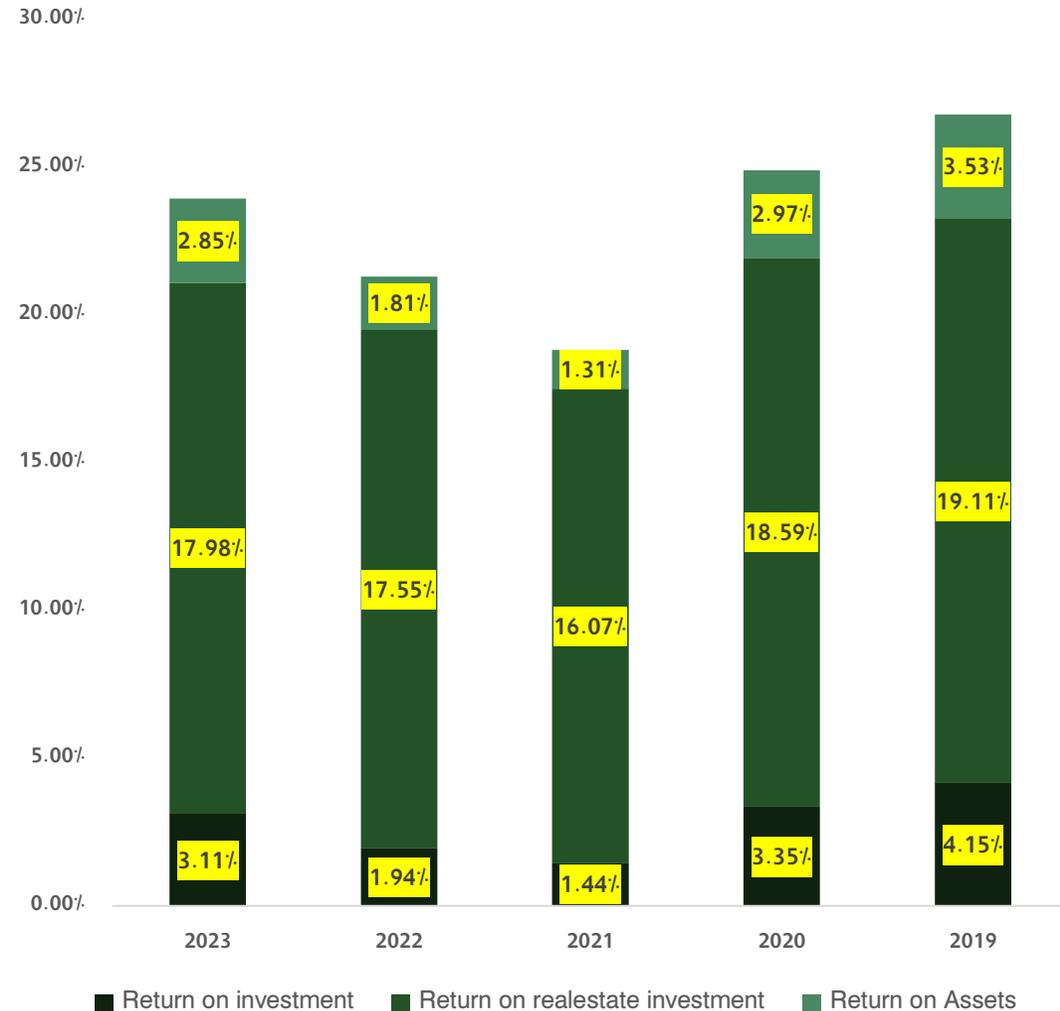
Share dividends value by Qatari riyal



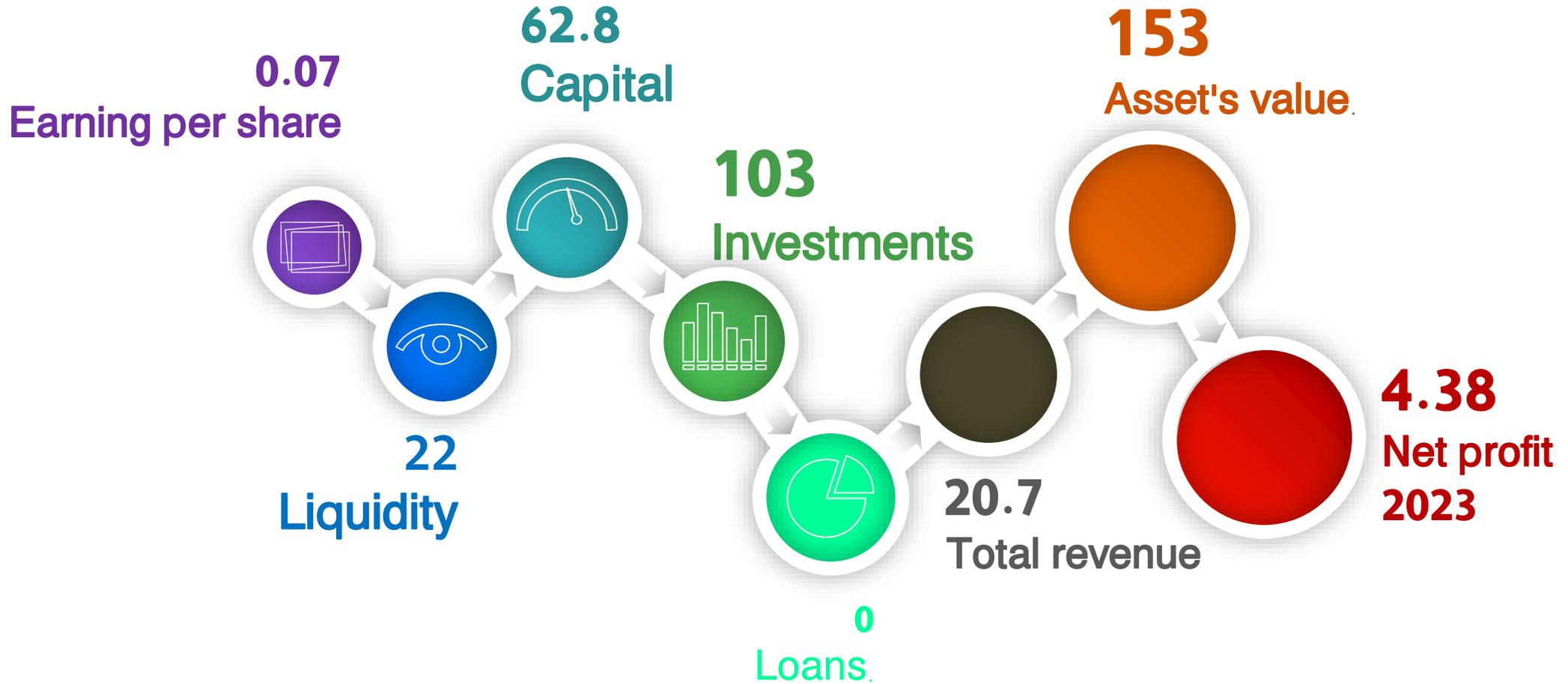
Till December 2023, the earnings per share amounted to 0.07 Qatari riyals, while the earnings per share for the same period in 2022 amounted to only 0.044 Qatari riyals.

Return on investment

- The return on real estate investment is considered one of the largest returns, as the return on assets represents approximately 18% for 2023. Real estate activity is considered the most return-generating investment
- The return on the investment in the company represented 3.1% by the end of 2023.
- The total return on Assets in the company reached 2.9% by the end of 2023



QATAR CINEMA AND FILM DISTRIBUTION



1  **24th January 2023:** Qatar Cinema & Film Distribution Co. To disclose its Annual financial results on **06/02/2023**.

2  **31st January 2023:** Qatar Cinema & Film Distribution Co. holds its investors relation conference call on **09/02/2023** to discuss the financial results.

3  **6th February:** Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the twelve-month period ending **31st December 2022**. The financial statements revealed a Net Profit of QR **2,776,872** in comparison to a Net Profit of QR **2,155,794** for the same period of the previous year Earnings per share(EPS) amounted to QR **0.044** as of **31st December 2022** versus Earnings per share(EPS) QR **0.034** for the same period in **2021**. The Board of Directors has proposed to distribute a cash dividend of **6%** of the total paid share capital.

4  **8th February 2023:** Qatar Cinema & Film Distribution Co. Announces that the General Assembly Meeting AGM will be held on **01/03/2023**, Royal Plaza Cinema, Hall No. (3), Royal Plaza Mall, Al Sadd Street, and **06:30 PM**. In case of not completing the legal quorum, the second meeting will be held on **08/03/2023**, at Royal Plaza Cinema.

5  **1st March 2023 :** Qatar Cinema & Film Distribution Co.: announced that due to non-legal quorum for the AGM on **01/03/2023**, therefore, it has been decided to postpone the meeting to **08/03/2023 & 06:30 PM** & Royal Plaza Cinema, Hall No. (3), Royal Plaza Mall , Al Sadd Street.

6  **8th March 2023 :** The AGM Endorses items on its agenda.

7 **16 th April 2023:** Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 31st March 2023 on 03/05/2023.

8 **20 th April 2023:** Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Quarter 1 2023 will be held on 04/05/2023 at 01:00 PM , Doha Time.

9 **3rd May 2023:** Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the three months ending 31st March 2023. The financial statements revealed a Net Profit of QR 1,994,774 in comparison to a Net Profit of QR 1,538,385 for the same period of the previous year.
The Earnings per Share(EPS) amounted to QR 0.031 as of 31st March, 2023 versus Earnings per Share(EPS) of QR 0.024 for the same period in 2022.

10  **23rd July 2023:** Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 30th June 2023 on 13/08/2023.

11  **2nd August 2023:** Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Semi-Annual 2023 will be held on 17/08/2023 at 12:30 PM, Doha Time.

12  **13th August 2023 :** Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the six-month period ending 30th June 2023 . The financial statements revealed a Net Profit of QR 3,159,879 in comparison to Net Profit QR 1,819,819 for the same period of the previous year.
The Earnings per share(EPS) amounted to QR 0.050 as of 30th June 2023 versus Earnings per share(EPS) QR 0.029 for the same period in 2022.

13  **11th October 2023:** Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 30th September 2023 on 29/10/2023.

14  **15th October 2023:** Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the third Quarter of 2023 will be held on 02/11/2023 at 01:00 PM, Doha Time.

15  **29th October 2023:** Qatar Cinema and Film Distribution Company is pleased to announce the opening of its new cinema halls (Qatar Cinema) at Al Thumama Mall on November 30, 2023. These theatres will be a significant addition aimed at boosting our revenue and expanding our business.

16  **29th October 2023:** Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the nine months ending 30th September 2023. The financial statements revealed a Net Profit of QR 4,053,958 in comparison to a Net Profit of QR 2,311,313 for the same period of the previous year. The Earnings per Share(EPS) amounted to QR 0.065 as of 30th September 2023 versus the Earnings per Share(EPS) of QR 0.037 for the same period in 2022.

17  **29th November 2023:** Qatar Cinema & Film Distribution Co. announced that Mr. Ahmed A.Rahman N Fakhroo resigned from his position as Chairman effective 28/11/2023.

18  **29th November 2023:** Qatar Cinema & Film Distribution Co. announced the appointment of Mr. Mohamed Ali J Al-Sulaiti as Chairman with effect from 28/11/2023.

19 

29th November 2023: Mr. Ahmed Abdulrahman Nasser Fakhro submitted his resignation letter from his position as Chairman of the Board of Directors of Qatar Cinema and Film Distribution Company and from the membership of the Board due to his health conditions. The letter was presented to the Board of Directors of Qatar Cinema and Film Distribution Company in its meeting held on Tuesday evening, **28/11/2023**, and the Board understood the health circumstances of the Chairman of the Board and accepted his resignation. Wishing him health and wellness.

In the same meeting of the Board, Mr. Mohammed Ali Juma Al-Sulaiti was appointed Chairman of the Board of Directors of the company and Mr. Nasser Ahmed Abdul Rahman Fakhro was appointed as Vice Chairman of the Board of Directors.

Thank You

Qatar Cinema Company

Doha- Qatar

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