

# INVESTOR INFORMATION GUIDE Q1 2022

Presentation Of The Financial Statements  
For The Period From 1 January 2022 To 31 March 2022



# QATAR CINEMA AND FILM DISTRIBUTION CO.

The company owns a securities portfolio on the Qatar Stock Exchange market, which is a diversified and liquid able portfolio, and makes the company have the financial ability to seize quick opportunities in case it needs any investment liquidity.

The company owns a distinguished real estate portfolio, which is a group of properties fully leased to Qatar Airways, in addition to other properties that are also fully leased.

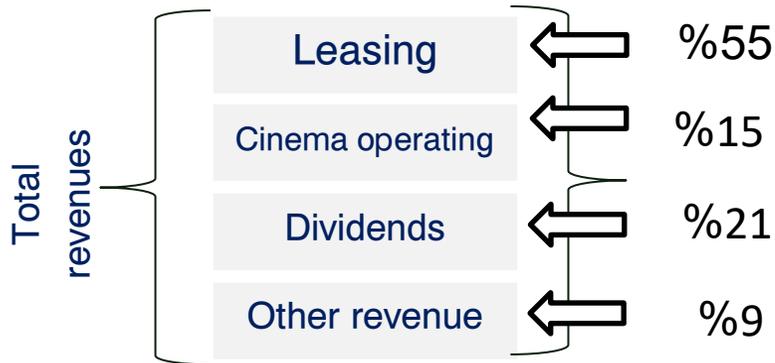
The main activity of the company is the operation and management of cinemas, and the company has a distinguished number of Cinemas in lively and crowded commercial complexes, in addition to a new cinema theater that will be in the cultural district of Katara

- The company relies on the revenue generation process on several sources in order to ensure continuity and sustainability in its operations, and as a result of the spread of the covid-19 pandemic crisis, the strategy followed by the company has proven its great success in facing the changes that may suddenly occur in the world.
- The company relies on 4 sources to generate revenues:
  - ✓ The main activity specialized in operating and managing cinemas.
  - ✓ The real estate activity, the company own a combination of distinguishing real estate assets which fully leased for credible companies and institutions.
  - ✓ The stock portfolio in the stock market, which is capable of immediate liquidation.
  - ✓ Other revenues resulting from the other profit distribution.

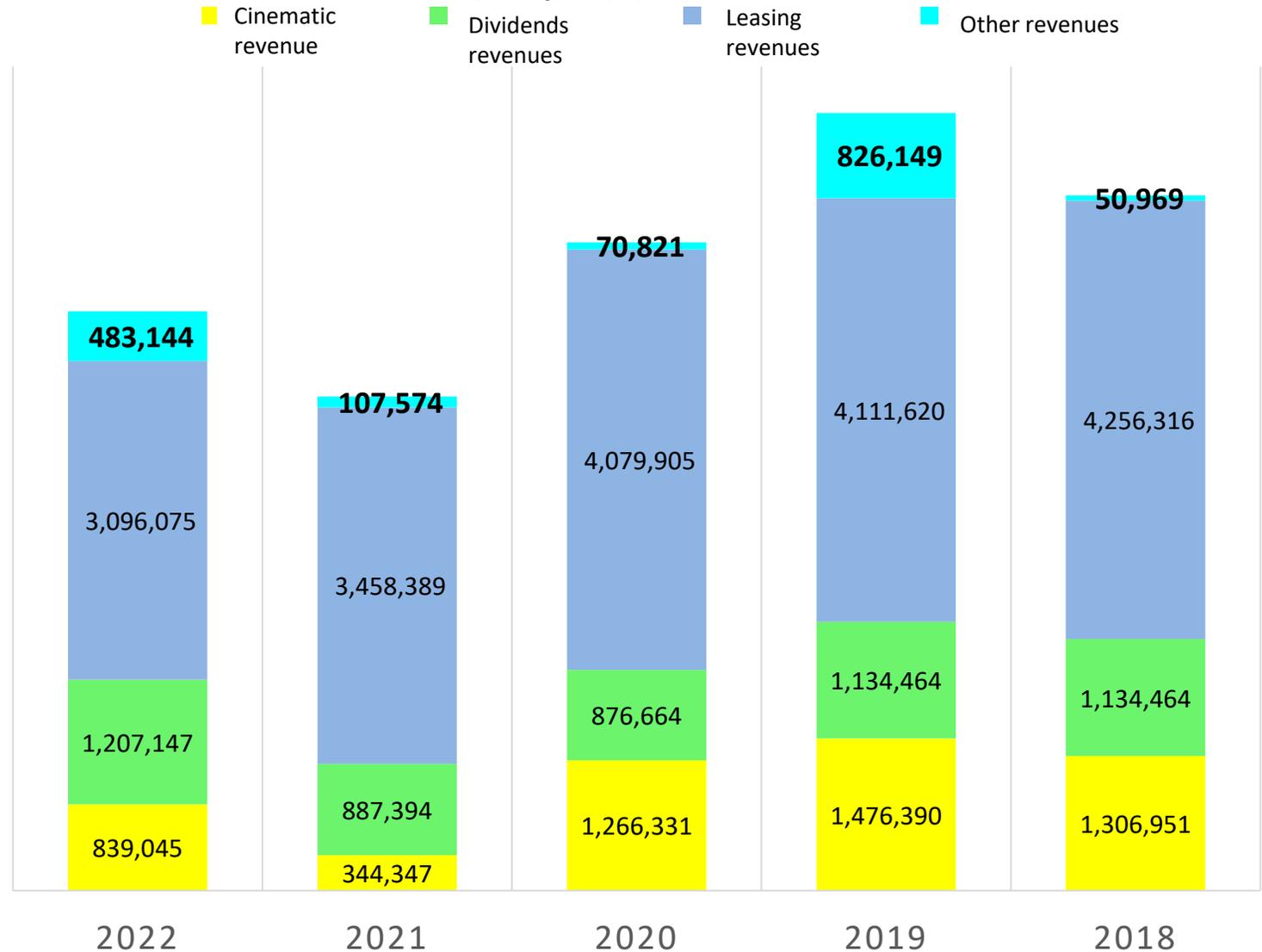
# REVENUES AND PROFITABILITY

The company's total reached 5.62 million QR by the end of Q1 2022, Revenues were generated from various sources to avoid the risks of relying on a single income source.

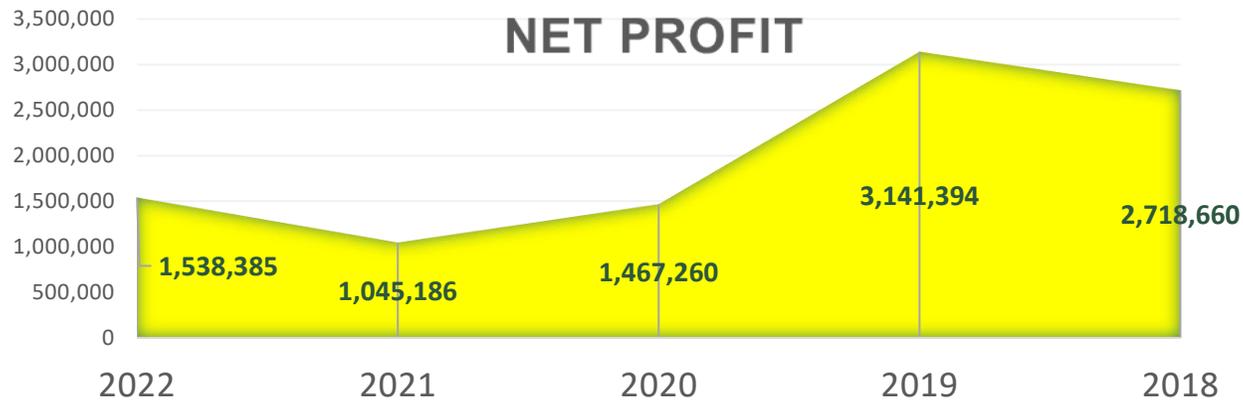
Leasing revenue represents 55% of the total revenues, which represents the largest share of the company income. Then Dividend revenues came in second place with 21% of total revenues then Cinema operating revenue came in third place with only 15%, The other revenues represented 9% approximately of the total revenues. The periodic revenues increased by 17% in comparison with Q1 2020.



Revenues came from various sources to avoid the risks of relying on a single source income



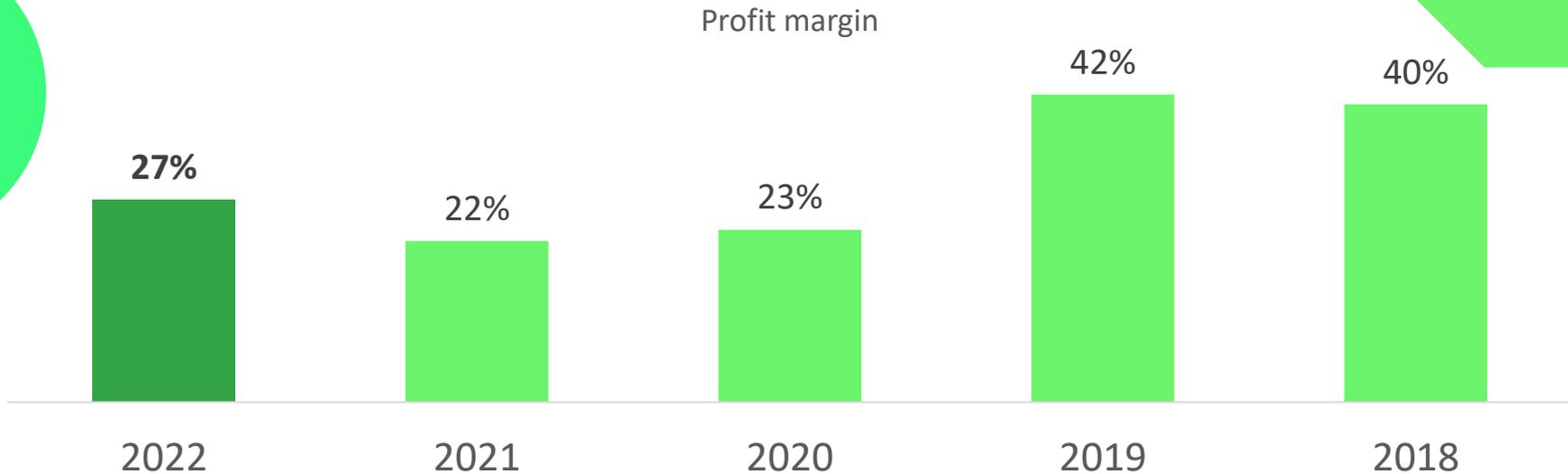
# REVENUES AND PROFITABILITY



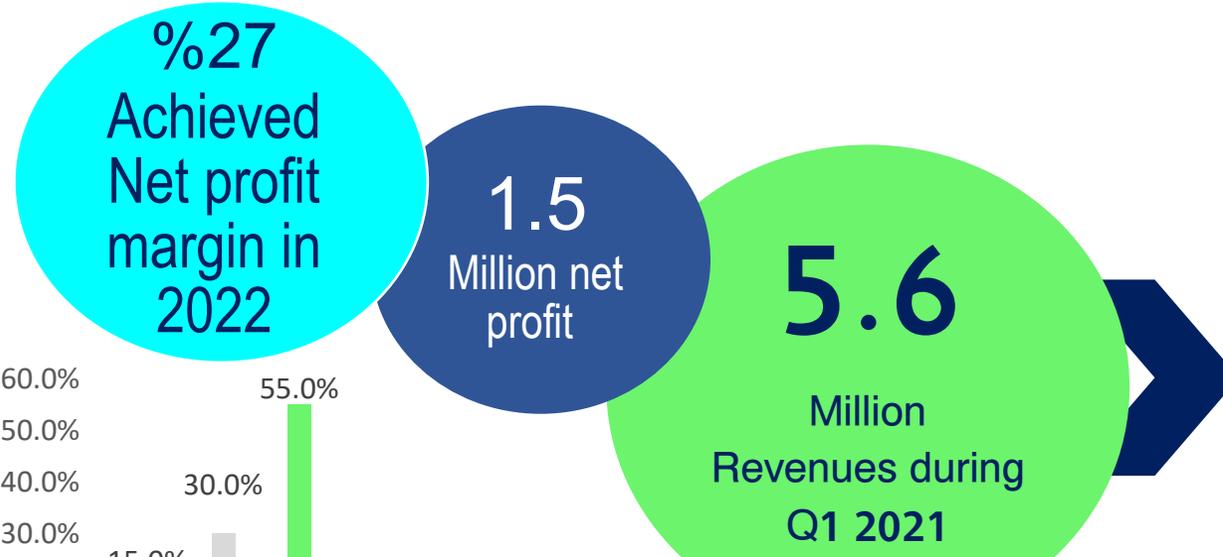
**%27**  
Achieved Net profit margin in Q1 2022

Q1 Net profit increased in approximately 47% 2021 by compared to Q1 2021, achieving approximately 1.54 million QR net profit with \* an approximately profit margin rate of 27%, the Net Profit increased due to the increase in cinematic revenue by 144% and in dividends revenue by 36%.

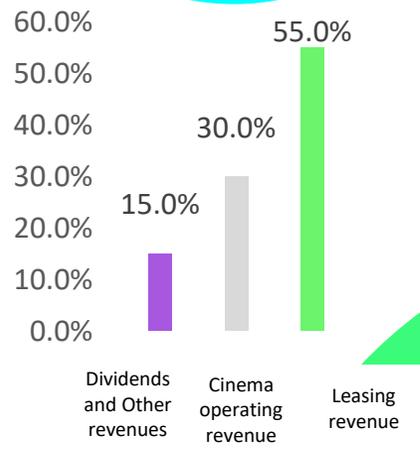
**1.54**  
Million QR net Profit



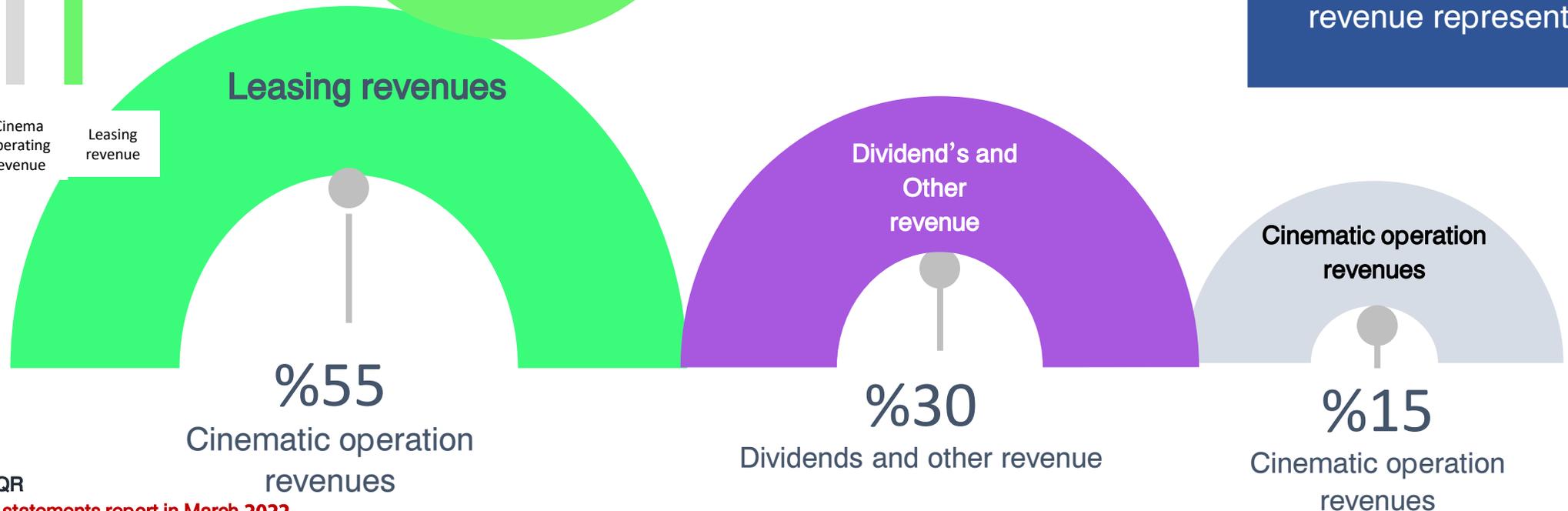
# REVENUE DIVERSIFICATION SUPPORTS SUSTAINABLE GROWTH



**%17**  
Decrease in the total revenues during Q1 2022 in comparison with Q1 2021



- Leasing revenue reached 55% of total revenues
- Cinematic operation revenues amounted to 15%
- and Dividends and other revenue represented 30%.

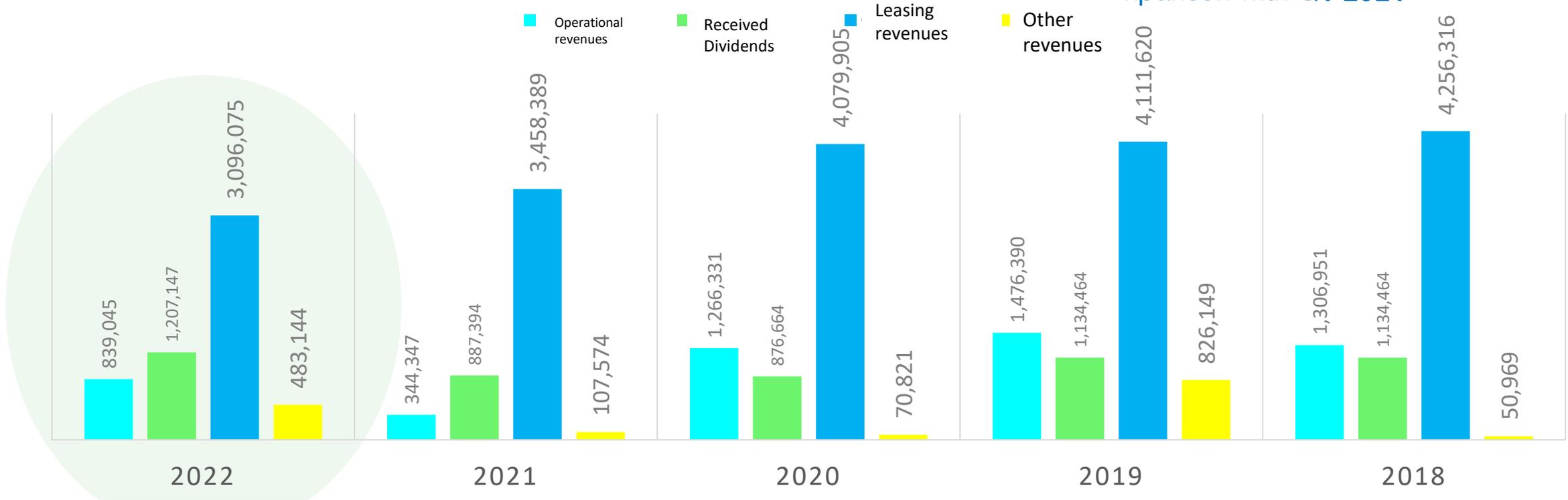


Value by Million QR  
Source: financial statements report in March 2022

# "LEASING REVENUES SUSTAINABILITY"

# 17%

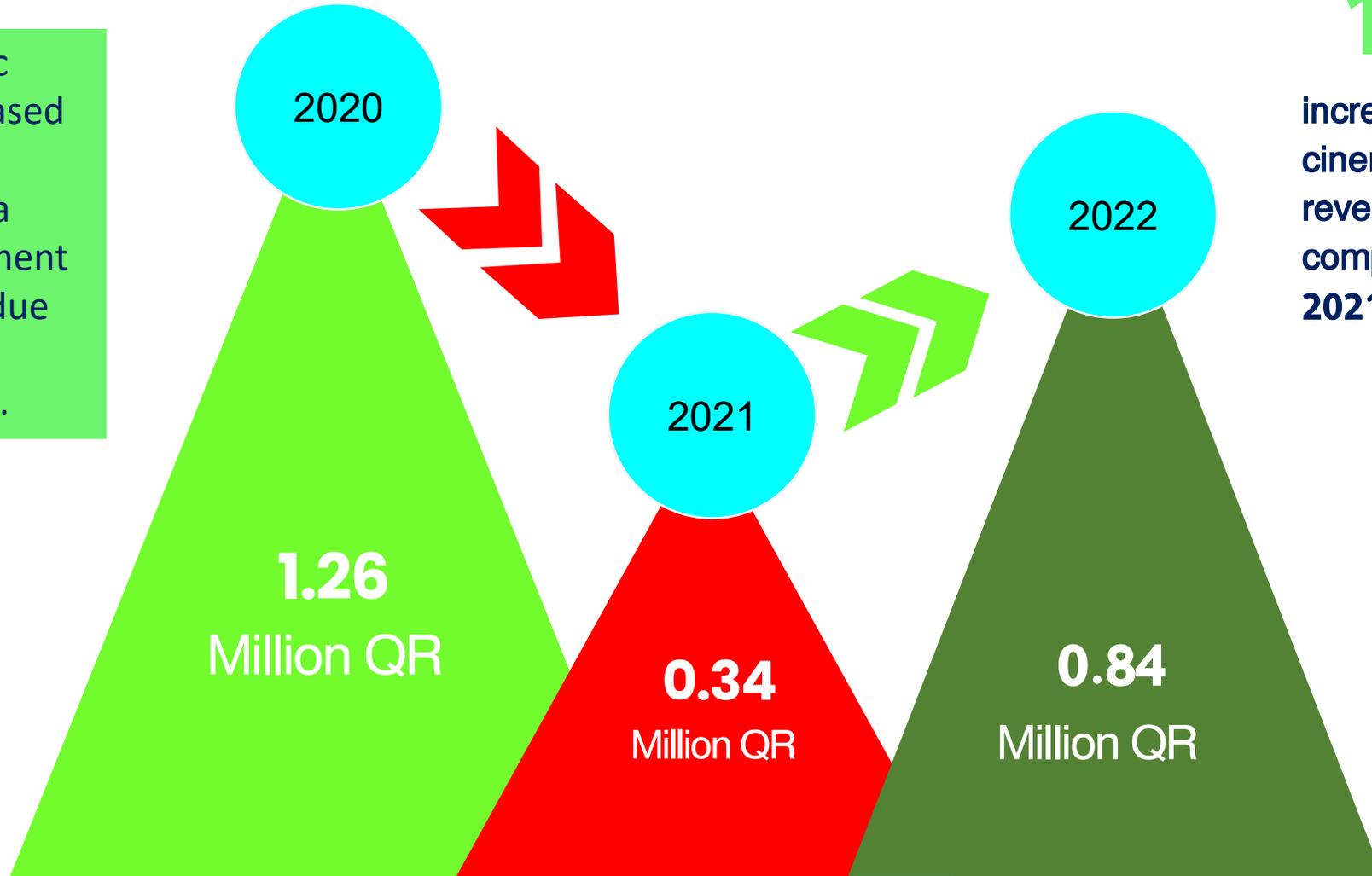
Increase in the total revenues during Q1 2022 in comparison with Q1 2021



Despite the challenges faced by the real estate sector, The company still able to achieve revenues from real estate leasing activity which supported the financial performance during Q1 2022. The real estate leasing revenue decreased by 10% during Q1 2022 compared to Q1 2021. On the other side, the cinema operating revenue increased by 144% in Q1 2022 in comparison with the same period in 2021. and the real estate leasing revenue represents the biggest part of the income, which paid in advance which helping the company to be in a good financial position.

# CINEMA OPERATING REVENUE

The company's cinematic operating revenue increased by 144% in Q1 2022 compared to Q1 2021. Due to a reopen of the entertainment sector after the closure due to the emergence of the Covid-19 virus pandemic.

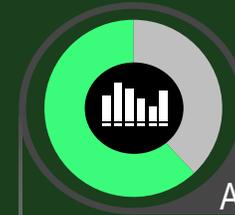


The comparison of Q1 2022 total revenues by the same period in the last two years.



%17

increase in the total revenues in Q1 2022 compared to Q1 2021.



%55

Real estate leasing revenue



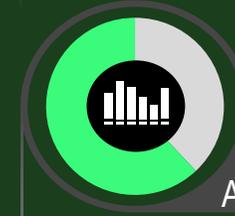
%15

Cinematic Operational revenue



%30

Cinematic Operational revenue & other revenue



%72

Real estate leasing revenue



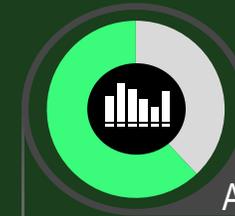
%7

Cinematic Operational revenue



%21

Cinematic Operational revenue & other revenue



%65

Real estate leasing revenue



%20

Cinematic Operational revenue



%15

Cinematic Operational revenue & other revenue

# REVENUES ANALYSIS

**1,538,385**  
Net profit till March 2022.

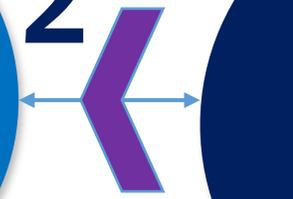
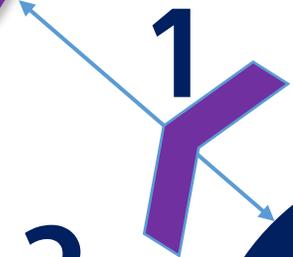
**3.10**  
مليون  
إيرادات الإيجارات

**55%**  
Real state  
leasing  
revenue

Total Revenues  
during Q1 2022 in  
million QR.

**0.84**  
Million QR  
Operational  
cinematic  
revenue

**15%**  
From  
Operational  
cinematic  
revenue



**16.2**  
Million  
Total profit

**76.9**  
Million QR  
real state  
portfolio  
value

**42.2**  
Million QR  
stock  
portfolio  
value

**65%**  
Investment in  
local real state  
market

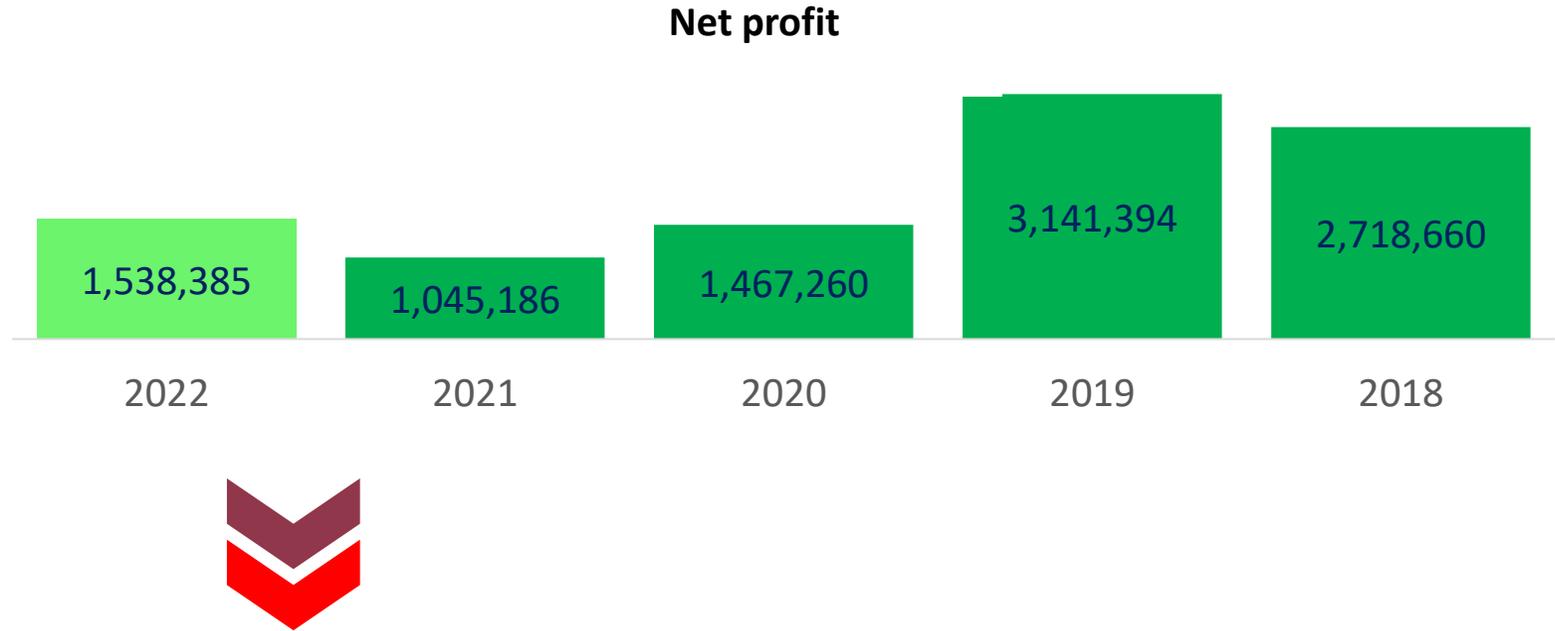
**35%**  
Investment in  
local stock  
market

**1.69**  
Million  
investment  
and other  
revenues

**30%**  
FROM  
Investment  
and other  
revenues

# NET PROFIT

**1,538,385**  
Net profit till the end of Q1 2022



- Net profit increased in Q1 2022 by almost 47% compared to the same period in Q1 2021, achieving approximately 1.54 million QR net profit with a 27% profit margin.
- The net profit increase was due to the increase in cinematic operational revenues by 144% and the increase in dividends and other revenues

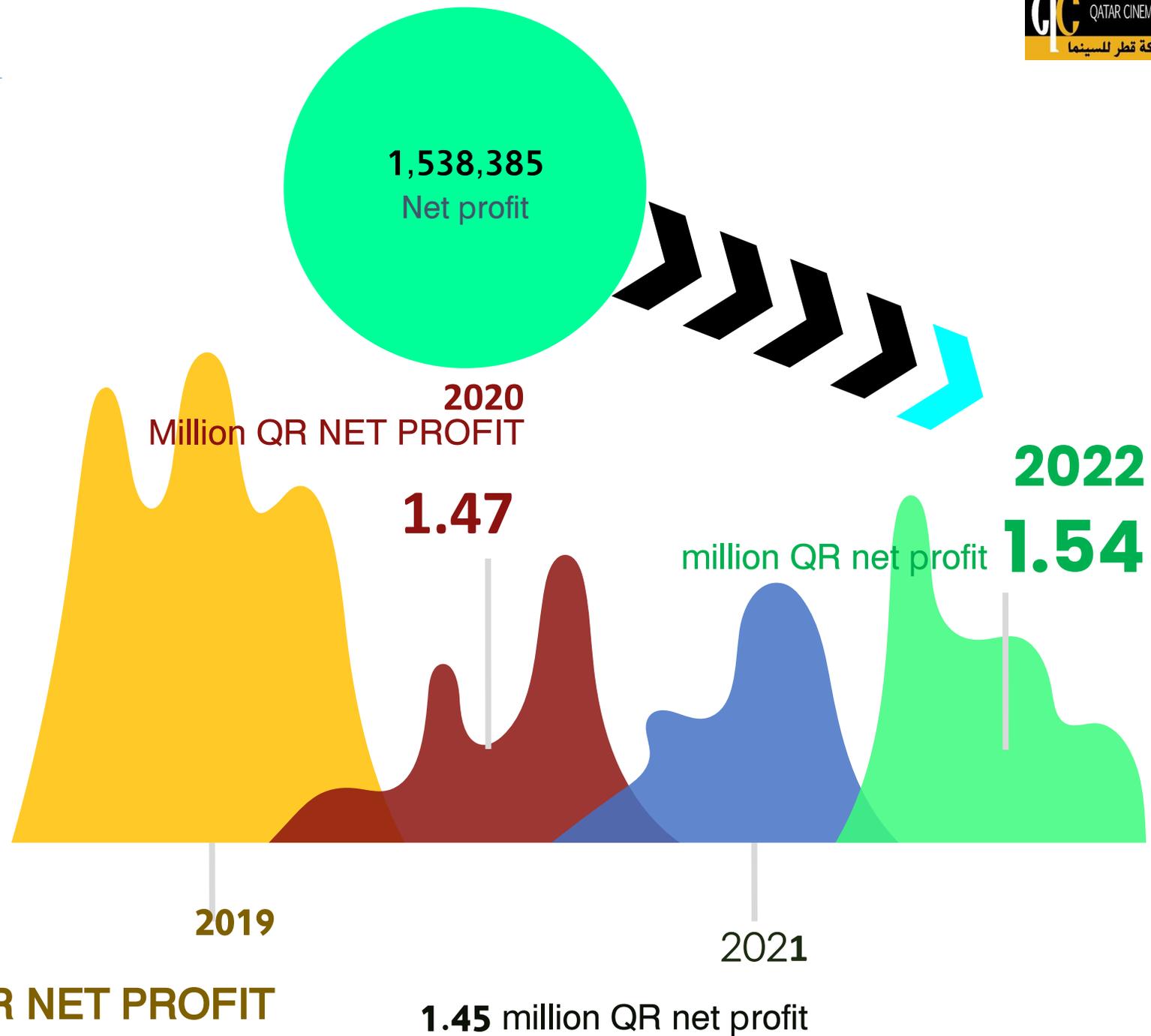
Value by Million QR

Source: financial statements report in March 2022

# NET PROFIT

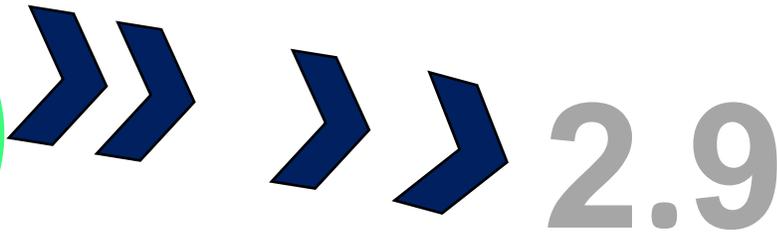
Net profit increased in 2021 by almost 47% compared to the same period in 2020, achieving approximately 1.54 million QR net profit with a 27% profit margin. The net profit increase is due to the following:

- The increase in ticket sales profits due to the decision of the Supreme Administrative Committee for Crisis Management to allow cinemas and theaters to operate at full capacity, with the application of precautionary measures
- Revenue increased from investment and other revenues by 36%.

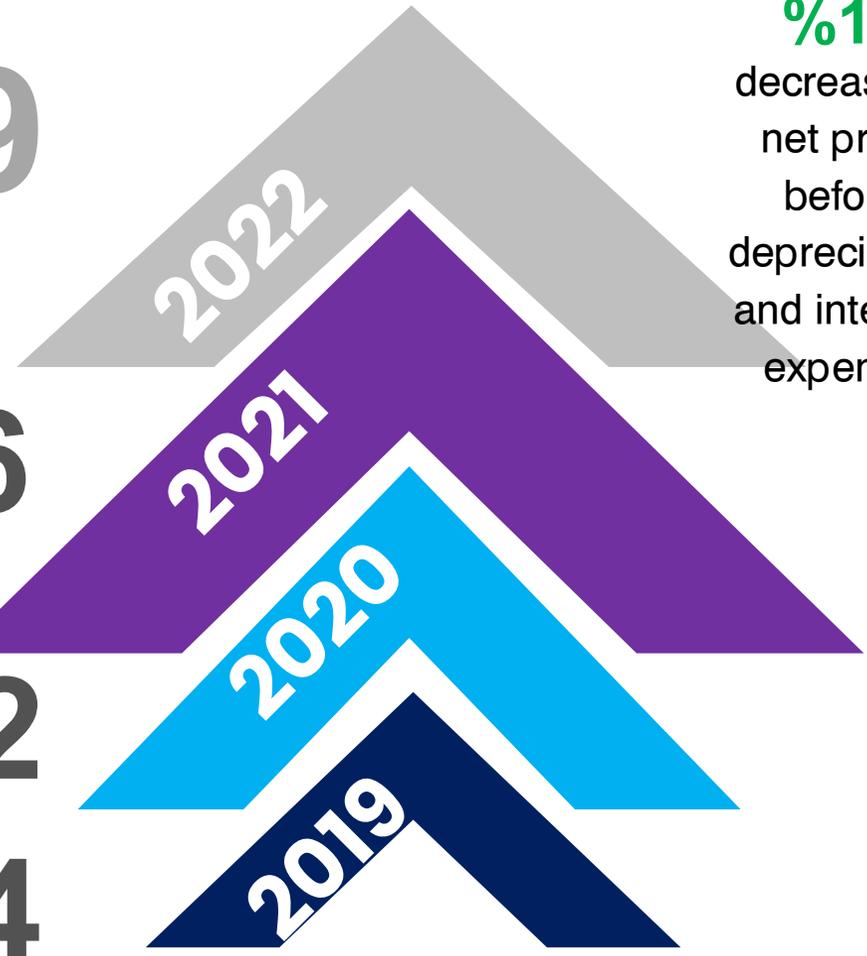


# PROFITABILITY BEFORE DEPRECIATION AND INTEREST EXPENSE

Profit before depreciation and interest expense in 2022

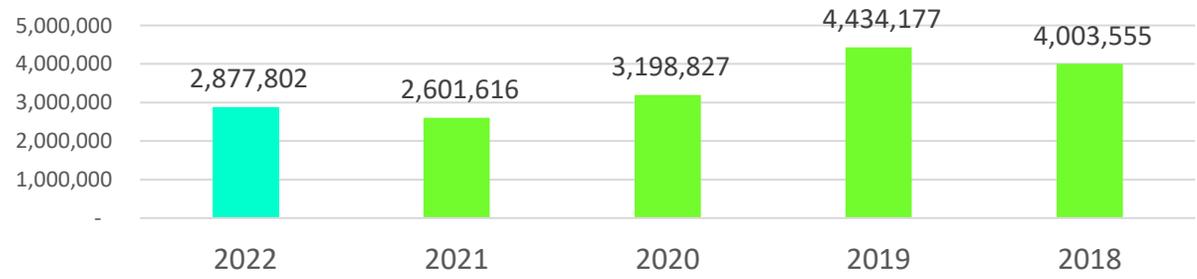


Net profit increased before depreciation and interest deduction during 2021 by 11% approximately compared to 2020 achieving Net profit before depreciation and interest deduction valued by 2.9 million QR with a 51% profit margin. the net profit reduction comes as a result of the increase in cinematic and dividends and other revenues.



**%11**  
decrease in net profit before depreciation and interest expense

Net profit Before Depreciation and Interest expense

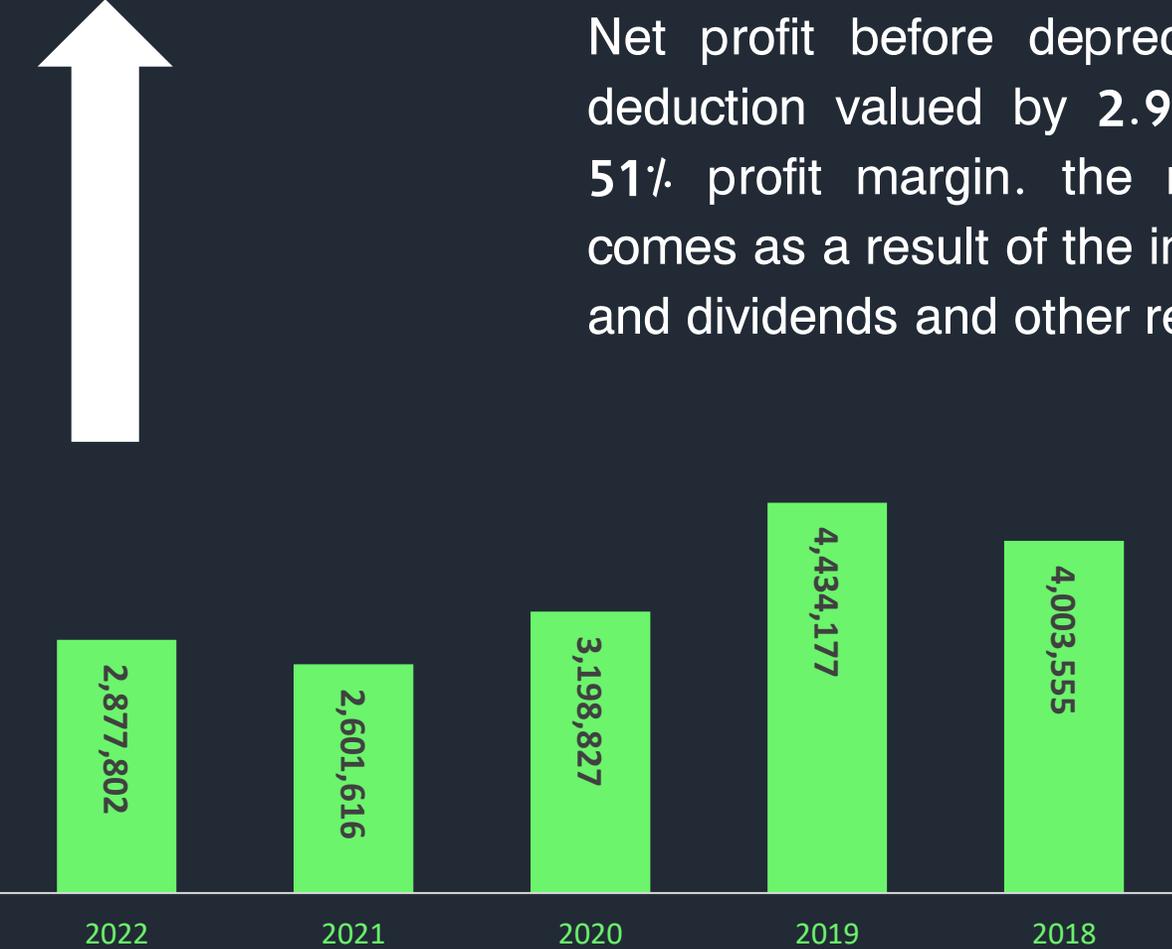


# PROFITABILITY BEFORE DEPRECIATION AND INTEREST

Profit before depreciation and interest expense in 2022

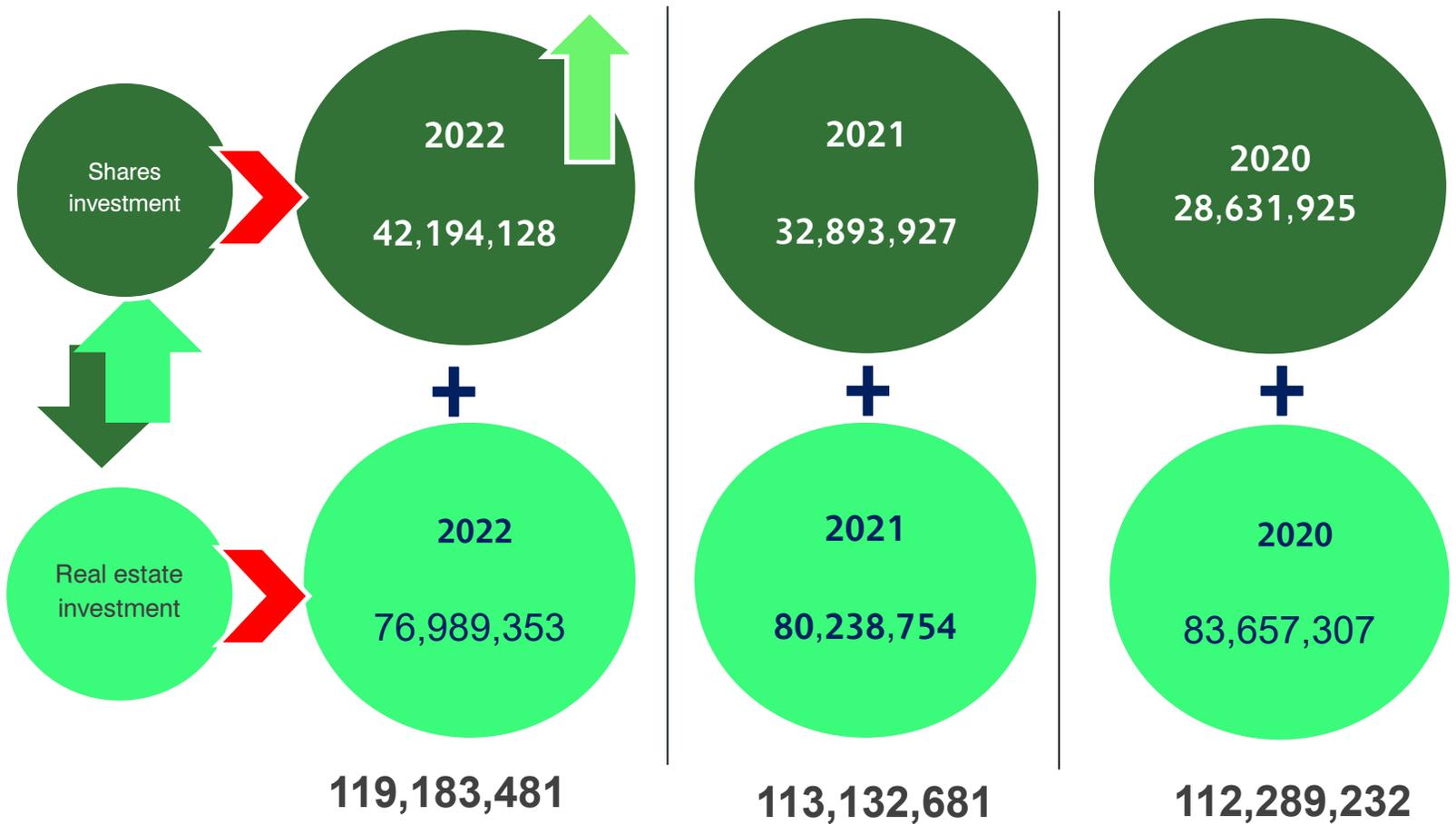
2.9

Net profit increased before depreciation and interest deduction during 2021 by 11% approximately compared to 2021 achieving Net profit before depreciation and interest deduction valued by 2.9 million QR with a 51% profit margin. the net profit reduction comes as a result of the increase in cinematic and dividends and other revenues.



Value by Million QR  
Source: financial statements report in March 2022

# INVESTMENTS AND INCOME DIVERSIFICATION

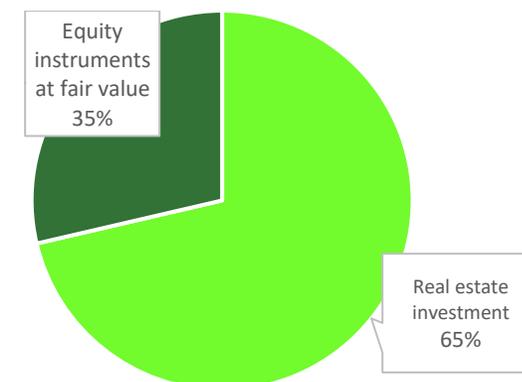


## 28.3% Growth in the Dividends investment

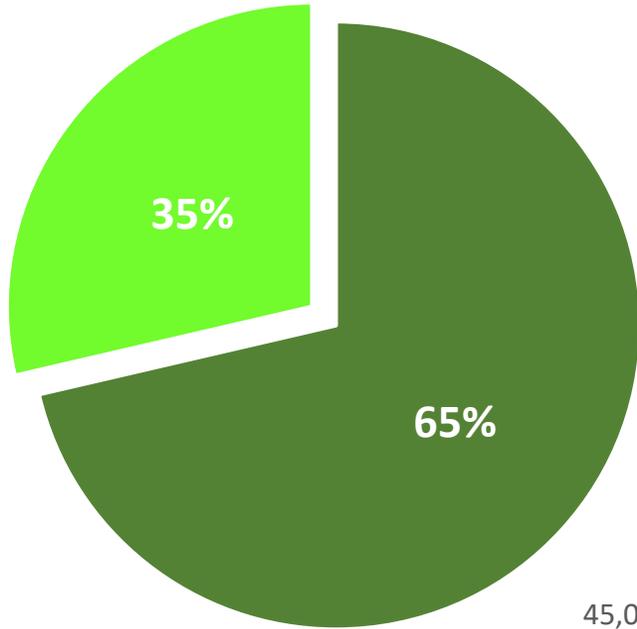


The total Investments amount to approximately 119 million QR, distributed between 35% for available for sale equity investments and 65% for real estate investments.

available for sale Investments: the company's own equity portfolio at fair value, and the portfolio is the highest since 2020 with a growth rate of 28.3%

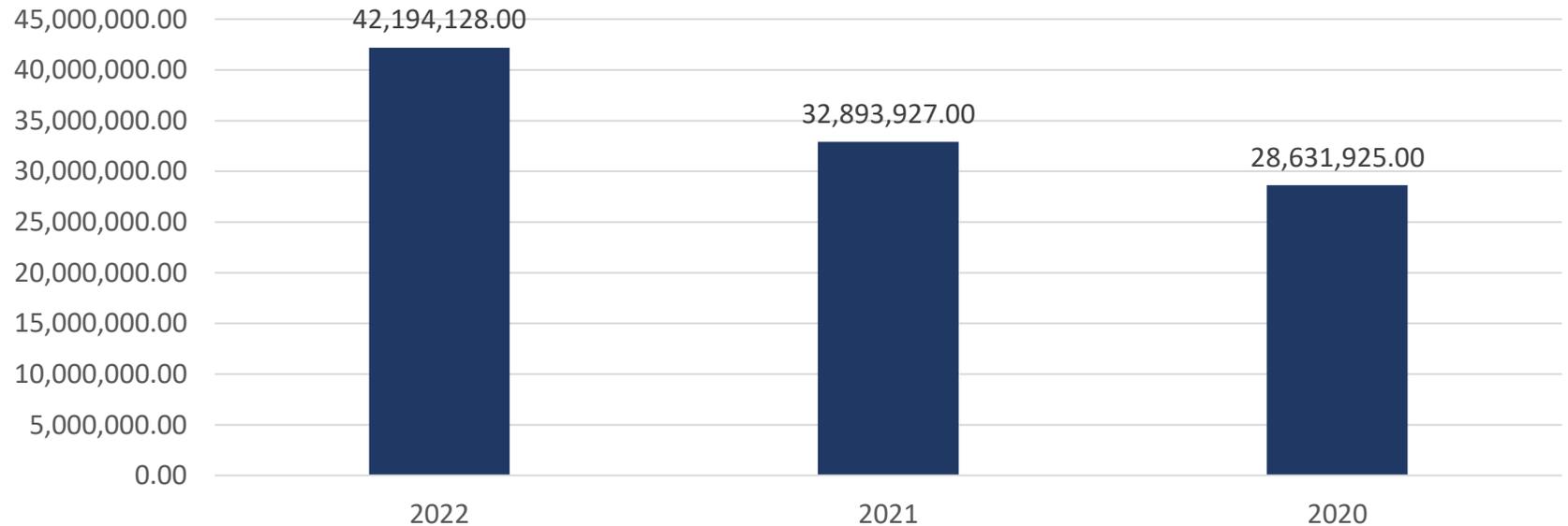


# INVESTMENTS DIVERSIFICATION



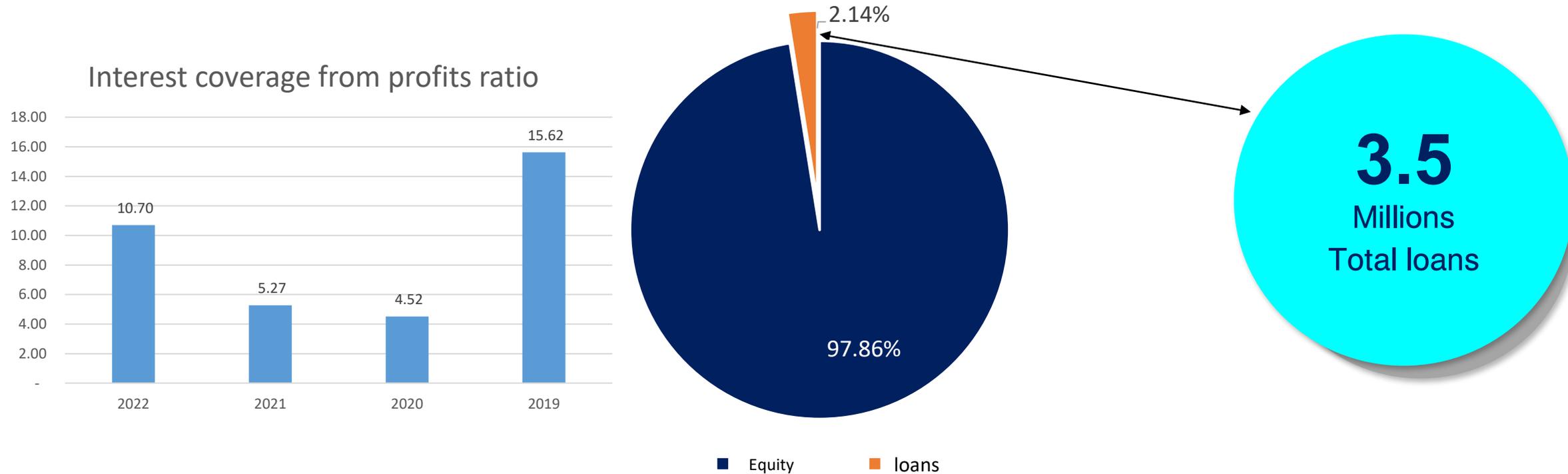
- Investment activities and other revenues contributed 85% of the total revenues.
- The company’s stock market investments constitute 35% of the total investments valued at 42.19million QR by the end of March 2022.
- The net value of the company’s investments in the real estate sector constituted the largest share of its investments, which represents 65% of the total investments. The company’s real estate investments are worth 76.99 million QR.

Equity available for sale with fare value



Value by Million QR

Source: financial statements report in March 2022

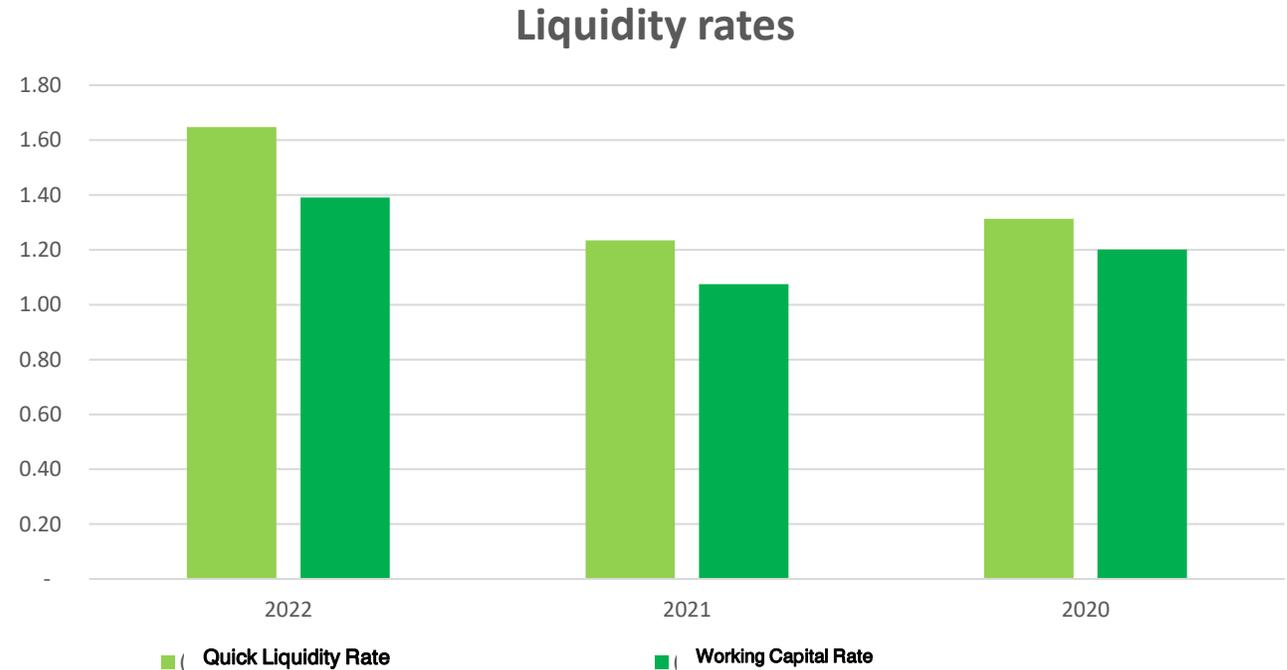


- The Company has limited reliance on loans to finance its assets.
- The company finances only 2.14% of its assets through loans and 97.86% through equity and other liabilities.
- The loan value in March 2022 amounted to 3.5 million QR.

# LIQUIDITY AND CASH

The Working Capital Rate **1.65**

The Quick Liquidity Rate **1.39**



The Working Capital rate (Current Assets/Current Liabilities) stood at 1.65 in March 2021, which means that the Company can pay its short-term liability 1.65 times through its current assets. The quick liquidity Rate (cash/current liabilities) stood at 1.39 times for the same period, which means that the Company can repay its short-term liabilities by 1.39 through cash.

**Clarification :**

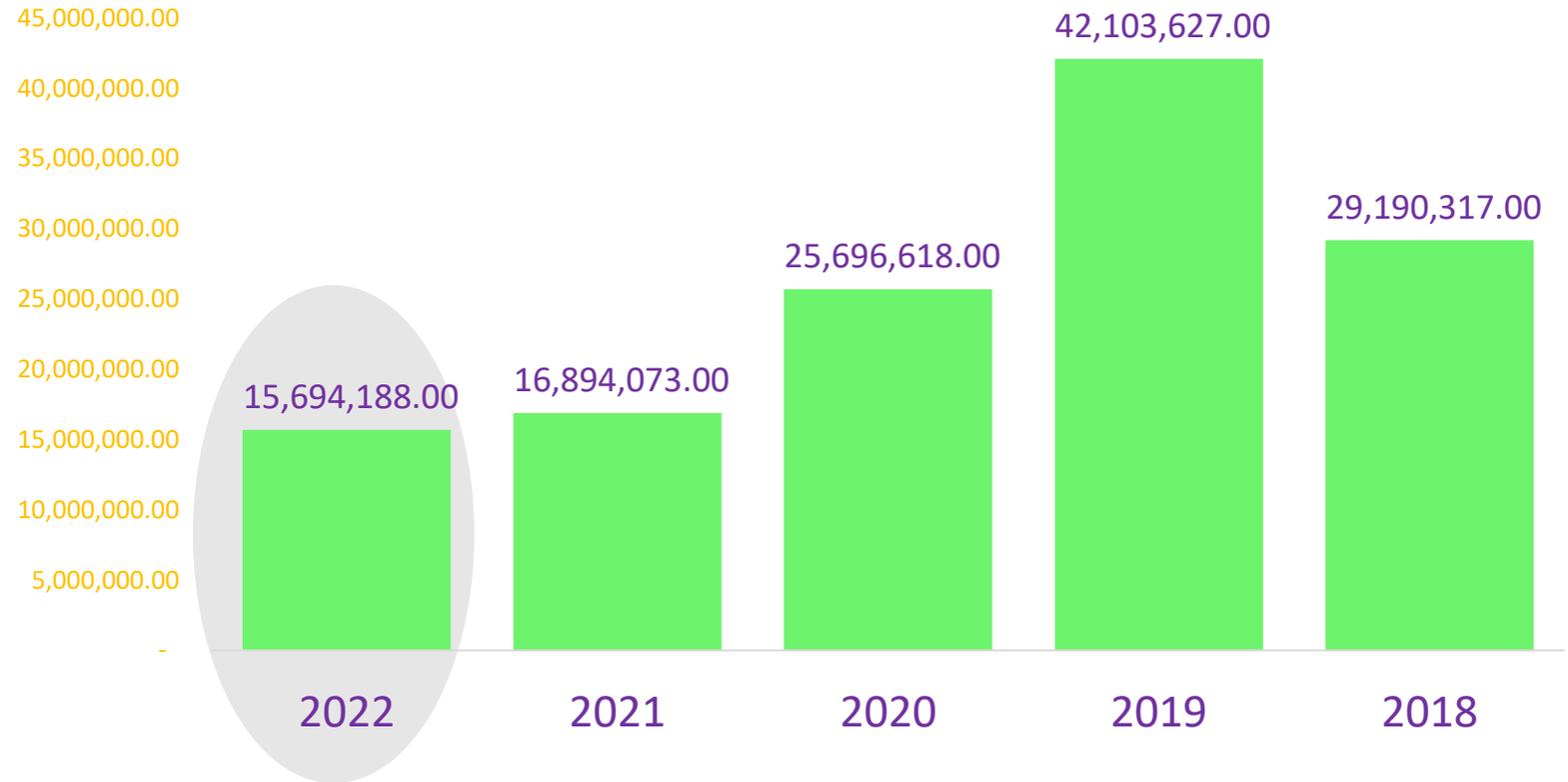
The Working Capital rate :Company ability to pay its short-term liability through its current assets.

The quick liquidity Rate :Company ability to pay its short-term liability through its cash.

## CASH AND BANK ACCOUNTS

**-7%**

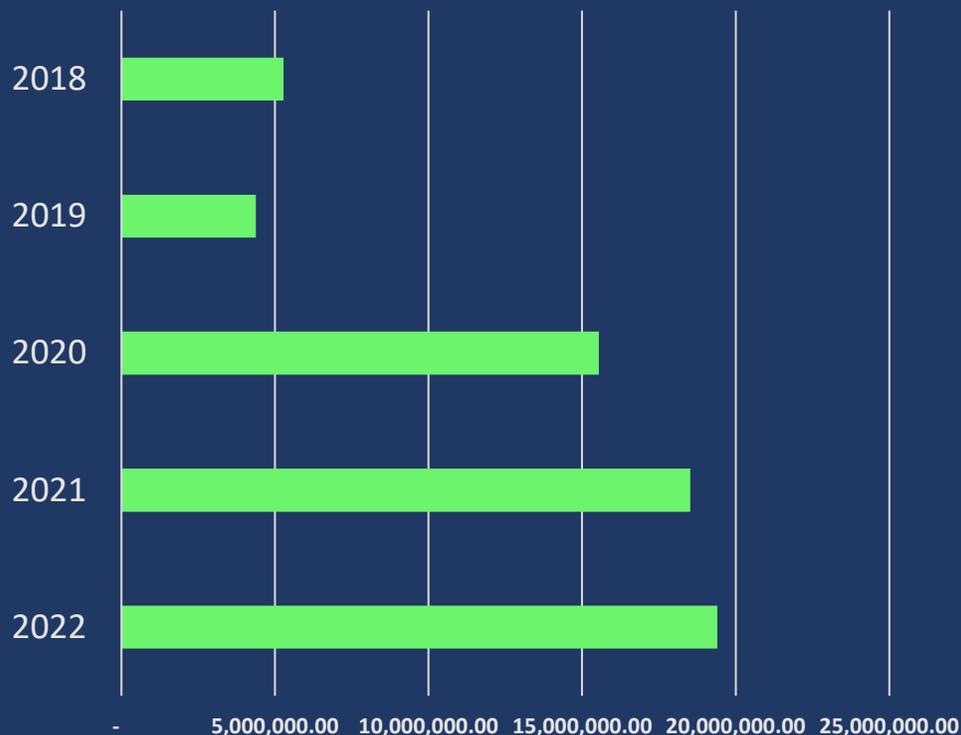
Decreasing in liquidity  
by the end of March  
2021



The company's liquidity decreased by 7% (1199885) and was valued by 1344298 QR at the end of March 2022. The liquid cash decreased due to revenues decrease as a result of the corona pandemic and debt And paying off 50% of the loan

# GROWTH IN PROPERTIES AND WORK IN PROGRESS (CINEMAS)

Assets and properties



%4.7



19.4

18.5

15.5

4.3

March 2022



March 2021



March 2020



March 2019

The company aims to expand its cinematic operating activity by developing its cinemas on international standards. In addition to obtaining the returns which come from the right to operate and use a new cinema building with a value of 9,049,168 QR, which raises the value of its tangible assets and may generate additional revenue in the future.

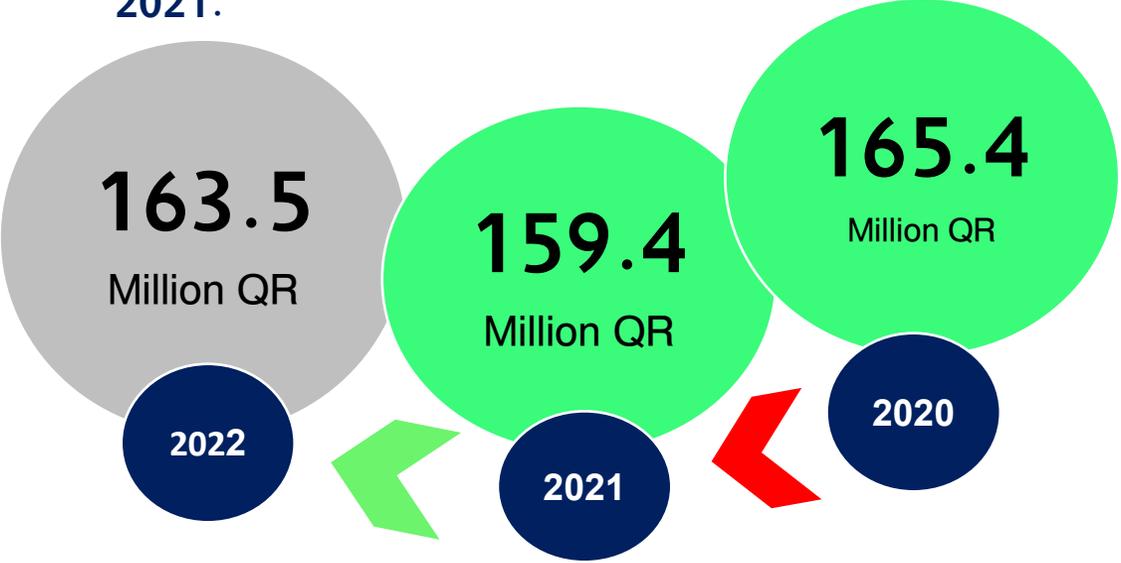
Value by Million QR

Source: financial statements report in March 2021

# ASSETS IN MARCH 2021

Increase in assets in comparison with Q1 2021.

**%2.6**



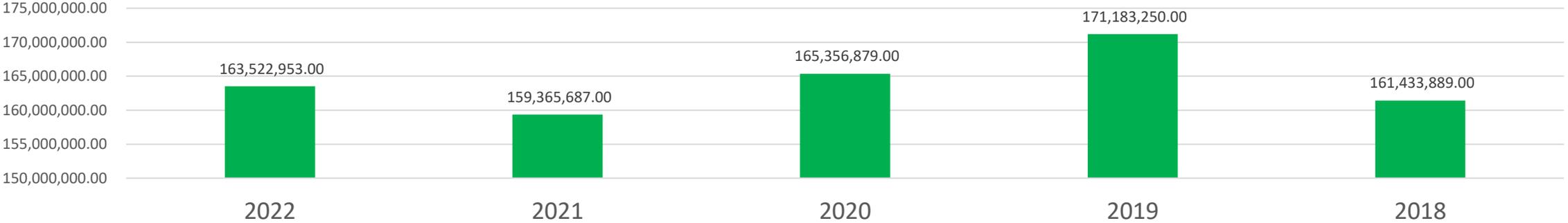
Million QR is approximately the value of the company's assets in March 2021, which means a 2.6% increase in assets value in comparison with the same period in Q1 2021 as a result of the value increase of fixed assets by 9.3 million QR.

**163.5**

Million QR assets value increased by the end of March 2021 compared to the same period in 2021 by a 2.6% increase.

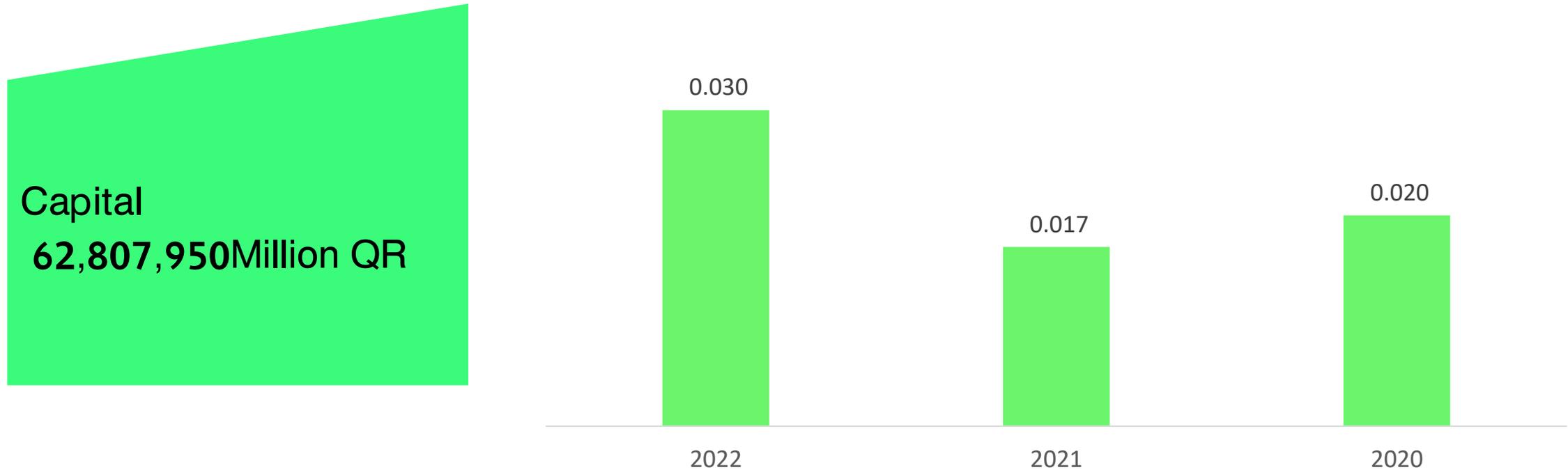
**4.16**

Total Assets



Value by Million QR  
Source: financial statements report in March 2021

# EARNING PER SHARE



Till the end of March 2022, Earning per share reached 0.03 QR while earning per share reached 0.017 QR for the same period in 2020, recorded a 76% approximately increase.

Value by Million QR

Source: financial statements report in March 2021

# RETURN ON INVESTMENT

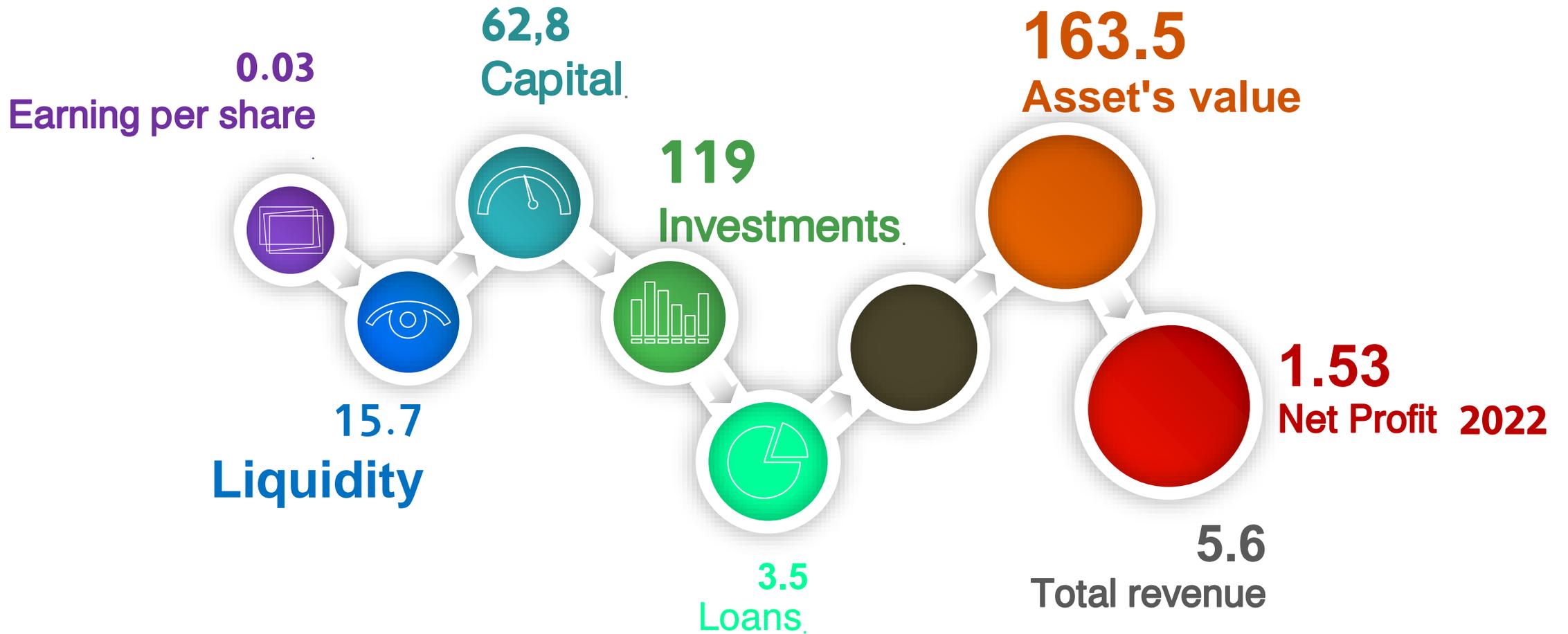
## RETURN ON INVESTMENT

■ Return on investment   ■ Return on Real estate   ■ Return on assets

- Return on Real estate investment represented almost 4% during Q1 2022. Real estate investment is considered the most income-generating activity in the company. while The total return on the total Investment rate is 1 % of the total assets in 2022.
- In total, The return on the assets rate represents 0.9% of the total invested amount of money in Q1 2022.



# QATAR CINEMA AND FILM DISTRIBUTION



Value by Million QR

Source: financial statements report in March 2021

**1**  **20<sup>th</sup> January 2022: Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 31st December 2021 on 05/02/2022**

**2**  **27<sup>th</sup> January 2022: Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Annual 2021 will be held on 10/02/2022 at 01:30 PM , Doha Time.**

**3**  **27<sup>th</sup> January 2022: Qatar Cinema & Film Distribution Co. announces the opening of nominees for the board memberships, years from 2022 to 2025. Applications will be accepted starting from 29/01/2022 till 07:30 PM of 07/02/2022.**

**4**  **5<sup>th</sup> February 2022: Qatar Cinema & Film Distribution Co. announces that the General Assembly Meeting AGM and EGM will be held on 01/03/2022, Royal Plaza Cinema - Hall No. (3) - Royal Plaza Mall - Al Sadd Street and 06:30 PM. In case of not completing the legal quorum, the second meeting will be held on 06/03/2022, Royal Plaza Cinema - Hall No. (3) - Royal Plaza Mall - Al Sadd Street and 06:30 PM**

**5** **5<sup>th</sup> March 2022: Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the twelve-month period ending 31st December 2021. The financial statements revealed a Net Profit of QR 2,155,794 in comparison to a Net Profit of QR 4,952,159 for the same period of the previous year.**

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**6** **2<sup>nd</sup> March 2022 : Qatar Cinema & Film Distribution Co. announces the results of the AGM and EGM. The meeting was held on 01/03/2022**

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**7** **5<sup>th</sup> April 2022 : Qatar Cinema & Film Distribution Co. discloses its financial statement for the period ending 31st March 2022 on 27/04/2022.**

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**8** **24<sup>th</sup> April 2022 : Qatar Cinema & Film Distribution Co. announces that the conference call with the Investors to discuss the financial results for the Quarter 1 2022 will be held on 08/05/2022 at 12:30 PM , Doha Time.**



**27<sup>th</sup> April 2022: Qatar Cinema & Film Distribution Co. discloses the interim financial statement for the three-month period ending 31st March 2022. The financial statements revealed a Net Profit of QR 1,538,385 in comparison to a Net Profit of QR 1,045,186 for the same period of the previous year. The Earnings per Share(EPS) amounted to QR 0.03 as of 31st March, 2022 versus Earnings per Share(EPS) QR 0.017 for the same period in 2021**

Thank You

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