

INVESTOR INFORMATION GUIDE 2023

Presentation Of The Financial Statements
For The Period From 1 January 2023 To 31 March 2023



.QATAR CINEMA AND FILM DISTRIBUTION CO

The company owns a securities portfolio on the Qatar Stock Exchange market, which is a diversified and liquid-able portfolio, and helps the company to have the financial ability to seize quick opportunities in case it needs any investment liquidity.

The company owns a distinguished real estate portfolio, which is a group of properties fully leased to Qatar Airways, in addition to other properties that are also fully leased.

The main activity of the company is the operation and management of cinemas, and the company has a distinguished number of Cinemas in lively and crowded commercial complexes, in addition to a new cinema theater that will be in the cultural district of Katara Very distinctive and Luxurious

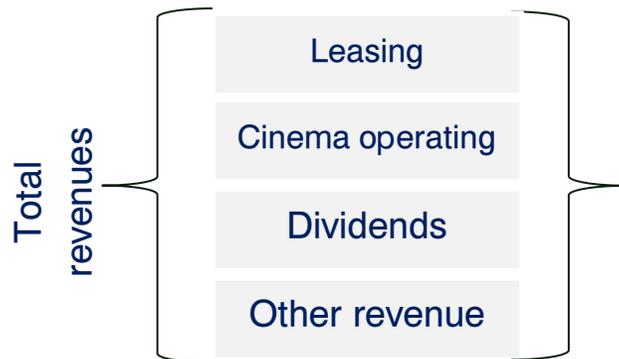
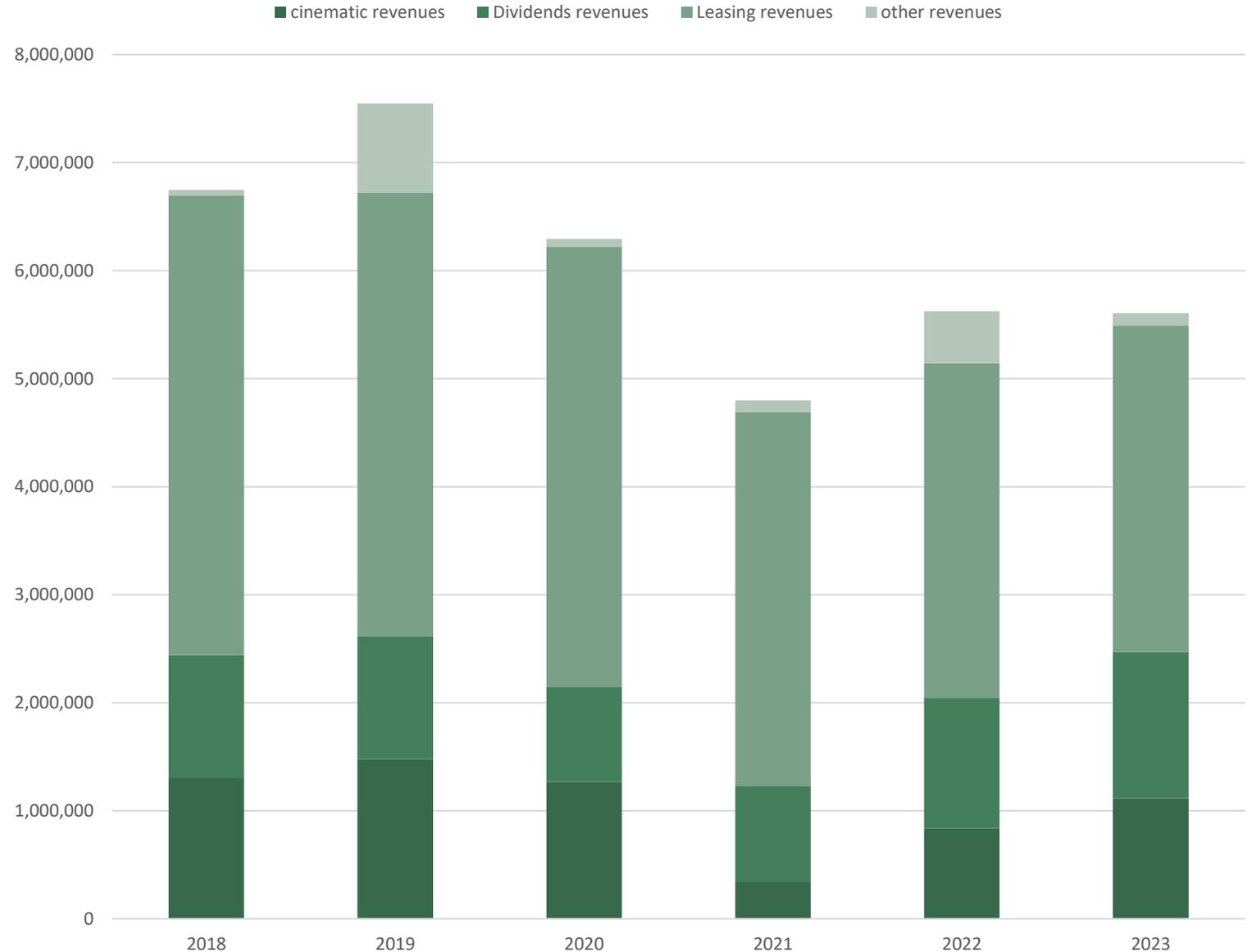
- The company relies on the revenue generation process on several sources in order to ensure continuity and sustainability in its operations.
- The company relies on 4 sources to generate revenues:
 - ✓ The main activity specialized in operating and managing cinemas.
 - ✓ The real estate activity, the company owns a combination of distinguishing real estate assets which fully leased to credible companies and institutions.
 - ✓ The stock portfolio in the stock market, which is capable of immediate liquidation.
 - ✓ Other revenues resulting from the other profit distribution.

REVENUES AND PROFITABILITY

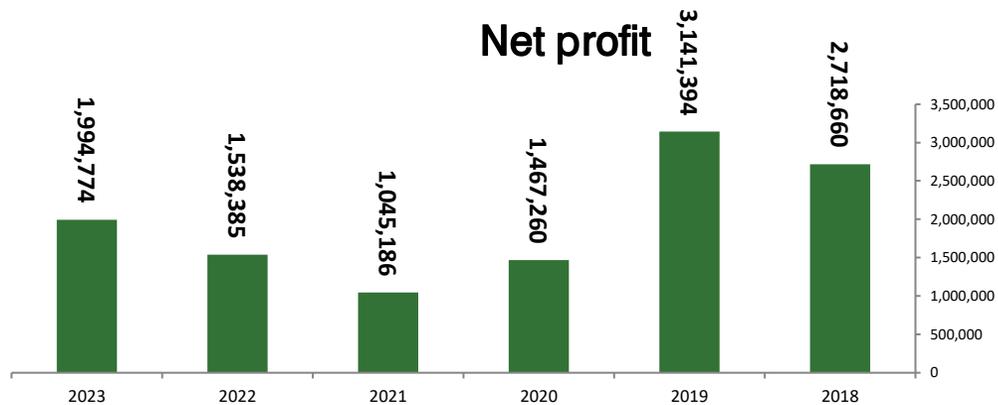
Revenues came from various sources to avoid the risks of relying on a single source income.

The company's total revenues reached 5.6 million QR by the end of March 2023, Revenues were generated from various sources to avoid the risks of relying on a single income source.

Leasing revenue represents 54% of the total revenues, which represents the largest share of the company's income. then Dividends revenues represent 24%, followed by Cinema's operating revenue, which represents 20% of the total revenues, Finally, other revenues represent 2% of the total revenues. The periodic revenues decreased by 0.3% in comparison with Q1 2023 VS Q1 2022.



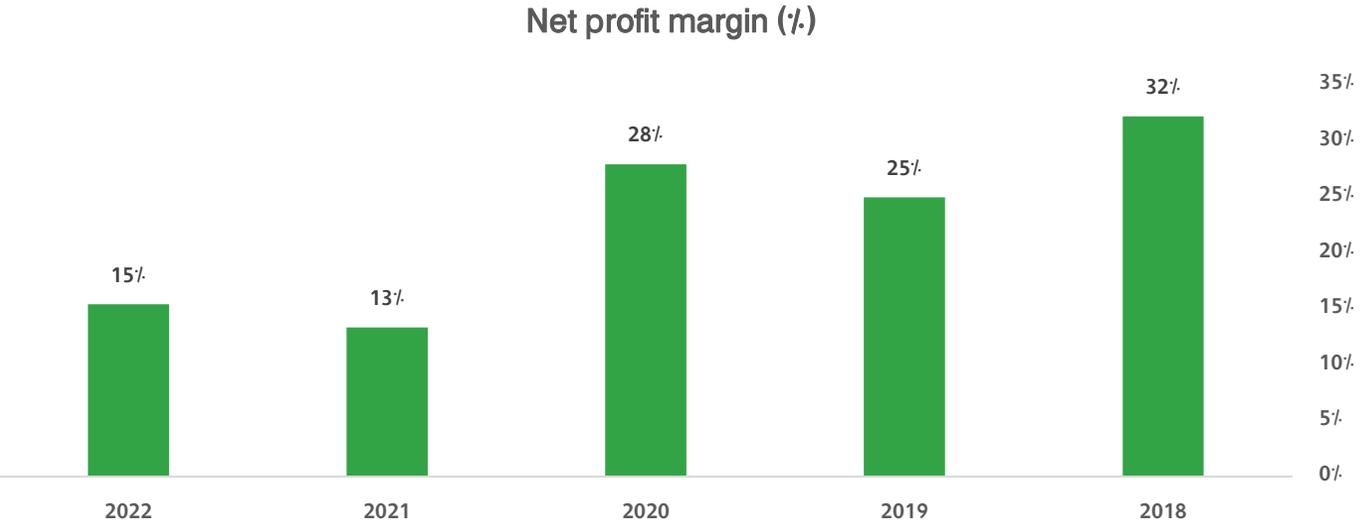
REVENUES AND PROFITABILITY



36%
Achieved Net profit margin in 2023

The company's net profit increased in Q1 2023 by 30% approximately compared to Q1 2022, achieving approximately 1.9 million QR net profit with * an approximate profit margin rate of 36 %, the Net Profit increased due to the increase in cinematic revenue by 33% and dividends revenue by 12%.

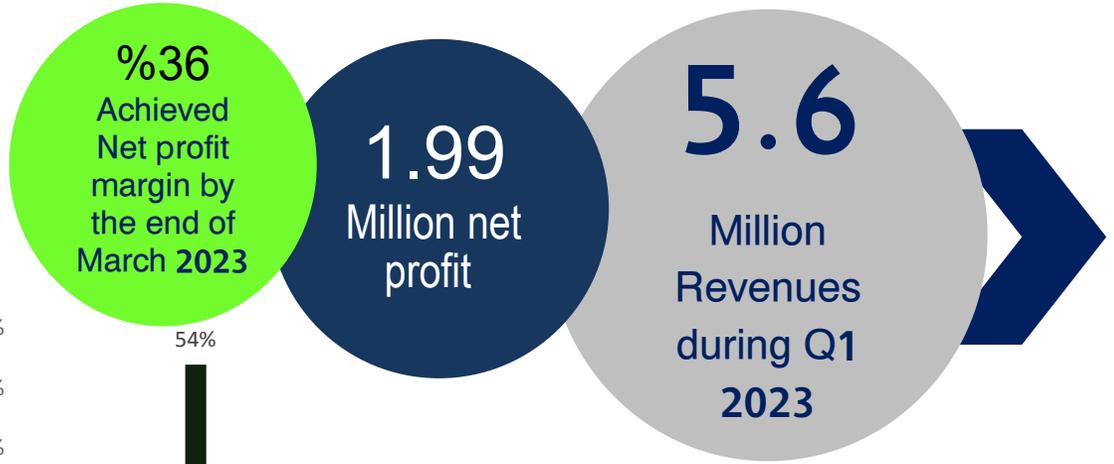
1.99
Million QR net profit



Value by Million QR
Source: financial statements report in March 2023

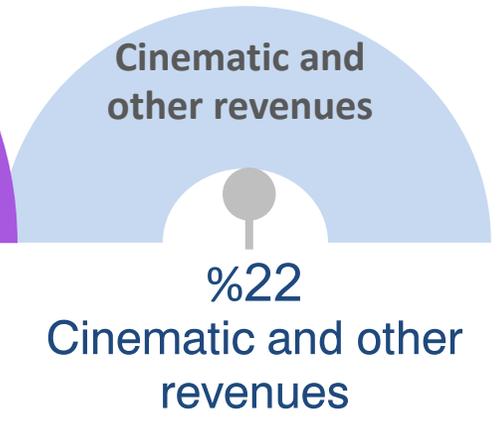
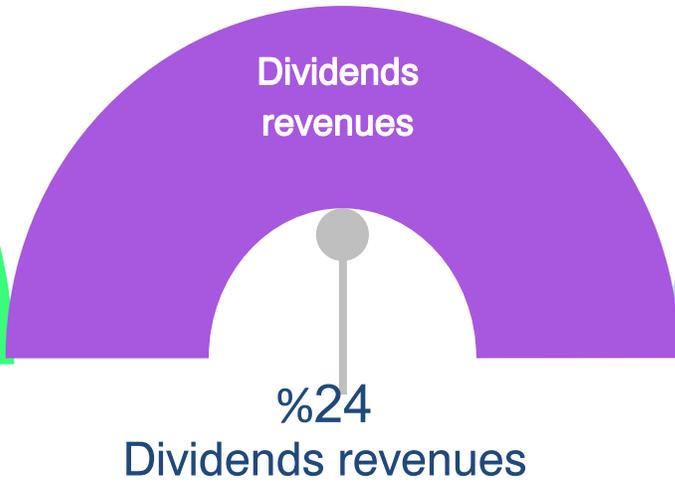
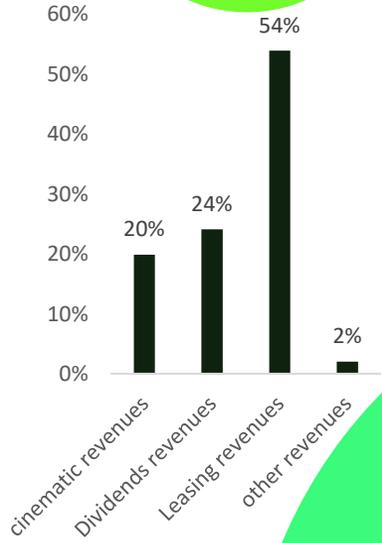
*Net profit margine = net profit / Total revenue

REVENUE DIVERSIFICATION SUPPORTS SUSTAINABLE GROWTH



%0.3
Decrease in the total revenues during Q1 2023 in comparison with the same period in 2022.

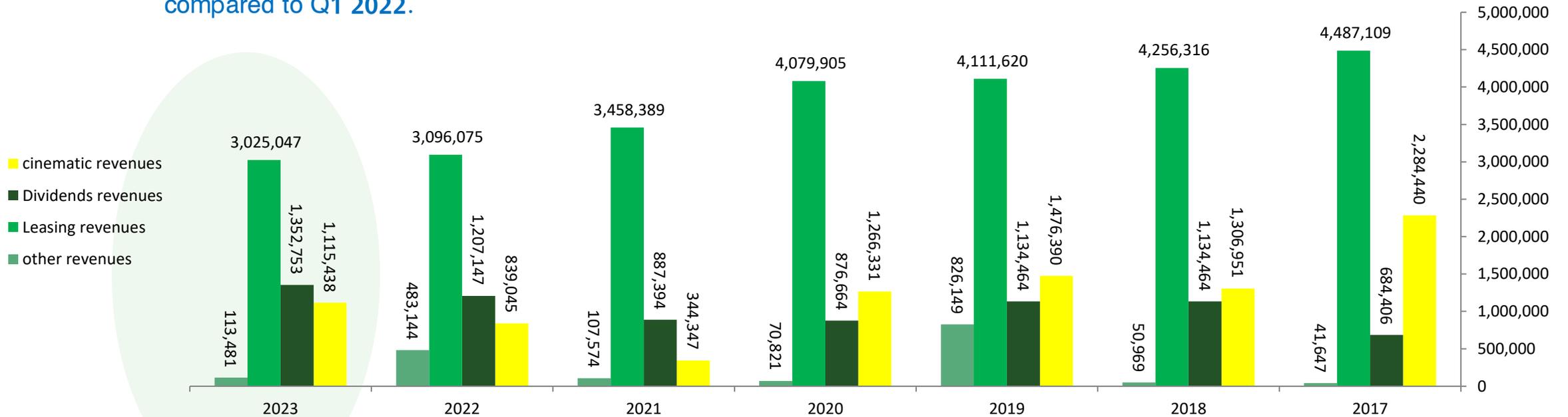
- Leasing revenue reached 54% of total revenues.
- Dividends represented 24% of total revenues.
- Cinematic operation revenues amounted to 20%, While other revenues represented only 2%.



Value by Million QR
Source: financial statements report in March 2023

0.3%

Decrease in the total revenues in Q1 2023 compared to Q1 2022.



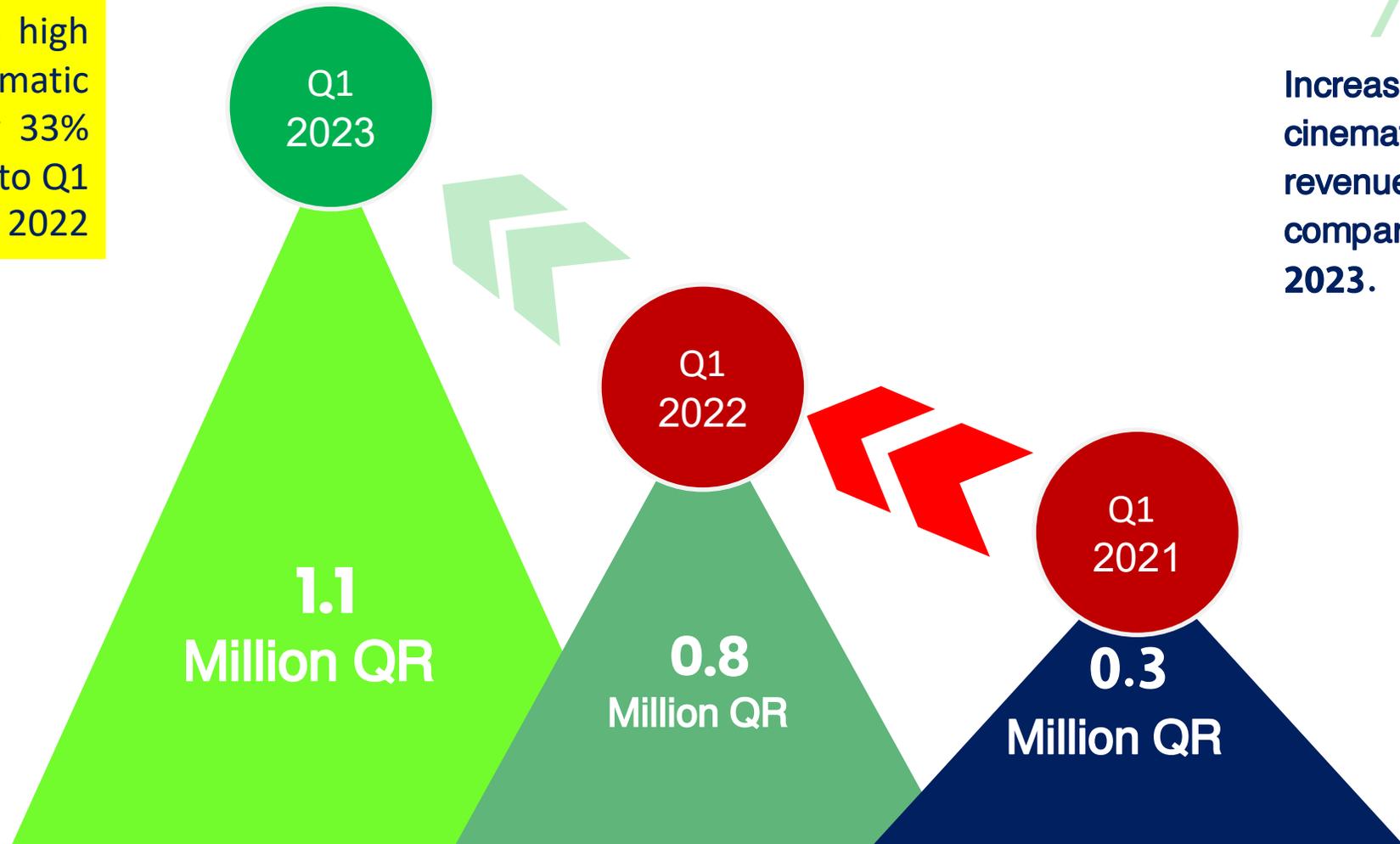
Despite the challenges faced by the real estate sector, The company is still able to achieve revenues from real estate leasing activity which supported the company's financial performance during 2023. The real estate leasing revenue decreased by 2% during Q1 2023 compared to Q1 2022. On the other side, the cinema operating revenue increased by 33% in 2021 compared to the same in 2023. and the real estate leasing revenue represents the most significant part of the income, which is paid in advance, which helps the company be in an excellent financial position.

Value by Million QR

Source: financial statements report in March 2023

CINEMA OPERATING REVENUE

The company made a high increase in the cinematic operating revenue by 33% in Q1 2023 compared to Q1 2022

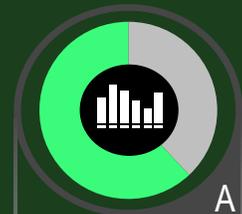


%33
Increase in cinematic operating revenues in Q1 2023 compared to Q1 2022.

Value by Million QR

Source: financial statements report in March 2023

Comparison of Q1 2023 total revenues by the same period in the last two years.



%54

Real estate leasing revenue



%20

Cinematic Operational revenue

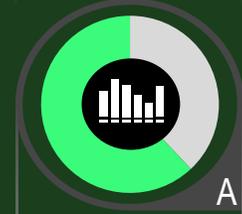


%26

Investment and other revenues

%0.3

Decrease in the total revenues in q1 2023 compared to q1 2022



%55

Real estate leasing revenue



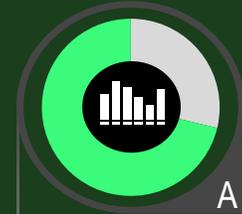
%15

Cinematic Operational revenue



%30

Investment and other revenues



%72

Real estate leasing revenue



%7

Cinematic Operational revenue



%21

Investment and other revenues

Value by Million QR
Source: financial statements report in March 2023

Total Revenues during Q1 2023 in million QR

1,994,774
Net profit in Q1 2023.

3.025
million QR
Real-estate leasing

54%
Real state leasing revenue

1.115
Million QR
Operational cinematic revenue

20%
From Operational cinematic revenue

76.7
Million QR
real state portfolio value

29.9
Million QR
stocks portfolio value

72%
Investment in the local real state market

28%
Investment in local stock market

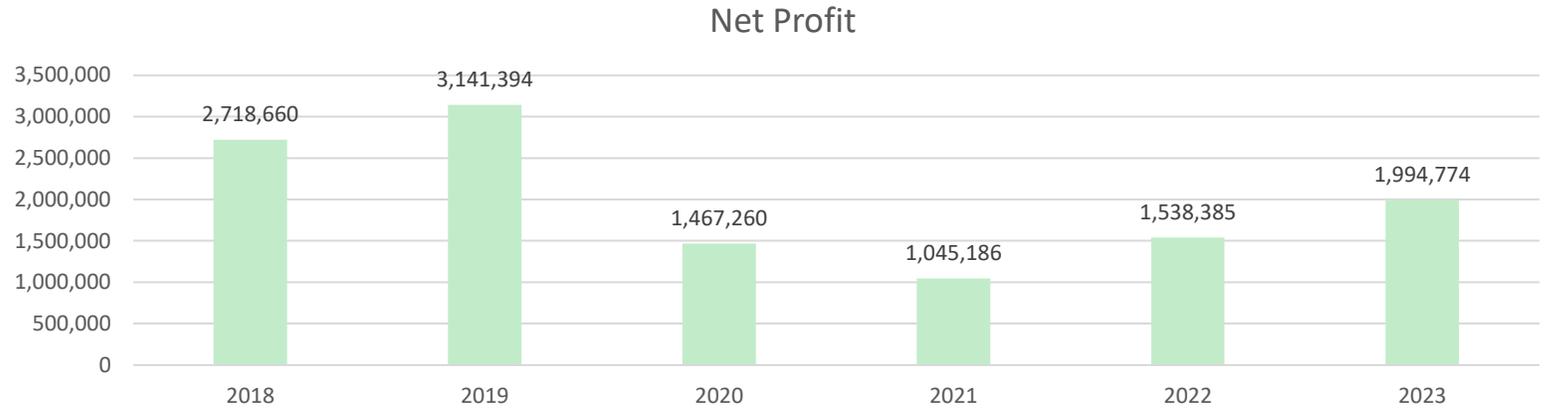
1.466
FROM
Investment and other revenues

26%
From Investment and other revenues

5.606
Millions
Total profit

NET PROFIT

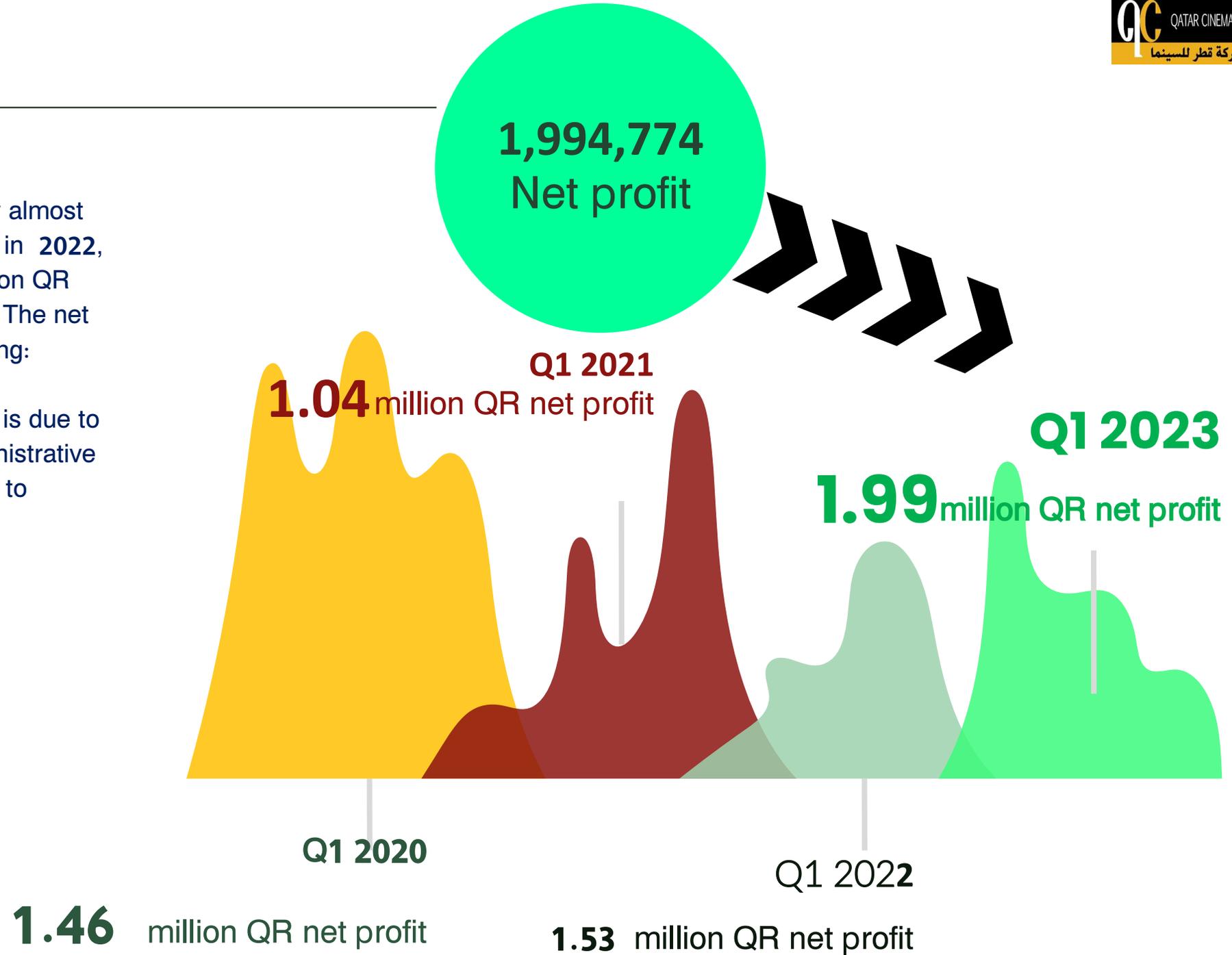
1,994,774
Net profit in Q1
2023

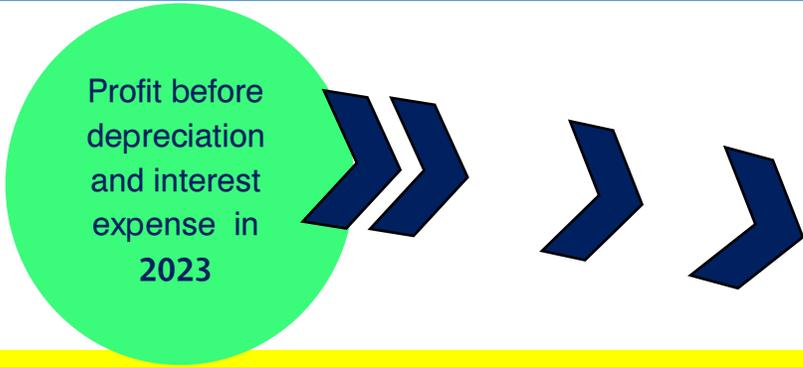
- Net profit increased in Q1 2023 by almost 29.6% compared to Q1 2022, achieving approximately 1.99 million QR net profit with a 36% profit margin.
- This increase is due to the increase in cinematic activity revenues by 33%, as well as distribution revenues by 12%, with no increase in direct costs commensurate with the increase in revenues.

NET PROFIT

- Net profit increased in Q1 2023 by almost 30% compared to the same period in 2022, achieving approximately 1.99 million QR net profit with a 36% profit margin. The net profit increase is due to the following:
- The increase in ticket sales profits is due to the decision of the Supreme Administrative Committee for Crisis Management to reopen cinemas and theaters.



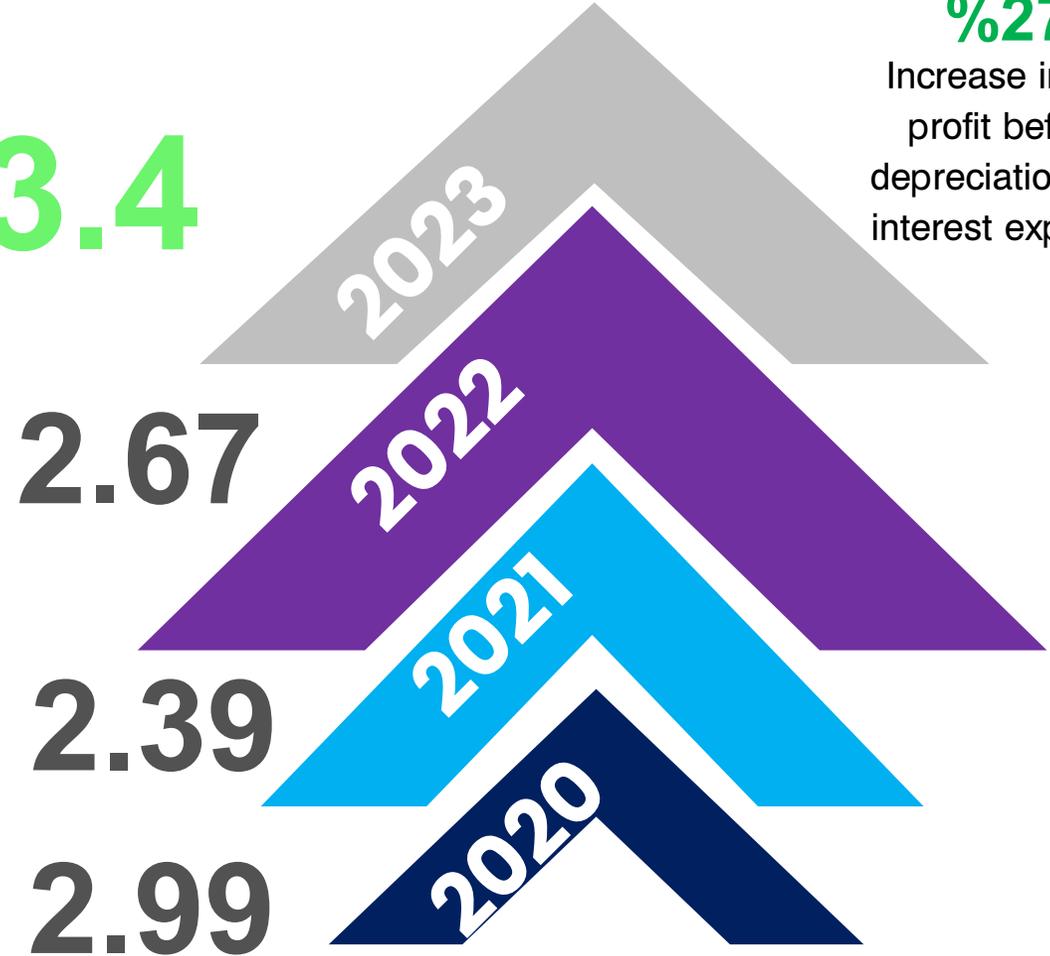
PROFITABILITY BEFORE DEPRECIATION AND INTEREST EXPENSE



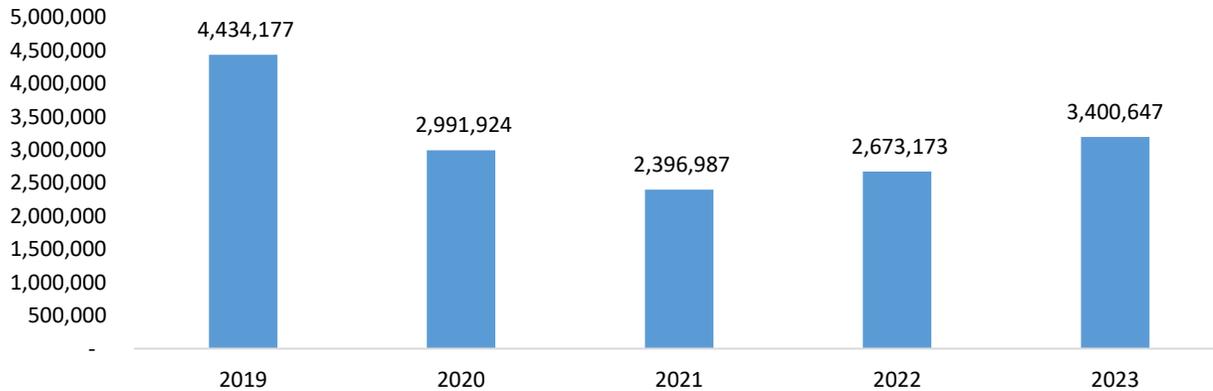
3.4

%27
Increase in net profit before depreciation and interest expense

Net profit increased before depreciation and interest deduction in 2023 by 27% approximately compared to 2022, achieving Net profit before depreciation and interest deduction valued at 3.4 million QR.

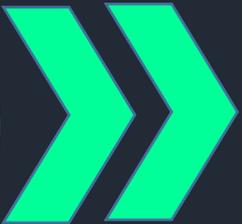


Net profit before depreciation and interest deduction



PROFITABILITY BEFORE DEPRECIATION AND INTEREST

Profit before depreciation and interest expense in 2023



3.4

Net profit increased before depreciation and interest deduction in 2023 by 27% approximately compared to 2022, achieving Net profit before depreciation and interest deduction valued at 3.40 million QR.

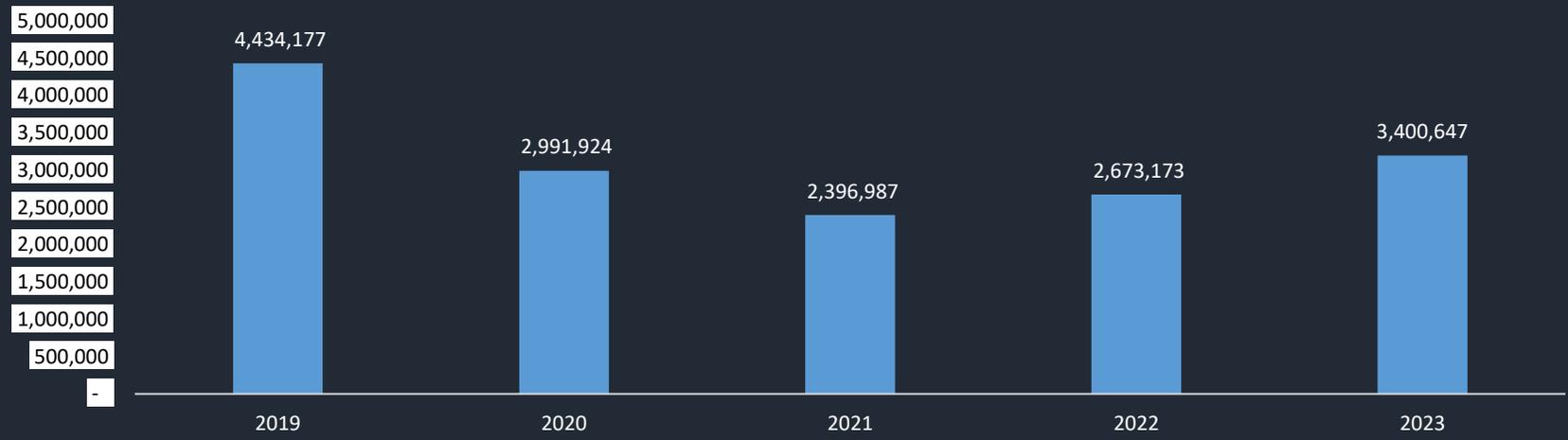
3.4 2023

2.67 2022

2.39 2021

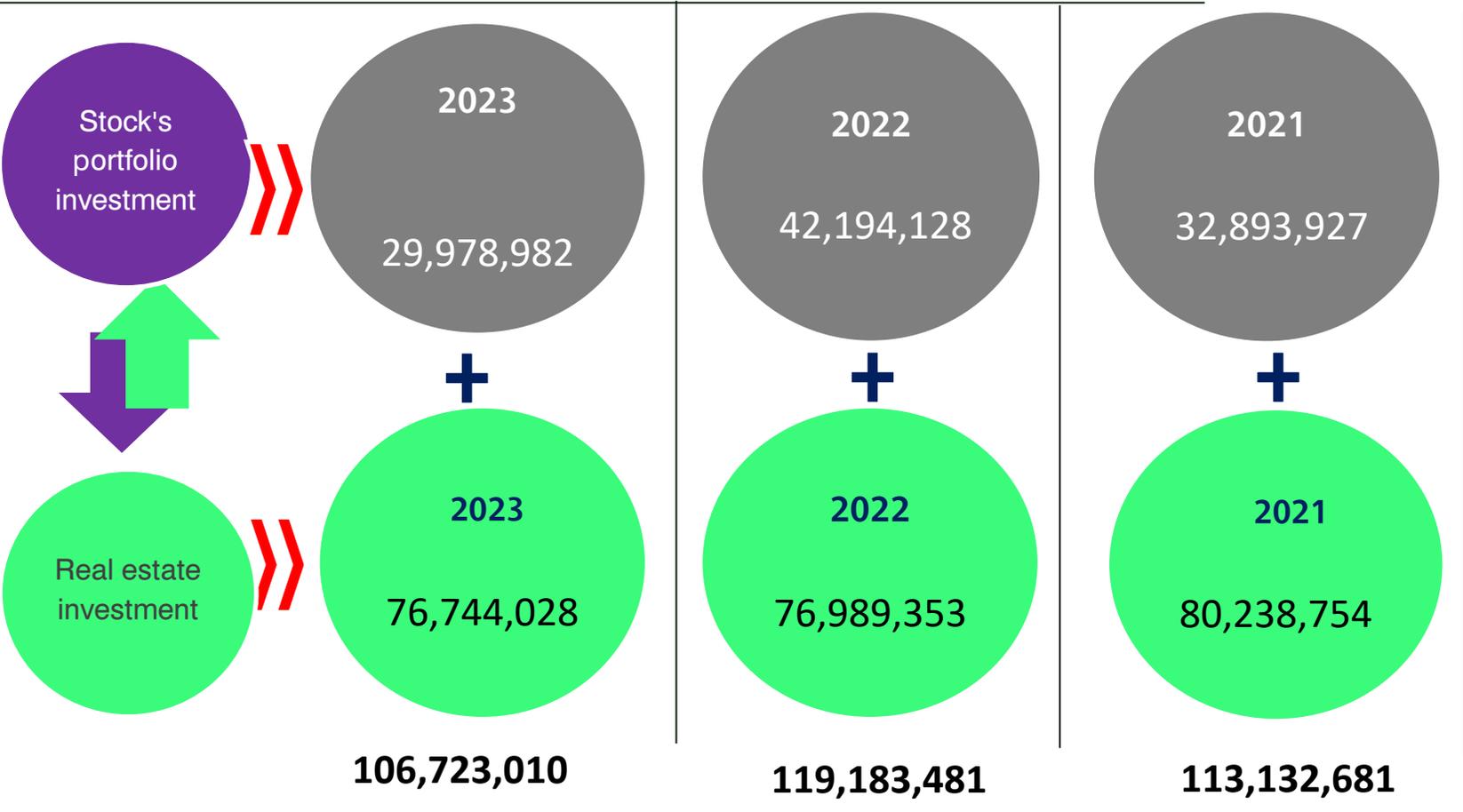
2.99 2020

Net profit before depreciation and interest deduction

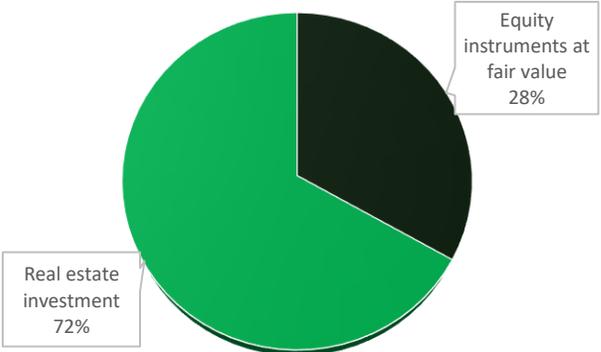
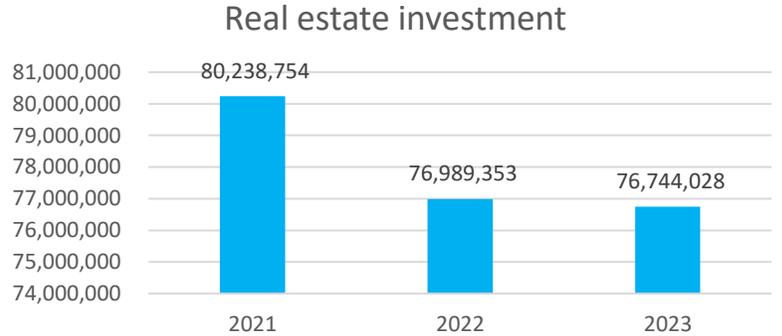
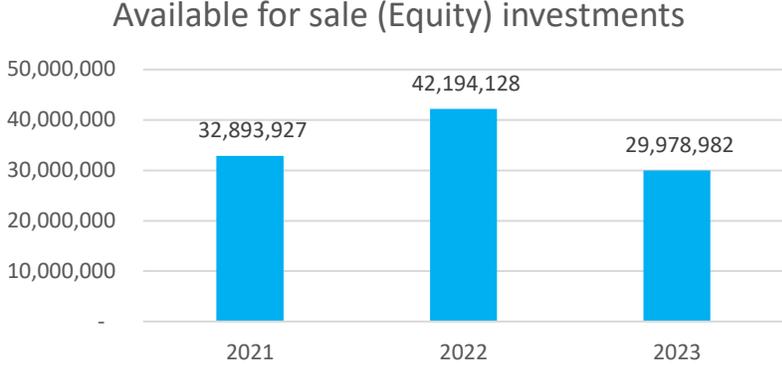


Value by Million QR
Source: financial statements report in March 2023

INVESTMENTS AND INCOME DIVERSIFICATION



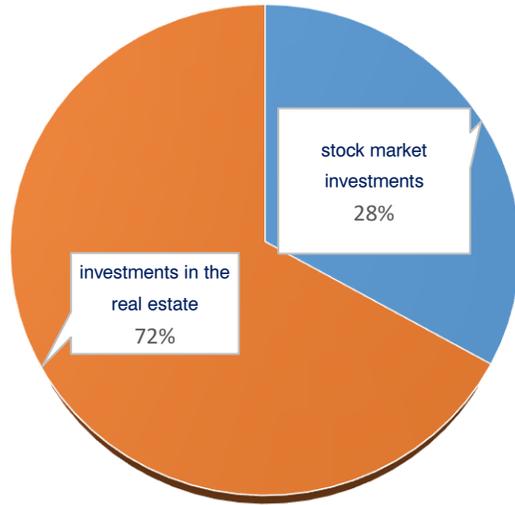
The total Investments amount to approximately 106.7 million QR, distributed between 28% for available-for-sale equity investments and 72% for real estate investments.



Value by Million QR

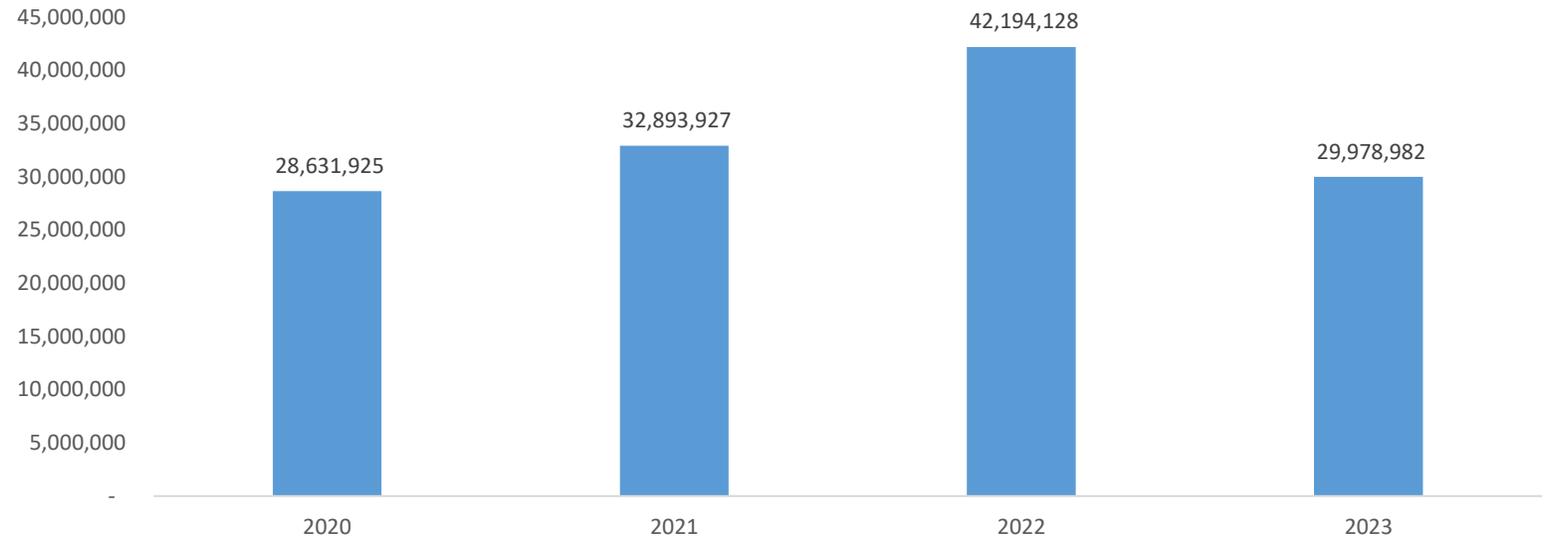
Source: financial statements report in March 2023

INVESTMENTS DIVERSIFICATION

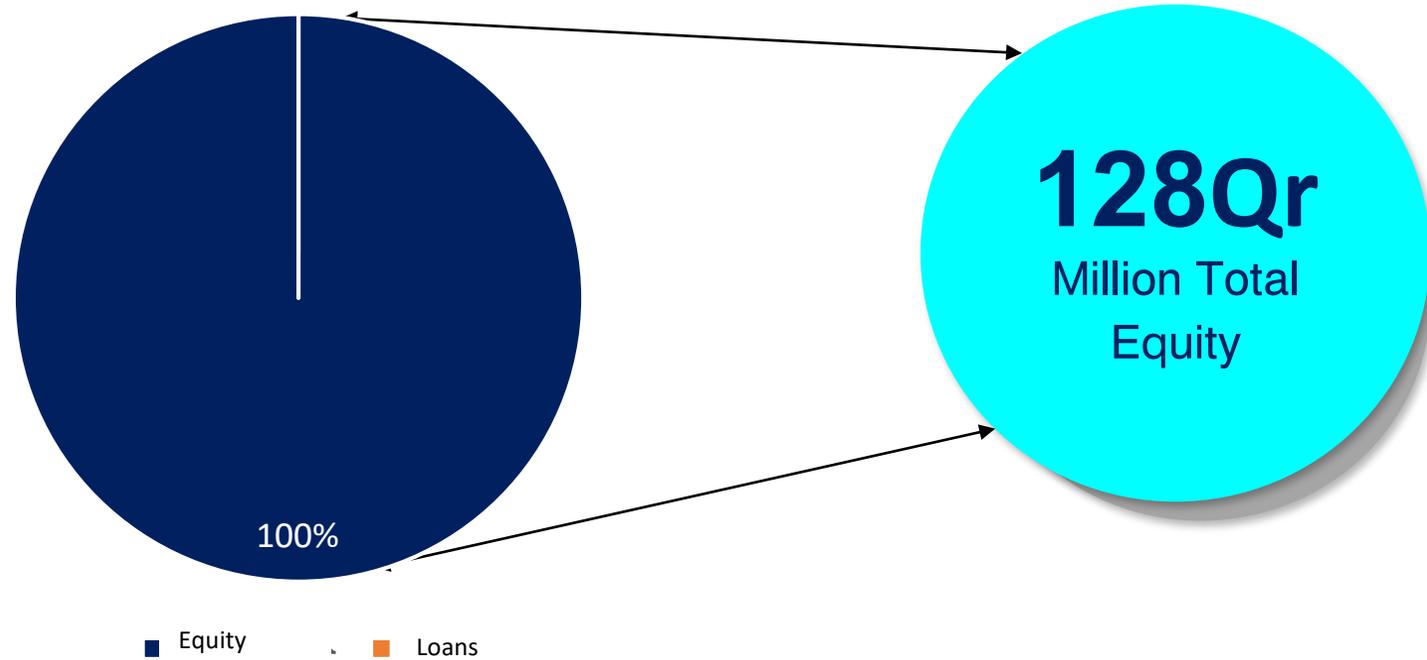
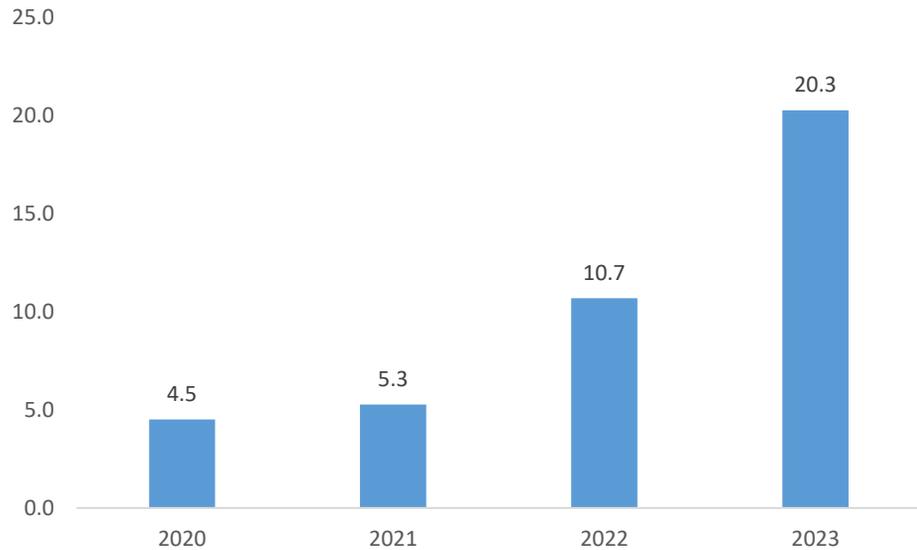


- Investment activities and other revenues contributed by **80%** of the total revenues.
- The company's stock market investments constitute **28%** of the total investments valued by **29.9 million QR** by the end of **Q1 2023**.
- The net value of the company's investments in the real estate sector constituted the most significant share of its investments, representing **72%** of the total investments. The company's real estate investments are worth **76.7 million QR**.

Stock market investment



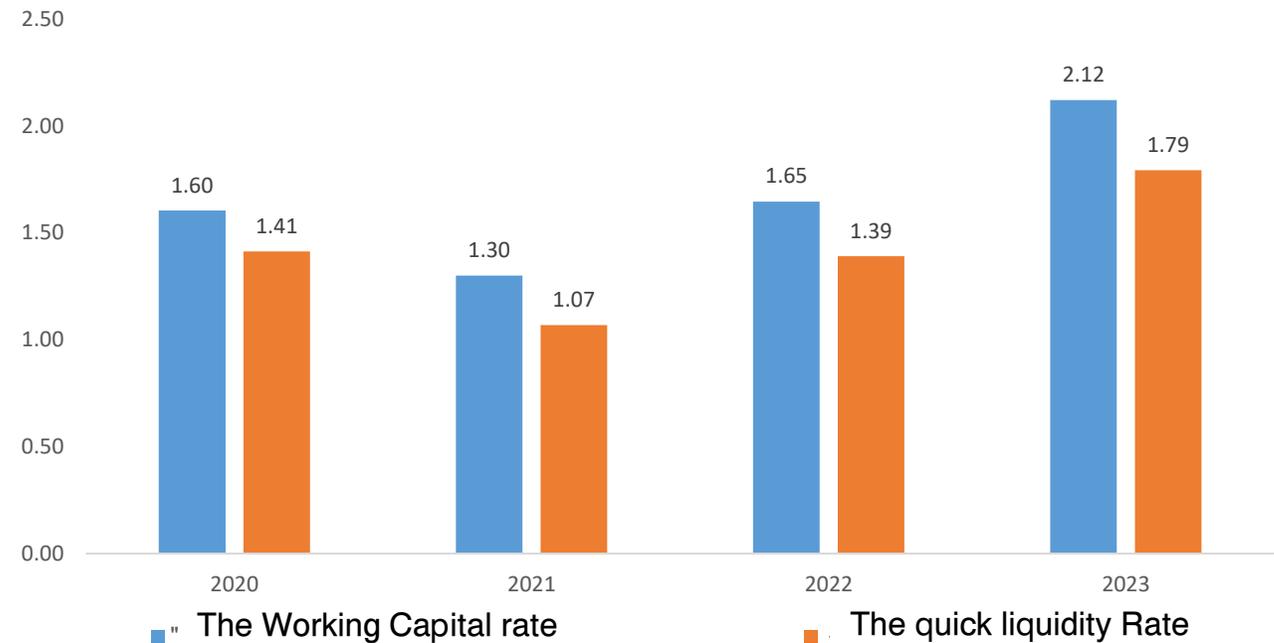
Interest coverage from profits ratio



- The Company has paid all of its debts in the first half of 2022.
- The company finances its assets through equity and other liabilities.

The Working Capital Rate **2.12**

The Quick Liquidity Rate **1.79**



The Working Capital rate (Current Assets/Current Liabilities) stood at 2.12 in March 2023, which means that the Company can pay its short-term liability 2.12 times through its current assets. The quick liquidity Rate (cash/current liabilities) stood at 1.79 times for the same period, which means that the Company can repay its short-term liabilities by 1.79 through liquid cash.

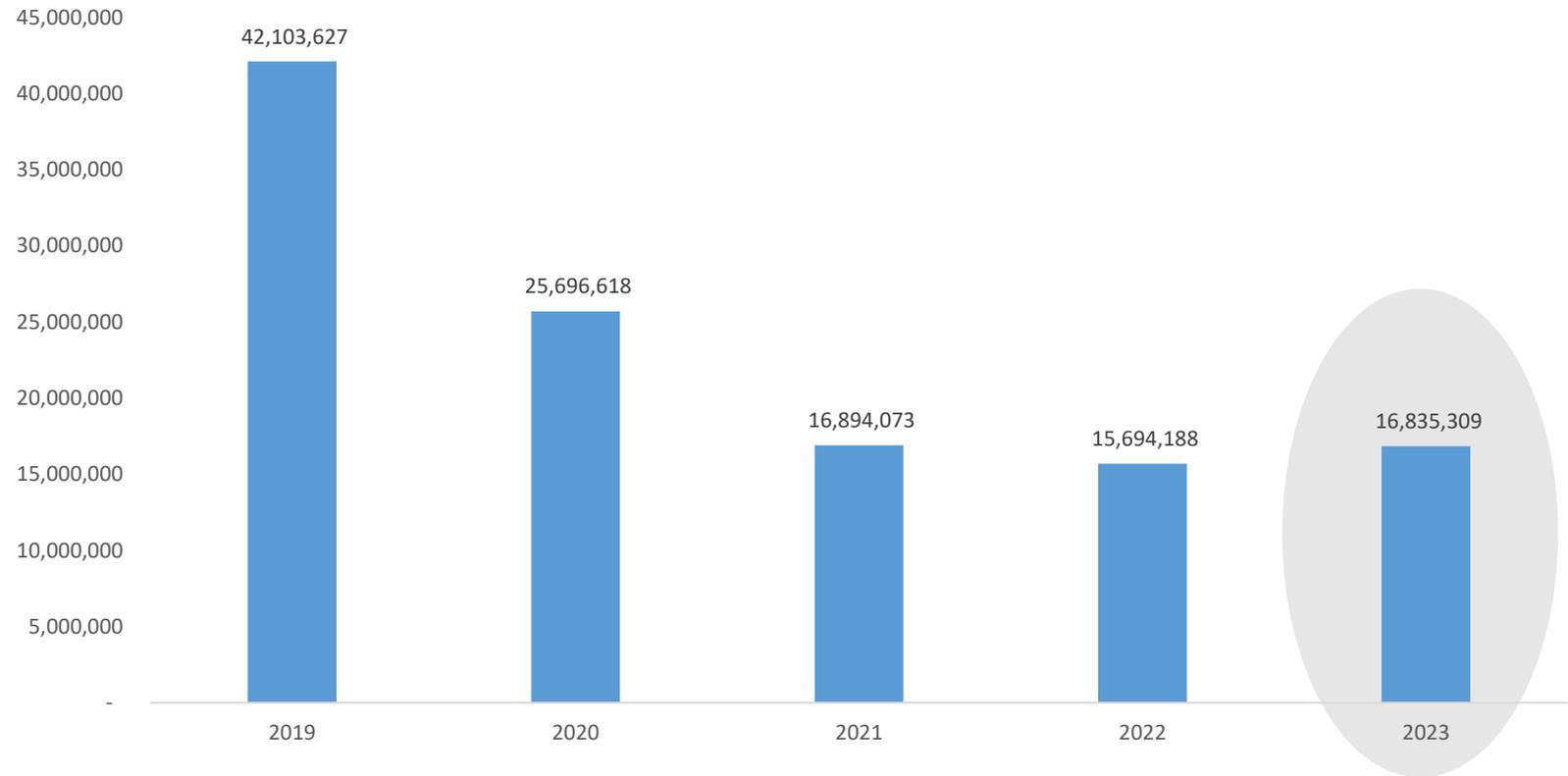
Clarification :

The Working Capital rate : Company ability to pay its short-term liability through its current assets.

The quick liquidity Rate : Company ability to pay its short-term liability through its cash.

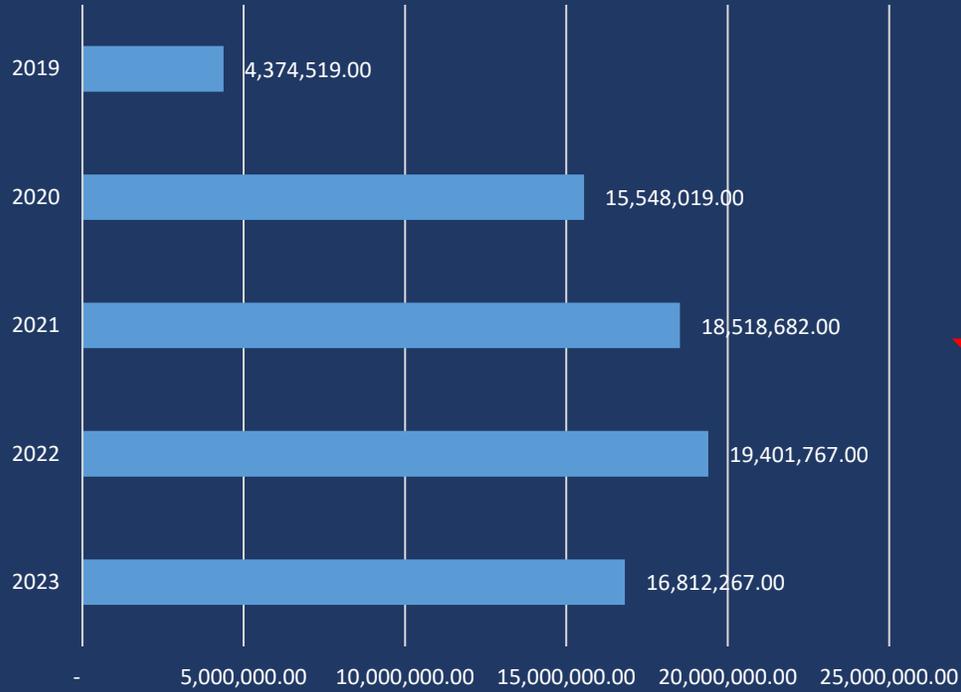
CASH AND BANK ACCOUNTS

%7.27
increase in liquidity by
the end of March 2023



- The company's liquidity volume increased by **7.27%** (1.1 million QR) at the end of March **2023**, compared to the same period in the previous year **2022**, and the cash balance at the end of March **2203** reached (16,835,309 Qatari riyals).

Property and equipment



13%

decrease in
the Cinematic
Property and
equipment

Property and equipment

16.8

March 2023

19.4

March 2022

18.5

March 2021

15.5

March 2020

The company aims to expand its cinematic operating activity by developing its cinemas on international standards, This decrease is due to the accounting depreciation of the property and does not represent a material decrease in the property itself.

Value by Million QR

Source: financial statements report in March 2023

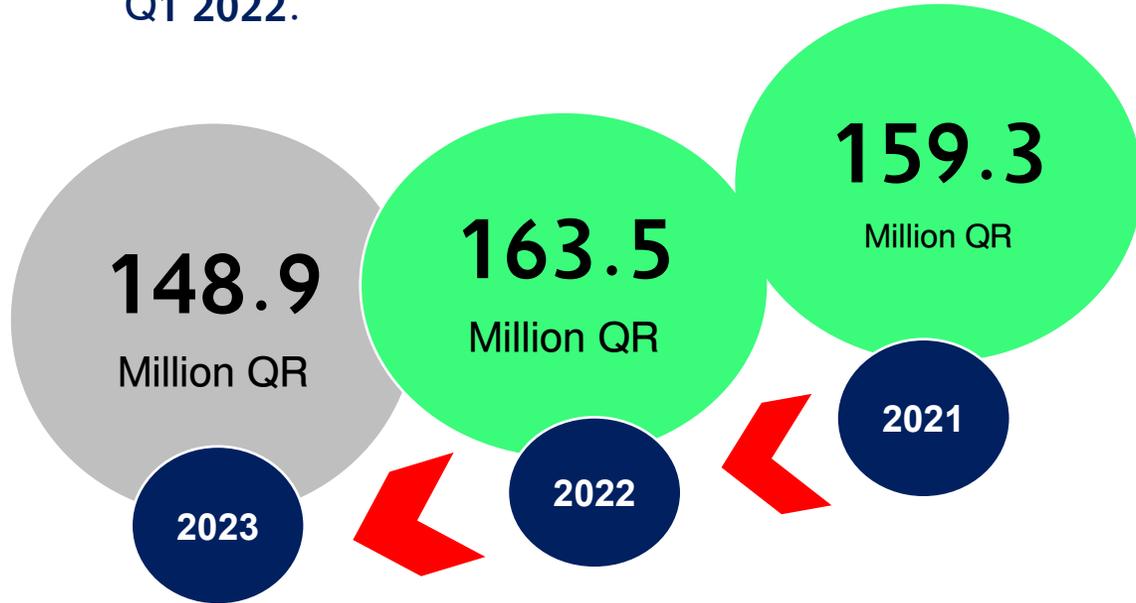
ASSETS IN MARCH 2023

Decrease in assets in comparison with Q1 2022.

%8.9 -

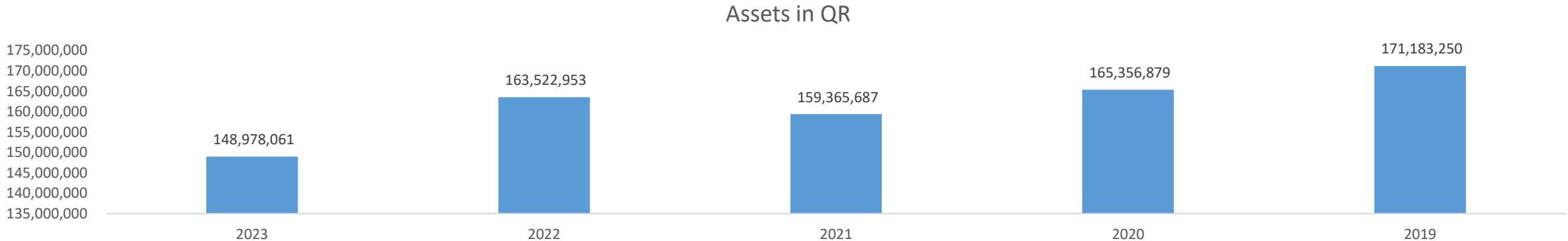
Approximately one million Qatari riyals The volume of assets in March 2023, a decrease of approximately 8.9% compared to March 2022.

148



One million decrease in assets by the end of March 2023 compared to 2022

14.5

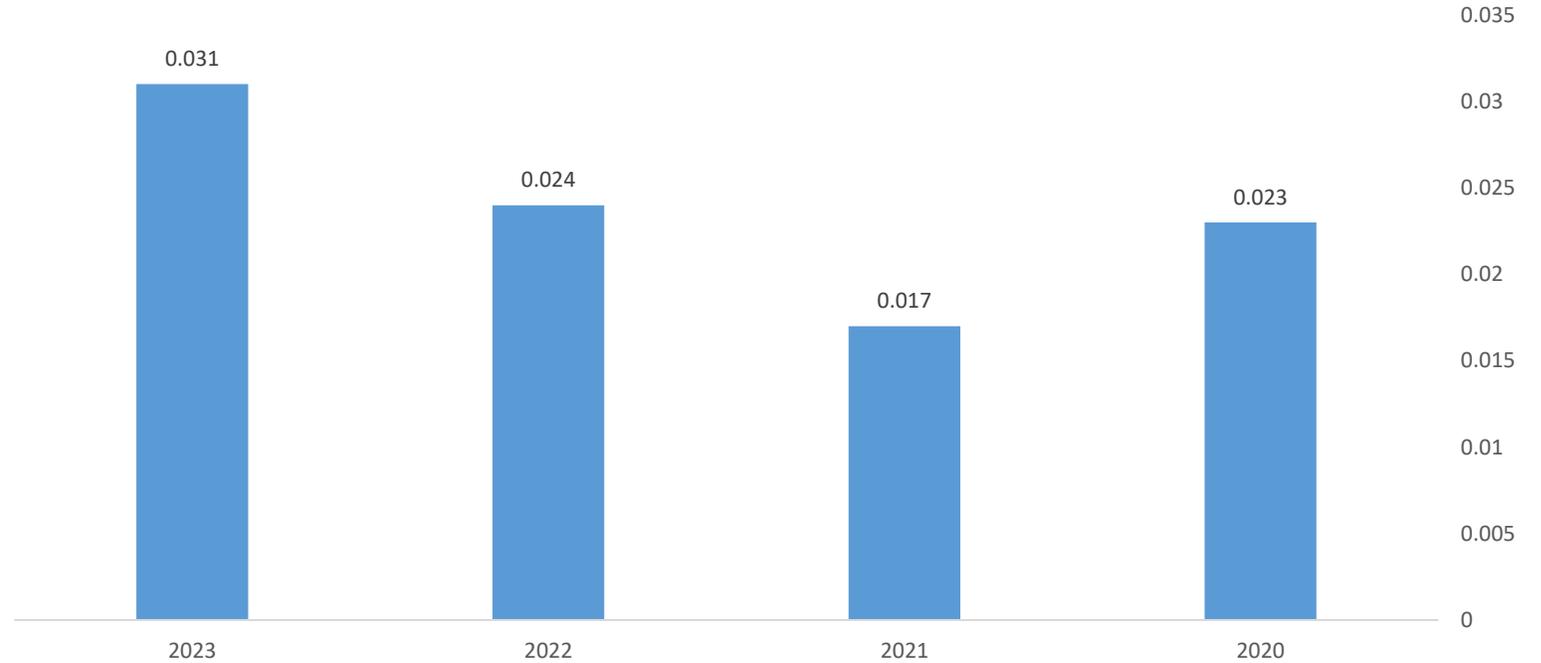


Value by Million QR

Source: financial statements report in March 2023

EARNING PER SHARE

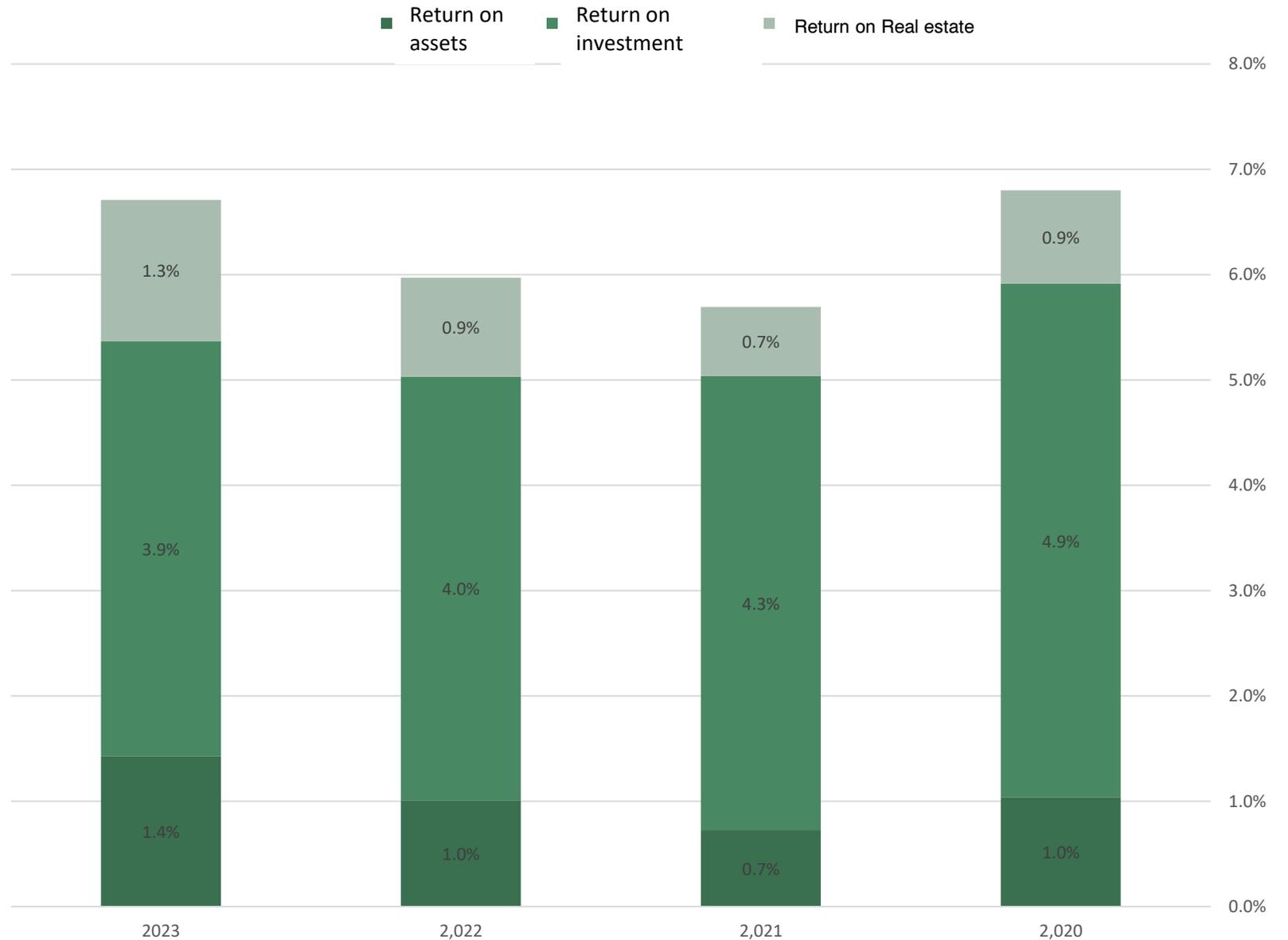
Capital
62,807,950 Million QR



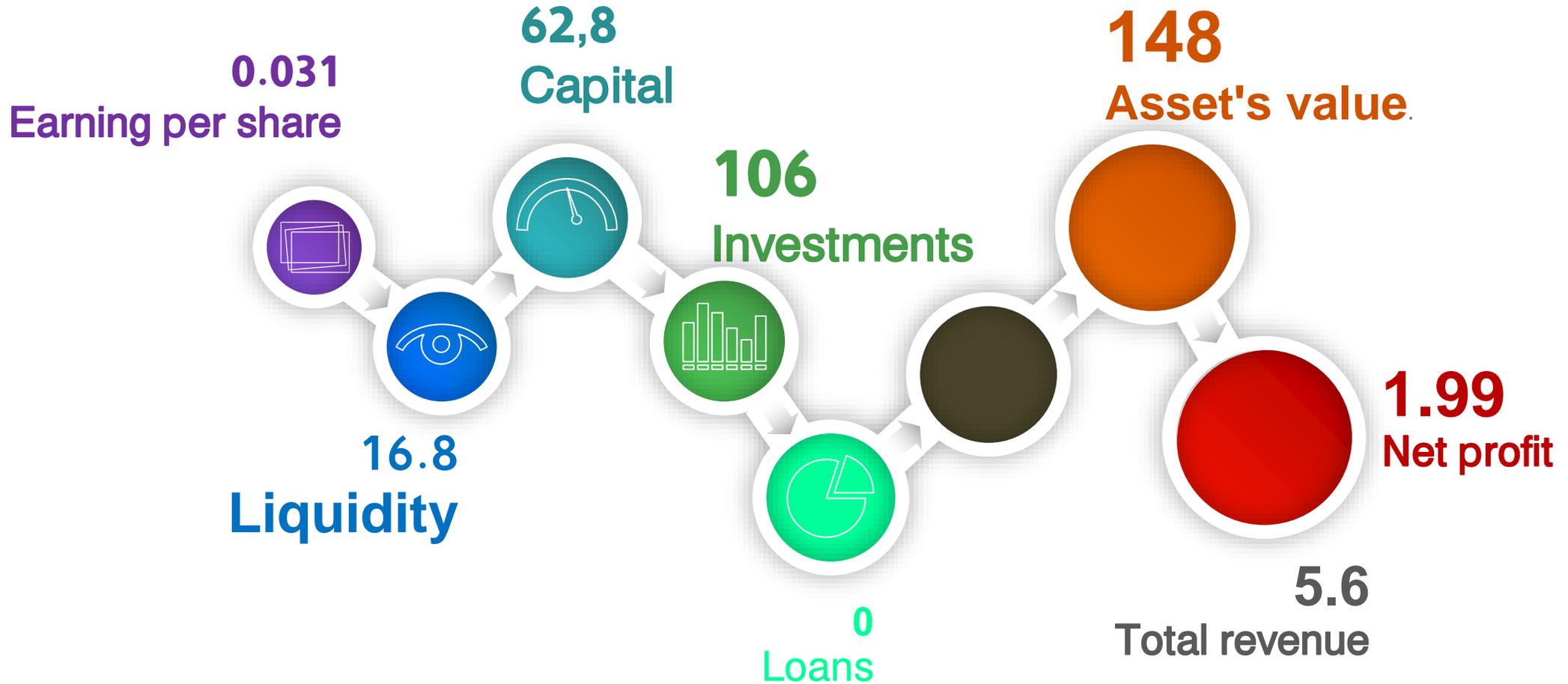
Until March 2023, the earnings per share amounted to **0.031** Qatari riyals, while the earnings per share for the same period in 2022 amounted to **0.024** Qatari riyals.

RETURN ON INVESTMENT

- Return on Real estate investment represented almost 3.9% during Q1 2023. Real estate investment is considered the most income-generating activity in the company.
- The total return on the total Investment rate is 1.4% in Q1 2023.
- The total return on investment in the company reached 1.3% of the total assets.
- The return on investment and the return on assets also increased in the first three months of 2023 as a result of the increase in the amounts invested in the business under construction for the development of cinemas that have not yet generated a return.



QATAR CINEMA AND FILM DISTRIBUTION



Value by Million QR

Source: financial statements report in March 2023

1  **24th January 2023:** Qatar Cinema & Film Distribution Co. To disclose its Annual financial results on 06/02/2023

2  **31st January 2023:** Qatar Cinema & Film Distribution Co. holds its investors relation conference call on 09/02/2023 to discuss the financial results

3  **6th February 2023:** Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the twelve-month period ending 31st December 2022. The financial statements revealed a Net Profit of QR 2,776,872 in comparison to a Net Profit of QR 2,155,794 for the same period of the previous year Earnings per share(EPS) amounted to QR 0.044 as of 31st December 2022 versus Earnings per share(EPS) QR 0.034 for the same period in 2021. The Board of Directors has proposed to distribute a cash dividend of 6% of the total paid share capital.

4  **8th February 2023:** Qatar Cinema & Film Distribution Co. Announces that the General Assembly Meeting AGM will be held on **01/03/2023**, Royal Plaza Cinema, Hall No. (3), Royal Plaza Mall, Al Sadd Street, and **06:30 PM**. In case of not completing the legal quorum, the second meeting will be held on **08/03/2023**, at Royal Plaza Cinema

5  **1st March 2023 :** Qatar Cinema & Film Distribution Co.: announced that due to non-legal quorum for the AGM on **01/03/2023**, therefore, it has been decided to postpone the meeting to **08/03/2023 & 06:30 PM** & Royal Plaza Cinema, Hall No. (3), Royal Plaza Mall , Al Sadd Street.

6  **8th March 2023:** The AGM Endorses items on its agenda

Thank You

Qatar Cinema Company

Doha- Qatar

Cinema Signal,

P.O Box: 1970 Doha, Qatar

Office: +974 4471620

Fax: +974 44671511

